

## MIRA INFORM REPORT

<b>Report No. :</b>	544870
<b>Report Date :</b>	18.12.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	REUTTER INNOVATIVE CLOSURE TECHNOLOGIES PRIVATE LIMITED
<b>Registered Office :</b>	No. 2, Venu Reddy Street, Guindy, Chennai – 600032, Tamilnadu
<b>Tel. No.:</b>	91-44-42012090 / 45554909
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	15.04.2011
<b>CIN No.:</b> [Company Identification No.]	U29253TN2011PTC080174
<b>Capital Investment / Paid-up Capital :</b>	INR 37.384 Million
<b>PAN No.:</b> [Permanent Account No.]	AAFRCR2687G
<b>GSTN :</b> [Goods & Service Tax Registration No.]	33AAFRCR2687G1ZA
<b>Legal Form :</b>	Private Limited Liability Company
<b>Line of Business :</b>	Manufacturer of Automobile Spare Parts. [Registered Activity]
<b>No. of Employees :</b>	Information denied by the management

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

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<b>Maximum Credit Limit :</b>	USD 70000
<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Slow but correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject is a subsidiary of "Reutter GMBH" and it was incorporated in the year 2011.</p> <p>For the financial year 2017, the company has increased its revenue as compared to its previous year along with average profit margin during the year.</p> <p>Rating takes into consideration, the satisfactory financial risk profile marked by adequate net worth base and strong debt protection metrics due to debt free balance sheet profile.</p> <p>Rating continues to derive strength from its established track record of its business operations backed by strong managerial and financial support from its holding entity.</p> <p>Payment seems to be slow but correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2

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Very High Risk	D
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**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 18.12.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DENIED**

**Management Non-Cooperative (Tel. No.: 91-8682069695)**

**LOCATIONS**

<b>Registered Office :</b>	No. 2, Venu Reddy Street, Guindy, Chennai – 600032, Tamilnadu, India
<b>Tel. No.:</b>	91-44-42012090 / 45554909
<b>Mobile No.:</b>	91-8682069695 [Mr. Thankikachalam]
<b>Fax No.:</b>	91-44-42022909
<b>E-Mail :</b>	<a href="mailto:d.gopi@reutter-group.com">d.gopi@reutter-group.com</a> <a href="mailto:info@reutter-group.com">info@reutter-group.com</a>
<b>Website :</b>	<a href="http://www.reutter-gmbh.de">www.reutter-gmbh.de</a>
<b>Factory :</b>	New No: 31, NP, SIDCO Industrial Estate, Ambattur, Chennai – 600098,

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	Tamilnadu, India
<b>Tel. No.:</b>	91-44-42077909

**DIRECTORS**

**AS ON 31.03.2018**

<b>Name :</b>	Mr. Damodaran Gopi
<b>Designation :</b>	Managing Director
<b>Address :</b>	No. 3, Dr. Nanjunda Rao Colony, Mylapore, Chennai – 600004, Tamilnadu, India
<b>Date of Birth/Age :</b>	14.09.1971
<b>Date of Appointment :</b>	15.04.2011
<b>DIN No.:</b>	01857629

**Other Directorship:**

CIN/FCRN	Company Name	Begin Date	End Date
U32301TN1995PTC030463	IMPERIAL GRAPHICS PRIVATE LIMITED	10/03/1995	-
U25200TN2011FTC080524	IMPERIAL SAUERMANN ROTOMOULDING PRIVATE LIMITED	18/08/2011	-

<b>Name :</b>	Mr. Johannes Wilhelm Wienands
<b>Designation :</b>	Director
<b>Address :</b>	Oberer Rosberg 33 Waiblingen 71334 DE, Germany
<b>Date of Birth/Age :</b>	29.10.1968
<b>Date of Appointment :</b>	20.10.2011
<b>DIN No.:</b>	03500949

**Other Directorship:**

CIN/FCRN	Company Name	Begin Date	End Date
U25200TN2011FTC080524	IMPERIAL SAUERMANN ROTOMOULDING PRIVATE LIMITED	09/05/2011	-

**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

**AS ON 31.03.2017**

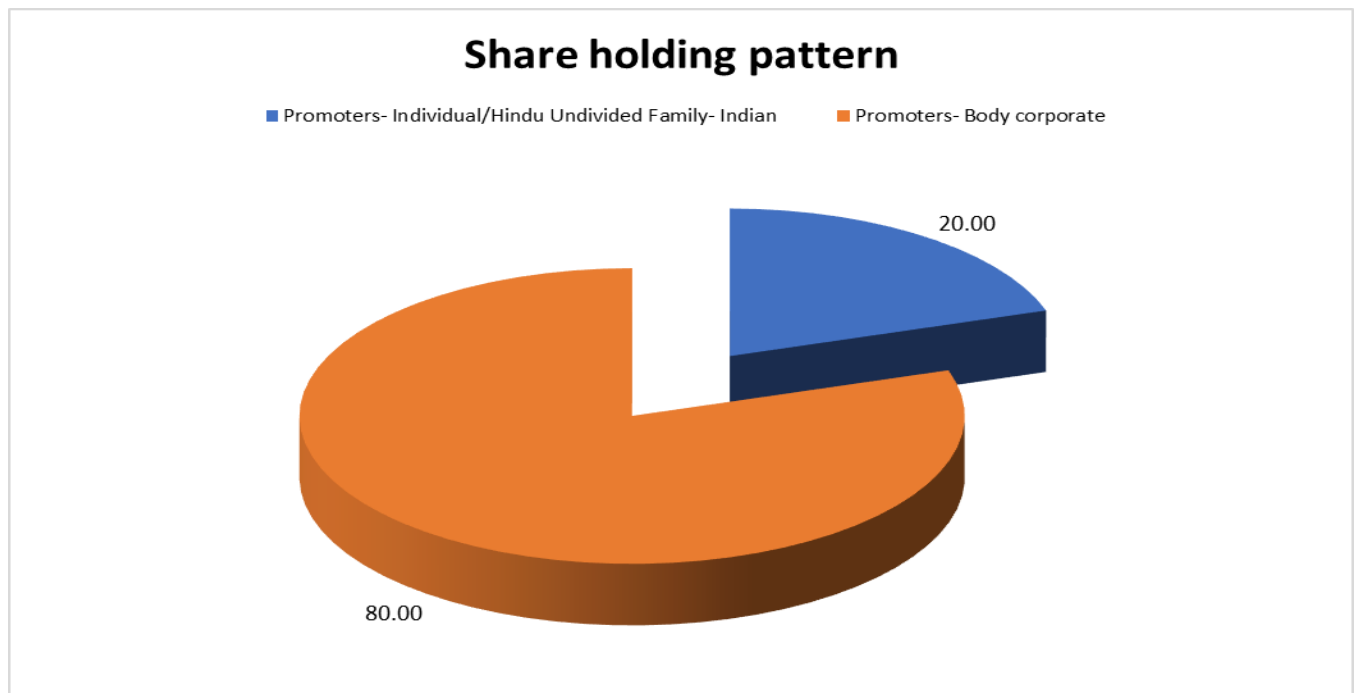
Names of Shareholders	No. of Shares
Reutter GmbH, Austria	2990691
Damodaran Gopi	747673
<b>Total</b>	<b>3738364</b>

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**Equity Share Break up (Percentage of Total Equity)**

**AS ON 30.09.2017**

Category	Percentage
Promoters- Individual/Hindu Undivided Family- Indian	20.00
Promoters- Body corporate	80.00
<b>Total</b>	<b>100.00</b>



**BUSINESS DETAILS**

<b>Line of Business :</b>	Manufacturer of Automobile Spare Parts. [Registered Activity]		
<b>Products / Services :</b>	<b>Name and Description of main products / services</b>	<b>NIC</b>	<b>Code of the Product/service</b>
	Plastic product manufacturing services	99885200	
<b>Brand Names :</b>	Not Available		
<b>Agencies Held :</b>	Not Available		
<b>Exports :</b>	Not Available		

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<b>Imports :</b>	Not Available
<b>Terms :</b>	Not Divulged

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>No. of Employees :</b>	Information denied by the management	
<b>Bankers :</b>	<b>Banker Name :</b>	Not Divulged
	<b>Branch :</b>	Not Divulged
	<b>Person Name (With Designation) :</b>	--
	<b>Contact Number :</b>	--
	<b>Name of Account Holder :</b>	--
	<b>Account Number :</b>	--
	<b>Account Since (Date/Year of Account Opening) :</b>	--
	<b>Average Balance Maintained :</b>	--
	<b>Credit Facilities Enjoyed (CC/OD/Term Loan) :</b>	--
	<b>Account Operation :</b>	--
<b>Remark :</b>	--	

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<b>Auditors :</b>	
<b>Name :</b>	Mani Mohan and Company Chartered Accountants
<b>Address :</b>	No. 9/3, IInd Floor, Balaiah Avenue, Luz, Mylapore, Chennai – 600004, Tamilnadu, India
<b>PAN N Income-tax PAN of auditor or auditor's firm :</b>	AADFM7293E
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding Company :</b>	Reutter GmbH, Germany

**CAPITAL STRUCTURE**

**AS ON 31.03.2017**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
5000000	Equity Shares	INR 10/- each	INR 50.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
3738364	Equity Shares	INR 10/- each	INR 37.384 Million

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**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	37.384	37.384	23.489
(b) Reserves & Surplus	(9.938)	(19.173)	(15.181)
(c) Money received against share warrants	0.000	0.000	6.190
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>27.446</b>	<b>18.211</b>	<b>14.498</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	0.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>
(4) Current Liabilities			
(a) Short term borrowings	0.000	0.000	0.000
(b) Trade payables	31.750	28.019	19.398
(c) Other current liabilities	3.805	0.617	0.228
(d) Short-term provisions	0.000	0.000	0.000
<b>Total Current Liabilities (4)</b>	<b>35.555</b>	<b>28.636</b>	<b>19.626</b>
<b>TOTAL</b>	<b>63.001</b>	<b>46.847</b>	<b>34.124</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets			
(ii) Intangible Assets	0.757	0.926	0.742
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	1.467	1.439	1.363
(d) Long-term Loan and Advances	0.000	0.000	0.000

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(e) Other Non-current assets	0.000	0.000	0.000
<b>Total Non-Current Assets</b>	<b>2.224</b>	<b>2.365</b>	<b>2.105</b>
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	16.325	13.420	12.651
(c) Trade receivables	39.238	25.653	11.402
(d) Cash and cash equivalents	2.231	0.580	2.814
(e) Short-term loans and advances	2.400	2.485	0.583
(f) Other current assets	0.583	2.344	4.569
<b>Total Current Assets</b>	<b>60.777</b>	<b>44.482</b>	<b>32.019</b>
<b>TOTAL</b>	<b>63.001</b>	<b>46.847</b>	<b>34.124</b>

**PROFIT & LOSS ACCOUNT**

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	<b>SALES</b>			
	Income	76.075	38.928	12.658
	Other Income	2.488	0.990	5.199
	<b>TOTAL</b>	<b>78.563</b>	<b>39.918</b>	<b>17.857</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	39.909	27.157	4.739
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(2.905)	(0.769)	7.022
	Employees benefits expense	10.007	6.802	6.138
	Other expenses	18.818	9.722	
	<b>TOTAL</b>	<b>65.829</b>	<b>42.912</b>	<b>17.899</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>12.734</b>	<b>(2.994)</b>	<b>(0.042)</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	0.000	0.000	2.278
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>12.734</b>	<b>(2.994)</b>	<b>(2.320)</b>
<b>Less</b>	<b>DEPRECIATION/ AMORTISATION</b>	0.919	1.073	1.243
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>11.815</b>	<b>(4.067)</b>	<b>(3.563)</b>

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Less	TAX	2.580	(0.075)	(0.145)
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>9.235</b>	<b>(3.992)</b>	<b>(3.418)</b>
	<b>EARNINGS IN FOREIGN CURRENCY</b>			
	F.O.B. Value of Exports	2.195	0.000	0.337
	<b>TOTAL EARNINGS</b>	<b>2.195</b>	<b>0.000</b>	<b>0.337</b>
	<b>IMPORTS</b>			
	Raw Materials	0.000	1.268	0.274
	<b>TOTAL IMPORTS</b>	<b>0.000</b>	<b>1.268</b>	<b>0.274</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>2.47</b>	<b>(0.10)</b>	<b>(2.00)</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	4.442	(9.249)	(1.729)
Net cash flows from (used in) operating activities	1.833	(9.249)	(1.729)

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	188.26	240.53	328.78
Account Receivables Turnover (Income / Sundry Debtors)	1.94	1.52	1.11
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	290.38	376.59	1494.04
Inventory Turnover (Operating Income / Inventories)	0.78	(0.22)	0.00
Asset Turnover (Operating Income / Net Fixed Assets)	16.82	(3.23)	(0.06)

**LEVERAGE RATIOS**

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PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio <i>((Borrowing + Current Liabilities) / Total Assets)</i>	0.56	0.61	0.58
Debt Equity Ratio <i>(Total Liability / Networth)</i>	0.00	0.00	0.00
Current Liabilities to Networth <i>(Current Liabilities / Net Worth)</i>	1.30	1.57	1.35
Fixed Assets to Networth <i>(Net Fixed Assets / Networth)</i>	0.03	0.05	0.05
Interest Coverage Ratio <i>(PBIT / Financial Charges)</i>	0.00	0.00	(0.02)

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin <i>((PAT / Sales) * 100)</i>	%	12.14	(10.25)	(27.00)
Return on Total Assets <i>((PAT / Total Assets) * 100)</i>	%	14.66	(8.52)	(10.02)
Return on Investment (ROI) <i>((PAT / Networth) * 100)</i>	%	33.65	(21.92)	(23.58)

**SOLVENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio <i>(Current Assets / Current Liabilities)</i>	1.71	1.55	1.63
Quick Ratio <i>((Current Assets – Inventories) / Current Liabilities)</i>	1.25	1.08	0.99
G-Score Ratio Financial <i>(Networth / Total Assets)</i>	0.44	0.39	0.42
G-Score Ratio Debt <i>(Debts / Equity Capital)</i>	0.00	0.00	0.00
G-Score Ratio Liquidity <i>(Total Current Assets / Total Current Liabilities)</i>	1.71	1.55	1.63

*Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts*

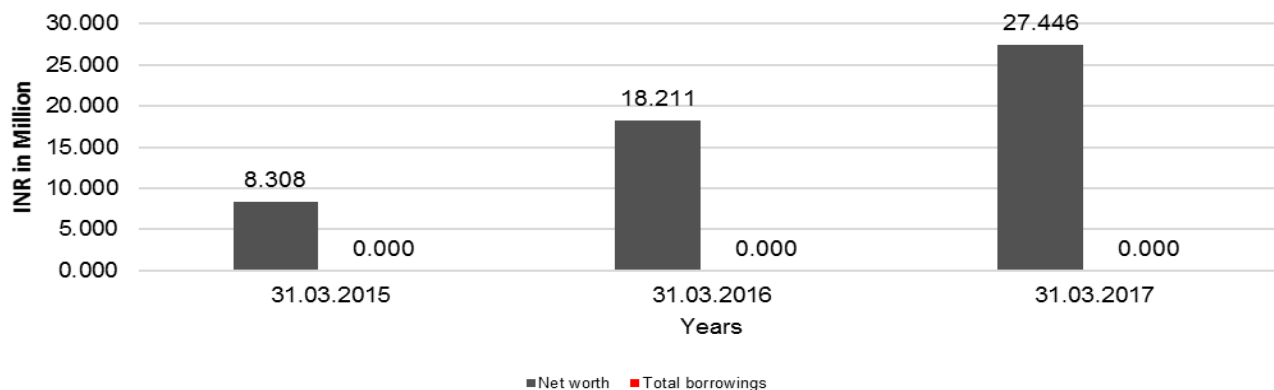
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**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	23.489	37.384	37.384
Reserves & Surplus	(15.181)	(19.173)	(9.938)
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>8.308</b>	<b>18.211</b>	<b>27.446</b>
long-term borrowings	0.000	0.000	0.000
Short term borrowings	0.000	0.000	0.000
<b>Total borrowings</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>
<b>Debt/Equity ratio</b>	<b>0.000</b>	<b>0.000</b>	<b>0.000</b>

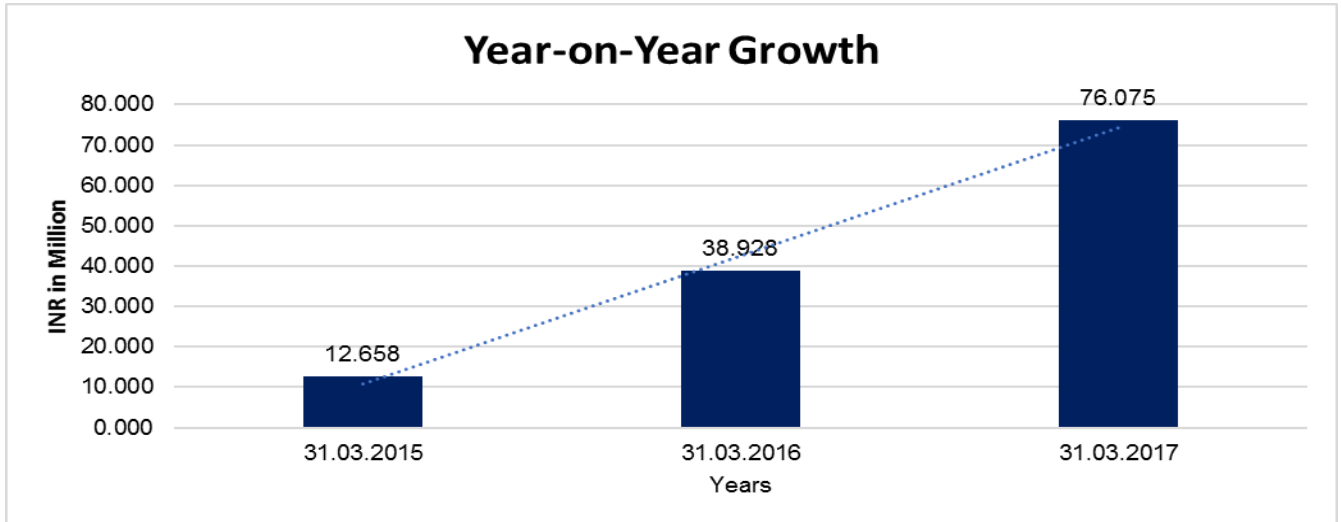
**Debt to Equity**



**YEAR-ON-YEAR GROWTH**

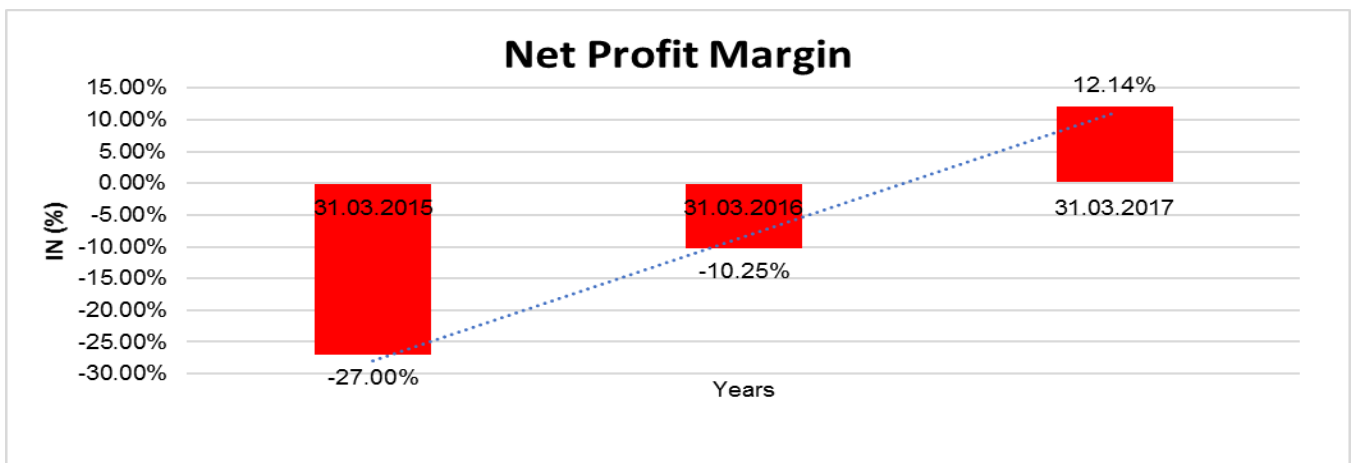
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	12.658	38.928	76.075
		<b>207.537</b>	<b>95.425</b>

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#### NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	12.658	38.928	76.075
Profit	(3.418)	(3.992)	9.235
	<b>(27.00%)</b>	<b>(10.25%)</b>	<b>12.14%</b>



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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

**INDEX OF CHARGE: NO CHARGES EXISTS FOR COMPANY**

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**FIXED ASSETS:**

- Air Conditioner
- Computer and Printer
- Furniture
- Mobile Phones
- Interiors
- New Laptop
- Vehicle

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 71.74
UK Pound	1	INR 90.58
Euro	1	INR 81.46

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	PRK
<b>Analysis Done by :</b>	VIVR
<b>Report Prepared by :</b>	JYO

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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