

MIRA INFORM REPORT

Report No. :	545532
Report Date :	19.12.2018

IDENTIFICATION DETAILS

Name :	SCOTTS CANADA LTD
Registered Office :	Registered Agent 330 Bay Street, Suite 820 Toronto Ontario M5H2S8 Canada
Country :	Canada
Financials (as on) :	2017(Summarized)
Date of Incorporation :	16.12.1998
Legal Form :	Limited
Line of Business :	Manufactures, Markets, And Supplies Lawn Fertilizers And Pesticides.
No. of Employees :	62

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Canada	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

CANADA - ECONOMIC OVERVIEW

Canada resembles the US in its market-oriented economic system, pattern of production, and high living standards. Since World War II, the impressive growth of the manufacturing, mining, and service sectors has transformed the nation from a largely rural economy into one primarily industrial and urban. Canada has a large oil and natural gas sector with the majority of crude oil production derived from oil sands in the western provinces, especially Alberta. Canada now ranks third in the world in proved oil reserves behind Venezuela and Saudi Arabia and is the world's seventh-largest oil producer.

The 1989 Canada-US Free Trade Agreement and the 1994 North American Free Trade Agreement (which includes Mexico) dramatically increased trade and economic integration between the US and Canada. Canada and the US enjoy the world's most comprehensive bilateral trade and investment relationship, with goods and services trade totaling more than \$680 billion in 2017, and two-way investment stocks of more than \$800 billion. Over three-fourths of Canada's merchandise exports are destined for the US each year. Canada is the largest foreign supplier of energy to the US, including oil, natural gas, and electric power, and a top source of US uranium imports.

Given its abundant natural resources, highly skilled labor force, and modern capital stock, Canada enjoyed solid economic growth from 1993 through 2007. The global economic crisis of 2007-08 moved the Canadian economy into sharp recession by late 2008, and Ottawa posted its first fiscal deficit in 2009 after 12 years of surplus. Canada's major banks emerged from the financial crisis of 2008-09 among the strongest in the world, owing to the financial sector's tradition of conservative lending practices and strong capitalization. Canada's economy posted strong growth in 2017 at 3%, but most analysts are projecting Canada's economic growth will drop back closer to 2% in 2018.

Source : CIA

STATUTORY INFORMATION

Address in the order	Saint-Bonaventure 771, Rue Principale, SAINT-BONAVENTURE QC, J0C 1C0 Canada (The address in the order corresponds to one of the company's branches)
Legal Name	SCOTTS CANADA LTD (legal name in English) SCOTTS CANADA LTÉE (legal name in Canadian French)
Trade Name	SCOTTS CANADA / FAFARD AND BROTHERS / HAWTHORNE HYDROPONIC / HEVECO / THE ACADIAN FOAM / GARDEN PRODUCTS QUALI-GROW
ID	ID
ID Details	Quebec Business Number (NEQ) 1148306492
Creation Date	1998
Incorporation Date	1998-12-16
Legal Address	TMF Canada Inc., Registered Agent 330 Bay Street, Suite 820 Toronto Ontario M5H2S8 Canada
Operative Address	2000 Argentia Rd Suite 300 Mississauga, ON, L5N 1P7 Canada
Telephone	1-888-270-3714 / 905-814-7425
Fax	905-814-7392
Legal Form	LIMITED (Joint stock company or company Constitutive regime CANADA: Canada Business Corporations Act, RSC, 1985, c. C-44 Current regime CANADA: Canada Business Corporations Act, RSC, 1985, c. C-44) consumer.services@scotts.com
E-Mail	
Registered In	CANADA
Website	www.scotts.com
Contact	Josh A. Peoples, President
Staff	62 employees

Activity

Agricultural Chemical Manufacturing

BANKS

Name of Bank

There are not informed banks

Reported Amount

Description

The company does not make its banking data public.

HISTORY

History

The company was founded in 1998

Key Developments

NA

Parent Company

The company is a subsidiary of Scotts Miracle-Gro Company, founded in 1868 by O.M. Scott as a premium seed company for the U.S. agricultural industry.

PRINCIPAL ACTIVITY

General Description

SCOTTS CANADA LTD. manufactures, markets, and supplies lawn fertilizers and pesticides.

Service/Product Description

The product line includes lawn food; grass seed; weed control; spreaders; insect and grub control; mulch and garden; outdoor cleaners; snap system; ice melt; and tools and accessories. It also provides tools that include lawn care plan, spreader settings, mulch calculator, and lawn application.

MAIN PRODUCTS:

Lawn Food
Grass Seed
Weed Control
Spreaders & Sprayers
Insect Control
Soil, Mulch & Garden
Outdoor Cleaners
Ice Melt

Sales	Wholesale and Retail
Operations Area	National and International
Export To	Worldwide
Employees	62 employees
Payments With Suppliers	No Complaints

BRANDS

Brand

Comments

SCOTTS	NA
MIRACLE-GRO	NA
ORTHO	NA
ROUND UP	NA
TOMCAT	NA
NATURE'S CARE	NA
OSMOCOTE	NA
FAFARD	NA
BOVUNG	NA
EARTHGRO	NA
GREEN LIGHT	NA
HYPONEX	NA

CLIENTS

Name of Client

Country

Comments

HONGOS DEL BOSQUE SA DE CV	MEXICO	NA
THE SCOTTS MIRACLE GRO CO.	USA	NA
FLORIDA SUPERIOR SAND INC.	USA	NA
AMERIGROW SOILS	USA	NA
CAS AGRICULTURAL SUPPLIES LTD.	TRINIDAD AND TOBAGO	NA
V J CENTROAMERICA S.A.	COSTA RICA	NA

INVEDELCA	ECUADOR	NA
SETAS COLOMBIANAS SA SETAS S A	COLOMBIA	NA

Comments

The company`s main clients include national companies, international businesses and private customers.

SUPPLIERS

Supplier Name

Country

Comments

There are not infomed suppliers

Comments

-

LOCATION

Headquarters

2000 Argentia Rd Suite 300 Mississauga, ON, L5N 1P7
Canada

Branches

1 Arnold Sayeau Dr

Delhi, ON, N4B 2W5 Canada

(519) 582-3330

2472 County Road 17 Rr 1

L'Original, ON, K0B 1K0 Canada

(613) 675-1307

1100 rue de Quen

Dolbeau-Mistassini, QC, G8L 5N7 Canada

(418) 276-8739

488 rue Gaudreault

Saint-Ludger-de-Milot, QC, G0W 2B0 Canada

(418) 373-2539

771 12e rang

Saint-valère, QC, G0P 1M0 Canada

(819) 396-2293

771 4e Rang, Saint-Bonaventure, QC J0C 1C0,
Canada

+1 819-396-2293
NA

Industries

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange

NO

Capital

NA

Shareholders (%)

This is a private company. The company does not disclose information on shareholders. The following information has been obtained through private sources and could not be confirmed:

Major holder is SCOTTS-SIERRA INVESTMENTS LLC
Address: 1105 NORTH MARKET STREET SUITE
1300 WILMINGTON DELAWARE USA 19899

The company is a subsidiary of Scotts Miracle-Gro Company.

Information about The Scotts Miracle-Gro Company:

Address: 14111 Scottslawn Road
Marysville, OH 43041

Management

United States
Telephone: 937-644-0011
Website: http://www.scotts.com
Sector: Basic Materials
Industry: Agricultural Inputs
Full Time Employees: 5,150
Josh A. Peoples, President
Nick Di Iorio, Vice President
Ivan C Smith, Secretary
Joli-Coeur Lacasse LLP, Proxy
John Warren, Board Member
Connie Bitondo, PMP
Lawrence Vanderark, Operations Manager
Heather Janisse, Consumer Goods Professional
Alex (Sandy) Storrar, Business Development Analyst
NA

Subsidiary Companies

Related Companies

OTHER SUBSIDIARIES OF THE SCOTTS MIRACLE-GRO COMPANY:

Gutwein & Co., Inc., an Indiana corporation

Scotts Global Investments, Inc., a Delaware corporation

SMG Brands, Inc., a Delaware corporation

SMG Growing Media, Inc., an Ohio corporation

SMGM LLC, an Ohio limited liability company

The Scotts Company LLC, an Ohio limited liability company

FINANCIAL INFORMATION

General Description

The company does not make its financial statements public. The following information has been provided by private sources:

Year/Currency

2017 USD

Sales

7,800,000

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Money Flow	Normal
Financial Figures	We also attach the latest financial statements of Scotts Miracle-Gro Company
IMPORT FOB DOLLAR Year	Amount
There are not Import Fob Dollar informed	
EXPORT FOB DOLLAR Year	Amount
There are not Export Fob Dollar informed	

LEGAL FILINGS

Description	Other names used in Quebec: FAFARD AND BROTHERS Hawthorne Hydroponic Heveco THE ACADIAN FOAM GARDEN PRODUCTS QUALI-GROW No found
Lawsuits	
Mergers	The corporation has been amalgamated. Type Simplified merger Applicable law CANADA: Canada Business Corporations Act, RSC, 1985, c. C-44 Dated 2016-05-06 Name and address of the legal person

9740244 Canada Inc.

199 Bay St., Suite 5300, Commerce Court West
Toronto, Ontario M5L1B9 Canada

9740287 Canada Inc.

199 Bay St., Suite 5300, Commerce Court West
Toronto, Ontario M5L1B9 Canada

Component

-

Resultant

1148306492

Type

Simplified merger

Applicable law

CANADA: Canada Business Corporations Act, RSC,
1985, c. C-44

Dated

2014-12-28

Name and address of the legal person

FAFARD & FRERES LTD

4000-1155 boul. René-Lévesque O Montreal Quebec
H3B3V2 Canada

Component

1170327507

Trademarks

Patents Registered

Resultant

1148306492
No records found

Compositions and methods for attracting and stimulating feeding by mice and rats
Patent number: 9936694

Abstract: This invention describes novel food bait compositions that can be used alone or in combination with blends of attractive compounds to induce attraction and feeding by mice and rats. Said compositions and blends can be used to induce mice and rats to be captured in traps or to approach and remain in a location where they will be exposed to a rodenticide.

Type: Grant

Filed: May 7, 2014

Date of Patent: April 10, 2018

Assignee: Scotts Canada Ltd.

Inventors: Antonia E. Musso, Stephen J. Takacs, Regine M. Gries, Gerhard J. Gries

Compounds and methods for repelling blood-feeding arthropods and deterring their landing and feeding
Patent number: 9789044

Abstract: This invention relates to a group of compounds for repelling blood-feeding ectoparasitic arthropods, and a method of deterring their landing and feeding on animals including humans, by applying in one or more formulations compounds that incorporate one or more sulfide and one or more hydroxyl groups to the skin, clothing or environment of animals, including humans. A method of repelling and deterring landing and feeding by blood-feeding arthropods on an animal by applying in effective amount one or more compounds that incorporate alkyl sulfide and alcohol moieties, or alkyl sulfide and amide moieties, or alkyl sulfide and amide moieties to the skin, clothing or environment of an animal.

Type: Grant

Filed: September 25, 2009

Date of Patent: October 17, 2017

Assignee: SCOTTS CANADA LTD

Inventors: Regine M. Gries, Grigori Khaskin, Gerhard G. Gries

Methods and apparatus for attracting rats

Patent number: 9877471

Abstract: An acoustic signal for attracting rats

comprising a playback recording or synthetic generation of vocalizations of rats or mice is provided. The vocalizations may be of rat pups, and may be characterized by sonic frequency components in the range of 1.8-7.5 kHz and/or ultrasonic frequency components in the ranges of 21-24 kHz, 40-50 kHz and/or 60-96 kHz. The vocalizations may be of adult male rats, including courting adult male rats, characterized by sonic frequency components in the range of 15-20 kHz and/or ultrasonic frequency components in the range of 20-100 kHz. The vocalizations may be of adult female mice, including nursing adult female mice, characterized by sonic frequency components in the range of 8-12 kHz and/or ultrasonic frequency components in the range of 25-100 kHz.

Type: Grant

Filed: May 24, 2013

Date of Patent: January 30, 2018

Assignee: SCOTTS CANADA LTD.

Inventors: Stephen J. Takacs, Antonia E. Musso,
Regine M. Gries, Gerhard G. Gries

Date of update of the information status
2018-11-01

Date of the last statement of annual update
2018-11-01 2018

End date of the production period of the 2018 annual
update statement
2019-04-01

End date of the production period of the 2017 annual
update statement
2018-04-01

Renewals

Fillings

Document type - Date of deposit in the register
ANNUAL UPDATE STATEMENT 2018 2018-11-01
Current update declaration 2018-09-17
ANNUAL UPDATE DECLARATION 2017 2017-12-07
ANNUAL UPDATE STATEMENT 2015 2017-12-07
Current update declaration 2017-08-07
Current update declaration 2017-03-22
Current update declaration 2016-12-13
2016 ANNUAL UPDATE STATEMENT 2016-10-27
Current Merge Update Declaration 2016-06-17
Current update declaration 2016-05-06
Current update declaration 2016-05-03
Current update declaration 2015-02-11
Current update declaration 2015-01-29

Current Merge Update Declaration 2015-01-12
ANNUAL UPDATE STATEMENT 2014 2014-10-06
2013 ANNUAL UPDATE STATEMENT 2013-10-02
2012 ANNUAL UPDATE STATEMENT 2013-10-02
2011 ANNUAL UPDATE STATEMENT 2012-05-02
2010 Annual Statement 2010-11-10
2009 Statement and Information Return 2010-03-18
Annual statement 2008 2009-03-09
2007 Annual Return 2008-04-17
2006 Annual Return 2007-11-13
2005 Annual Declaration 2007-11-13
Notice of Default 2006-06-20
Annual statement 2004 2005-07-07
Notice of Default 2005-06-09
2003 Annual Return 2004-02-13
Annual Return 2002 2003-01-23
Annual Declaration 2001 2003-01-23
Notice of Default 2002-05-23
2000 Annual Declaration 2001-05-04
1999 Annual Return 2001-05-04
Notice of Default 2000-05-26
Declaration of registration 1999-02-05
The company is not listed in the OFAC list.

OFAC Sanctions List Search

SUMMARY

Summary

Founded in 1998, SCOTTS CANADA LTD. manufactures, markets, and supplies lawn fertilizers and pesticides.

The company has approximately 62 employees and generates an estimated USD 7.8 million in annual revenue.

The company exports worldwide, operating within national and international markets.

The company is a subsidiary of Scotts Miracle-Gro Company.

This has been an ACTIVE company incorporated in CANADA in 1998.

RISK INFORMATION

Debts	Controlled
Payments	No Complaints
Cash Flow	Normal
State	ACTIVE

INTERVIEW

First Name	Jonathan
Position	Operator - Customer Service Representative
Comments	<p>The person contacted confirmed legal and trade name, this telephone number 1-888-270-3714 -corresponding to the company's customer service area-, and activity.</p> <p>He asked the reason of the call and transferred it to another person.</p> <p>The person then contacted wanted to know the name of the client that had requested the company's information. He explained he was not authorized to provide more information through the phone.</p>

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.19
UK Pound	1	INR 89.88
Euro	1	INR 80.76
Euro	1	INR 52.13

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)