

MIRA INFORM REPORT

Report No. :	544987
Report Date :	20.12.2018

IDENTIFICATION DETAILS

Name :	BAILLIE LUMBER CO., L.P.
Registered Office :	Corporation Trust Center 1209 Orange St, Wilmington, Delaware, USA
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	1923
Legal Form :	Limited Partnership
Line of Business :	<ul style="list-style-type: none"> Manufactures Hardwood Lumber. The Company Distributes Lumber, Plywood, and Millwork.
No. of Employees :	890

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	--

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA



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 info@mirainform.com
 Website : http://www.mirainform.com
 http://www.miraglobalcheck.com
 http://www.miraglobalcollections.com

STATUTORY INFORMATION

Legal Name	BAILLIE LUMBER CO., L.P.
Trade Name	BAILLIE
ID	ID
ID Details	2335356
Creation Date	1923
Incorporation Date	5/5/1993
Legal Address	Corporation Trust Center 1209 Orange St, Wilmington, Delaware, USA
Operative Address	4002 Legion Dr Hamburg, NY, 14075-4599 United States
Telephone	(800) 950-2850
Fax	NA
Legal Form	Limited Partnership
E-Mail	info@baillie.com
Registered In	DELAWARE
Website	www.baillie.com
Contact	Jeff Meyer - President
Staff	890
Activity	SIC Code: 5211, Lumber and other Building Materials Dealers NAICS Code: 444110, Home Centers

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA, NA	
COMDOC, INC.	
FARM CREDIT LEASING SERVICES CORPORATION	
U.S. BANK EQUIPMENT FINANCE	

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Description -

HISTORY

History Baillie Lumber Co LP was founded in 1923.
Key Developments NA
Parent Company NA

PRINCIPAL ACTIVITY

General Description Baillie Lumber Co LP manufactures hardwood lumber.
Service/Product Description The company distributes lumber, plywood, and millwork.
Sales Wholesale
Operations Area National and International
Imports From No import were found.
Export To China, Mexico
Employees 890 employees
Payments With Suppliers Regular
Brands
Brand Comments
Baillie -

Clients Name of Client	Country	Comments
DALIAN XINWEIJIA	China	-
INTERNATIONAL Qingdao Huatongyuan	China	-
International T Venegas/Tarango/Gabriel	Mexico	-
Comments	-	-

Suppliers Supplier Name	Country	Comments
There are not informed suppliers		
Comments	-	

LOCATION

Headquarters	4002 LEGION DR HAMBURG, NY, 14075-4599 United States
Branches	8238 COUNTY RD 245 HOLMESVILLE, OH, 44633-9724 United States 45529 STATE HIGHWAY 27TH E TITUSVILLE, PA, 16354-5727 United States 5 RAILROAD SMYRNA, NY, 13464 United States 12045 HIGHWAY 70 E COVE CITY, NC, 28523 United States 279 SHAW STATION RD LEITCHFIELD, KY, 42754-8154 United States

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. We were not able to confirm major holders for this company.
Management	Jeff Meyer - President Don Eichler - Vice President
Subsidiary Companies	Baillie Lumber Co., Inc. 4002 Legion Drive P.O. Box 6 Hamburg, NY 14075-4599 United States National Wood Products, Inc. 2705 South 600 West Salt Lake City, UT 84115 United States Blue Triangle Hardwoods, LLC

Related Companies	RR 26 Box North Everett, PA 15537 United States American Hardwood Industries LLC 567 North Charlotte Avenue Waynesboro, VA 22980 United States No related companies were found.
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FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Sales	340.000.000
Money Flow	Normal

LEGAL FILINGS

Lawsuits	Baillie Lumber Co LP v. ACE American Insurance Company Plaintiff: Baillie Lumber Co LP Defendant: Ace American Insurance Company Case Number: 1:2011cv00995 Filed: November 18, 2011 Court: New York Western District Court Office: Buffalo Office County: XX US, Outside State Presiding Judge: Richard J. Arcara Referring Judge: H. Kenneth Schroeder Nature of Suit: Insurance Cause of Action: 28:1441 Jury Demanded By: Both Baillie Lumber Co LP v. ACE American Insurance Company Plaintiff: Baillie Lumber Co LP Defendant: ACE American Insurance Company Case Number: 2:2011cv06038
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Trademarks

Filed: July 21, 2011
Court: California Central District Court
Presiding Judge: Paul L. Abrams
Nature of Suit: Insurance
BAILLIE
Lumber
Owned by: BAILLIE LUMBER CO., L.P.
Serial Number: 73365375

BAILLIE
Lumber
Owned by: BAILLIE LUMBER CO., L.P.
Serial Number: 73383277

COMPU COLOR
Lumber
Owned by: Baillie Lumber Co., L.P.
Serial Number: 76529503

Patents Registered

YIELDMAX
Lumber
Owned by: Baillie Lumber Co., L.P.
Serial Number: 85206399
Dunnage accessory
Patent number: D820087
Type: Grant
Filed: February 8, 2017
Date of Patent: June 12, 2018
Assignee: BAILLIE LUMBER CO., L.P.
Inventor: Jason Kelley
No records found.

Renewals

UCC (Uniform Commercial Code)

Debtor Names: BAILLIE LUMBER CO., INC. 4002
LEGION DR, HAMBURG, NY 140754599, USA
Secured Party Names: COMDOC, INC. 1111 OLD
EAGLE SCHOOL ROAD, WAYNE, PA 19087, USA
File no.: 201609206114913
File Date: 09/20/2016
Lapse Date: 09/20/2021
Filing Type: Financing Statement

Debtor Names: BAILLIE LUMBER CO., L.P. 4002
LEGION DRIVE, HAMBURG, NY 14075, USA
Secured Party Names: FARM CREDIT LEASING
SERVICES CORPORATION 600 HWY 169 S, SUITE
#300, MINNEAPOLIS, MN 55426, USA

File no.: 201405205521735
File Date: 05/20/2014

Lapse Date: 05/20/2019
Filing Type: Financing Statement

Debtor Names: BAILLIE LUMBER CO., INC. 4002
LEGION DRIVE, HAMBURG, NY 14075, USA
Secured Party Names: U.S. BANK EQUIPMENT
FINANCE 1310 MADRID STREET, MARSHALL, MN
56258, USA

File no.: 201405125488596
File Date: 05/12/2014
Lapse Date: 05/12/2019
Filing Type: Financing Statement

Debtor Names: BAILLIE LUMBER CO., L.P. 4002
LEGION DRIVE, HAMBURG, NY 14075, USA
Secured Party Names: FARM CREDIT LEASING
SERVICES CORPORATION 600 HWY 169 S, SUITE
#300, MINNEAPOLIS, MN 55426, USA

File no.: 201312206330962
File Date: 12/20/2013
Lapse Date: 12/20/2018
Filing Type: Financing Statement
The company is not listed in the OFAC list.

OFAC Sanctions List Search

SUMMARY

Summary

Founded in 1923, Baillie Lumber Co LP is an organization in the Lumber Industry headquartered in Hamburg, NY. The company has 890 regular employees and generates an estimated \$340 million USD in annual revenue. It operates nationally and internationally, mainly exporting to China and Mexico. It is ACTIVE in business with no negative records.

RISK INFORMATION

Debts	Controlled
Payments	Regular
Cash Flow	Normal



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E-mail : mira@mirainform.com
info@mirainform.com
Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

State Active

INTERVIEW

First Name	NA
Position	NA
Comments	The person contacted was reluctant to provide any information.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.11
UK Pound	1	INR 88.74
Euro	1	INR 79.82
US Dollar	1	INR 70.25

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	TPT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)