

## MIRA INFORM REPORT

<b>Report No. :</b>	546589
<b>Report Date :</b>	21.12.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	ITX TRADING SA
<b>Registered Office :</b>	Rue Louis-D' Affry 6 1700 Fribourg
<b>Country :</b>	Switzerland
<b>Financials (as on) :</b>	2017 (Summarized)
<b>Date of Incorporation :</b>	16.02.2006
<b>Com. Reg. No.:</b>	CH-217.3.534.972-6
<b>Legal Form :</b>	Limited Company - AG/SA
<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>Wholesale of textiles</li> <li>Subject is engaged in the wholesale distribution of clothing apparels and related products</li> </ul>
<b>No. of Employees :</b>	15 (2018)

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A
------------------------	---

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Slow but Correct
<b>Litigation :</b>	Clear

### NOTES :

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Switzerland	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

### SWITZERLAND - ECONOMIC OVERVIEW

Switzerland, a country that espouses neutrality, is a prosperous and modern market economy with low unemployment, a highly skilled labor force, and a per capita GDP among the highest in the world. Switzerland's economy benefits from a highly developed service sector, led by financial services, and a manufacturing industry that specializes in high-technology, knowledge-based production. Its economic and political stability, transparent legal system, exceptional infrastructure, efficient capital markets, and low corporate tax rates also make Switzerland one of the world's most competitive economies.

The Swiss have brought their economic practices largely into conformity with the EU's to gain access to the Union's Single Market and enhance the country's international competitiveness. Some trade protectionism remains, however, particularly for its small agricultural sector. The fate of the Swiss economy is tightly linked to that of its neighbors in the euro zone, which purchases half of Swiss exports. The global financial crisis of 2008 and resulting economic downturn in 2009 stalled demand for Swiss exports and put Switzerland into a recession. During this period, the Swiss National Bank (SNB) implemented a zero-interest rate policy to boost the economy, as well as to prevent appreciation of the franc, and Switzerland's economy began to recover in 2010.

The sovereign debt crises unfolding in neighboring euro-zone countries, however, coupled with economic instability in Russia and other Eastern European economies drove up demand for the Swiss franc by investors seeking a safehaven currency. In January 2015, the SNB abandoned the Swiss franc's peg to the euro, roiling global currency markets and making active SNB intervention a necessary hallmark of present-day Swiss monetary policy. The independent SNB has upheld its zero interest rate policy and conducted major market interventions to prevent further appreciation of the Swiss franc, but parliamentarians have urged it to do more to weaken the currency. The franc's strength has made Swiss exports less competitive and weakened the country's growth outlook; GDP growth fell below 2% per year from 2011 through 2017.

In recent years, Switzerland has responded to increasing pressure from neighboring countries and trading partners to reform its banking secrecy laws, by agreeing to conform to OECD regulations on administrative assistance in tax matters, including tax evasion. The Swiss Government has also renegotiated its double taxation agreements with numerous countries, including the US, to incorporate OECD standards.

Source : CIA

## **SUMMARY**

Company name	ITX Trading SA
Operative address	Rue Louis-d'Affry 6 1700 Fribourg Switzerland
Legal form	Limited company - AG/SA
Registration number	Trade register number: CH-217.3.534.972-6

## **CONTACT INFORMATION**

Company name	ITX Trading SA
Operative address	Rue Louis-d'Affry 6 1700 Fribourg Switzerland
Correspondence address	Rue Louis-d'Affry 6 1700 Fribourg Switzerland
Telephone number	+41 26 3092400
Fax number	+41 26 3213781
Email address	info@inditex.com
Website	www.inditex.com

## **REGISTRATION**

Registration number	Trade register number: CH-217.3.534.972-6
Status	Active
Establishment date	2006-02-16
Legal form	Limited company - AG/SA
Subscribed share capital	CHF 5.000.000

## **ACTIVITIES**

NACE	4641: Wholesale of textiles
Goal	Engaged in the wholesale distribution of clothing apparels and related products

## **RELATIONS**

### Shareholders

#### ULTIMATE GLOBAL SHAREHOLDER

Name: MR AMANCIO ORTEGA

Country: ES

Type: One or more named individuals or families

#### ULTIMATE DOMESTIC SHAREHOLDER

Name: ITX HOLDING SA

National id number: CH-217.3.544.604-0

Address: rue Louis-d'Affry 6

City: FRIBOURG

Country: CH

Phone: +41 26 3092400

Fax: +41 26 3419031

Type: Corporate

Share direct: 100.00%

Share total: 100.00%

#### SHAREHOLDERS

Name: ITX HOLDING SA

National id number: CH-217.3.544.604-0

Address: rue Louis-d'Affry 6

City: FRIBOURG

Country: CH

Phone: +41 26 3092400

Fax: +41 26 3419031

Type: Corporate

Share direct: 100.00%

Number of employees: 4

Name: INDUSTRIA DE DISEÑO TEXTIL SA

National id number: A15075062

Address: Edificio Inditex

City: LA CORUÑA

Country: ES

Phone: +34 981 18 54 00

Website: [www.inditex.com](http://www.inditex.com)

Type: Corporate

Turnover: 25335.99729854 mil. CHF

Total assets: 20232.00248392 mil. CHF

Profit loss before tax: 5053.8030284 mil. CHF

Profit loss after tax net income: 3911.38580305 mil. CHF

Shareholders funds: 15698.94889735 mil. CHF

## **MANAGEMENT**

### Management

Fullname: Mr Sean Marc Pettenhofer  
Type: Individual  
Gender: Male  
Country: Switzerland  
Number of involvements: 4  
Function: President of the Board of Directors and Chief Executive Officer  
Level of responsibility: President / Chairman; Highest executive  
Appointment date: 2009/07/03

Fullname: Mr Felix Poza Pena  
Type: Individual  
Gender: Male  
date of birth: 1963/01/02  
Age: 55  
Number of involvements: 7  
Function: Member  
Level of responsibility: Member  
Appointment date: 2009/07/03

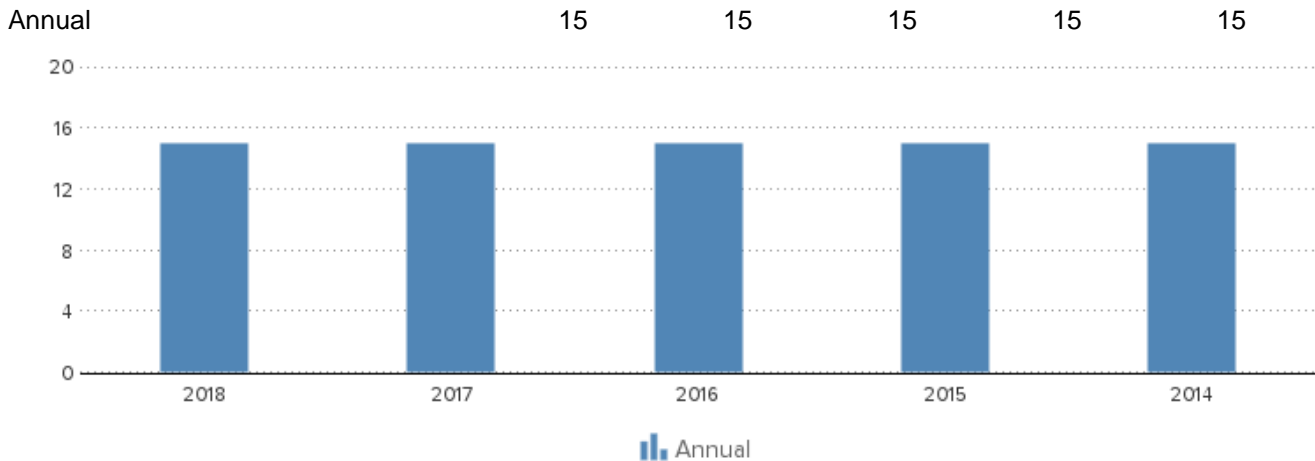
Fullname: Mr Jose' Manuel Romay De La Colina  
Type: Individual  
Gender: Male  
date of birth: 1960/08/19  
Age: 57  
Country: Spain  
Number of involvements: 110  
Function: Member  
Level of responsibility: Member  
Appointment date: 2006/02/17

Fullname: Mr Sandro Held  
Type: Individual  
Gender: Male  
Country: Switzerland  
Number of involvements: 1  
Function: Secretary  
Level of responsibility: Company secretary  
Appointment date: 2018/02/14

## **EMPLOYEES**

Year	2018	2017	2016	2015	2014
------	------	------	------	------	------

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.



## **FINANCIAL ANALYSIS**

Trend	Can not be evaluated due to the lack of sufficient financial data
Profitability	Can not be evaluated
Solvability	Can not be evaluated
Liquidity	Positive
Show amount in	Euro

## **FINANCIAL STATEMENT**

Auditor	Name: DELOITTE SA date: 2013-02-15
Remark annual account	There is no financial data published

Coverage:	Company
Figures:	estimated
Financial year:	2017
Employees:	15
Sales:	CHF 20,000,000.--

## **FINANCIAL DATA**

### **INDUSTRIA DE DISENO TEXTIL SA (INDITEX)**

Consolidation:	consolidated
Industry:	Trade/Industry

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Fiscal year end:	31.01.2017	31.01.2016	31.01.2015	31.01.2014	31.01.2013
Number of months:	12	12	12	12	12
Currency:	mil. EUR	mil. EUR	mil. EUR	mil. EUR	mil. EUR
Statement norm:	IAS	IAS	IAS	IAS	IAS
<b>Balance Sheet</b>					
Intangible fixed assets	912.0	888.2	881.9	845.7	819.8
Land and buildings	1,837.0	1,566.9	1,383.3	1,234.1	1,259.8
Other tangible fixed assets	5,467.0	5,030.6	4,657.3	3,903.5	3,402.6
Tangible fixed assets	7,304.0	6,597.5	6,040.6	5,137.6	4,662.4
Financial fixed assets	231.0	188.8	151.3	20.6	3.9
other fixed assets	1,276.0	1,233.4	1,197.2	987.4	711.9
<b>Fixed assets</b>	<b>9,723.0</b>	<b>8,907.9</b>	<b>8,271.0</b>	<b>6,991.3</b>	<b>6,198.0</b>
Stocks	2,549.0	2,195.0	1,859.5	1,676.9	1,581.3
Trade accounts receivable	232.0	668.8	765.8	754.0	796.6
Cash & Cash Equivalents	4,116.0	4,225.5	3,797.9	3,846.7	3,842.9
Securities	2,124.0	1,085.6	222.3	212.9	260.6
other trade accounts	877.0	274.3	460.5	274.4	210.9
Other current assets	7,117.0	5,585.4	4,480.7	4,334.0	4,314.4
<b>Current assets</b>	<b>9,898.0</b>	<b>8,449.2</b>	<b>7,106.0</b>	<b>6,764.9</b>	<b>6,692.3</b>
<b>Total assets</b>	<b>19,621.0</b>	<b>17,357.1</b>	<b>15,377.0</b>	<b>13,756.2</b>	<b>12,890.3</b>
Capital	93.0				
Other shareholders funds	12,620.0				
<b>Total shareholders equity</b>	<b>12,713.0</b>	<b>11,410.2</b>	<b>10,430.7</b>	<b>9,246.2</b>	<b>8,445.9</b>
Minority interests	38.0	40.6	38.0	32.1	35.9
long term debt (financial debts)		0.7	2.3	2.1	4.3
Provisions	242.0	145.2	200.6	147.8	144.3
Other non current liabilities	1,177.0	1,090.3	956.6	865.6	774.8
<b>Non current liabilities</b>	<b>1,419.0</b>	<b>1,236.2</b>	<b>1,159.5</b>	<b>1,015.5</b>	<b>923.4</b>
short term debt (financial debts)	126.0	10.3	7.8	2.5	2.4
Trade accounts payable	3,471.0	4,514.3	3,507.9	3,332.5	3,243.3
other accounts payable	1,854.0	145.5	233.1	127.4	239.4
other current liabilities	1,854.0	145.5	233.1	127.4	239.4
<b>Current liabilities</b>	<b>5,451.0</b>	<b>4,670.1</b>	<b>3,748.8</b>	<b>3,462.4</b>	<b>3,485.1</b>
<b>Shareh. equity, min. int. &amp; liabilities</b>	<b>19,621.0</b>	<b>17,357.1</b>	<b>15,377.0</b>	<b>13,756.2</b>	<b>12,890.3</b>
<b>Profit and loss account</b>					
Sales	23,311.0				
Net sales	23,311.0	20,900.4	18,116.5	16,724.4	15,946.1
Other operating revenue		1.7		1.3	
<b>Operating revenue</b>	<b>23,311.0</b>	<b>20,902.1</b>	<b>18,116.5</b>	<b>16,725.7</b>	<b>15,946.1</b>

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**ITX TRADING SA - 546589**

**PAGE NO. : 9**

Cost of goods sold	10,032.0	8,811.1	7,547.6	6,801.5	6,416.8
Gross profit	13,279.0	12,091.0	10,568.9	9,924.2	9,529.3
Other operating expenses	9,259.0	8,413.5	7,369.8	6,853.3	6,412.5
<b>Operating result</b>	<b>4,020.0</b>	<b>3,677.5</b>	<b>3,199.1</b>	<b>3,070.9</b>	<b>3,116.8</b>
Interest revenues	21.0	23.3	25.9	22.5	23.8
other financial revenues	66.0	77.1	86.4	8.1	17.8
Financial income	87.0	100.4	112.3	30.6	41.6
Interest expenses	8.0	12.1	9.9	11.1	10.5
other financial expenses	21.0	22.6	55.9	37.7	16.9
Financial expenses	29.0	34.7	65.8	48.8	27.4
Financial result	58.0	65.7	46.5	-18.2	14.2
<b>Result before extraordinary items</b>	<b>4,078.0</b>	<b>3,743.2</b>	<b>3,245.6</b>	<b>3,052.7</b>	<b>3,131.0</b>
<b>Result before taxes</b>	<b>4,078.0</b>	<b>3,743.2</b>	<b>3,245.6</b>	<b>3,052.7</b>	<b>3,131.0</b>
Taxes	917.0	860.9	734.6	671.1	763.9
Result before minority interests	3,161.0	2,882.3	2,511.0	2,381.6	2,367.1
minority interests	4.0	7.6	9.6	4.4	6.3
<b>Result for the financial year</b>	<b>3,157.0</b>	<b>2,874.7</b>	<b>2,501.4</b>	<b>2,377.2</b>	<b>2,360.8</b>
<b>Cash flow</b>					
Depreciation	1,063.0	1,021.7	904.9	855.1	796.1
Cash flow	4,220.0	3,904.0	3,415.9	3,236.7	3,163.2
Cash flow from operating activities	4,131.0	4,499.5	3,247.5	2,827.2	3,118.9
Investments in tangible fixed assets	1,259.0	1,353.6	1,629.5	1,117.1	1,192.6
Cash flow from investing activities	-2,396.0	-2,415.7	-1,847.1	-1,350.9	-1,599.4
Cash flow from financing activities	-1,853.0	-1,623.9	-1,529.2	-1,425.4	-1,125.1
Others	8.0	-32.2	79.9	-47.1	-18.1
Change in liquidity	-110.0	427.7	-48.9	3.8	376.3
Liquidity at beginning of the year	4,226.0	3,797.9	3,846.7	3,842.9	3,466.8
Liquidity at end of the year	4,116.0	4,225.6	3,797.8	3,846.7	3,843.1
<b>Notes</b>					
Material costs	10,386.0	8,811.1	7,547.6	6,897.1	6,721.1
Cost of employees	3,643.0	3,335.2	2,932.2	2,697.7	2,547.7
Added value		8,112.2	7,092.6	6,616.6	6,485.3
Working Capital		-1,650.5	-882.6	-901.6	-865.4
Net Current Assets	4,447.0	3,779.1	3,357.2	3,302.5	3,207.2
Sales per Employee		0.1		0.1	0.1
Gross cost land and buildings	2,161.0	1,873.2	1,643.0	1,485.2	1,463.9
Gross cost other tangible fixed assets	10,711.0	9,853.2	9,157.4	7,982.3	7,272.2
Gross cost total	12,872.0	11,726.4	10,800.4	9,467.5	8,736.1

**COUNTRY INFORMATION**

Population 8.3 million

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

GDP per capita	80.346 USD
Country risk	Very Low
Company risk	Very Low

## **PUBLICATIONS**

Remarks	Status: Active Category: Medium sized company Last year: 2018 Number of employees: 15 Number of shareholders: 2 Number of subsidiaries: 0 Number of branches: 0
---------	---

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.28
UK Pound	1	INR 88.85
Euro	1	INR 80.05
CHF	1	INR 71.00

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	PRA
Report Prepared by :	SYL

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)