

**NATIONAL PETROCHEMICAL INDUSTRIALIZATION MARKETING CO LTD (TASNEE) - 546469**

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**MIRA INFORM REPORT**

<b>Report No. :</b>	546469
<b>Report Date :</b>	22.12.2018

**IDENTIFICATION DETAILS**

<b>Name :</b>	NATIONAL PETROCHEMICAL INDUSTRIALIZATION MARKETING CO LTD (TASNEE)
<b>Registered Office :</b>	Economic Gate G3 East Ring Road, Qurtuba Street PO Box 26707 Riyadh 11496
<b>Country :</b>	Saudi Arabia
<b>Financials (as on) :</b>	31.12.2017
<b>Date of Incorporation :</b>	02.12.2001
<b>Com. Reg. No.:</b>	1010171953
<b>Legal Form :</b>	Limited Liability Partnership
<b>Line of Business :</b>	Subject is engaged in the manufacture and marketing of polypropylene, polyurethane and polyolefin products.
<b>No. of Employees :</b>	65

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A
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<b>Credit Rating</b>	<b>Explanation</b>	<b>Rating Comments</b>
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Clear

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**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Saudi Arabia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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**SAUDI ARABIA - ECONOMIC OVERVIEW**

Saudi Arabia has an oil-based economy with strong government controls over major economic activities. It possesses about 16% of the world's proven petroleum reserves, ranks as the largest exporter of petroleum, and plays a leading role in OPEC. The petroleum sector accounts for roughly 87% of budget revenues, 42% of GDP, and 90% of export earnings.

Saudi Arabia is encouraging the growth of the private sector in order to diversify its economy and to employ more Saudi nationals. Approximately 6 million foreign workers play an important role in the Saudi economy, particularly in the oil and service sectors; at the same time, however, Riyadh is struggling to reduce unemployment among its own nationals. Saudi officials are particularly focused on employing its large youth population.

In 2017, the Kingdom incurred a budget deficit estimated at 8.3% of GDP, which was financed by bond sales and drawing down reserves. Although the Kingdom can finance high deficits for several years by drawing down its considerable foreign assets or by borrowing, it has cut capital spending and reduced subsidies on electricity, water, and petroleum products and recently introduced a value-added tax of 5%. In January 2016, Crown Prince and Deputy Prime Minister MUHAMMAD BIN SALMAN announced that Saudi Arabia intends to list shares of its state-owned petroleum company, ARAMCO - another move to increase revenue and outside investment. The government has also looked at privatization and diversification of the economy more closely in the wake of a diminished oil market. Historically, Saudi Arabia has focused diversification efforts on power generation, telecommunications, natural gas exploration, and petrochemical sectors. More recently, the government has approached investors about expanding the role of the private sector in the health care, education and tourism industries. While Saudi Arabia has emphasized their goals of diversification for some time, current low oil prices may force the government to make more drastic changes ahead of their long-run timeline.

Source : CIA

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## **SUMMARY**

Company Name	: NATIONAL PETROCHEMICAL INDUSTRIALIZATION MARKETING CO LTD (TASNEE)
Country of Origin	: Saudi Arabia
Legal Form	: Limited Liability Partnership
Registration Date	: 2nd December 2001
Commercial Registration Number	: 1010171953, Riyadh
Chamber Membership Number	: 116560
Issued Capital	: SR 5,000,000
Paid up Capital	: SR 5,000,000
Total Workforce	: 65
Activities	: Manufacturers and marketers of polypropylene, polyurethane and polyolefin products
Financial Condition	: Good
Payments	: Regular
Operating Trend	: Steady

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## **COMPANY NAME**

NATIONAL PETROCHEMICAL INDUSTRIALIZATION MARKETING CO LTD (TASNEE)

## **ADDRESS**

### **REGISTERED & PHYSICAL ADDRESS**

Building : Economic Gate G3  
Street : East Ring Road, Qurtuba Street  
  
PO Box : 26707  
  
Town : Riyadh 11496  
Country : Saudi Arabia  
  
Telephone : (966-11) 2222205 / 4174144 / 4734559 / 4174296  
Facsimile : (966-11) 4002255  
Email : [marketing@tasnee.com](mailto:marketing@tasnee.com)

Please note that subject's previous address was, New Akaria Tower No. 2, 7<sup>th</sup> Floor, Sitteen Street, Al Malaz District, Riyadh.

### **Premises**

Subject operates from a medium sized suite of offices that are rented and located in the Central Business Area of Riyadh.

## **KEY PRINCIPALS**

<u>Name</u>	<u>Position</u>
• Mutlaq Al Murshaid	Chief Executive Officer
• Fawaz Al Fawaz	Chief Operating Officer
• Awad Taha Abdul Karim	Financial Controller
• Khalid Abdulrahman Mutlaq Al Fouzan	Marketing Manager
• Abdulaziz Al Ouf	Finance Manager

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- |                      |                           |
|----------------------|---------------------------|
| • Abdulaziz Al Moosa | Assistant Finance Manager |
| • Mohamed Javeen     | Senior Accountant         |
| • Farih Al Somali    | Sales Manager             |

## ***LEGAL FORM & OWNERS***

**Date of Establishment :** 16/09/1422 Hijri (corresponding to 2<sup>nd</sup> December 2001)

**Legal Form :** Limited Liability Partnership

**Commercial Reg. No. :** 1010171953, Riyadh

**Chamber Member No. :** 116560

**Issued Capital :** SR 5,000,000

**Paid up Capital :** SR 5,000,000

<i>Name of Partner (s)</i>	<i>Percentage</i>
• National Industrialisation Co (Tasnee) New Akariah Al Jadidah Building, Tower No. 2, 1 <sup>st</sup> Floor Sitteen Street Al Malaz PO Box: 26707 Riyadh 11496 Tel: (966-11) 4767166 / 4769910 Fax: (966-11) 4770898 Email: <a href="mailto:general@tasnee.com">general@tasnee.com</a>	100%

## ***OPERATIONS***

**Activities:** Engaged in the manufacture and marketing of polypropylene, polyurethane and polyolefin products.

**Import Countries:** Europe and the Far East

**Local Suppliers:**

- SABIC
- Petro Rabigh
- Exxon Mobile

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**Operating Trend:** Steady

Subject has a workforce of 65 employees.

## **FINANCIAL DATA**

Financial highlights provided by local sources are given below:

Currency: Saudi Riyals (SR)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total Sales	SR 3,500,000,000	SR 3,850,000,000

Local sources consider subject's financial condition to be Good.

The above financial figures are based on estimations by our local sources.

## **BANKERS**

- Riyadh Bank  
King Abdul Aziz Road  
PO Box: 22622  
Riyadh 11416  
Tel: (966-11) 4013030

## **PAYMENT HISTORY**

Regular

## **GENERAL COMMENTS**

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

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During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

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**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.04
UK Pound	1	INR 88.70
Euro	1	INR 80.21
SAR	1	INR 18.70

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	NIS
<b>Report Prepared by :</b>	TRU

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**RATING EXPLANATIONS**

<b>Credit Rating</b>	<b>Explanation</b>	<b>Rating Comments</b>
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)