

MIRA INFORM REPORT

Report No. :	544736
Report Date :	26.12.2018

IDENTIFICATION DETAILS

Name :	E.I. DU PONT INDIA PRIVATE LIMITED
Formerly Known As :	E.I. DUPONT INDIA LIMITED
Registered Office :	7 th Floor, Tower C, DLF Cyber Greens, Sector – 25-A, DLF City, Phase – III, Gurugram – 122002, Haryana
Tel. No.:	91-124-4091818/ 44-43972800
Country :	India
Financials (as on) :	31.03.2018
Date of Incorporation :	17.11.1994
CIN No.: [Company Identification No.]	U24299HR1994PTC034086
Capital Investment / Paid-up Capital :	INR 559.500 Million
IEC No.: [Import-Export Code No.]	0596020651
PAN No.: [Permanent Account No.]	AAACE2462M
GSTN : [Goods & Service Tax Registration No.]	29AAACE2462M1ZF [Karnataka] 24AAACE2462M1ZP [Gujarat] 07AAACE2462M1ZL [Delhi] 33AAACE2462M1ZQ [Tamil Nadu] 03AAACE2462M1ZT [Punjab] 23AAACE2462M1ZR [Madhya Pradesh] 19AAACE2462M1ZG [West Bengal] 36AAACE2462M1ZK [Telangana] 06AAACE2462M1ZN [Haryana] 37AAACE2462M1ZI [Andhra Pradesh] 09AAACE2462M1ZH [Uttar Pradesh] 27AAACE2462M1ZJ [Maharashtra]

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Legal Form :	Private Limited Liability Company
Line of Business :	The Company is interalia engaged in light processing and sale of agricultural chemicals; engineering polymer products, tynex etc. and distribution of DuPont proprietary products such as speciality chemicals, packaging and industrial products. The Company is also engaged in safety related consultancy services in India and in providing administrative and other support services to DuPont entities world wide. (Registered Activity)
No. of Employees :	Information denied by the management

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Maximum Credit Limit :	USD 32000000
Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Exists
Comments :	<p>Subject was incorporated in the year 1994. It is a subsidiary of DUpont, United States.</p> <p>As per the financial of 2018, the company has reported a decline in its revenue as compared to the previous year but has managed to maintain a favourable net profitability margin of 22.44%.</p> <p>Rating takes into consideration the strong financial position of the company backed by robust network base along with satisfactory liquidity position.</p> <p>Rating takes into consideration the strong financial and managerial support that the company derives from its holding company.</p> <p>Business is active. Payment seems to be regular.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and condition.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 26.12.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

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INFORMATION DENIED

Management non-cooperative (Tel No.:91-124-4091818/ 44-43972800)

LOCATIONS

Registered Office / Corporate Office 1/ Dupont India Innovation Center :	7 th Floor, Tower C, DLF Cyber Greens, Sector – 25-A DLF City, Phase – III, Gurugram – 122002, Haryana, India
Tel. No.:	91-124-4091818/ 44-43972800
Fax No.:	91-124-2540889 / 90 / 91 / 92
E-Mail :	sanjit-kaur.batra@dupont.com
Website :	http://www.dupont.com www.dupont.co.in
Corporate Office 2 :	81,82,83, 8th floor, 2 North Avenue, Maker Maxity, Bandra Kurla Complex, Bandra (East), Mumbai-400051, Maharashtra, India
Tel. No.:	91-22-61765000/40716000
Manufacturing Plants 1 :	Melur Road, Therkutheru, Madurai – 625122, Tamilnadu, India
Tel. No.:	91-452-2420278
Fax No.:	91-452-2420351
Manufacturing Plants 2 :	EP and I and F Facility (Savli-1), Plot No.11, Savli, GIDC, Village Manjusar, Vadodara – 391775, Gujarat, India
Tel. No.:	91-2667-664000
Fax No.:	91-2667-264214
Manufacturing Plants 3 :	Plot No.KV1, GIDC, Savli, Alindra, Vadodra- 391775, Gujarat, India
Tel. No.:	91-2667-666000
Fax No.:	91-2667-264220
Innovation and Knowledge Centers :	ICICI Knowledge Park, Genome Valley, Survey No.542/2, DS -9 Turkapally (Village) Shameerpet (Mandal), Ranga Reddy, Hyderabad- 500078, Telangana, India
Tel. No.:	91 -40-66247000
Fax No.:	91-40-23480410/411/413

DIRECTORS

As on 31.03.2018

Name :	Sanjit Kaur Batra
Designation :	Whole Time Director
Address :	Flat No. 903, Tower C-2, The Legend, Sector 57 IN, Sushant Lok Phase-3,

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	Gurugram - 122011, Haryana, India
Date of Birth/Age :	14.10.1976
Qualification :	Graduate
Date of Appointment :	24.09.2015
PAN No.:	AEJPB7241R
DIN No.:	06998913
Name :	Mr. Mahesh Jain
Designation :	Director
Address :	Sector-B, Pkt-8, Flat No-6099, Vasant Kunj, Delhi- 110070, India
Date of Birth/Age :	23.03.1970
Qualification :	Graduate
Date of Appointment :	17.11.2017
DIN No.:	02778620
Name :	Mr. Girish Kumar Vaidya
Designation :	Director
Address :	1/203, Millennium Apartments Dwarka Sector-9, Delhi -110075, India
Date of Birth/Age :	19.03.1966
Qualification :	Graduate
Date of Appointment :	19.06.2017
DIN No.:	07853597
Name :	Mr. Subramanianparameswaran
Designation :	Additional Director
Address :	1,Krupas, 2nd A Cross, Nagarbhavi Village, Bangalore Nagarbhavi, Bangalore-560072, Karnataka India
Date of Appointment :	08.02.2018
DIN No.:	08066078

KEY EXECUTIVES

Name :	Mr. Samar Bhatia
Designation :	Company Secretary
Address :	2, 3 and 4 Floor, Vipul Tech Square Golf Course Road, Sector-43, Gurugram-122002, Haryana, India
Date of Birth/Age :	31.05.1979
Date of Appointment :	09.03.2015
PAN No.:	AHGPB2519N

MAJOR SHAREHOLDERS

As on 31.03.2018

Names of Shareholders	No. of Shares	% of Holding
M/s DuPont India Limited, LLC	55947880	99.99

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M/s Dupont Chemical and Energy Operations, INC	2000	0.01
Total	55949880	100.00

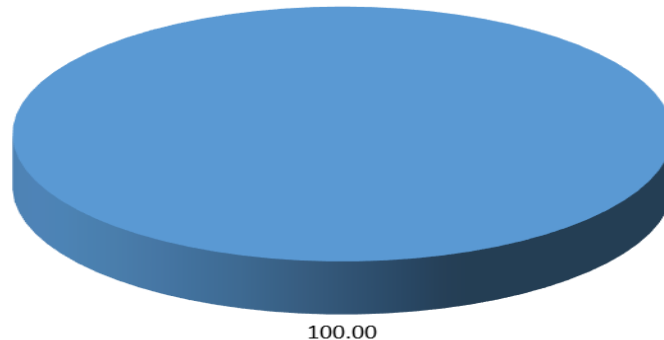
Equity Share Break up (Percentage of Total Equity)

As on 17.11.2017

Category	Percentage
Promoters (Body corporate)	100.00
Total	100.00

Share holding pattern

■ Promoters (Body corporate)



BUSINESS DETAILS

Line of Business :	The Company is interalia engaged in light processing and sale of agricultural chemicals; engineering polymer products, tydex etc. and distribution of DuPont proprietary products such as speciality chemicals, packaging and industrial products. The Company is also engaged in safety related consultancy services in India and in providing administrative and other support services to DuPont entities world wide. (Registered Activity)	
Products / Services :	ITC Code No.	Products/Services Description
	38089139	Insecticides and herbicides
	NIC Code	Products/Services Description
	2011	Agriculture, Nutrition, Performance materials and chemicals and pesticides and other agrochemical

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	products
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	Not Divulged
Imports :	Not Divulged
Terms :	Not Divulged

PRODUCTION STATUS – (NOT AVAILABLE)

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	Information denied by the management	
Bankers :	Banker Name :	Not Divulged
	Branch :	Not Divulged
	Person Name (With Designation) :	--
	Contact Number :	--
	Name of Account Holder :	--
	Account Number :	--
	Account Since (Date/Year of Account Opening) :	--
	Average Balance Maintained :	--
	Credit Facilities Enjoyed	--

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	(CC/OD/Term Loan) :	
	Account Operation :	--
	Remark :	--

Auditors :	
Name :	M. Anandam and Company Chartered Accountants
Address :	7A, Surya Towers, Sardar Patel Road, Secunderabad - 500003, Telangana, India
Income-tax PAN of auditor or auditor's firm :	AACFM8791J
Membership No:	028031
Memberships :	Not Available
Collaborators :	Not Available
Holding company :	<ul style="list-style-type: none"> DuPont India Limited
Ultimate Holding Company :	<ul style="list-style-type: none"> E.I.DuPont de Nemours and Company Inc., USA
Fellow Subsidiaries:	<ul style="list-style-type: none"> PT Dupont Agricultural Products Indonesia, HONG KONG DuPont China Limited, CHINA Electronic Materials Du Pont Dongguan Limited PT Dupont Agricultural Products Indonesia Pioneer Overseas Corporation Electronic Materials Du Pont Dongguan Limited PHI Seeds Private Limited Du Pont Teijin Advanced Papers (Asia) Limited MECS INDIA Private Limited DuPont Performance Elastomers B.V. Dani s co Singapre PTE Limited DuPont Pakistan Operations (Pvt.) Limited DuPont (China) Re s e a r c h & Development Co Limited Du Pont International Trading, Inc. Du Pont International Operations Sarl Dupont Trading (Shanghai) Co Limited DUPONT SPECIALTY PRODUCTS K.K. DuPont Agricultural Caribe Industries Limited. DUPONT SCIENCE AND TECHNOLOGIES LLC DuPont (New Zealand) Limited Du Pont Company (Singapore) Pte Limited. A n t e c Internationallimited Du Pont Far East (Philippines Branch) Dupont Vietnam Company Limited Du Pont (Korea) Inc DuPont DACI Beteiligungs GmbH

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CAPITAL STRUCTURE

AS ON: 31.03.2018

Authorised Capital :

No. of Shares	Type	Value	Amount
250000000	Equity Shares	INR 10/- each	INR 2500.000 Million
500000		INR 100/- each	INR 50.000 Million
	Total		INR 2550.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
55949880	Equity Shares	INR 10/- each	INR 559.499 Million

FINANCIAL DATA
[all figures are INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2018	31.03.2017	31.03.2016
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	559.500	559.500	561.300
(b) Reserves & Surplus	10641.200	7191.600	5638.900
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	11200.700	7751.100	6200.200
(3) Non-Current Liabilities			
(a) long-term borrowings	715.600	713.200	729.600
(b) Deferred tax liabilities (Net)	222.000	203.700	224.900
(c) Other long term liabilities	101.800	127.400	243.600
(d) long-term provisions	101.000	114.900	0.000
Total Non-current Liabilities (3)	1140.400	1159.200	1198.100
(4) Current Liabilities			
(a) Short term borrowings	190.500	1779.200	2780.300
(b) Trade payables	9861.300	8340.100	7353.200
(c) Other current liabilities	242.200	380.000	542.000
(d) Short-term provisions	383.400	481.800	326.200
Total Current Liabilities (4)	10677.400	10981.100	11001.700
TOTAL	23018.500	19891.400	18400.000
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	3978.100	4605.200	5037.500
(ii) Intangible Assets	4.200	2.600	2.500
(iii) Capital work-in-progress	56.200	53.800	68.600
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	0.000	0.000	0.000

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(e) Other Non-current assets	1291.600	1089.700	604.300
Total Non-Current Assets	5330.100	5751.300	5712.900
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	3340.400	8309.200	6819.600
(c) Trade receivables	3933.800	4528.400	4202.100
(d) Cash and cash equivalents	108.000	70.300	99.300
(e) Short-term loans and advances	0.000	0.000	0.000
(f) Other current assets	10306.200	1232.200	1566.100
Total Current Assets	17688.400	14140.100	12687.100
TOTAL	23018.500	19891.400	18400.000

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2018	31.03.2017	31.03.2016
	SALES			
	Income	15401.200	15824.300	27909.600
	Other Income	162.400	295.900	128.000
	TOTAL	15563.600	16120.200	28037.600
Less	EXPENSES			
	Cost of Materials Consumed	4412.400	4158.100	11216.400
	Purchases of Stock-in-Trade	6944.900	6826.200	6268.200
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(160.300)	(172.500)	(1426.500)
	Employees benefits expense	1510.800	1297.500	2295.600
	Other expenses	2069.700	2517.900	7143.600
	TOTAL	14777.500	14627.200	25497.300
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	786.100	1493.000	2540.300
Less	FINANCIAL EXPENSES	148.600	111.100	501.000
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	637.500	1381.900	2039.300
Less/ Add	DEPRECIATION/ AMORTISATION	426.600	463.600	504.700
	PROFIT/ (LOSS) BEFORE TAX	210.900	918.300	1534.600

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Less	TAX	(3245.000)	(733.800)	526.300
	PROFIT/ (LOSS) AFTER TAX	3455.900	1652.100	1008.300
	Earnings / (Loss) Per Share (INR)	61.77	29.47	18.02

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2018	31.03.2017	31.03.2016
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	NA
Net cash flows from (used in) operations	(5325.300)	662.300	1363.700
Net cash flows from (used in) operating activity	(2108.200)	1253.400	1032.100

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365 Days)	93.23	104.45	54.95
Account Receivables Turnover (Income / Sundry Debtors)	3.92	3.49	6.64
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	316.92	277.14	153.50
Inventory Turnover (Operating Income / Inventories)	0.24	0.18	0.37
Asset Turnover (Operating Income / Net Fixed Assets)	0.19	0.32	0.50

LEVERAGE RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.49	0.59	0.64
Debt Equity Ratio	0.08	0.32	0.57

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(Total Liability / Networth)			
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.95	1.42	1.77
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.36	0.60	0.82
Interest Coverage Ratio (PBIT / Financial Charges)	5.29	13.44	5.07

PROFITABILITY RATIOS

PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Net Profit Margin ((PAT / Sales) * 100)	%	22.44	10.44	3.61
Return on Total Assets ((PAT / Total Assets) * 100)	%	15.01	8.31	5.48
Return on Investment (ROI) ((PAT / Networth) * 100)	%	30.85	21.31	16.26

SOLVENCY RATIOS

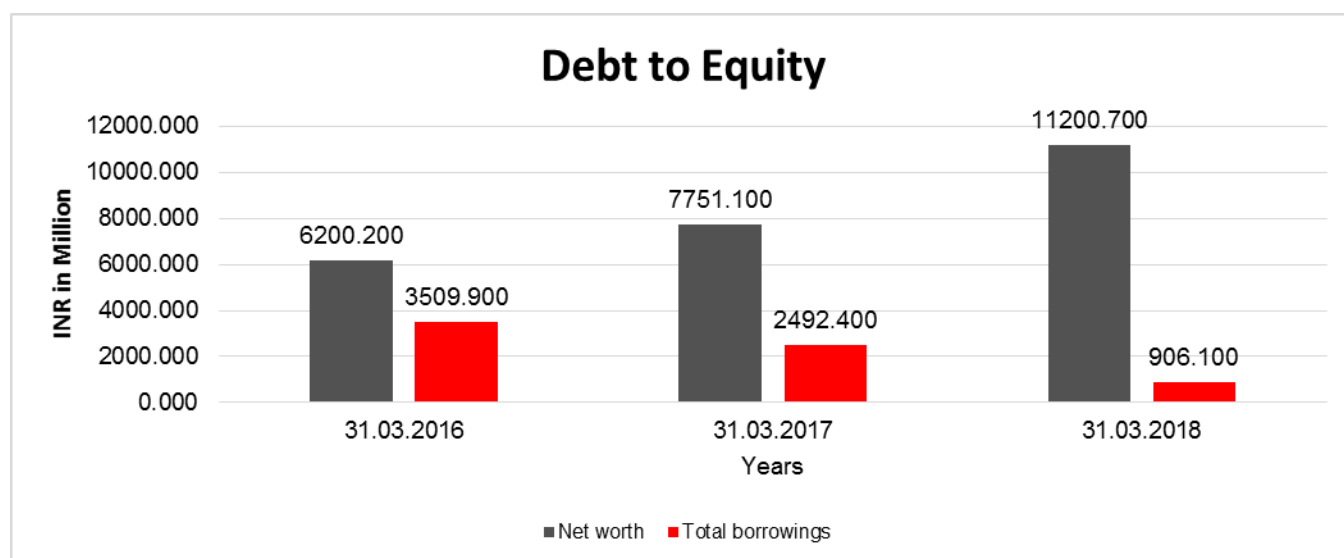
PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)		1.66	1.29	1.15
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		1.34	0.53	0.53
G-Score Ratio Financial (Networth / Total Assets)		0.49	0.39	0.34
G-Score Ratio Debt (Debts / Equity Capital)		1.62	4.45	6.25
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.66	1.29	1.15

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

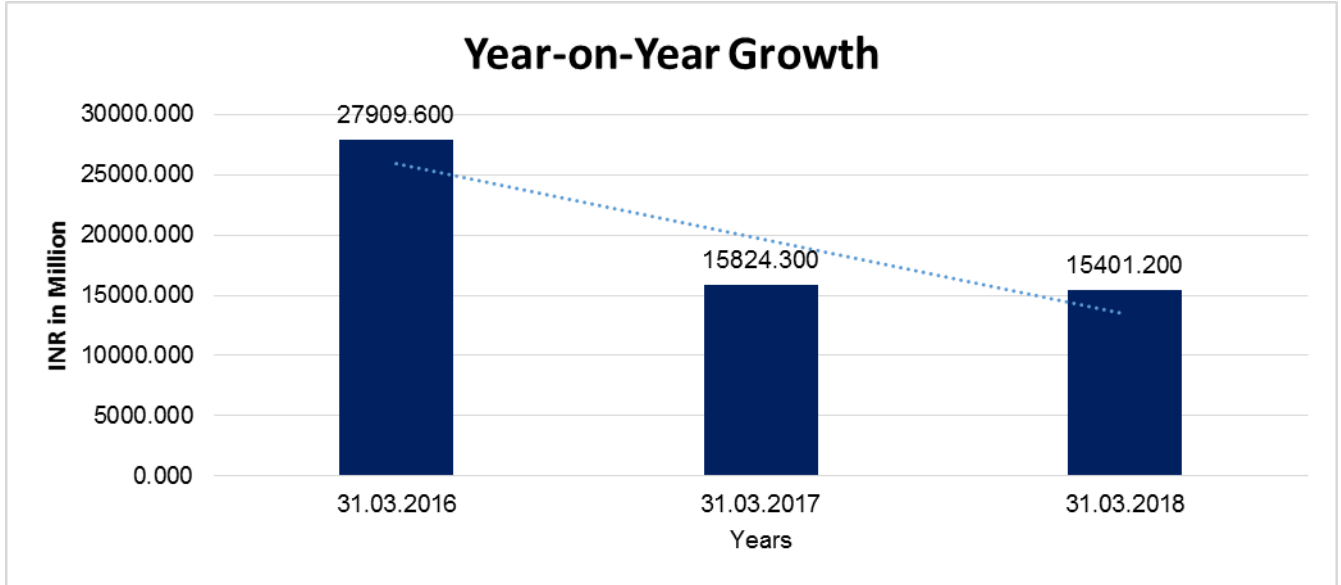
Particular	31.03.2016 (INR in Million)	31.03.2017 (INR in Million)	31.03.2018 (INR in Million)
Share Capital	561.300	559.500	559.500
Reserves & Surplus	5638.900	7191.600	10641.200
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
Net worth	6200.200	7751.100	11200.700
long-term borrowings	729.600	713.200	715.600
Short term borrowings	2780.300	1779.200	190.500
Current maturities of long-term debts	0.000	0.000	0.000
Total borrowings	3509.900	2492.400	906.100
Debt/Equity ratio	0.566	0.322	0.081



YEAR-ON-YEAR GROWTH

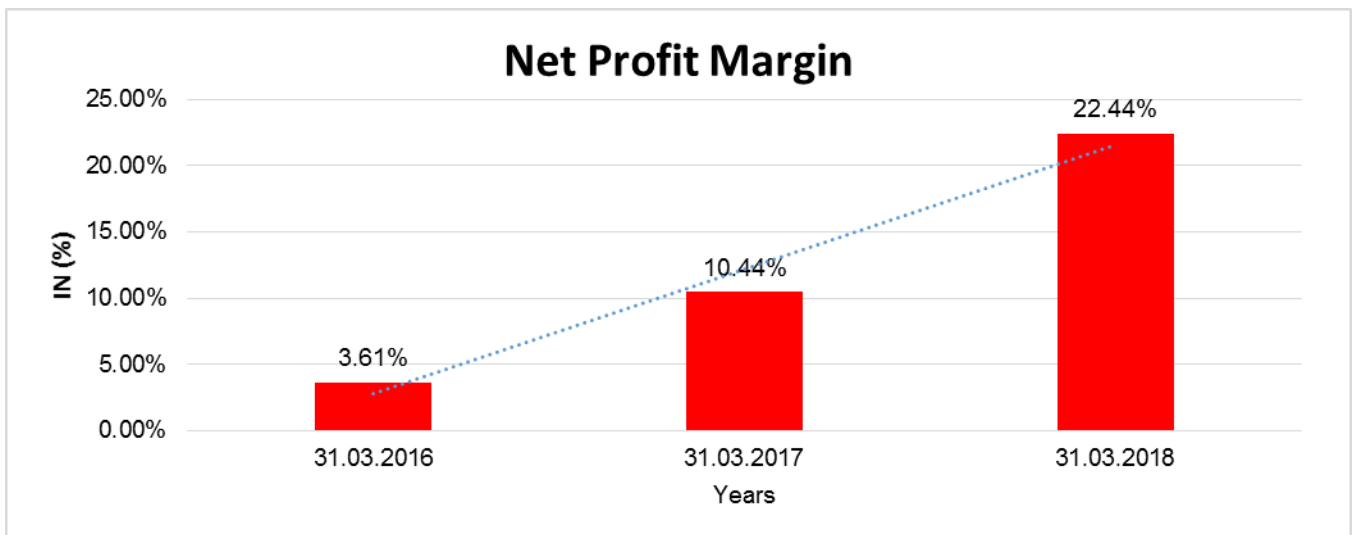
Year on Year Growth	31.03.2016 (INR in Million)	31.03.2017 (INR in Million)	31.03.2018 (INR in Million)
Sales	27909.600	15824.300	15401.200
		(43.302)	(2.674)

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NET PROFIT MARGIN

Net Profit Margin	31.03.2016 (INR in Million)	31.03.2017 (INR in Million)	31.03.2018 (INR in Million)
Sales	27909.600	15824.300	15401.200
Profit /(Loss)	1008.300	1652.100	3455.900
	3.61%	10.44%	22.44%



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LEGALS FILE

Case Status

First Hearing Date: 17th April 2018

Next Hearing Date: 17th April 2018

Stage of Case: Apperance

Court Number and Judge: 1-Sub Divisional Judicial magistrate

Petitioner and Advocate

1) State of Punjab

Advocate- APP

Respondent and Advocate

1) M/s Bawa Trading Company Mukerian

2) Daljeet Signh

3) Kulwinderjit Singh

4) M/s Master Di Hatti

5) Naresh Lal

6) Rajesh Kumar Kalia

7) M/s E I Du Pont India Pvt Ltd Gurgaon

8) Ramkrishna Mudholkar

9) Sanjeev Kumar Abrol

10) Pujan Vaishnav

11) Bikramjit Singh Bhinder

Acts

LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last two/ three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	Yes
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

BACKGROUND

The Company is interalia engaged in light processing and sale of agricultural chemicals; engineering polymer products, tynex etc. and distribution of DuPont proprietary products such as speciality chemicals, packaging and industrial products. The Company is also engaged in safety related consultancy services in India and in providing administrative and other support services to DuPont entities world wide.

UNSECURED LOAN

PARTICULARS	31.03.2018 (INR in Million)	31.03.2017 (INR in Million)
Long-term Borrowings		
Term loans from banks	715.600	713.200
Short-term borrowings		
Rupee term loans from banks	190.500	1779.200
Total	906.100	2492.400

INDEX OF CHARGES: NO CHARGES EXIST FOR THE COMPANY

FIXED ASSETS

Tangible Assets

- Land
- Buildings
- Plant and equipment
- Furniture and fixtures
- Vehicles
- Motor vehicles
- Office equipment
- Computer equipments
- Leasehold improvements

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CMT REPORT (Corruption, Money Laundering & Terrorism)

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 69.99
UK Pound	1	INR 88.95
Euro	1	INR 79.81

INFORMATION DETAILS

Information Gathered by :	AKS
Analysis Done by :	NIY
Report Prepared by :	RID

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	YES
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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