

MIRA INFORM REPORT

Report No. :	545992
Report Date :	24.12.2018

IDENTIFICATION DETAILS

Name :	HILO FISH COMPANY, INC.
Registered Office :	55 Holomua St Hilo, Hawaii 96720
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	22.11.1995
Legal Form :	Corporation
Line of Business :	Wholesale distribution of fresh, cured, or frozen fish and seafood.
No. of Employees :	38

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 180 000
Status :	Good
Payment Behaviour :	No Complaints
Litigation :	Exist

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	HILO FISH COMPANY, INC.
Trade Name	HILO FISH COMPANY
ID	ID
ID Details	102208 D1
Creation Date	1995
Incorporation Date	Nov 22, 1995
Legal Address	55 HOLOMUA ST HILO, Hawaii 96720 UNITED STATES
Operative Address	55 Holomua St, Hilo, HI 96720, USA
Telephone	(808) 961-0877
Fax	(808) 961-3419
Legal Form	CORPORATION
E-Mail	frozenlogistics@hilofish.com
Registered In	HAWAII
Website	www.hilofish.com
Contact	Kerry Umamoto - President
Staff	38
Activity	SIC Code: 5146, Fish and Seafoods NAICS Code: 424460, Fish and Seafood Merchant Wholesalers

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA, NA	-
Description	-

HISTORY

History	Hilo Fish Company Inc was founded in 1995.
Key Developments	NA
Parent Company	Hilo Fish Company Inc operates as a subsidiary of: C.M.U. & Associates, Inc. United States

PRINCIPAL ACTIVITY

General Description	Hilo Fish Co Inc's line of business includes the
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Service/Product Description	wholesale distribution of fresh, cured, or frozen fish and seafood.
Sales	The company offers albacore, Big Eye Ahi, Blue Marlin, Bluefin Tuna, Swordfish, salmon, skipjack, snapper, yellowfin tuna. The company also offers frozen tilapia, octopus, tuna and snapper.
Operations Area	Wholesale
Imports From	National
Employees	Indonesia, Ecuador
Payments With Suppliers	38 employees
BRANDS	No complaints

Brand	Comments
Krimson	-

CLIENTS

Name of Client	Country	Comments
There are not informed clients		

Comments The company offers its products to private companies.

SUPPLIERS

Supplier Name	Country	Comments
PT BAHARI PRIMA MANUNGGAL	Indonesia	-
CEPROMAR SA	Ecuador	-

Comments -

LOCATION

Headquarters 55 HOLOMUA ST STE A HILO, HI, 96720-5142 United States

Branches 79 S MAIN ST BARNEGAT, NJ, 08005-2300 United States

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange	NO
Capital	NA

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Shareholders (%)	Hilo Fish Company Inc operates as a subsidiary of: C.M.U. & Associates, Inc. United States
Management	Kerry Umamoto - President Charles Umamoto - Chief Executive Officer
Subsidiary Companies	No subsidiary companies were found.
Related Companies	Kona Fish Company Inc 73-4776 Kanalani Street # 8 Kailua Kona, HI 96740, USA Pacific Trade International Inc 55 Holomua Street Hilo, HI 96720, USA Tropic Fish Hawaii LLC Bamboo Business Center 2312 Kamehameha Highway, E-5 Honolulu, HI 96819, USA

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Sales	14.000.000
Money Flow	Normal

LEGAL FILINGS

Lawsuits	Tuna Processor, Inc. v. Hilo Fish Company, Inc. Plaintiff: Tuna Processor, Inc. Defendant: Hilo Fish Company, Inc. Case Number: 2:2008cv01236 Filed: February 22, 2008 Court: California Central District Court Office: Western Division - Los Angeles Office County: Riverside Referring Judge: Oswald Parada Presiding Judge: Manuel L. Real Nature of Suit: Patent Cause of Action: 35:271 Patent Infringement Jury Demanded By: Plaintiff
Trademarks	KRIMSON

**Patents Registered
Renewals**

tuna
Owned by: Hilo Fish Company, Inc.
Serial Number: 75341283

REELFRESH
FROZEN FISH
Owned by: Hilo Fish Company, Inc.
Serial Number: 75492718

KRIMSON
SEAFOOD
Owned by: Hilo Fish Company, Inc.
Serial Number: 75556111

VOLCANO
fresh and frozen fish and seafood
Owned by: Hilo Fish Company, Inc.
Serial Number: 76467200
No found.
Date: Sep 27, 2002 Description: Designation of Agent
Remarks: Designation of Agent

**UCC (Uniform Commercial Code)
OFAC Sanctions List Search**

Date: Nov 22, 1995 Description: Articles of
Incorporation
Remarks: ARTICLES OF INCORPORATION
No records found.
The company is not listed in the OFAC list.

SUMMARY

Summary

Founded in 1995, Hilo Fish Company Inc is an organization in the Fish and Seafood Industry headquartered in Hilo, HI. The company has 38 regular employees and generates an estimated \$14 million USD in annual revenue. It operates nationally, mainly importing from Indonesia and Ecuador. It is ACTIVE in business with no negative records.

RISK INFORMATION

**Debts
Payments
Cash Flow
State**

**Controlled
No complaints
Normal
Active**



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INTERVIEW

First Name
Position
Comments

NA
Receptionist
She confirmed the name of the company. However,
she was reluctant to provide any further information.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.04
UK Pound	1	INR 88.70
Euro	1	INR 80.21
USD	1	INR 70.02

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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