

SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 1

MIRA INFORM REPORT

Report No. :	545337.2
Report Date :	26.12.2018

IDENTIFICATION DETAILS

Name :	SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS
Registered Office :	H. No. 2-5-180, Rambazar, Jagtial, Karimanagar – 505327, Telanagana
Mob. No.:	91-9440289555 (Mr. B. Rajaiah)
Country :	India
Financials (as on) :	31.03.2018
Year of Establishment:	1996
Capital Investment / Paid-up Capital :	Not Divulged
PAN No.: [Permanent Account No.]	Not Divulged
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Sole Proprietary Concern
Line of Business :	Trader of Pesticides and Seeds. [Confirmed by management]
No. of Employees :	2 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit : USD 6000 [In INR 429450.00]

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SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 2

Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject is a proprietorship firm established in the year 1996. It is a trader of pesticides and seeds.</p> <p>Mr B Rajaiah (Proprietor) has claimed that the firm has achieved revenue of INR 20 million for the financial year 2017 and INR 22 million for the financial year 2018.</p> <p>Payment seems to be slow but correct.</p> <p>In view of aforesaid, the subject can be considered for business dealings at usual trade terms and condition.</p> <p>Note:</p> <p>Site visit was conducted at the address which you have provided and our executive has successfully traced the subject on the give address.</p> <p>At the premises our executive met Mr. Srinu (Employee) who confirmed that the subject exists on the given address.</p> <p>During the visit our executive inquired with the neighbor companies who claimed that the subject exists on the given address.</p> <p>As per our executive's observation, it is ground +2 storey building and subject is situated on the ground floor of the building. Location was easy to find, locality appears to be commercial. Area seems to be upmarket. Area of premise is 250 sq. ft and 01 employee was sighted in the premises. Name board of the subject was sighted at the given address.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1

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SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 3

Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 26.12.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. B. Rajaiah
Designation :	Proprietor
Contact No.:	91-9440289555
Date :	15.12.2018

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SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 4

LOCATIONS

Registered Office :	H. No. 2-5-180, Rambazar, Jagtial, Karimanagar – 505327, Telanagana, India
Tel. No.:	Not Available
Mobile No.:	91-9440289555 (Mr. B. Rajaiah)
Fax No.:	Not Available
Area :	250 SQ. Ft
Location :	Owned
Locality :	Commercial

SOLE PROPRIETOR

Name :	Mr. B. Rajaiah
Designation :	Proprietor
Qualification :	B.Com
Experience :	20 Years

BUSINESS DETAILS

Line of Business :	Trader of Pesticides and Seeds. [Confirmed by management]
Products :	Pesticides and Seeds
Brand Names :	Not Divulged
Agencies Held :	Not Divulged
Exports :	Not Available
Imports :	Not Available
Terms :	
Selling :	Cheque and RTGS
Purchasing :	Cheque and RTGS

GENERAL INFORMATION

Suppliers :	Reference :	Nagarjuna Agrichem
	Name of the Person :	--
	Contact No.:	--

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SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 5

	<table border="1"> <tr> <td>Since How Long Known :</td> <td>--</td> </tr> <tr> <td>Maximum Limit Dealt :</td> <td>--</td> </tr> <tr> <td>Experience :</td> <td>--</td> </tr> <tr> <td>Remark:</td> <td>--</td> </tr> </table>	Since How Long Known :	--	Maximum Limit Dealt :	--	Experience :	--	Remark:	--														
Since How Long Known :	--																						
Maximum Limit Dealt :	--																						
Experience :	--																						
Remark:	--																						
Customers :	Wholesalers and Retailer <table border="1"> <tr> <td>Reference :</td> <td>Not Divulged</td> </tr> <tr> <td>Name of the Person :</td> <td>--</td> </tr> <tr> <td>Contact No.:</td> <td>--</td> </tr> <tr> <td>Since How Long Known :</td> <td>--</td> </tr> <tr> <td>Maximum Limit Dealt :</td> <td>--</td> </tr> <tr> <td>Experience :</td> <td>--</td> </tr> <tr> <td>Remark:</td> <td>--</td> </tr> </table>	Reference :	Not Divulged	Name of the Person :	--	Contact No.:	--	Since How Long Known :	--	Maximum Limit Dealt :	--	Experience :	--	Remark:	--								
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Name of the Person :	--																						
Contact No.:	--																						
Since How Long Known :	--																						
Maximum Limit Dealt :	--																						
Experience :	--																						
Remark:	--																						
No. of Employees :	2 (Approximately)																						
Bankers :	<table border="1"> <tr> <td>Bank Name</td> <td>Indian Overseas Bank</td> </tr> <tr> <td>Branch</td> <td>Karimanagar, Telangana, India</td> </tr> <tr> <td>Person Name (With Designation)</td> <td>--</td> </tr> <tr> <td>Contact Number</td> <td>--</td> </tr> <tr> <td>Name of Account Holder</td> <td>--</td> </tr> <tr> <td>Account Number</td> <td>--</td> </tr> <tr> <td>Account Since (Date/Year of Account Opening)</td> <td>--</td> </tr> <tr> <td>Average Balance Maintained (If Possible)</td> <td>--</td> </tr> <tr> <td>Credit Facilities Enjoyed (If any)</td> <td>Current Account</td> </tr> <tr> <td>Account Operation</td> <td>--</td> </tr> <tr> <td>Remarks (If any)</td> <td>--</td> </tr> </table>	Bank Name	Indian Overseas Bank	Branch	Karimanagar, Telangana, India	Person Name (With Designation)	--	Contact Number	--	Name of Account Holder	--	Account Number	--	Account Since (Date/Year of Account Opening)	--	Average Balance Maintained (If Possible)	--	Credit Facilities Enjoyed (If any)	Current Account	Account Operation	--	Remarks (If any)	--
Bank Name	Indian Overseas Bank																						
Branch	Karimanagar, Telangana, India																						
Person Name (With Designation)	--																						
Contact Number	--																						
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Account Number	--																						
Account Since (Date/Year of Account Opening)	--																						
Average Balance Maintained (If Possible)	--																						
Credit Facilities Enjoyed (If any)	Current Account																						
Account Operation	--																						
Remarks (If any)	--																						

Auditors :	
Name :	Mr. H Gangadhar Chartered Accountant
Memberships :	Not Available
Collaborators :	Not Available
Sister Concern:	Not Available

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SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 6

CAPITAL STRUCTURE

Capital Investment :	
Owned :	Not Divulged
Borrowed :	--
Total :	Not Divulged

FINANCIAL DATA
[all figures are in INR Million]

Particulars		31.03.2018	31.03.2017
Sales Turnover (Approximately)		22.000	20.000

Expected Sales (2018-19) : INR 30.000 Million [Due to business growth]

The above information has been parted by Mr. B. Rajaiah (Proprietor)

Note : Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

FINANCIAL ANALYSIS
[all figures are in INR Million]

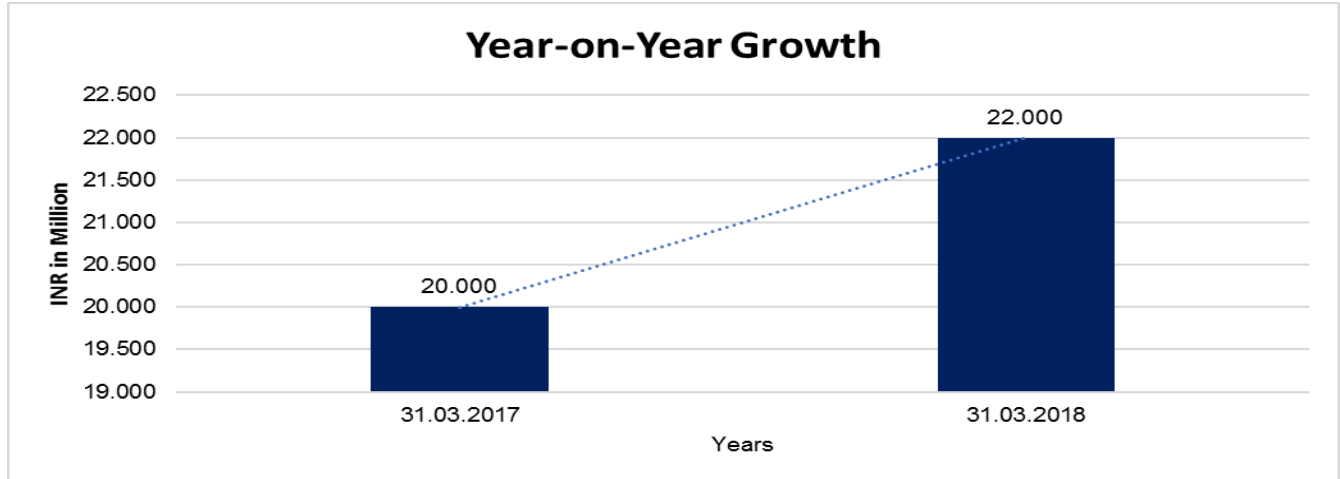
YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2017	31.03.2018
	INR In Million	INR In Million
Sales	20.000	22.000
		10.000

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SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 7



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	No
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	Yes
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes

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SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 8

24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last two years	Yes
27	Reasons for variation <> 20%	Yes
28	Estimation for coming financial year	Yes
29	Profitability for last three years	No
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

OBSERVATION POINTS

Name of Company :	SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS
Address :	H. No. 2-5-180, Rambazar, Jagtial, Karimanagar – 505327, Telanagana, India
Person to whom we met:	Name: Mr. Srinu Designation : Employee
Name Board :	Sighted
Location:	Easy
Landmark (If Any):	Near L. G. Ram Lodge
Total Floors of the building:	Ground + 2 Floors
Subject situated on:	Ground Floor
Locality:	Commercial
Area of premises :	250 Sq. Ft
Area :	Upmarket
No. of employees seen at premises:	01
Furniture items sighted :	Yes (Tables and chairs)
Neighbour's interview :	Our executive inquired with the neighbor companies who claimed that the subject exists on the given address

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E-mail : mira@mirainform.com
info@mirainform.com
Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 9

Proof of visit:	Photographs
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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: *The Courts, India Prisons Service, Interpol, etc.*

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 11

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 69.92
UK Pound	1	INR 88.80
Euro	1	INR 79.74

INFORMATION DETAILS

Information Gathered by :	SHA
Analysis Done by :	NYT
Report Prepared by :	RNA

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SHIVA SAI FERTILIZERS, PESTICIDES AND SEEDS - 545337.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 12

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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