

MIRA INFORM REPORT

Report No. :	546756
Report Date :	28.12.2018

IDENTIFICATION DETAILS

Name :	FALCON AIRPORT SERVICES LLC
Registered Office :	5218 Landmark Drive Saint Cloud, FL 34771
Country :	United States
Financials (as on) :	31.10.2018
Date of Incorporation :	20.05.2016
Legal Form :	Florida Limited Liability Company
Line of Business :	Subject is a corporate jet and plane service provider.
No. of Employees :	80 employees

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit:	USD 25 000
Status :	Satisfactory
Payment Behaviour :	Slow but Correct
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Order	Falcon Airport Services LLC
Address in the order	Saint Cloud FL 5218 Landmark Dr United States
Legal Name	FALCON AIRPORT SERVICES LLC
Trade Name	FALCON AIRPORT SERVICES / FALCON AIRPORT
ID	ID
ID Details	Document Number L16000102353 FEI/EIN Number 27-0441911
Creation Date	2009
Incorporation Date	05/20/2016
Legal Address	5218 Landmark Drive Saint Cloud, FL 34771 USA
Operative Address	5218 Landmark Drive Saint Cloud, FL 34771 USA
Telephone	(321) 388-6277
Fax	(321) 388-6277
Legal Form	Florida Limited Liability Company
E-Mail	info@falconairportsservices.com / urielherrera@falconairportsservices.com
Registered In	Florida
Website	www.falconairportsservices.com
Contact	URIEL HERRERA, President and Manager
Staff	80 employees
Activity	Airlines / Transportation Services Sector

BANKS

Name of Bank	Reported Amount
There are not informed banks	
Description	The company does not make its banking data public.

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HISTORY

History	The company was founded in 2009
Key Developments	The previous name of the company was FALCON SKYCAP SERVICES CORP
Parent Company	NA

PRINCIPAL ACTIVITY

General Description	FALCON AIRPORT SERVICES LLC is a corporate jet and plane service provider.
Service/Product Description	SECURITY SERVICES Airport security services: Boarding services Ramp security Aircraft security Catering security Cargo escort services Searches Aircraft access control Inspection of exterior areas Securing of pre-boarding aircraft Security of cargo warehouse Breach response Document verification Passenger screening AIRPLANE CLEANING SERVICES WHEELCHAIR ASSISTANCE SERVICES Wheelchair assistance services include: Curbside Pick-up Check-in Assistance Checkpoint Readiness Customs Checkpoint Assistance Direct and Transport Baggage Claim Individual and special attention to your wheelchair passengers Sales Wholesale and Retail

Operations Area	National and International
Imports From	No import records
Export To	Worldwide
Employees	80 employees
Payments With Suppliers	Regular
Brands	
Brand	Comments
FALCON	NA

Clients			
Name of Client	Country		Comments
Spirit Airlines	USA		NA
Bahamas Air	BAHAMAS		NA
Gol Airlines	BRAZIL		NA
Dutch Antilles Express	Netherlands Antilles		NA
AeroMexico	MEXICO		NA
WestJet Airlines Ltd.	CANADA		NA
British Airways	UK		NA
Air Transat	CANADA		NA
Grupo Aéreo Monterrey S.A. de C.V.	MEXICO		NA

Comments The company's main clients include national companies, international businesses and private customers.

The company currently serves three Florida-based international airports in including Orlando International Airport (MCO), Miami International Airport (MIA), and Ft. Lauderdale International Airport (FLL).

Suppliers			
Supplier Name	Country		Comments
There are not informed suppliers			

Comments -

LOCATION

Headquarters 5218 Landmark Drive Saint Cloud, FL 34771 USA
Branches The company currently serves three Florida-based international airports in including Orlando International Airport (MCO), Miami International Airport (MIA), and Ft. Lauderdale International Airport (FLL).
Industries NA

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange NO
Capital NA
Shareholders (%) This is a private company. The company does not disclose information on shareholders. The following information has been obtained through private sources and could not be confirmed:
Management Major holder is URIEL HERRERA. URIEL HERRERA, President and Manager Turner Maria Herrera, Officer
Subsidiary Companies NA
Related Companies NA

FINANCIAL INFORMATION

General Description The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency 2017 USD

FALCON AIRPORT SERVICE LLC

Balance Sheet (in USD)

October 31, 2018

December 31, 2017

ASSETS

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Current Assets		
Petty Cash	\$ 550.00	550.00
Chase	542.53	4,925.37
Wells Fargo	38,847.98	16,951.73
Investment Falcon Columbia	1,870.94	-
Wells Fargo 6294	-	74,095.79
Employee Advance	4,778.10	2,610.40
Total Current Assets	46,589.55	99,133.29
Property and Equipment		
Wheelchair Equipment	39,318.59	37,440.51
Computer Equipment	7,096.80	3,468.33
Furniture & Fixtures Office	2,661.45	2,661.45
Leasehold Improvement	1,016.50	1,016.50
Automotive	4,000.00	4,000.00
Accum. Depreciation - Prop&Eq	(43,528.69)	(43,528.69)
Total Property and Equipment	10,564.65	5,058.10
Other Assets		
Total Other Assets	0.00	0.00
Total Assets	\$ 57,154.20	\$ 104,191.39
LIABILITIES AND CAPITAL		
Current Liabilities		
Child Support	-	(62.58)
Credit Card Wells Fargo	\$ 214.28	94.86
Credit Card- Chase	3,055.74	-
ID Deposit-Employee	100.00	100.00
Federal Payroll Taxes Payable	276.22	-
FUTA Payable	(84.60)	414.57
SUTA Payable	296.24	321.91
Total Current Liabilities	3,857.88	868.76
Long-Term Liabilities		
Total Long-Term Liabilities	0.00	0.00
Total Liabilities	3,857.88	868.76
Capital		
Retained Earnings	98,322.63	14,978.61
Common Stock	5,000.00	5,000.00
Distribution	(92,649.57)	(76,707.41)
Net Income	42,623.26	160,051.43

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Total Capital	53,296.32	103,322.63
Total Liabilities & Capital	\$ 57,154.20	104,191.39
Revenues	-	
Services Fees	-	1,008,233.61
Other Income	-	10.00
Total Revenues	-	1,008,243.61
Cost of Sales	-	
Total Cost of Sales	-	0.00
Gross Profit	-	1,008,243.61
Expenses	-	
Total Expenses	-	848,192.18
Net Income	-	160,051.43

LEGAL FILINGS

Certificates

FALCON AIRPORT SERVICES LLC has been certified as a MINORITY BUSINESS ENTERPRISE approved lines of business:

Airline customer assistance services to include: wheelchair assistance, curbside pickup, check-in assistance, checkpoints readiness, customers checkpoint assistance, direct and transport and baggage claim.

The certificate is valid from November 2017 through November 2018

Orange County Business Development Division
British Airways
18 December 2018

Contracts

Falcon Airport Services has been contracted to provide Wheelchair Services for British Airways at Orlando International Airport since the 5th of July 2014.
Contact: Carlos Cancino, Customer Service Manager

BAHAMAS AIR

Falcon Airport Services has given Bahamasair Superior Wheelchair and Skycap Service at Orlando International Airport since August 18, 2011.
Contact: Garfield Johnson, Airport Manager

AEROVIAS DE MEXICO SA DE CV

Falcon Airport Services has been a Wheelchair and Skycap service provider to Aeromexico Airlines at Orlando International Airport since June 2013.

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Lawsuits	Contact: Lourdes J Asca, Airport Manager
Trademarks	No records found
Patents Registered	No records found
Renewals	Annual Reports Report Year Filed Date 2017 04/03/2017 2018 03/01/2018
	Last Event CONVERSION Event Date Filed 05/20/2016
UCC (Uniform Commercial Code)	The previous name of the company was FALCON SKYCAP SERVICES CORP No records found
OFAC Sanctions List Search	The company is not listed in the OFAC list.

SUMMARY

Summary	Founded in 2009, FALCON AIRPORT SERVICES LLC is a corporate jet and plane service provider. The company has approximately 80 employees. The company serves customers and businesses worldwide, operating within national and international markets. This has been an ACTIVE company incorporated in Florida in 2016.
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RISK INFORMATION

Debts	Controlled
Payments	Slow but Correct

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Cash Flow	Normal
Suggested Credit Line	USD 25 000
State	ACTIVE

INTERVIEW

First Name	NA
Position	Operator
Comments	The person contacted confirmed name, telephone and activity, but refused to provide further information about the company through the phone if the name of the client that had requested the company's details is not disclosed to him. He did not tell us his name.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.33
UK Pound	1	INR 88.98
Euro	1	INR 80.02
USD	1	INR 69.93

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	SDA

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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