

MIRA INFORM REPORT

Report No. :	484055
Report Date :	03.01.2018

IDENTIFICATION DETAILS

Name :	JOHN DEERE INDIA PRIVATE LIMITED
Registered Office :	Tower XIV, Cybercity, Magarpatta City, Hadapsar, Pune – 411013, Maharashtra
Tel. No.:	91-20-66425013/ 66425000/ 67264510
Country :	India
Financials (as on) :	31.03.2016
Date of Incorporation :	12.12.1997
Com. Reg. No.:	11-112441
Capital Investment / Paid-up Capital :	INR 2783.570 Million
CIN No.: [Company Identification No.]	U74220PN1997PTC112441
IEC No.:	3100006364
TAN No.: [Tax Deduction & Collection Account No.]	PNEJ00773D
GSTIN:	Not Divulged
PAN No.: [Permanent Account No.]	AAACJ4233B

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 2

Legal Form :	Private Limited Liability Company
Line of Business :	Subject is engaged in business of manufacturing and marketing of Agricultural Equipment including tractors, harvesters and spares parts relating thereto. The Company also provides Information Technology ("IT") and IT Enabled services in the field of engineering and support functions including IT application, engineering design, development and validation, value engineering, manufacturing design engineering services, embedded system and technical authoring. (Registered Activity)
No. of Employees :	Information denied by the management

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Exist
Comments :	<p>Subject is a subsidiary of "John Deere Asia Singapore Pte Limited" Singapore. It was incorporated in the year 1997 and is mainly engaged in the manufacturing and marketing of tractor and related products (agriculture products) and providing IT and IT enabled services.</p> <p>As per Registry of Companies, the date of filing its financials is which as 31.03.2017 but documents related to the financials of FY 2017 are not available from any other sources.</p> <p>As per financials of March 2016, the company has registered a growth of 16.10% in its revenue as compared to its previous year's revenue and has reported good profit margin of 7.70% under review.</p> <p>Rating takes into consideration company's established track record of business operations marked by its sound adequate net worth position along with strong debt protection metric and good liquidity position.</p> <p>Rating also takes into account of strong financial and managerial support that company receives from its joint venture entity backed by its well experienced management team.</p>

JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 3

	<p>Further, the company has reported a good earnings per share of INR 16.81 against its face value of INR 10.</p> <p>Trade relations are fair. Payments are regular and as per commitments.</p> <p>In view of aforesaid, the company can be considered good for normal business dealings at usual trade terms and conditions.</p>
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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2016.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 03.01.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

Management non Co-Operative (Tel. No.: 91-20-66425013 - Receptionist)

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 4

LOCATIONS

Registered Office / Technology Center :	Tower XIV, Cybercity, Magarpatta City, Hadapsar, Pune – 411 013, Maharashtra, India
Tel. No.:	91-20-66425013/ 66425000/ 67264510
Mobile No.:	91-9822545186 (Mr. Philip Kushy)
Fax No.:	91-20-66425001
E-Mail :	thitesudhir@johndeere.com sameer@johndeere.com higarkargaurav@johndeere.com jainajit@johndeere.com
Website :	www.johndeere.com www.deere.co.in
Factory 1 :	Gat No. 166-167 and 271-291, Off Pune Nagar Road, Sanaswadi, Pune - 412208, Maharashtra, India
Tel. No. :	91-2137-667111
Factory 2 :	Survey No. 501, Near Dewas-Bhopal Highway, Village-Khatamba, Post-Jamgod, District-Dewas – 455115, Madhya Pradesh, India
Factory 3 :	Sanghar Warehousing, Gat 26/1 and 27, Nagar Road, Lonikand, Pune – 412216, Maharashtra, India
Factory 4 :	Village-Amampur, Chalaila Road, District-Patiala-147001, Punjab, India
Factory 5:	Sr. No. 168, 169, 171, 275, Mauja, Gondhkairi, Taluka – Kalmeshwar, Nagpur – 440023, Maharashtra, India
Factory 6:	Construction and Forestry Division PV and V Lab: Gat No. 3401/2, 3406, 3416 and 3417, Talegaon Dhamdhare, Taluka Shirur, District Pune - 412208, Maharashtra, India

DIRECTORS

AS ON 31.03.2017

Name :	Mr. Rajesh Kumar Sinha
Designation :	Director
Address :	Y-602, Sacred Heart Town, Waneworie, Pune-411040, Maharashtra, India
Date of Birth/Age :	16.07.1969
Qualification:	Engineering Graduate
Date of Appointment :	17.11.2012
DIN No.:	06448595

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 5

Name :	Mr. Subrata Mishra
Designation :	Director
Address :	Floor No 302 ,A Building, "Mystique Moods" Sn 230A/8/1, Lohgaon, Pune / Lohgaon, Pune - 411014, Maharashtra, India
Date of Birth/Age :	15.01.1968
Qualification:	Professional
Date of Appointment :	27.11.2014
DIN No.:	05330786
Name :	Mr. Rohit Madan Sharma
Designation :	Director
Address :	Flat No - S-044 , Forest County, Sr. No. 40,41759, Opposite Eon It Pak, Khara Pune - 411014, Maharashtra, India
Date of Birth/Age :	18.09.1964
Qualification:	Graduate
Date of Appointment :	27.03.2015
DIN No.:	07100912
Name :	Mr. Satish Bhimrao Nadiger
Designation :	Managing Director
Address :	No.601, Building A3, Aditya Shagun, NDA, Pashan Road, Bavadhan, Pune – 411 021, Maharashtra, India
Date of Birth/Age :	13.01.1963
Qualification:	CWA
Date of Appointment :	01.04.2010
DIN No.:	00633892
Name :	Mr. Rajaram Rajamani
Designation :	Additional Director
Address :	H - 301, Laburnum Park, Magarpatta City, Hadapsar, Pune-411013, Maharashtra, India
Date of Birth/Age :	29.03.1969
Date of Appointment :	26.07.2017
DIN No.:	07866666
Name :	Mr. Abhijit Arun Varade
Designation :	Additional Director
Address :	Floor No-2, Sarthi S. No-148/2B, Plot-18, Shivalay Sos. Sus Road Pa./ Pash An, Pune – 411021, Maharashtra, India
Date of Birth/Age :	08.06.1975
Date of Appointment :	26.07.2017
DIN No.:	07890789

KEY EXECUTIVES

Name :	Mr. Ajit Prakash Jain
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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 6

Designation :	Secretary
Address :	Flat No.602, Building D/1, Bramha Suncity, Vadgaon Sheri, Pune – 411014, Maharashtra, India
Date of Birth/Age :	13.07.1974
Qualification:	B.com, CS
Date of Appointment :	02.06.2012
PAN No:	ABMPJ8624L
Name :	DVD and Associates
Designation :	Company Secretaries
Address :	3 rd Floor, Samarth Building, Plot No.14, Pinak Colony, Near Bank of India, Karve Nagar, Pune – 411052, Maharashtra, India
Mobile No.:	91-9823239397
E-Mail :	devendracs@gmail.com
Name :	Mr. Philip Kushy
Designation :	General Manager

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

AS ON 31.03.2017

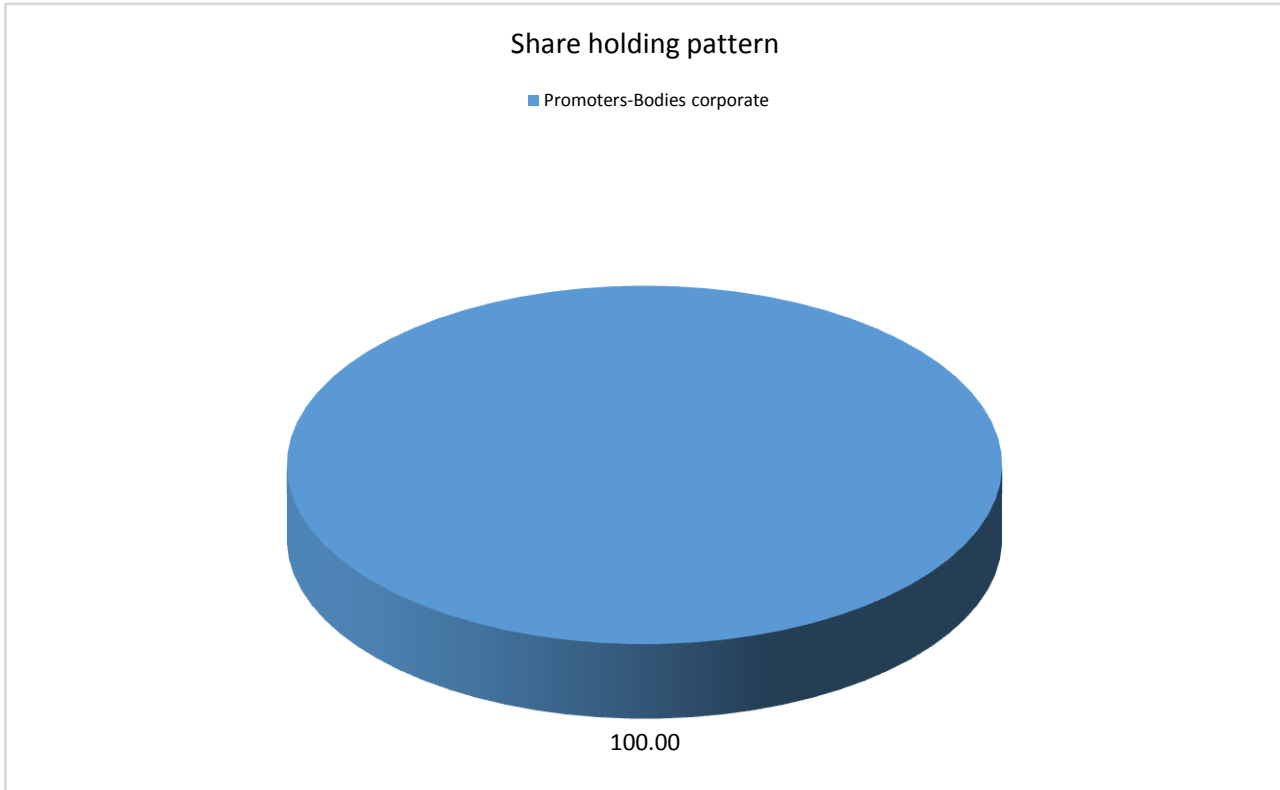
Names of Shareholders	No. of Shares
John Deere Asia (Singapore) Private Limited, Singapore	223357343
Deere and Company, Moline	10
Total	223357353

Equity Share Break up (Percentage of Total Equity)

AS ON 26.09.2017

Category	Percentage
Promoters-Bodies corporate	100.00
Total	100.00

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BUSINESS DETAILS

Line of Business :	Subject is engaged in business of manufacturing and marketing of Agricultural Equipment including tractors, harvesters and spares parts relating thereto. The Company also provides Information Technology ("IT") and IT Enabled services in the field of engineering and support functions including IT application, engineering design, development and validation, value engineering, manufacturing design engineering services, embedded system and technical authoring. (Registered Activity)	
Products :	Item Code No.	Product Description
	9961	Agricultural Products
	99611860	Tractors
	282	Agricultural equipment
	620	IT and IT enable services
Brand Names :	Not Available	
Agencies Held :	Not Available	

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 8

Exports :	Not Divulged
Imports :	Not Divulged
Terms :	Not Divulged

PRODUCTION STATUS NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	-
	Contact No.:	-
	Since How Long Known :	-
	Maximum Limit Dealt :	-
	Experience :	-
	Remark:	-
Customers :	Reference :	Not Divulged
	Name of the Person :	-
	Contact No.:	-
	Since How Long Known :	-
	Maximum Limit Dealt :	-
	Experience :	-
	Remark:	-
No. of Employees :	Information denied by the management	
Bankers :	Banker Name	Industrial Investment Bank of India Limited
	Branch Address	19, Netaji Subhas Road, Kolkata – 700001, West Bengal, India
	Person Name (With Designation)	-
	Contact Number	-
	Name of Account Holder	-
	Account Number	-
	Account Since (Date/Year of Account Opening)	-
	Average Balance Maintained (If Possible)	-
	Credit Facilities Enjoyed (If any)	-
	Account Operation	-
	Remarks (If any)	-

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 9

	<ul style="list-style-type: none"> • Export-Import Bank of India, Centre One World Trade Centre, Cuffe Parade, Mumbai-400005, Maharashtra, India • ICICI Limited, ICICI Towers, Bandra-Kurla Complex, Bandra (East), Mumbai-400051, Maharashtra, India
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Financial Institution:	BNP Paribas, Godrej Millenniumbund Garden Road, Pune-411001, Maharashtra, India
Auditors :	
Name :	Deloitte Haskins and Sells LLP Chartered Accountants
Address :	12, Dr. Annie Besant Road, opposite Shivsagar's State, Warli, Mumbai-400018, Maharashtra, India
Tel. No.:	91-22-66679000
Fax No.:	91-22-66679100
PAN N Income-tax PAN of auditor or auditor's firm :	AACFD4815A
Memberships :	Not Available
Collaborators :	Not Available
Ultimate Holding Company :	Deere and Company, United States
Fellow Subsidiary Company :	<ul style="list-style-type: none"> • John Deere Werke Mannheim, Germany • John Deere Water Limited, Israel • John Deere (China) Incestment Co., China • John Deere (Jiamusi) Agricultural, China • Industrias John Deere S.A. de C.V., Mexico • John Deere Israel • John Deere Asia (Singapore) Pte. Limited, Singapore • John Deere (Pty) Limited, South Africa • JD Worldwide C and F, United States • John Deere Canada, ULC, Canada • John Deere Makinalari Limited, Sirketi, Turkey • John Deere Thailand Limited, Thailand • John Deere (Ningbo) Agricultural Machinery Co. Limited, China • Motors John Deere S.A. de C.V., South Africa • John Deere Electronic Solutions Mexico, Spain • John Deere Gmbh and Co KG, Germany • John Deere Thibodaux, Inc., United States • John Deere (Tianjin) Company Limited, China • John Deere Iberica Spain

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 10

	<ul style="list-style-type: none"> • John Deere Brasil LTDA, United Kingdom • Deere Credit Services, United States • Industries John Deere Argentina S.A., Argentina • John Deere Enschede B. V., United States • John Deere RUS LLC, Russian Federation • Navcom Technology INC, United States • John Deere Forestry OY, United States • Waratah NZ Limited, New Zealand • John Deere Fabriek Horst B. V., Netherlands • John Deere (Harbin) Agricultural Co. Limited, china • John Deere Tianjin International, china • John Deere Italiana SRL, Italy • SRL JD Polska SP Z. O. O.ss, Spain
Subsidiary Company :	<ul style="list-style-type: none"> • John Deere Financial India Private Limited, India (U65923PN2011PTC141149) • SABO Maschinenfabri, Germany

JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 11

CAPITAL STRUCTURE

As on: 26.09.2016

Authorised Capital :

No. of Shares	Type	Value	Amount
653641000	Equity Shares	INR 10/- each	INR 6536.410 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
223357353	Equity Shares	INR 10/- each	INR 2233.574 Million

AS ON 31.03.2016

Authorised Capital :

No. of Shares	Type	Value	Amount
653641000	Equity Shares	INR 10/- each	INR 6536.410 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
278357353	Equity Shares	INR 10/- each	INR 2783.570 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET (STANDALONE)

SOURCES OF FUNDS	31.03.2016	31.03.2015	31.03.2014
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	2783.570	2783.570	2783.570
(b) Reserves and Surplus	20542.220	16197.930	13039.800
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	23325.790	18981.500	15823.370
(3) Non-Current Liabilities			
(a) long-term borrowings	2120.160	3178.080	3900.980
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long-term liabilities	210.210	182.970	245.950
(d) long-term provisions	3698.540	3309.140	2812.240
Total Non-current Liabilities (3)	6028.910	6670.190	6959.170
(4) Current Liabilities			
(a) Short-term borrowings	6550.000	0.000	0.000
(b) Trade payables	8910.250	8749.730	10261.280
(c) Other current liabilities	1772.850	1212.360	1157.780
(d) Short-term provisions	1693.030	1395.940	1406.370
Total Current Liabilities (4)	18926.130	11358.030	12825.430
TOTAL	48280.830	37009.720	35607.970
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	8184.320	8425.530	7728.930
(ii) Intangible Assets	59.220	51.310	24.350
(iii) Tangible assets capital work-in-progress	243.500	252.390	958.220
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	2939.000	2939.000	1900.000
(c) Deferred tax assets (net)	1059.890	922.000	975.400
(d) Long-term loans and advances	5551.030	4130.170	2706.760
(e) Other Non-current assets	550.520	675.370	713.670
Total Non-Current Assets	18587.480	17395.770	15007.330
(2) Current assets			

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 13

(a) Current investments	0.000	0.000	0.000
(b) Inventories	4345.240	3931.440	4543.450
(c) Trade receivables	9888.680	10050.830	8789.910
(d) Cash and bank balances	12645.610	1786.750	2273.860
(e) Short-term loans and advances	2081.580	3260.340	4519.590
(f) Other current assets	732.240	584.590	473.830
Total Current Assets	29693.350	19613.950	20600.640
TOTAL	48280.830	37009.720	35607.970

PROFIT & LOSS ACCOUNT (STANDALONE)

	PARTICULARS	31.03.2016	31.03.2015	31.03.2014
	SALES			
	Revenue from Operations	60790.440	52358.530	53126.480
	Other Income	650.010	1174.200	189.570
	TOTAL	61440.450	53532.730	53316.050
Less	EXPENSES			
	Cost of Materials Consumed	32011.720	26895.730	27562.880
	Purchases of Stock-in-Trade	2381.340	1993.120	1683.910
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(637.520)	294.680	89.050
	Employees benefits expense	5877.300	5618.090	5147.580
	Other expenses	12934.550	11577.030	13923.140
	CSR Expenditure	51.980	4.310	0.000
	TOTAL	52619.370	46382.960	48406.560
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	8821.080	7149.770	4909.490
Less	FINANCIAL EXPENSES	394.430	450.790	231.6
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	8426.650	6698.980	4677.890
Less	DEPRECIATION/ AMORTISATION	1152.350	1135.540	923.170
	PROFIT/ (LOSS) BEFORE TAX	7274.300	5563.440	3754.720
Less	TAX	2594.980	2070.280	1392.790
	PROFIT/ (LOSS) AFTER TAX	4679.320	3493.160	2361.930
Add	PREVIOUS YEARS' BALANCE BROUGHT FORWARD	10948.090	7789.930	9005.000

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 14

Less	APPROPRIATIONS			
	Proposed Dividend on Equity Shares	278.000	278.000	0.000
	Tax on dividend	57.000	57.000	0.000
	Appropriation for Share buy back	0.000	0.000	3577.000
	Total	335.000	335.000	3577.000
	Balance Carried to the B/S	15292.410	10948.090	7789.930
	EARNINGS IN FOREIGN CURRENCY			
	F.O.B. Value of Exports	0.000	22372.020	20274.540
	Other Income	8193.200	7404.960	7152.670
	TOTAL EARNINGS	8193.200	29776.980	27427.210
	IMPORTS			
	Raw Materials	0.000	4595.010	3970.180
	Components and Spares parts	0.000	35.810	12.500
	Capital Goods	0.000	153.190	396.100
	TOTAL IMPORTS	0.000	4784.010	4378.780
	Earnings / (Loss) Per Share (INR)	16.81	12.60	8.26

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2016	31.03.2015	31.03.2014
Current Maturities of Long term debt	NA	NA	NA
Net cash flows from (used in) operations	9200.800	5211.110	7620.740
Net cash flows from (used in) operating activities	6386.780	2135.310	5960.120

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2016	31.03.2015	31.03.2014
Average Collection Days (Sundry Debtors / Income * 365 Days)	59.37	70.07	60.39
Account Receivables Turnover (Income / Sundry Debtors)	6.15	5.21	6.04

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 15

Average Payment Days (Sundry Creditors / Purchases * 365 Days)	94.56	110.55	128.06
Inventory Turnover (Operating Income / Inventories)	2.03	1.82	1.08
Asset Turnover (Operating Income / Net Fixed Assets)	1.04	0.82	0.56

LEVERAGE RATIOS

PARTICULARS	31.03.2016	31.03.2015	31.03.2014
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.44	0.39	0.47
Debt Equity Ratio (Total Liability / Networth)	0.37	0.17	0.25
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.81	0.60	0.81
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.36	0.46	0.55
Interest Coverage Ratio (PBIT / Financial Charges)	22.36	15.86	21.20

PROFITABILITY RATIOS

PARTICULARS		31.03.2016	31.03.2015	31.03.2014
Net Profit Margin (PAT / Sales) * 100)	%	7.70	6.67	4.45
Return on Total Assets ((PAT / Total Assets) * 100)	%	9.69	9.44	6.63
Return on Investment (ROI) ((PAT / Networth) * 100)	%	20.06	18.40	14.93

SOLVENCY RATIOS

PARTICULARS	31.03.2016	31.03.2015	31.03.2014
Current Ratio (Current Assets / Current Liabilities)	1.57	1.73	1.61

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Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	1.34	1.38	1.25
G-Score Ratio Financial (Networth / Total Assets)	0.48	0.51	0.44
G-Score Ratio Debt (Debts / Equity Capital)	3.11	1.14	1.40
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	1.57	1.73	1.61

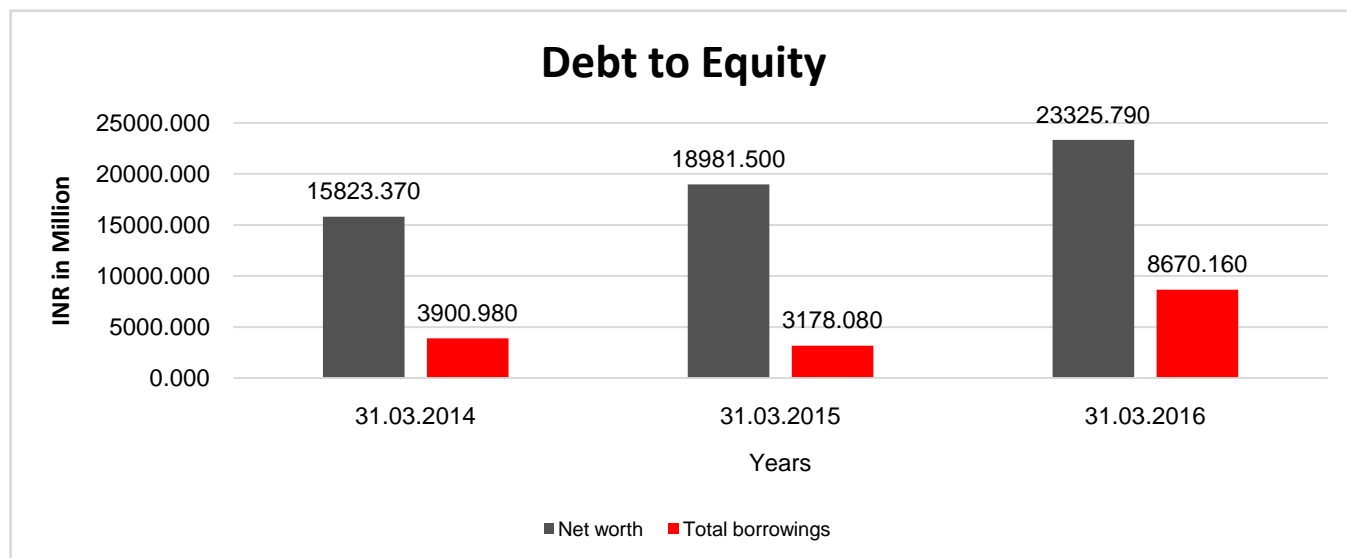
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

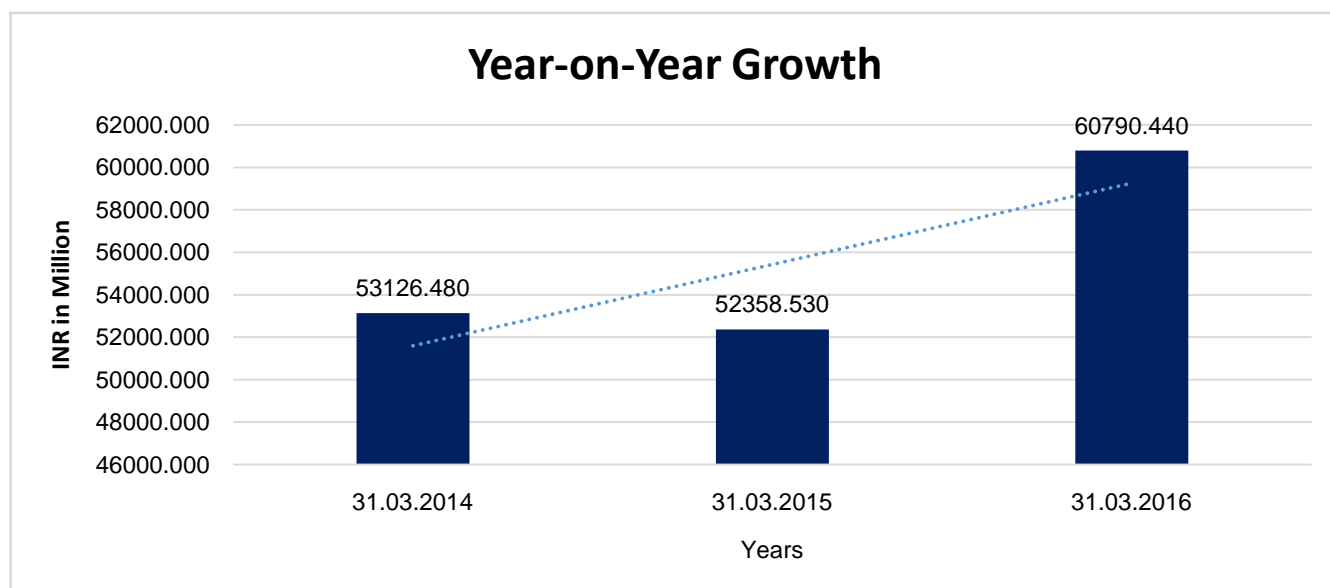
Particular	31.03.2014 (INR In Million)	31.03.2015 (INR In Million)	31.03.2016 (INR In Million)
Share Capital	2783.570	2783.570	2783.570
Reserves & Surplus	13039.800	16197.930	20542.220
Net worth	15823.370	18981.500	23325.790
Long-term borrowings	3900.980	3178.080	2120.160
Short term borrowings	0.000	0.000	6550.000
Total borrowings	3900.980	3178.080	8670.160
Debt/Equity ratio	0.247	0.167	0.372

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YEAR-ON-YEAR GROWTH

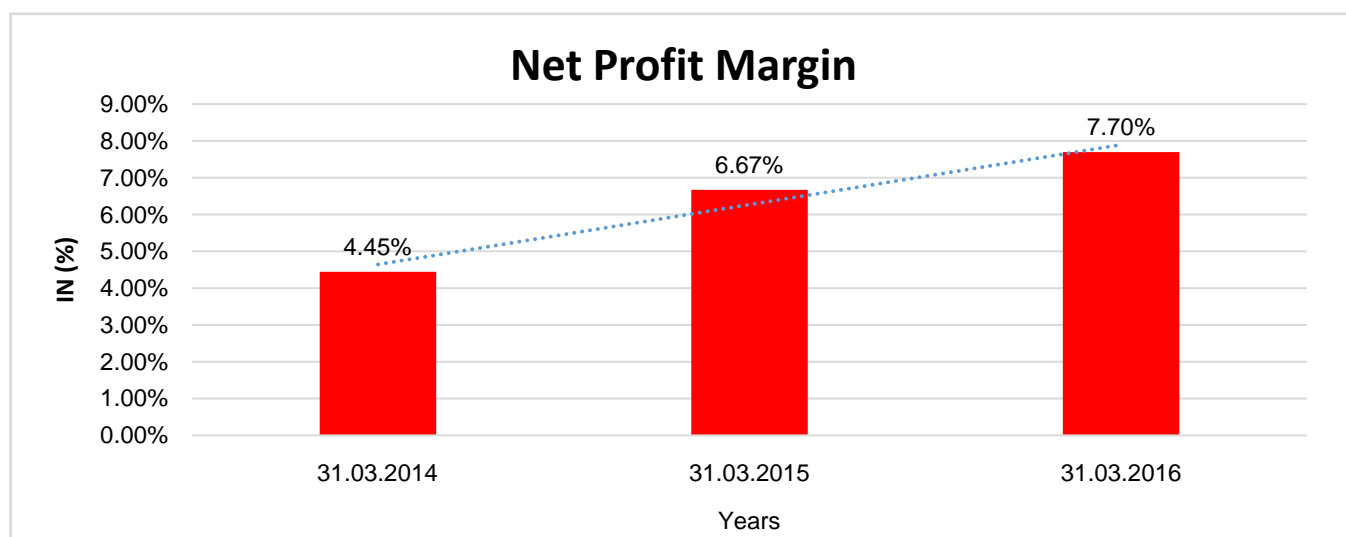
Year on Year Growth	31.03.2014	31.03.2015	31.03.2016
	INR In Million	INR In Million	INR In Million
Sales	53126.480	52358.530	60790.440
		(1.446)	16.104



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NET PROFIT MARGIN

Net Profit Margin	31.03.2014	31.03.2015	31.03.2016
	INR In Million	INR In Million	INR In Million
Sales	53126.480	52358.530	60790.440
Profit/ (Loss)	2361.930	3493.160	4679.320
	4.45%	6.67%	7.70%



ABRIDGED BALANCE SHEET (CONSOLIDATED)

SOURCES OF FUNDS	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES		
(1) Shareholders' Funds		
(a) Share Capital	2783.570	2783.570
(b) Reserves and Surplus	20506.230	16027.920
(c) Money received against share warrants	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000
Total Shareholders' Funds (1) + (2)	23289.800	18811.490
(3) Non-Current Liabilities		
(a) long-term borrowings	2697.160	3178.080
(b) Deferred tax liabilities (Net)	0.000	0.000
(c) Other long-term liabilities	210.210	182.970
(d) long-term provisions	3751.150	3349.590
Total Non-current Liabilities (3)	6658.520	6710.640

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 19

(4) Current Liabilities			
(a) Short-term borrowings		6840.000	0.000
(b) Trade payables		8951.850	8785.200
(c) Other current liabilities		2232.130	1232.680
(d) Short-term provisions		1765.190	1439.800
Total Current Liabilities (4)		19789.170	11457.680
TOTAL		49737.490	36979.810
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		8187.930	8429.710
(ii) Intangible Assets		59.220	51.310
(iii) Tangible assets capital work-in-progress		243.500	252.390
(iv) Intangible assets under development		0.000	0.000
(b) Non-current Investments		0.000	0.000
(c) Deferred tax assets (net)		1113.050	922.000
(d) Long-term loans and advances		8150.430	5983.690
(e) Other Non-current assets		550.520	675.370
Total Non-Current Assets		18304.650	16314.470
(2) Current assets			
(a) Current investments		0.000	0.000
(b) Inventories		4345.240	3931.440
(c) Trade receivables		9886.210	10026.610
(d) Cash and bank balances		12725.600	1844.830
(e) Short-term loans and advances		3614.990	4192.930
(f) Other current assets		860.800	669.530
Total Current Assets		31432.840	20665.340
TOTAL		49737.490	36979.810

PROFIT & LOSS ACCOUNT (CONSOLIDATED)

	PARTICULARS		31.03.2016	31.03.2015
	SALES			
	Total Revenue from operations		61313.920	52712.510
	Other Income		613.090	1203.720
	TOTAL		61927.010	53916.230
Less	EXPENSES			
	Cost of Materials Consumed		32011.720	26895.730
	Purchases of Stock-in-Trade		2381.340	1993.120

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	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade		(637.520)	294.680
	Employee benefit expense		6047.330	5765.010
	CSR expenditure		51.980	4.310
	Other expenses		13116.930	11718.160
	TOTAL		52971.780	46671.010
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION		8955.230	7245.220
Less	FINANCIAL EXPENSES		414.810	450.790
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION		8540.420	6794.430
Less/ Add	DEPRECIATION/ AMORTISATION		1154.680	1138.150
	PROFIT/ (LOSS) BEFORE TAX		7385.740	5656.280
Less	TAX		2572.400	2073.020
	PROFIT/ (LOSS) AFTER TAX FROM CONTINUING OPERATIONS		4813.340	3583.260
Less	DISCONTINUING OPERATION		0.000	150.500
	TOTAL PROFIT (LOSS) FOR PERIOD		4813.340	3568.210
	Earnings / (Loss) Per Share (INR)		17.29	12.87

LEGAL CASES

Bench:-Bombay			
Presentation Date:- 25/10/2017			
Lodging No.:-	ITXAL/2641/2017	Filing Date:-	25/10/2017
Petitioner:-	THE PR COMMISSIONER OF INCOME TAX 6	Respondent:-	JOHN DEERE INDIA PRIVATE LIMITED
Petn.Adv.:-	SHAM V WALVE (I3200)		
District:-	PUNE		
Bench:-	DIVISION		
Status:-	Pre-Admission	Category:-	TAX APPEALS
Last Date:-	01/11/2017	Stage:-	
Last Coram:-	REGISTRAR(OS)/PROTHONOTARY & SR. MASTER		

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 21

Act :-	Income Tax Act, 1961	Under Section:-	260A
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Bench:-Bombay			
Presentation Date:- 02/05/2017			
Lodging No.:-	ITXAL/953/2017	Filing Date:-	02/05/2017
Petitioner:-	THE PR COMMISSIONER OF INCOME TAX 6	Respondent:-	JOHN DEERE INDIA PRIVATE LIMITED
Petn.Adv.:-	SHAM V WALVE (I3200)	Resp.Adv.:-	0 (0)
District:-	MUMBAI		
Bench:-	SINGLE		
Status:-	Pre-Admission	Category:-	TAX APPEALS
Last Date:-	27/07/2017	Stage:-	FOR REJECTION [ORIGINAL SIDE MATTERS]
Last Coram:-	REGISTRAR(OS)/PROTHONOTARY & SR. MASTER		
Act :-	Income Tax Act, 1961	Under Section:-	260A

LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 22

20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	Litigations that the firm/promoter involved in	Yes
32	Market information	--
33	Payments terms	No
34	Negative Reporting by Auditors in the Annual Report	No

CORPORATE INFORMATION

Subject the Company was incorporated on 12 December 1997. The Company is in business of manufacturing and marketing of Agricultural Equipment including tractors, harvesters and spares parts relating thereto. The Company also provides Information Technology ("IT") and IT Enabled services in the field of engineering and support functions including IT application, engineering design, development and validation, value engineering, manufacturing design engineering services, embedded system and technical authoring.

The company has sold its irrigation operations during the year 2014-15 on a slump sale basis.

The Company is a subsidiary of Deere and Company, USA (which is the Ultimate Holding Company).

OPERATIONS

Total domestic tractor industry sale recorded 12.8% de-growth at 493,867 units against 566220 in the previous financial year. The company achieved total sales of 50562 numbers of tractors as compared to 45927 numbers of tractors sold during the previous year. In the domestic market, your company recorded 3.8% higher sale of 30222 units against 29124 units sold during the previous Financial Year. Domestic market share of the company was at 6.1% for the current Financial Year. In respect of Harvester business your Company recorded total sales of 193 numbers of grain harvester against 74 numbers of grain harvester sold during the previous year from its Sirhind Combine manufacturing facility. During the year the Company continued its progress in providing IT and IT enabled services. The business has created substantial value to the parent company and is also the Net Positive Foreign Exchange earner in the year. The India Engineering Centre (IEC) continued to provide Engineering Support.

UNSECURED LOAN

(INR In Million)

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 23

Particulars	As on 31.03.2016	As on 31.03.2015
LONG TERM BORROWING		
Term loans from others	2120.160	3178.080
SHORT TERM BORROWING		
Term loans from banks	6550.000	0.000
Total	8670.160	3178.080

INDEX OF CHARGES

SN O	SRN	CHAR GE ID	CHARGE HOLDER NAME	DATE OF CREATI ON	DATE OF MODIFICAT ION	DATE OF SATISFACT ION	AMOUNT	ADDRESS
1	A91645 754	901426 09	INDUSTRI AL INVESTM ENT BANK OF INDIA LIMITED	15/11/19 99	-	20/07/2010	12500000 00.0	19, NETAJI SUBHAS ROAD, KOLKATA – 700001, WEST BENGAL, INDIA
2	A33183 567	901428 17	EXPORT- IMPORT BANK OF INDIA	29/03/20 00	31/01/2001	18/02/2008	50000000 0.0	CENTRE ONEWORLD TRADE CENTRE; CUFFE PARADE, MUMBAI- 400005, Maharashtra, India
3	A05531 066	901479 60	BNP PARIBAS	19/06/20 02	29/10/2004	04/10/2006	30500000 0.0	GODREJ MILLENNIUMB UND GARDEN ROAD, PUNE- 411001, Maharashtra, India
4	Y10242 754	901429 84	ICICI LIMITED	11/08/20 00	31/01/2001	29/03/2005	25000000 0.0	ICICI TOWERS, BANDRA- KURLA COMPLEX, BANDRA (EAST), MUMBAI- 400051,

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JOHN DEERE INDIA PRIVATE LIMITED - 484055 MIRA 03-JAN-2018.HTM PAGE NO. : 24

								Maharashtra, India
5	Y10243 084	901433 14	ICICI LIMITED	20/03/20 01	-	29/03/2005	40000000 0.0	ICICI TOWERS, BANDRA- KURLA COMPLEX, BANDRA (EAST), MUMBAI- 400051, Maharashtra, India

FIXED ASSETS

- Land
- Buildings
- Office building
- Plant and equipment
- Other plant and equipment
- Furniture and fixtures
- Vehicles
- Motor vehicles
- Office equipment
- Computer equipments
- Leasehold improvements
- Computer software

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: ***The Courts, India Prisons Service, Interpol, etc.***

1] INFORMATION ON DESIGNATED PARTY

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 63.67
UK Pound	1	INR 85.11
Euro	1	INR 76.59

INFORMATION DETAILS

Information Gathered by :	PNM
Analysis Done by :	VVK
Report Prepared by :	MTN

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	YES
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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