

MIRA INFORM REPORT

Report No. :	484387
Report Date :	04.01.2018

IDENTIFICATION DETAILS

Name :	VILLAGE CELLARS LTD
Registered Office :	6-5 Ueno Uwada Himi City Toyama-Pref 935-0036
Country :	Japan
Financials (as on) :	30.06.2016
Date of Incorporation :	August 1992
Com. Reg. No.:	2300-01-011670
Legal Form :	Limited Company
Line of Business :	A trading firm for import & wholesale of wines, other
No. of Employees :	18

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	Yen 13.7 Million
Status :	Good

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Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2017)	Current Rating (30.09.2017)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2016 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - a 10% average in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which entailed considerable time for firms to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth in 2013 on the basis of Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the necessity of addressing its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to another recession, so Prime Minister ABE has twice postponed the next increase, now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

In October 2015, Japan and 11 trading partners reached agreement on the Trans-Pacific Partnership (TPP), a pact that had promised to open Japan's economy to increased foreign competition and create new export opportunities for Japanese businesses. Japan was the second country to ratify the TPP in December 2016; the United States signaled its withdrawal from the TPP on January 23, 2017, and as of April 2017 the agreement has not gone into effect.

Source : CIA

COMPANY SUMMERY

VILLAGE CELLARS LTD

REGD NAME: Village Cellars KK

MAIN OFFICE: 6-5 Ueno Uwada Himi City Toyama-Pref 935-0036 JAPAN

Tel: 0766-72-8680 Fax: 0766-72-8681

URL: <http://www.village-cellars.co.jp>

E-Mail address: (Thru the URL)

ACTIVITIES: Import, wholesale of wines, other

BRANCHES: Yokohama, Osaka, other (Tot 5)

OVERSEAS: USA, Europe, other (--business partners)

OFFICERS: RICHARD BRITON KOHEN, PRES (Only phonetically spelled)
Yoshiko Nakamura, dir Yoriko Kataori, dir
Keiichi Hakii, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY:	FINANCES	FAIR	A/SALES	Yen 697 M
	PAYMENTS	NO COMPLAINTS	CAPITAL	Yen 67 M
	TREND	STEADY	WORTH	Yen 214 M
	STARTED	1992	EMPLOYES	18

COMMENT

IMPORTER OF WINES, OTHER. FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

MAX CREDIT LIMIT: ESTIMATED AT YEN 13.7 MILLION, ON 30 DAYS NORMAL TERMS.

HIGHLIGHTS

The subject company is a trading firm for import, & wholesale of wines, other. Wines are imported from Europe, USA, other. Clients include wineries, wine shops, other

FINANCIAL INFORMATION

The sales volume for Jun/2016 fiscal term amounted to Yen 697 million, a 23% up from Yen 567 million in the previous term. The recurring profit was posted at Yen 16 million and the net profit at Yen 15 million, respectively, compared with Yen 20 million recurring loss and Yen 20 million net losses, respectively, a year ago.

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For the term that ended Jun 2017 the recurring profit was projected at Yen 20 million and the net profit at Yen 17 million, respectively, on a 5% rise in turnover, to Yen 730 million. Final results are yet to be released.

The financial situation is considered FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 13.7 million, on 30 days normal terms.

REGISTRATION

Date Registered: Aug 1992
Regd No.: 2300-01-011670 (Toyama-Himi)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 5,400 shares
Issued: 1,350 shares
Sum: Yen 67.5 million
Major shareholders (%): Yoshiko Nakamura (35), Tullow Ltd (18), other
No. of shareholders: 7

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: A trading firm for import & wholesale of wines, other (--100%)

Clients: [Mfrs, wholesalers] Wine Buzz (6%), Liquor Shop AI, Nisshin World Delikatessen, Mori Bldg Hospitality Corp, other
No. of accounts: 350
Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Sydney Butik Wine, Hell Collection Wine, Plum Ltd, other

Payment record: No Complaints

Location: Business area in Himi City, Toyama-Pref. Office premises at the caption address are owned and maintained satisfactorily.

Bank References:

Toyama Daiichi Bank (Himi)
Toyama Bank (Himi)
Relations: Satisfactory

FINANCES

(In Million Yen)	30/06/2017	30/06/2016	30/06/2015	30/06/2014
Terms Ending:				
Annual Sales	730	697	567	618
Recur. Profit	20	16	-20	..
Net Profit	17	15	-20	1
Total Assets		667	618	591
Net Worth		214	198	218
Capital, Paid-Up		67	67	67
Div.P.Share(₹)		0.00	0.00	0.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	4.73	22.93	-8.25	7.29
Current Ratio	
N.Worth Ratio		32.08	32.04	36.89
N.Profit/Sales	2.33	2.15	-3.53	0.16

Notes: Forecast (or estimated) figures for the 30/06/2017 fiscal term.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 63.48
UK Pound	1	INR 86.41
Euro	1	INR 76.54
YEN	1	INR 0.56

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VAR
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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