

## MIRA INFORM REPORT

Report No. :	484546
Report Date :	05.01.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	WILO MATHER AND PLATT PUMPS PRIVATE LIMITED (w.e.f.05.09.2014)
<b>Formerly Known As :</b>	MATHER AND PLATT PUMPS PRIVATE LIMITED (w.e.f.25.07.2014) MATHER AND PLATT PUMPS LIMITED DATUM TRADING PRIVATE LIMITED
<b>Registered Office :</b>	Greaves Compound, Chinchwad Works, Bombay-Pune Road, Chinchwad, Pune - 411019, Maharashtra
<b>Tel. No.:</b>	91-20-27442100
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	17.10.1996
<b>Com. Reg. No.:</b>	11-014499
<b>Capital Investment / Paid-up Capital :</b>	INR 78.280 Million
<b>CIN No.:</b> [Company Identification No.]	U51909PN1996PTC014499
<b>IEC No.:</b>	Not Divulged
<b>TIN No.:</b>	27370242002

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<b>TAN No.:</b> [Tax Deduction & Collection Account No.]	Not Available
<b>PAN No.:</b> [Permanent Account No.]	AABCD3568L
<b>Legal Form :</b>	Private Limited Liability Company
<b>Line of Business :</b>	The Company is primarily engaged in the business of design, development, manufacture, sales, installation and servicing of centrifugal pumps, pump sets, valves, fire systems, contracts of pumping systems on turnkey basis and trading of pumps. [Registered Activity]
<b>No. of Employees :</b>	Information denied by the management

**RATING & COMMENTS**  
(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 1996. It operates as a subsidiary of WILO SE, Germany. The company is primarily engaged in the business of designing, developing, manufacturing, selling, installing and servicing of centrifugal pumps, pump sets, valves and fire systems, contracts of pumping systems, on turnkey basis and trading of pumps.</p> <p>As per available financial of the year 2017, the company has achieved revenue growth of 7.42% as compared to the previous year along with an average profit margin of 5.85%.</p> <p>The sound financial risk profile of the company is marked by strong net worth base along with negligible debt level.</p> <p>The rating takes into consideration the strong financial and managerial support that the company receives from its holding company along with the company's long and established business track record.</p> <p>Payments are reported to be regular.</p>

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	In view of healthy financial condition, the company can be considered for business dealings at usual trade terms and conditions.
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**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2017)	Current Rating (30.09.2017)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2016.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 05.01.2018.

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**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DENIED BY**

<b>Name :</b>	Mr. Murgekar
<b>Designation :</b>	Accounts department
<b>Contact No.:</b>	91-9763723980
<b>Date :</b>	05.01.2018

**LOCATIONS**

<b>Registered Office/ Factory 1 :</b>	Greaves Compound, Chinchwad Works, Bombay-Pune Road, Chinchwad, Pune – 411019, Maharashtra, India
<b>Tel. No.:</b>	91-20-27442100 / 67347100/ 67967111
<b>Mobile No.:</b>	91-9763723980 (Mr. Murgekar)
<b>Fax No.:</b>	91-20-27442111
<b>E-Mail :</b>	<a href="mailto:comp.secr@matherplatt.com">comp.secr@matherplatt.com</a> <a href="mailto:sales@matherplatt.com">sales@matherplatt.com</a>
<b>Website :</b>	<a href="http://www.wilo.com">http://www.wilo.com</a>
<b>Factory 2 :</b>	E-25, M.I.D.C., Gokul Shirgaon, Kolhapur – 416234, Maharashtra, India
<b>Tel. No.:</b>	91-231-2672904
<b>Factory 3 :</b>	<b>Located at:</b>  Kolkata
<b>Corporate Office :</b>	<b>Located At :</b>  Chinchwad-Pune

**DIRECTORS**

**AS ON 31.03.2017**

<b>Name :</b>	Mr. Hemant Chintamani Watve
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**WILO MATHER AND PLATT PUMPS PRIVATE LIMITED - 484546 05-JAN-2018.HTM PAGE NO. : 5**

<b>Designation :</b>	Managing Director
<b>Address :</b>	E-5, Ganga Tirth Society, Sahakarnagar No. I, Pune – 411009, Maharashtra, India
<b>Date of Birth/Age :</b>	03.12.1965
<b>Qualification :</b>	Master's degree in Mechanical Engineering and MBA
<b>Date of Appointment :</b>	30.07.2011
<b>PAN No.:</b>	AACPW5847K
<b>DIN No.:</b>	03583510
<b>Name :</b>	Mr. Markus Beukenberg
<b>Designation :</b>	Director
<b>Address :</b>	Dueppenbaeckerweg 24 Muelheim An Der Ruhr 45481 De
<b>Date of Birth/Age :</b>	07.06.1955
<b>Date of Appointment :</b>	26.04.2014
<b>DIN No.:</b>	06575432
<b>Name :</b>	Mr. Shrikant Jayavant Shirodkar
<b>Designation :</b>	Alternate Director
<b>Address :</b>	Rosewoods, I Building, Flat No.1101, Kunal Icon Road, Pimple, Saudagar, Pune -411027, Maharashtra, India
<b>Date of Appointment :</b>	01.06.2017
<b>DIN No.:</b>	07788253

**KEY EXECUTIVES**

<b>Name :</b>	Ms. Manjiri Sonyabapu Patil
<b>Designation :</b>	Company Secretary
<b>Address :</b>	15 Eagle Co-Operative Housing Society, Near Karve Statue, Kothrud, Pune – 411038, Maharashtra, India
<b>Date of Birth/Age :</b>	16.11.1987
<b>Date of Appointment :</b>	19.05.2016
<b>PAN No.:</b>	AXHPP1851G
<b>Name :</b>	Mr. Murgekar
<b>Designation :</b>	Accounts department

**MAJOR SHAREHOLDERS**

**AS ON 31.03.2017**

<b>Names of Shareholders</b>	<b>No. of Shares</b>
Wilo SE, Germany	4690405
Wilo Salmson France SAS, France	314
Shridhar P. Iyer	4400
Vasantilal Pranlal Dalal and Ramila Vasant Dalal	1080

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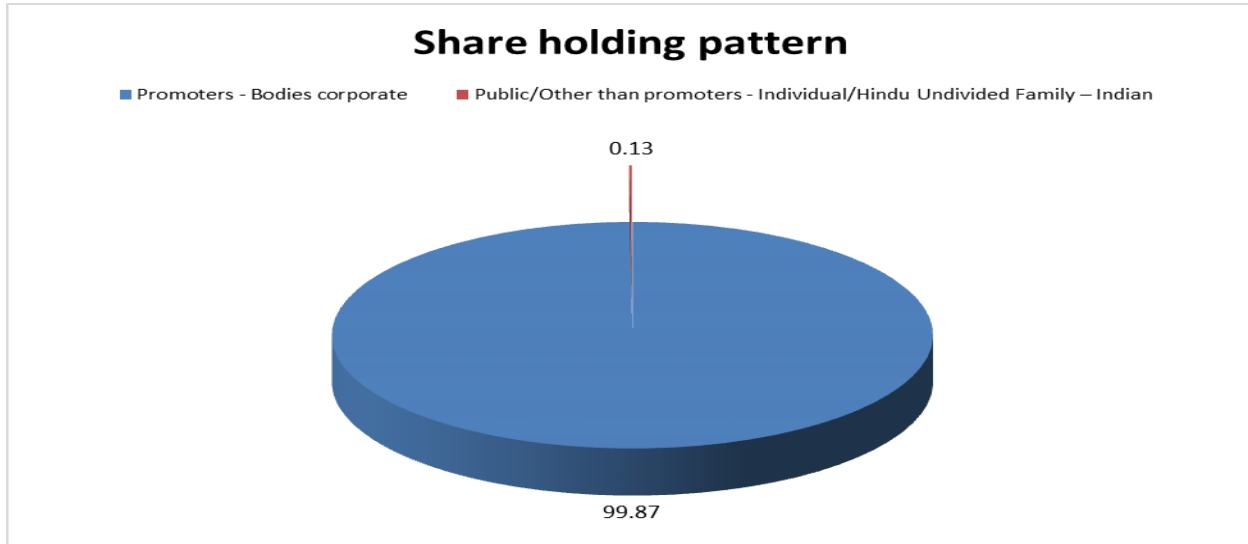
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Jugal Kishor Patodia		1355
Savitri Devi Patodia		560
Wilo SE, Germany and Shailendra Jha		1
Wilo SE, Germany and Syed Tahir Husain		1
Wilo SE, Germany and Bipin Chouthai		1
Wilo SE, Germany and Ajit Ingale		1
Wilo SE, Germany and Bipul Kumar		1
Wilo SE, Germany and Balram Asati		1
Wilo SE, Germany and Hemant Mudaliar		1
Wilo SE, Germany and B Senthil Kumar		1
Wilo SE, Germany and Manisha Chavan		1
Wilo SE, Germany and TG Bendale		1
Wilo SE, Germany and R Mehta		1
Wilo SE, Germany and Geetha Nair		1
Wilo SE, Germany and Ashok Lendghar		1
Wilo SE, Germany and Patricia Barretto		1
Wilo SE, Germany and Shrikant Wagh		1
Shridhar P. Iyer		2960
Wilo SE, Germany		3126947
<b>Total</b>		<b>7828036</b>

**AS ON 19.05.2017**

<b>Equity Share Break up Category</b>	<b>Percentage</b>
Promoters - Bodies corporate	99.87
Public/Other than promoters - Individual/Hindu Undivided Family – Indian	0.13
<b>Total</b>	<b>100.00</b>

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**BUSINESS DETAILS**

<b>Line of Business :</b>	The Company is primarily engaged in the business of design, development, manufacture, sales, installation and servicing of centrifugal pumps, pump sets, valves, fire systems, contracts of pumping systems on turnkey basis and trading of pumps. [Registered Activity]	
<b>Products / Services :</b>	<b>Item Code No. (ITC Code)</b>	<b>Product Description</b>
	84137094	Centrifugal Pumps
	99543412	Service charges
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	
<b>Imports :</b>	Not Divulged	
<b>Terms :</b>	Not Divulged	

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--

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	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark :</b>	--
<b>Customers :</b>		
	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark :</b>	--
<b>No. of Employees :</b>	Information denied by the management	
<b>Bankers :</b>		
	<b>Bank Name</b>	ICICI Bank
	<b>Branch</b>	Chinchwad, Pune, Maharashtra, India
	<b>Person Name (With Designation)</b>	--
	<b>Contact Number</b>	--
	<b>Name of Account Holder</b>	--
	<b>Account Number</b>	--
	<b>Account Since (Date/Year of Account Opening)</b>	--
	<b>Average Balance Maintained (If Possible)</b>	--
	<b>Credit Facilities Enjoyed (If any)</b>	--
	<b>Account Operation</b>	--
	<b>Remarks (If any)</b>	--

<b>Auditors :</b>	
<b>Name :</b>	B S R and Associates LLP Chartered Accountants
<b>Address :</b>	703, 7th Floor, Godrej Castlemaine, Bund Garden Road, Next to Ruby Hall, Pune – 411001, Maharashtra, India
<b>PAN No.:</b>	AADFB6889R
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding Company :</b>	WILO SE, Germany
<b>Fellow Subsidiary</b>	• Wilo China Limited, Germany

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**WILO MATHER AND PLATT PUMPS PRIVATE LIMITED - 484546 05-JAN-2018.HTM PAGE NO. : 9**

<b>Companies:</b>	<ul style="list-style-type: none"> <li>• Wilo Pumps Limited, Korea, Korea Democratic People's Republic of</li> <li>• Wilo Salmson France S.A.S, France</li> <li>• Wilo Taiwan Company Limited, Taiwan, Province of China</li> <li>• Wilo Rus O.O.O., Russia, Russian Federation</li> <li>• Wilo Pumps SA (Pty) Limited, South Africa</li> <li>• Wilo Iberica S.A., Spain</li> <li>• Pt. Wilo Pumps Indonesia, Indonesia</li> <li>• Wilo Middle East FZE, United Arab Emirates</li> <li>• Wilo Vietnam Company Limited, Viet Nam</li> <li>• Wilo (Singapore) Pte. Limited, Singapore</li> <li>• Wilo USA LLC, United States</li> <li>• Wilo Australia Pty Limited, Australia</li> <li>• Wilo Salmson Argentina S.A., Argentina</li> <li>• Wilo Pumps Nigeria Limited, Nigeria</li> <li>• Wilo Industria Comercio E, Brazil</li> <li>• Wilo Pompa Sistemleri A.S., Turkey</li> <li>• Wilo Systems Italia S.R.L., Italy</li> <li>• Wilo Italia Srl Service, Italy</li> <li>• Wilo Maroc Sarl, Morocco</li> <li>• Wilo Industria Comercio, Brazil</li> </ul>
<b>Joint Ventures :</b>	M & P + Subhash J. V.

**CAPITAL STRUCTURE**

**AS ON 19.05.2017**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
12000000	Equity Shares	INR 10/- each	INR 120.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
7828036	Equity Shares	INR 10/- each	INR 78.280 Million

**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	78.280	78.280	78.280
(b) Reserves and Surplus	3256.959	2955.536	2763.551
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds</b>	<b>3335.239</b>	<b>3033.816</b>	<b>2841.831</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	0.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long-term liabilities	59.465	55.139	47.410
(d) long-term provisions	108.609	111.799	83.763
<b>Total Non-current Liabilities</b>	<b>168.074</b>	<b>166.938</b>	<b>131.173</b>
(4) Current Liabilities			
(a) Short-term borrowings	73.218	79.793	99.698
(b) Trade payables	983.613	1027.069	1172.254
(c) Other current liabilities	284.894	290.245	367.288
(d) Short-term provisions	75.290	107.178	278.640
<b>Total Current Liabilities</b>	<b>1417.015</b>	<b>1504.285</b>	<b>1917.880</b>
<b>TOTAL</b>	<b>4920.328</b>	<b>4705.039</b>	<b>4890.884</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	840.935	878.701	882.200
(ii) Intangible Assets	9.685	15.456	21.288
(iii) Tangible assets capital work-in-progress	15.148	11.291	20.137
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.042	0.042	0.042
(c) Deferred tax assets (net)	90.254	105.276	59.314
(d) Long-term loans and advances	634.937	592.844	642.863
(e) Other Non-current assets	0.000	0.000	0.000
<b>Total Non-Current Assets</b>	<b>1591.001</b>	<b>1603.610</b>	<b>1625.844</b>
(2) Current assets			

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***WILO MATHER AND PLATT PUMPS PRIVATE LIMITED - 484546 05-JAN-2018.HTM PAGE NO. :***

(a) Current investments	0.000	0.000	0.000
(b) Inventories	651.304	603.556	722.538
(c) Trade receivables	1923.380	1954.003	2270.267
(d) Cash and bank balances	666.480	303.768	91.893
(e) Short-term loans and advances	80.871	239.057	180.047
(f) Other current assets	7.292	1.045	0.295
<b>Total Current Assets</b>	<b>3329.327</b>	<b>3101.429</b>	<b>3265.040</b>
<b>TOTAL</b>	<b>4920.328</b>	<b>4705.039</b>	<b>4890.884</b>

**PROFIT & LOSS ACCOUNT**

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	<b>SALES</b>			
	Total Revenue from operations	5152.335	4796.283	6231.269
	Other Income	123.835	151.851	231.829
	<b>TOTAL</b>	<b>5276.170</b>	<b>4948.134</b>	<b>6463.098</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	2348.940	2293.433	1955.207
	Purchases of Stock-in-Trade	741.625	563.159	2013.469
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(49.371)	120.838	(28.001)
	Employee benefit expense	713.782	721.222	835.740
	CSR expenditure	6.104	0.707	0.000
	Other expenses	897.583	848.862	1069.727
	<b>TOTAL</b>	<b>4658.663</b>	<b>4548.221</b>	<b>5846.142</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>617.507</b>	<b>399.913</b>	<b>616.956</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	19.524	13.333	31.916
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>597.983</b>	<b>386.580</b>	<b>585.040</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	148.756	137.987	159.973
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>449.227</b>	<b>248.593</b>	<b>425.067</b>
<b>Less</b>	<b>TAX</b>	147.804	56.608	142.169
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>301.423</b>	<b>191.985</b>	<b>282.898</b>
<b>Add</b>	<b>PREVIOUS YEARS' BALANCE</b>	<b>1038.327</b>	<b>846.342</b>	<b>563.444</b>

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**WILO MATHER AND PLATT PUMPS PRIVATE LIMITED - 484546 05-JAN-2018.HTM PAGE NO. :**

<b>BROUGHT FORWARD</b>				
<b>Balance Carried to the B/S</b>		<b>1339.750</b>	<b>1038.327</b>	<b>846.342</b>
<b>EARNINGS IN FOREIGN CURRENCY</b>				
F.O.B. Value of Exports		505.980	565.622	765.686
Other Earning		26.599	39.052	97.342
<b>TOTAL EARNINGS</b>		<b>532.579</b>	<b>604.674</b>	<b>863.028</b>
<b>IMPORTS</b>				
Raw Materials		120.795	174.050	147.871
Components and spare parts		161.775	87.294	103.175
<b>TOTAL IMPORTS</b>		<b>282.570</b>	<b>261.344</b>	<b>251.046</b>
<b>Earnings / (Loss) Per Share (INR)</b>		<b>38.51</b>	<b>24.53</b>	<b>36.14</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

<b>Particulars</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Current Maturities of Long term debt	0.000	0.000	67.206
Net cash flows from (used in) operations	593.312	563.124	621.531
Net cash flows from (used in) operating activities	432.543	405.330	565.693

**KEY RATIOS**

**EFFICIENCY RATIOS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Average Collection Days (Sundry Debtors / Income * 365)	136.26	148.70	132.98
Account Receivables Turnover (Income / Sundry Debtors)	2.68	2.45	2.74
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	116.17	131.23	107.81
Inventory Turnover (Operating Income / Inventories)	0.95	0.66	0.85
Asset Turnover (Operating Income / Net Fixed Assets)	0.71	0.44	0.67

**LEVERAGE RATIOS**

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<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Debt Ratio <i>((Borrowing + Current Liabilities) / Total Assets)</i>	0.29	0.32	0.41
Debt Equity Ratio <i>(Total Liability / Networth)</i>	0.02	0.03	0.06
Current Liabilities to Networth <i>(Current Liabilities / Net Worth)</i>	0.42	0.50	0.67
Fixed Assets to Networth <i>(Net Fixed Assets / Networth)</i>	0.26	0.30	0.33
Interest Coverage Ratio <i>(PBIT / Financial Charges)</i>	31.63	29.99	19.33

**PROFITABILITY RATIOS**

<b>PARTICULARS</b>		<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Net Profit Margin <i>[(PAT / Sales) * 100]</i>	%	5.85	4.00	4.54
Return on Total Assets <i>[(PAT / Total Assets) * 100]</i>	%	6.13	4.08	5.78
Return on Investment (ROI) <i>[(PAT / Networth) * 100]</i>	%	9.04	6.33	9.95

**SOLVENCY RATIOS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Current Ratio <i>(Current Assets / Current Liabilities)</i>	2.35	2.06	1.70
Quick Ratio <i>[(Current Assets - Inventories) / Current Liabilities]</i>	1.89	1.66	1.33
G-Score Ratio Financial <i>(Networth / Total Assets)</i>	0.68	0.64	0.58
G-Score Ratio Debt <i>(Debts / Equity Capital)</i>	0.94	1.02	2.13
G-Score Ratio Liquidity <i>(Total Current Assets / Total Current Liabilities)</i>	2.35	2.06	1.70

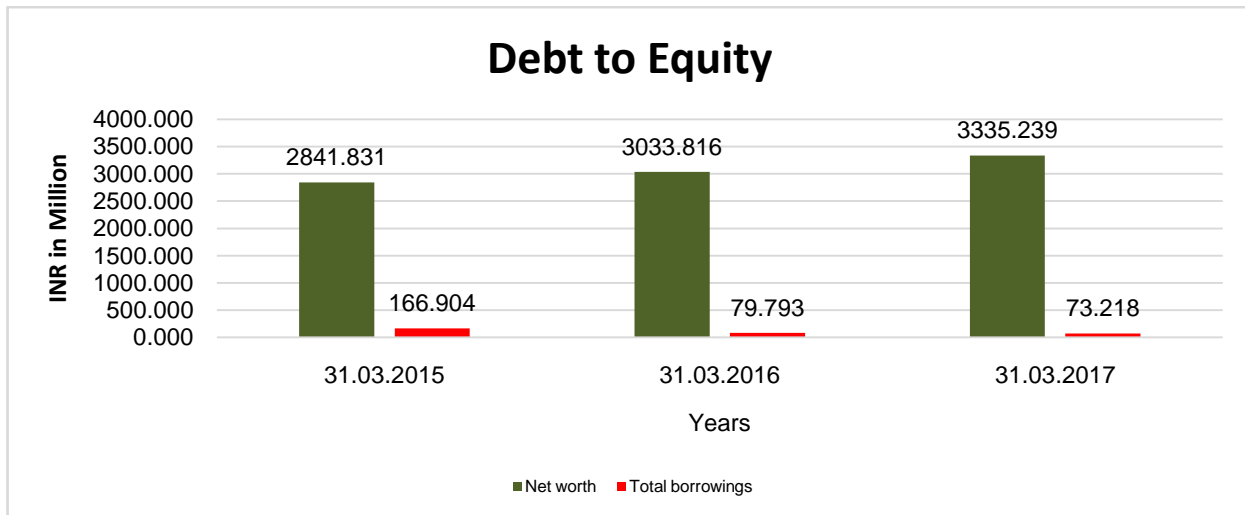
*Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts*

**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

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**DEBT EQUITY RATIO**

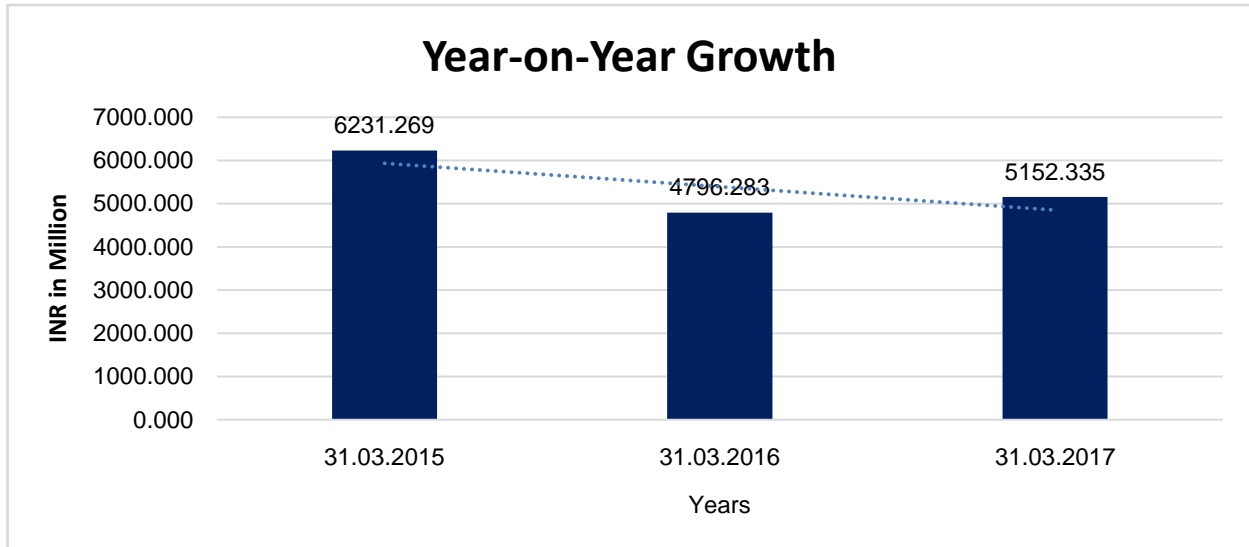
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	78.280	78.280	78.280
Reserves & Surplus	2763.551	2955.536	3256.959
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>2841.831</b>	<b>3033.816</b>	<b>3335.239</b>
long-term borrowings	0.000	0.000	0.000
Short term borrowings	99.698	79.793	73.218
Current Maturities of Long term debt	67.206	0.000	0.000
<b>Total borrowings</b>	<b>166.904</b>	<b>79.793</b>	<b>73.218</b>
<b>Debt/Equity ratio</b>	<b>0.059</b>	<b>0.026</b>	<b>0.022</b>



**YEAR-ON-YEAR GROWTH**

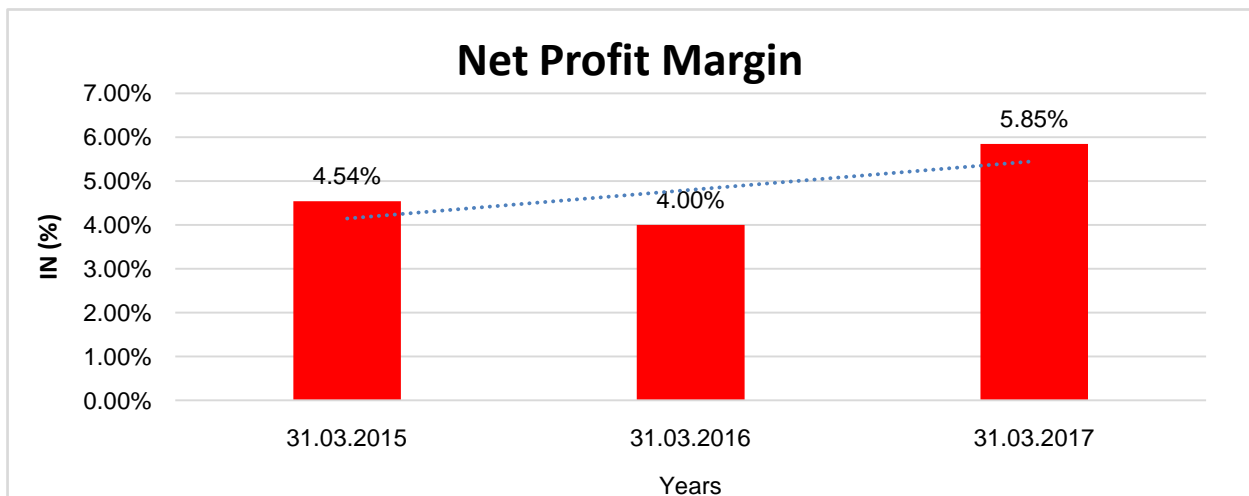
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	6231.269	4796.283	5152.335
		<b>(23.029)</b>	<b>7.423</b>

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#### NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	6231.269	4796.283	5152.335
Profit	282.898	191.985	301.423
	<b>4.54%</b>	<b>4.00%</b>	<b>5.85%</b>



**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

**BACKGROUND:**

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The Company, previously known as Mather and Platt Pumps Limited, was originally promoted in 1870 by Mr. Peter Mather and Mr. John Platt, who had introduced the world's first turbine type multi-stage centrifugal pumps. The Company started its marketing operations in India in 1913 and set up its first manufacturing unit in Kolkata in 1940 and thereafter its second manufacturing unit at Pune in 1959.

The Company is a subsidiary of WILO SE ('the Holding Company'), previously known as WILO AG, a company headquartered in Dortmund, Germany.

The Company is primarily engaged in the business of design, development, manufacture, sales, installation and servicing of centrifugal pumps, pump sets, valves, fire systems, contracts of pumping systems on turnkey basis and trading of pumps. The Company has its corporate office at Chinchwad-Pune and manufacturing plants at Chinchwad, Kolhapur and Kolkata. The Company also has a foundry at Kolhapur.

**UNSECURED LOANS:**

PARTICULAR	31.03.2017 INR In Million	31.03.2016 INR In Million
<b>Short-term borrowings</b>		
Working capital loans from banks	73.218	79.793
<b>Total</b>	<b>73.218</b>	<b>79.793</b>

**INDEX OF CHARGE:**

SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	C6587978 5	9008661 4	RUPEE CO- OPERATIVE BANK LTD.	19/12/200 3	-	01/10/2015	50000000.0	Chinchwad Branch, S. No. 202, Bahirwade Complex, Pune- 411019, Maharashtra, India
2	A7173534 4	9009406 6	THE UNITED WESTERN BANK LIMITED	29/06/200 4	-	14/10/2009	107200000. 0	Chinchwad Branch, S. No. 202, Bahirwade Complex, Pune- 411019, Maharashtra, India
3	A7173177 2	9008388 9	THE UNITED WESTERN	28/08/199 2	06/04/2005	14/10/2009	30000000.0	Chinchwad Branch, S. No. 202,

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			BANK LIMITED					Bahirwade Complex, Pune-411019, Maharashtra, India
4	A71733596	80056164	THE UNITED WESTERN BANK LIMITED	15/12/2000	-	14/10/2009	90000000.0	Chinchwad Branch, S. No. 202, Bahirwade Complex, Pune-411019, Maharashtra, India
5	A71806558	90082490	THE UNITED WESTERN BANK LIMITED	20/03/1997	29/06/2004	14/10/2009	230000000.0	Chinchwad Branch, S. No. 202, Bahirwade Complex, Pune-411019, Maharashtra, India
6	A71806707	90088513	THE UNITED WESTERN BANK LIMITED	29/06/2002	-	14/10/2009	100000000.0	72; 74; 74(A)N.M. Joshi Marg; Lower Parel, Mumbai-400013, Maharashtra, India
7	A71811343	80056165	THE UNITED WESTERN BANK LIMITED	29/06/2004	-	14/10/2009	60000000.0	Chinchwad Branch, S. No. 202, Bahirwade Complex, Pune-411019, Maharashtra, India
8	A71732366	90086842	THE UNITED WESTERN BANK LIMITED	14/06/2004	29/06/2004	14/10/2009	40000000.0	Chinchwad Branch, S. No. 202, Bahirwade Complex, Pune-411019, Maharashtra, India

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								Maharashtra, India
9	A7173108 7	9009348 1	THE UNITED WESTERN BANK LIMITED	01/06/200 2	22/04/2003	14/10/2009	20000000.0	Chinchwad Branch, S. No. 202, Bahirwade Complex, Pune- 411019, Maharashtra, India
10	A7173014 7	9009348 0	THE UNITED WESTERN BANK LIMITED	23/06/200 0	22/04/2003	14/10/2009	7000000.0	Chinchwad Branch, S. No. 202, Bahirwade Complex, Pune- 411019, Maharashtra, India

**CONTINGENT LIABILITIES:**

(INR in million)

PARTICULARS	31.03.2017	31.03.2016
Other money for which company is contingently liable	96.722	204.363
<b>Total</b>	<b>96.722</b>	<b>204.363</b>

**FIXED ASSETS:**

**Tangible Asset:**

- Land
- Building
- Plant and equipment
- Furniture and Fixture
- Computer
- Vehicles

**Intangible Asset:**

- Brands and trade marks
- Copyrights

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

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**1] INFORMATION ON DESIGNATED PARTY**

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

**WILO MATHER AND PLATT PUMPS PRIVATE LIMITED - 484546 05-JAN-2018.HTM PAGE NO. : 2**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 63.39
UK Pound	1	INR 85.74
Euro	1	INR 76.25

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	KAM
<b>Analysis Done by :</b>	PRY
<b>Report Prepared by :</b>	BHG

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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info@mirainform.com  
Website : <http://www.mirainform.com>  
<http://www.miraglobalcheck.com>  
<http://www.miraglobalcollections.com>

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