

MIRA INFORM REPORT

Report No. :	484256
Report Date :	05.01.2018

IDENTIFICATION DETAILS

Name :	WYATT TECHNOLOGY CORPORATION
Registered Office :	6330 Hollister Avenue, Goleta Ca 93117-3115
Country :	United States
Legal Form :	Corporation
Line of Business :	Subject Is engages in the research, development, manufacture, and commercialization

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2017)	Current Rating (30.09.2017)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$57,300. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for nearly 55% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, making this the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program (TARP) in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through 2014, the direct costs of the wars totaled more than \$1.5 trillion, according to US Government figures.

In March 2010, President OBAMA signed into law the Patient Protection and Affordable Care Act, a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016, through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.



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In July 2010, the president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

In December 2012, the Federal Reserve Board (Fed) announced plans to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. In late 2013, the Fed announced that it would begin scaling back long-term bond purchases to \$75 billion per month in January 2014 and further reduce them as conditions warranted; the Fed ended the purchases during the summer of 2014. In 2014, the unemployment rate dropped to 6.2%, and continued to fall to 5.5% by mid-2015, the lowest rate of joblessness since before the global recession began; inflation stood at 1.7%, and public debt as a share of GDP continued to decline, following several years of increases. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With US GDP growth below 2%, the Fed has opted to raise rates three times since then, and in mid-June 2017, the range for the target rate stood at 1% to 1.25%.

Source : CIA

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<http://www.miraglobalcollections.com>

STATUTORY INFORMATION

Legal Name:	WYATT TECHNOLOGY CORPORATION
Trade Names:	WYATT TECHNOLOGY CORPORATION
ID:	C1240376
Date Created:	1982
Date Incorporated:	03/02/1984
Legal Address:	6330 HOLLISTER AVENUE GOLETA CA 93117-3115, USA
Operative Address:	6330 HOLLISTER AVENUE GOLETA CA 93117-3115, USA
Telephone:	805-681-9009
Fax:	805-681-0123
Legal Form:	CORPORATION
Email:	info@wyatt.com
Registered in:	CALIFORNIA
Website:	www.wyatt.com
Contact:	Mr. Geoffrey K. Wyatt - President
Staff:	140
Activity:	NAICS 1: Analytical Laboratory Instrument Manufacturing SIC 1: Laser Scientific And Engineering Instruments
Banks:	BANK OF AMERICA
History:	Wyatt Technology arose from the ashes of founder Philip J. Wyatt's earlier venture, Science Spectrum, Inc. (SSI), which was founded in 1968 to investigate the characterization of bacteria using light scattering. Although SSI attracted several clients and was awarded several U.S. Government contracts, cash flow problems ultimately led to its collapse. Wyatt formed Wyatt Technology Company in 1982 in order to wrap up uncompleted government research contracts as interest in his Science letter continued. National interest in wine fingerprinting and media reports on the Applied Optics cola studies ultimately garnered the attention of the Coca-Cola Company, who engaged the newly founded Wyatt Technology Company and awarded them a contract to study various attributes pertaining to their beverages. The wine studies also caught the attention of S.C. Johnson & Son, who requested an instrument to study the light scattering properties of their wax particles.

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Key Developments:

Waters Corporation Entered into Co-Marketing Agreement with Wyatt Technology
May 31 17

Waters Corporation announced that it entered into a co-marketing agreement with Wyatt Technology to advance the analysis of synthetic polymers and biotherapeutic proteins. By pairing Waters®ACQUITY® UPLC® and Waters®ACQUITY® Advanced Polymer Chromatography® (APC™) Systems with Wyatt's µDAWN® Multi Angle Light Scattering (MALS) detector, R&D scientists receive higher quality information and data 5x faster than ever before. SEC separations with high resolution and speed have not always been synonymous. However, the innovative low-dispersion system design of Waters' UPLC systems combines with solvent agnostic small particle column chemistries to deliver unprecedented high resolution SEC/GPC separations. The benefits of these high speed/high resolution separations are best realized with low dispersion multi-angle light scattering (MALS) detectors like the Wyatt Technology µDAWN MALS detector. When the systems are coupled, users can determine absolute molecular weights and sizes of polymers, peptides, or proteins directly, without relying solely on column calibration or reference standards.

PRINCIPAL ACTIVITY

Products/Services description:

Wyatt Technology Corporation engages in the research, development, manufacture, and commercialization of detectors.

The company offers various hardware products and accessories; macromolecular characterization software solutions; and installation/training, sample running/consulting, and compliance services. It offers its macromolecular and nanoparticle characterization tools to determine the molecular weight and or size of macromolecules and nanoparticles; and for multi-angle light scattering, static and dynamic light scattering, high throughput dynamic light scattering, field flow fractionation, differential refractive index, zeta potential, and viscometry detection requirements. The company serves various industries, such as biopolymers, proteins, synthetic polymers, calypso-automated, composition gradient system, dynapro (dynamic light scattering), field flow fractionation, Mobius, and others.

Brands:

WYATT

Sales are:

Wholesale

Clients: Fondo De Investigacion Cientifica Y Desarrollo Tecnologico
Del Instituto Politecnico Nacional

Suppliers: Probiomed Sa de Cv
ZAO BOKAD

Operations area: National and International

The company imports from RUSSIA
The company exports to MEXICO

The subject employs 140 employees

Payments: Regular

LOCATION

Headquarters :

6330 HOLLISTER AVENUE
GOLETA CA 93117-3115, USA

Comments on Address:

This business is located at 6300 Hollister Ave, a commercial address in Goleta, CA. The industrial property was last sold on February 14, 2003 for \$610,000 USD. The light industrial facility has an estimated value of \$14.4 million USD, which places it among the most valuable 10% of industrial properties in the area. When the building was last assessed in 2012, the assessment value was \$13.9 million USD.

Branches:

1101 Independence Dr
West Chester, PA, 19382 United States

Related Companies:

Wyatt Technology Europe GmbH
Hochstraße 12a
D-56307 Dernbach, Germany

Wyatt Technology China
RM 2302 Building 7 Jin Hui Jia Yuan No. 58
Xi Zhi Men Bei Street
Hai Dian District
Beijing, China

Wyatt Technology France
45 rue Adolphe Coll
FR-31300 Toulouse, France

Wyatt Technology UK Ltd.
Gothic Building
Chantry Mill
Haverhill
CB9 8AZ
United Kingdom

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange:	NO
Capital:	NA
Shareholders:	This is a private company. The major holder is: Dr. Philip J. Wyatt Ph.D.
Management:	Dr. Philip J. Wyatt Ph.D. - Chief Executive Officer and Founder Mr. Geoffrey K. Wyatt - President Mr. Clifford D. Wyatt - Executive Vice President Ms. Carolyn J. Walton - Corporate Controller Dr. Daniel Some Ph.D. - Director of Marketing and Principal Scientist

FINANCIAL INFORMATION

The company does not make its financial statements public. The following information has been provided by private sources:

USD 2016	
Revenue	16 600 000
Cash flow	Normal

LEGAL FILINGS

PATENTS

METHOD TO MEASURE PARTICLE MOBILITY IN SOLUTION WITH SCATTERED AND UNSCATTERED LIGHT

Publication number: 20130182254

Abstract: A method is disclosed for measurement of the electrophoretic mobility of particles in solution. A sample is placed in a cell containing two electrodes that apply an alternating electric field. A monochromatic light beam passes through the sample. Light scattered by the particles, along with the unscattered beam, is collected and collimated as it exits the cell. This beam is combined in free space with a phase modulated reference beam. The interference forms a frequency modulated speckle pattern, which is detected by a

photodetector array. Each array element collects a narrow range of well-defined scattering angles. The signal from each is demodulated to provide a first-principle measurement of the electrophoretic mobility of the scattering particles.

Type: Application

Filed: March 1, 2013

Publication date: July 18, 2013

Applicant: WYATT TECHNOLOGY CORPORATION

Inventor: Wyatt Technology Corporation

Sample cell monitoring system

Patent number: 4907884

Abstract: The light intensity incident on a scattering sample contained in a scattering cell is monitored by simultaneous measurements of the light incident on the cell before entering it and the light transmitted through the cell after leaving it. Means to monitor the product of these signals is disclosed and how this product is related to the actual incident intensity at the sample is explained. The invention is presented in the context of the scattering cell of the parent application.

Type: Grant

Filed: June 5, 1987

Date of Patent: March 13, 1990

Assignee: Wyatt Technology Corporation

Inventors: Steven D. Philips, Jeffrey M. Reece, Philip J. Wyatt

Method and apparatus for examining the interior of semi-opaque objects

Patent number: 4810875

Abstract: A highly collimated light beam, such as produced by a laser, is coupled by optical means directly onto a semi-opaque object such as a human breast. The light transmitted and scattered therein is collected at a fixed surface element and direction relative to the incident light, and coupled optically into an image intensifier, preserving the spatial intensity variations passing through said fixed surface element. The intensified image is then collected on an array of detector elements which digitizes and then transfers said preserved image into memory means where it is processed to characterize the interior of said object. This invention has particular application to the early detection of breast cancer.

Type: Grant

Filed: February 2, 1987

Date of Patent: March 7, 1989

Assignee: Wyatt Technology Corporation

Inventor: Philip J. Wyatt

Method and apparatus for measuring the light scattering properties of small particles

Patent number: 4693602

Abstract: The measurement of the scattering properties of very small particles by electro-optical means generally requires the use of an intense, though highly spatially inhomogeneous, light source such as a laser. Many instruments require, therefore, that the intersection of the particle stream with the illumination source be precisely regulated so that the flux incident on the particle be known accurately. A method and apparatus are described by which means the absolute intensity of the light incident on the particle need not be known. A special structure and measurement process are described by which means small particles are differentiated from larger particles grazing the illumination beam.

Type: Grant

Filed: November 6, 1984

Date of Patent: September 15, 1987

Assignee: Wyatt Technology Corporation

Inventors: Philip J. Wyatt, Steven D. Phillips

GOVERNMENT CONTRACTS

Government Contractor: WYATT TECHNOLOGY CORPORATION

Name & Address: 6300 HOLLISTER AVE
SANTA BARBARA, CA 93117-3135

Number of Defense Contracts Awarded : 33

Dollar Amount of Defense Contracts Awarded: \$1,635,991

CASES

Wyatt Technology Corporation v. Malvern Instruments Incorporated, et al

Plaintiff - Appellant,: WYATT TECHNOLOGY CORPORATION, a California corporation

Defendant - Appellee,: MALVERN INSTRUMENTS INCORPORATED, a Massachusetts corporation and DAVID DOLAK, an individual

Case Number: 10-55343

Filed: March 10, 2010

Court: U.S. Court of Appeals, Ninth Circuit

Nature of Suit: Copyright

TRADEMARKS

DAWN

Light Scattering Photometers

Owned by: Wyatt Technology Corporation

Serial Number: 73491123

Image Trademark

LASER LIGHT SCATTERING PHOTOMETERS

Owned by: Wyatt Technology Corporation
Serial Number: 73521587

LASER CERTIFIED QUALITY
ALCOHOLIC BEVERAGES
Owned by: Wyatt Technology Corporation
Serial Number: 73559471

EASI
SOFTWARE PROGRAMS USED FOR THE ANALYSIS,
PROCESSING, AND/OR DISPLAY OF DATA COLLECTED
BY LIGHT SCATTERING PHOTOMETERS AND...
Owned by: Wyatt Technology Corporation
Serial Number: 73838793

ASTRA
SOFTWARE PROGRAMS USED FOR THE ANALYSIS,
PROCESSING, AND/OR DISPLAY OF DATA COLLECTED
BY LIGHT SCATTERING PHOTOMETERS AND...
Owned by: Wyatt Technology Corporation
Serial Number: 73838796

AURORA
SOFTWARE PROGRAMS USED FOR THE ANALYSIS,
PROCESSING, AND/OR DISPLAY OF DATA COLLECTED
BY LIGHT SCATTERING PHOTOMETERS AND...
Owned by: Wyatt Technology Corporation
Serial Number: 73838797

DAWN
laser light scattering photometers
Owned by: Wyatt Technology Corporation
Serial Number: 74294829

Image Trademark
light scattering photometers
Owned by: Wyatt Technology Corporation
Serial Number: 74294878

UNIVERSITAS LUCIS SPARGENTIS
training course completion certificates
Owned by: Wyatt Technology Corporation
Serial Number: 74519860

USERS' FORUM
materials concerning a two day scientific meeting providing a
means for exchanging ideas and developments between
users...
Owned by: Wyatt Technology Corporation



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http://www.miraglobalcheck.com
http://www.miraglobalcollections.com

Serial Number: 74519861

RENEWAL HISTORY

Document Type	File Date
SI-COMPLETE	03/08/2017
SI-COMPLETE	02/11/2016
RESTATED REGISTRATION	07/21/2011
RESTATED REGISTRATION	09/29/1993
REGISTRATION	03/02/1984

UCC

No found.

**OFAC
Sanctions List Search**

The company is not listed in the OFAC list.

SUMMARY

Founded in 1982, Wyatt Technology Corporation is a mid-sized organization in the analytical instrument manufacturers industry located in Santa Barbara, CA.

It has 140 full time employees and generates an estimated \$16.6 million in annual revenue.

The company operates nationally and internationally, mainly importing from Russia.

It is ACTIVE in business with no negative records.

RISK INFORMATION

DEBTS	Controlled
PAYMENTS	Regular
CASH FLOW	Normal
STATUS	Active

INTERVIEW

NAME	Lindsay
POSITION	Sales
COMMENTS	She confirmed the name of the company, the address of the headquarters and location, the date of creation of the

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<http://www.miraglobalcollections.com>

company, the number of employees and the name of the President.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 63.39
UK Pound	1	INR 85.74
Euro	1	INR 76.25
USD	1	INR 63.39

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRA
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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