

MIRA INFORM REPORT

Report No. :	484453
Report Date :	08.01.2018

IDENTIFICATION DETAILS

Name :	PHILLIPS CORPORATION
Registered Office :	1519 York Road, Lutherville MD 21093
Country :	United States
Date of Incorporation :	03.03.1961
Legal Form :	Corporation
Line of Business :	<ul style="list-style-type: none"> • Industrial Machinery and Equipment Merchant Wholesalers • Computer Systems Design Services • Machine Tool Manufacturing • Metalworking Machinery • Computer Integrated Systems Design • Presses: Forming, Stamping, Punching, Sizing (Machine Tools)
No. of Employees :	250

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

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Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2017)	Current Rating (30.09.2017)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$57,300. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for nearly 55% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, making this the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program (TARP) in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through 2014, the direct costs of the wars totaled more than \$1.5 trillion, according to US Government figures.

In March 2010, President OBAMA signed into law the Patient Protection and Affordable Care Act, a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016, through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.



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In July 2010, the president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

In December 2012, the Federal Reserve Board (Fed) announced plans to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. In late 2013, the Fed announced that it would begin scaling back long-term bond purchases to \$75 billion per month in January 2014 and further reduce them as conditions warranted; the Fed ended the purchases during the summer of 2014. In 2014, the unemployment rate dropped to 6.2%, and continued to fall to 5.5% by mid-2015, the lowest rate of joblessness since before the global recession began; inflation stood at 1.7%, and public debt as a share of GDP continued to decline, following several years of increases. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With US GDP growth below 2%, the Fed has opted to raise rates three times since then, and in mid-June 2017, the range for the target rate stood at 1% to 1.25%.

Source : CIA

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STATUTORY INFORMATION

Legal Name:	PHILLIPS CORPORATION
Trade Names:	PHILLIPS CORPORATION
ID:	D00172197
Date Created:	1961
Date Incorporated:	03/03/1961
Legal Address:	1519 YORK ROAD LUTHERVILLE MD 21093, USA
Operative Address:	7390 COCA COLA DRIVE HANOVER MD 21076, USA
Telephone:	410-564-2929
Fax:	410-564-2949
Legal Form:	CORPORATION
Email:	-
Registered in:	MARYLAND
Website:	www.phillipscorp.com
Contact:	Mr. Alan Phillips - Chief Executive Officer and President
Staff:	250
Activity:	NAICS 1: Industrial Machinery and Equipment Merchant Wholesalers NAICS 2: Computer Systems Design Services NAICS 3: Machine Tool Manufacturing SIC 1: Metalworking Machinery SIC 2: Computer Integrated Systems Design SIC 3: Presses: Forming, Stamping, Punching, Sizing (Machine Tools)

BANKS

BANK OF AMERICA

HISTORY

The company was founded in 1961 and is headquartered in Hanover, Maryland.

Key Developments: **Phillips Corporation Wins \$1.72 Million Federal Contract**
Aug 23 17

Phillips Corp. won a \$1,717,836 federal contract set aside

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for small business from the U.S. Naval Sea Systems Command for the maintenance and calibration analysis of machine tools and equipment.

Phillips Corporation Wins \$9.75 Million Federal Contract
Jul 14 17

Phillips Corp. was awarded a share of a \$9.75 million federal contract set aside for small business by the U.S. Naval Air Warfare Center for the manufacture of tools and components. The place of performance will be in China Lake, California; Bixby, Oklahoma; Chatsworth, California; Hanover, Maryland; and Hudgins, Virginia.

Phillips Corp. Wins \$1 Million Federal Contract
Mar 25 16

Phillips Corp., Hanover, Maryland, won \$1,004,885 federal contract from the Defense Logistics Agency, Richmond, Virginia, for closed loop water jets.

PRINCIPAL ACTIVITY

Phillips Corporation supplies manufacturing technology products and services for CNC machine tools.

Products/Services description:

It offers various technology products, including vertical and horizontal machining centers, vertical and horizontal spindles, CNC lathes, rotary tables and indexers, high-productivity solutions, insertion solutions, special applications, machine accessories, automatic tooling solutions, oxide removal solutions, insertion logic solutions, auto feed systems, and self-clinching fasteners.

Brands:

PHILLIPS

Sales are:

Wholesale

Clients:

Omira Machinetec Pvt Ltd.

Suppliers:

Cnc Servicing And Solutions India

Damco Taiwan Co., Ltd.

National and International

Operations area:

The company imports from

INDIA

TAIWAN

INDIA

The company exports to

The subject employs

250 employees

Payments:

Regular

LOCATION

Headquarters :	7390 COCA COLA DRIVE HANOVER MD 21076, USA
Comments on Address:	-
Branches:	Commercial South/West 8500 Triad Drive Colfax, NC 27235, USA Commercial North 3599 Marshall Lane Bensalem, Pennsylvania 19020, USA Haeger 811 Wakefield Drive Oakdale, CA 95361, USA
Related Companies:	Phillips Machine Tools India Pvt. Ltd. W-225, TTC Industrial Area, MIDC Khairne, Koparkhairne, Navi, Mumbai: 400709.

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange:	NO
Capital:	NA
Shareholders:	This is a private company. The major holders are: Albert Phillips Alan Phillips Matthew Phillips
Management:	Mr. Alan Phillips - Chief Executive Officer and President Mr. Matthew Phillips - Chief Financial Officer Kimberly Russell – Human Resources Mr. – Joel - Corporate Controller Mr. – Rupesh - General Manager of CNC Servicing & Solutions (Pune, India)

FINANCIAL INFORMATION

The company does not make its financial statements public. The following information has been provided by private sources:

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USD 2016 / Estimated /

Net Revenue **15,400,000**
Cash flow **Normal**

LEGAL FILINGS

PATENTS No found.

GOVERNMENT CONTRACTS Government Contractor: PHILLIPS CORPORATION
Name & Address: 7390 COCA COLA DR STE 200
HANOVER, MD 21076-1768
Number of Defense Contracts Awarded : 1,486
Dollar Amount of Defense Contracts Awarded: \$222,606,833

CASES No records found.

TRADEMARKS

JEFFREYS
Distributorship services in the field of machine tools, boring machines, lathes, digital readouts, EDM machines, engine...
Owned by: Phillips Corporation
Serial Number: 86736057

LANCE CO
Distributorship services in the field of machine tools, boring machines, lathes, digital readouts, EDM machines, engine...
Owned by: Phillips Corporation
Serial Number: 86736154

PHILLIPS CORPORATION
Distributorship services in the field of machine tools, boring machines, lathes, digital readouts, EDM machines, engine...
Owned by: Phillips Corporation
Serial Number: 86766830

OPTO
Customized training and onsite training in the fields of applied engineering manufacturing engineering and in the use and...
Owned by: Phillips Corporation
Serial Number: 87105668

O OPTO BY PHILLIPS CORPORATION
Customized training and onsite training in the fields of applied engineering manufacturing engineering and in the



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info@mirainform.com
Website : http://www.mirainform.com
http://www.miraglobalcheck.com
http://www.miraglobalcollections.com

use and...
Owned by: Phillips Corporation
Serial Number: 87105729

PHILLIPS
Distributorship services in the field of machine tools, boring
machines, lathes, digital readouts, EDM machines, engine...
Owned by: Phillips Corporation
Serial Number: 87224727

RENEWAL HISTORY

Item	Date/Time	Filed	Film	Folio
RESOLUTION	3/16/2015	11:37:00	AM	
RESOLUTION	7/7/2014	3:29:00	PM	
RESIDENT AGENT CHANGE OF ADDRESS	4/7/2014			
	3:31:00	PM		2
CHANGE OF P.O.	3/9/1998	9:29:00	AM	F4027
		1549		

UCC

No records found.

**OFAC
Sanctions List Search**

The company is not listed in the OFAC list.

SUMMARY

Founded in 1961, Phillips Corporation is a large-sized organization in the industrial machinery and equipment company's industry located in Hanover, MD.

It has 250 full time employees and generates an estimated \$15.4 million in annual revenue. The company operates nationally and internationally, mainly importing from India and Taiwan.

It is ACTIVE in business with no negative records.

RISK INFORMATION

DEBTS	Controlled
PAYMENTS	Regular
CASH FLOW	Normal
STATUS	Active

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INTERVIEW

NAME	Amanda
POSITION	Operator
COMMENTS	She confirmed the name of the company, the address of the headquarters and location, the date of creation of the company, the number of employees and the name of the President.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 63.38
UK Pound	1	INR 86.02
Euro	1	INR 76.50
USD	1	INR 63.27

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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