

**MIRA INFORM REPORT**

<b>Report No. :</b>	517211
<b>Report Date :</b>	30.06.2018

**IDENTIFICATION DETAILS**

<b>Name :</b>	ALLEN BIOPHARMA LIMITED (w.e.f. 29.07.2010)
<b>Formerly Known As :</b>	ALLEN'S (INDIA) MARKETING LIMITED
<b>Registered Office :</b>	Allen Centre, RGM 260, Krishnapur Road, Kolkata – 700102, West Bengal
<b>Tel. No.:</b>	91-33-25717273/ 64502545/ 64502104
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	08.01.1988
<b>CIN No.:</b> [Company Identification No.]	U51397WB1988PLC043599
<b>Capital Investment / Paid-up Capital :</b>	INR 10.563 Million
<b>IEC No.:</b> [Import-Export Code No.]	Not Applicable (As informed by the management that firm does not have export and import)
<b>PAN No.:</b> [Permanent Account No.]	AACCA6791R
<b>GSTN :</b> [Goods & Service Tax Registration No.]	Not Divulged
<b>Legal Form :</b>	A Closely Held Public Limited Liability Company
<b>Line of Business :</b>	Marketing of Pharmaceuticals Medicines, Homoeopathic, Ayurvedic and Allopathic Medicines Manufactured by Allen Laboratories Limited. (Registered Activity and also Confirmed by management)
<b>No. of Employees :</b>	100 (Approximately)

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

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<b>MIRA's Rating :</b>	C
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Credit Rating	Explanation	Rating Comments
C	Medium High Risk	Business dealings permissible preferably on secured basis

<b>Status :</b>	Moderate
<b>Payment Behaviour :</b>	Slow
<b>Litigation :</b>	Clear

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	Not Available
<b>Rating</b>	Not Available
<b>Rating Explanation</b>	Not Available
<b>Date</b>	Not Available

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

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**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 30.06.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY (GENERAL DETAILS)**

<b>Name :</b>	Mr. Atanu Hati
<b>Designation :</b>	Deputy Sales Manager
<b>Contact No.:</b>	91-9903466699
<b>Date :</b>	27.06.2018

**LOCATIONS**

<b>Registered Office :</b>	Allen Centre, RGM 260, Krishnapur Road, Kolkata – 700102, West Bengal, India
<b>Tel. No.:</b>	91-33-25717273/ 64502545/ 64502104
<b>Mobile No.:</b>	91-9903466699 (Mr. Atanu Hati)
<b>Fax No.:</b>	91-33-25712121
<b>E-Mail :</b>	<a href="mailto:info.allenlab@gmail.com">info.allenlab@gmail.com</a> <a href="mailto:atanuallen@gmail.com">atanuallen@gmail.com</a> <a href="mailto:allenbiopharma@gmail.com">allenbiopharma@gmail.com</a>
<b>Website :</b>	<a href="http://www.allenlab.com">www.allenlab.com</a>
<b>Location :</b>	Owned
<b>Locality :</b>	Commercial cum Residential

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**DIRECTORS**

As on 31.03.2018

<b>Name :</b>	Mr. Gobinda Saha		
<b>Designation :</b>	Managing Director		
<b>Address :</b>	47B, Balaram Majumdar Street, 1st Floor, Kolkata – 700005, West Bengal, India		
<b>Date of Appointment :</b>	01.02.2016		
<b>DIN No.:</b>	00401646		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U65993WB1992PLC056844	ALLEN'S HOUSING & FINANCE LIMITED	03/03/2008	-
U24133WB1993PTC060722	ALLEN AYUR INDIA PRIVATE LIMITED	11/04/2007	-
U15500WB1994PTC062808	ALLEN AQUA AND FOOD INSTITUTE PRIVATE LIMITED	21/05/2010	-
U24246WB1994PLC063573	ALLEN HEALTHCARE CO LIMITED	12/04/2007	-
U24239WB1996PTC079942	QUALITY ALLEN PHARMA PRIVATE LIMITED	08/06/2007	-
U74300WB1997PTC085606	ALLEN AD & PUBLICITY PRIVATE LIMITED	27/11/2007	-
U15139WB2011PLC162239	BENGAL AGRO FOOD PROCESSING INDUSTRY LIMITED	04/05/2011	-
<b>Name :</b>			
Gour Pada Sarkar			
<b>Designation :</b>			
Director			
<b>Address :</b>			
FD-285, Sector-III, Salt Lake City, Kolkata – 700106, West Bengal, India			
<b>Date of Birth/Age :</b>			
01.01.1945			
<b>Date of Appointment :</b>			
01.02.2016			
<b>DIN No.:</b>			
00401243			
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U24239WB1976PLC030746	JUPITER PHARMACEUTICALS LTD	28/10/1976	-
U51909WB1977PTC031282	EMARS ALLEN PHARMA PRIVATE LIMITED	01/01/2005	-
U24233WB1981PLC034230	ALLEN LABORATORIES LTD	01/04/2006	-
U65993WB1992PLC056844	ALLEN'S HOUSING & FINANCE LIMITED	01/11/2002	-
U51109WB1993PLC060219	ALLEN'S INDIA LTD.	24/09/1993	-
U24133WB1993PTC060722	ALLEN AYUR INDIA PRIVATE LIMITED	01/01/2003	-
U15500WB1994PTC062808	ALLEN AQUA AND FOOD INSTITUTE PRIVATE LIMITED	25/04/1994	-
U24246WB1994PLC063573	ALLEN HEALTHCARE CO LIMITED	15/02/2005	-
U24239WB1996PTC079942	QUALITY ALLEN PHARMA PRIVATE LIMITED	02/08/2001	-
U25209WB1997PLC084227	ALLEN INDUSTRIES LIMITED	06/05/1997	-

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U24239DL2002NPL117651	FEDERATION OF HOMEOPATHIC MANUFACTURERS OF INDIA	05/10/2010	-
U74300WB1997PTC085606	ALLEN AD & PUBLICITY PRIVATE LIMITED	30/07/2001	-
U15139WB2011PLC162239	BENGAL AGRO FOOD PROCESSING INDUSTRY LIMITED	04/05/2011	-
<b>Name :</b> Mriganka Kishore Sarkar			
<b>Designation :</b> Director			
<b>Address :</b> 285, Salt Lake, Block - FD, Bidhannagar, Kolkata – 700106, West Bengal, India			
<b>Date of Birth/Age :</b> 27.10.1971			
<b>Date of Appointment :</b> 01.01.2005			
<b>DIN No.:</b> 00401438			
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U24239WB1976PLC030746	JUPITER PHARMACEUTICALS LTD	22/03/2007	-
U65993WB1992PLC056844	ALLEN'S HOUSING & FINANCE LIMITED	01/01/2005	-
U15500WB1994PTC062808	ALLEN AQUA AND FOOD INSTITUTE PRIVATE LIMITED	21/05/2010	-
U33112WB1995PTC071953	FINOP DRUGS PVT.LTD.	29/07/2016	-
U24239WB1996PTC079942	QUALITY ALLEN PHARMA PRIVATE LIMITED	08/06/2007	-
U25209WB1997PLC084227	ALLEN INDUSTRIES LIMITED	01/01/2003	-

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Atanu Hati
<b>Designation :</b>	Deputy Sales Manager

**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

**As on 31.03.2017**

<b>Names of Shareholders</b>	<b>No. of Shares</b>
Allen Laboratories Limited	80300
Gour Pada Sarkar	50
M.K. Sarkar	1300
S.S. Sarkar	600
Anita Sarkar	900
Sulakshmi Saha (Sarkar)	600
Gobinda Saha	600
Aloke Lahiri	500
K.P. Sarkar	250
Mukunda Lal Mazumder	100
Sumitra Mazumder	100
Amalendu Chakraborty	100

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Sucheta Chakraborty		100
Sambhu Nath Halder		100
Paresh CH. Mondal		500
Ashok Agrwala		1000
Sunita Agarwala		1000
A.K.A. Finpro Private Limited		500
Shyamali Sarkar		1125
Maya Sarkar		250
Sujit Sarkar		250
Allen Ad and Publicity Private Limited		15400
<b>Total</b>		<b>105625</b>

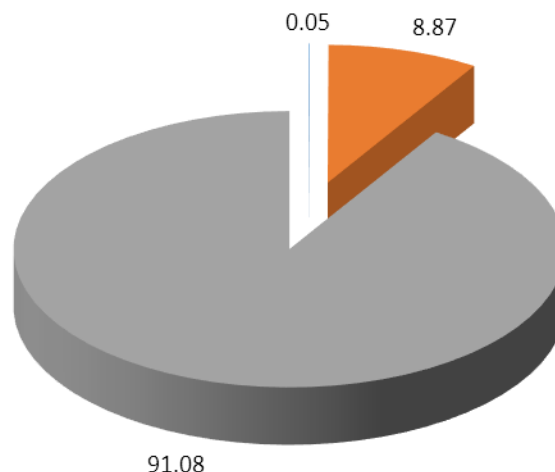
**Equity Share Break up (Percentage of Total Equity)**

As on 29.09.2017

Category	Percentage
Promoters (Individual/Hindu Undivided Family-Indian)	0.05
Public/Other than promoters (Individual/Hindu Undivided Family-Indian)	8.87
Public/Other than promoters (Body corporate)	91.08
<b>Total</b>	<b>100.00</b>

**Share holding pattern**

- Promoters (Individual/Hindu Undivided Family-Indian)
- Public/Other than promoters (Individual/Hindu Undivided Family-Indian)
- Public/Other than promoters (Body corporate)



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**BUSINESS DETAILS**

<b>Line of Business :</b>	Marketing of Pharmaceuticals Medicines, Homoeopathic, Ayurvedic and Allopathic Medicines Manufactured by Allen Laboratories Limited. (Registered Activity and also Confirmed by management)	
<b>Products/ Services :</b>	<b>Item Code No.</b>	<b>Product/ Services Description</b>
	99931992	Ayurveda
	9993	Human Health and Social Care Services
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Available	
<b>Imports :</b>	Not Available	
<b>Terms :</b>		
<b>Selling :</b>	Cash and Credit (30 Days)	
<b>Purchasing :</b>	Cash and Credit (30 Days)	

**PRODUCTION STATUS NOT AVAILABLE**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Allen Laboratories Limited
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	Retailers and End Users	
	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--

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	<b>Remark:</b>	--																						
<b>No. of Employees :</b>	100 (Approximately)																							
<b>Bankers :</b>	<table border="1"> <tr> <td><b>Bank Name</b></td> <td>Axis Bank Limited</td> </tr> <tr> <td><b>Branch</b></td> <td>Not Divulged</td> </tr> <tr> <td><b>Person Name (With Designation)</b></td> <td>--</td> </tr> <tr> <td><b>Contact Number</b></td> <td>--</td> </tr> <tr> <td><b>Name of Account Holder</b></td> <td>--</td> </tr> <tr> <td><b>Account Number</b></td> <td>--</td> </tr> <tr> <td><b>Account Since (Date/Year of Account Opening)</b></td> <td>--</td> </tr> <tr> <td><b>Average Balance Maintained (If Possible)</b></td> <td>--</td> </tr> <tr> <td><b>Credit Facilities Enjoyed (If any)</b></td> <td>--</td> </tr> <tr> <td><b>Account Operation</b></td> <td>--</td> </tr> <tr> <td><b>Remarks (If any)</b></td> <td>--</td> </tr> </table> <ul style="list-style-type: none"> <li>State Bank of India</li> </ul>		<b>Bank Name</b>	Axis Bank Limited	<b>Branch</b>	Not Divulged	<b>Person Name (With Designation)</b>	--	<b>Contact Number</b>	--	<b>Name of Account Holder</b>	--	<b>Account Number</b>	--	<b>Account Since (Date/Year of Account Opening)</b>	--	<b>Average Balance Maintained (If Possible)</b>	--	<b>Credit Facilities Enjoyed (If any)</b>	--	<b>Account Operation</b>	--	<b>Remarks (If any)</b>	--
<b>Bank Name</b>	Axis Bank Limited																							
<b>Branch</b>	Not Divulged																							
<b>Person Name (With Designation)</b>	--																							
<b>Contact Number</b>	--																							
<b>Name of Account Holder</b>	--																							
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<b>Credit Facilities Enjoyed (If any)</b>	--																							
<b>Account Operation</b>	--																							
<b>Remarks (If any)</b>	--																							

<b>Auditors :</b>	
<b>Name :</b>	Ruchira and Associates Chartered Accountants
<b>Address :</b>	Triveni Towers, 5C, Prankrishna Mukherjee Road, Kolkata – 700002, West Bengal, India
<b>Tel. No.:</b>	91-33-22714536
<b>E-Mail :</b>	<a href="mailto:akssenasso@gmail.com">akssenasso@gmail.com</a> <a href="mailto:cadipakkumardas@gmail.com">cadipakkumardas@gmail.com</a>
<b>Income-tax PAN of auditor or auditor's firm :</b>	AAPFR2758F
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding Company :</b>	Allen Laboratories Limited (CIN No.: U24234WB1981PLC034230)
<b>Subsidiary Company :</b>	Allen Housing Finance Limited (up to 30.03.2017)
<b>Fellow Subsidiary Company :</b>	<ul style="list-style-type: none"> <li>Dr. Sarkar Allen Institute Private Limited</li> <li>Allen Ayur India Private Limited</li> <li>Emars Allen Pharma Private Limited</li> </ul>
<b>Associate Company :</b>	Allen Housing and Finance Limited (from 31.03.2017)

<b>Enterprises over which persons described in are able to exercise significant influence :</b>	Allen Ad and Publicity Private Limited
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**CAPITAL STRUCTURE**

As on 29.09.2017

**Authorised Capital :**

No. of Shares	Type	Value	Amount
125000	Equity Shares	INR 100/- each	INR 12.500 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
105625	Equity Shares	INR 100/- each	INR 10.563 Million

**FINANCIAL DATA**  
*[all figures are in INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	10.563	10.563	10.563
(b) Reserves & Surplus	(17.797)	(13.043)	(7.617)
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>(7.234)</b>	<b>(2.480)</b>	<b>2.946</b>
(3) Non-Current Liabilities			
(a) Long-term borrowings	1.300	1.300	0.800
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) Long-term provisions	0.632	0.575	0.415
<b>Total Non-current Liabilities (3)</b>	<b>1.932</b>	<b>1.875</b>	<b>1.215</b>
(4) Current Liabilities			
(a) Short term borrowings	10.074	10.274	5.200
(b) Trade payables	17.881	18.409	11.403
(c) Other current liabilities	6.900	6.229	4.802
(d) Short-term provisions	0.009	0.009	0.000
<b>Total Current Liabilities (4)</b>	<b>34.864</b>	<b>34.921</b>	<b>21.405</b>
<b>TOTAL</b>	<b>29.562</b>	<b>34.316</b>	<b>25.566</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	0.417	0.128	0.132
(ii) Intangible Assets	0.041	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	9.094	9.094	9.094
(c) Deferred tax assets (net)	0.007	0.238	0.242
(d) Long-term Loan and Advances	0.396	0.393	0.383
(e) Other Non-current assets	0.000	0.000	0.000

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<b>Total Non-Current Assets</b>	<b>9.955</b>	<b>9.853</b>	<b>9.851</b>
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	1.593	3.581	1.960
(c) Trade receivables	17.032	20.079	13.200
(d) Cash and cash equivalents	0.394	0.265	0.042
(e) Short-term loans and advances	0.198	0.201	0.223
(f) Other current assets	0.390	0.337	0.290
<b>Total Current Assets</b>	<b>19.607</b>	<b>24.463</b>	<b>15.715</b>
<b>TOTAL</b>	<b>29.562</b>	<b>34.316</b>	<b>25.566</b>

**PROFIT & LOSS ACCOUNT**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Income	48.281	53.782	40.510
	Other Income	0.120	0.210	0.252
	<b>TOTAL</b>	<b>48.401</b>	<b>53.992</b>	<b>40.762</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	0.000	0.000	0.000
	Purchases of Stock-in-Trade	31.697	39.736	26.848
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	1.987	(1.621)	0.044
	Employees benefits expense	9.954	10.846	11.872
	Other expenses	7.987	8.910	8.198
	Depreciation on transition	0.000	0.000	0.009
	<b>TOTAL</b>	<b>51.625</b>	<b>57.871</b>	<b>46.971</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>(3.224)</b>	<b>(3.879)</b>	<b>(6.209)</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	1.255	1.529	0.280
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>(4.479)</b>	<b>(5.408)</b>	<b>(6.489)</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	0.044	0.014	0.024
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>(4.523)</b>	<b>(5.422)</b>	<b>(6.513)</b>
<b>Less</b>	<b>TAX</b>	0.231	0.004	(0.005)

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	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>(4.754)</b>	<b>(5.426)</b>	<b>(6.508)</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>(45.01)</b>	<b>(51.37)</b>	<b>(61.62)</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	(3.313)	(5.586)
Net cash flow from operating activity	NA	(3.313)	(5.586)

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	128.76	136.27	118.93
Account Receivables Turnover (Income / Sundry Debtors)	2.83	2.68	3.07
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	205.90	169.10	155.02
Inventory Turnover (Operating Income / Inventories)	(2.02)	(1.08)	(3.17)
Asset Turnover (Operating Income / Net Fixed Assets)	(7.04)	(30.30)	(47.04)

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	1.22	1.06	0.87
Debt Equity Ratio (Total Liability / Networth)	(1.57)	(4.67)	2.04
Current Liabilities to Network (Current Liabilities / Net Worth)	(4.82)	(14.08)	7.27
Fixed Assets to Network	(0.06)	(0.05)	0.04

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(Net Fixed Assets / Networth)			
Interest Coverage Ratio (PBIT / Financial Charges)	(2.57)	(2.54)	(22.18)

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin [(PAT / Sales) * 100]	%	(9.85)	(10.09)	(16.07)
Return on Total Assets ((PAT / Total Assets) * 100)	%	(16.08)	(15.81)	(25.46)
Return on Investment (ROI) ((PAT / Networth) * 100)	%	65.72	218.79	(220.91)

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		0.56	0.70	0.73
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		0.52	0.60	0.64
G-Score Ratio Financial (Networth / Total Assets)		(0.24)	(0.07)	0.12
G-Score Ratio Debt (Debts / Equity Capital)		1.08	1.10	0.57
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		0.56	0.70	0.73

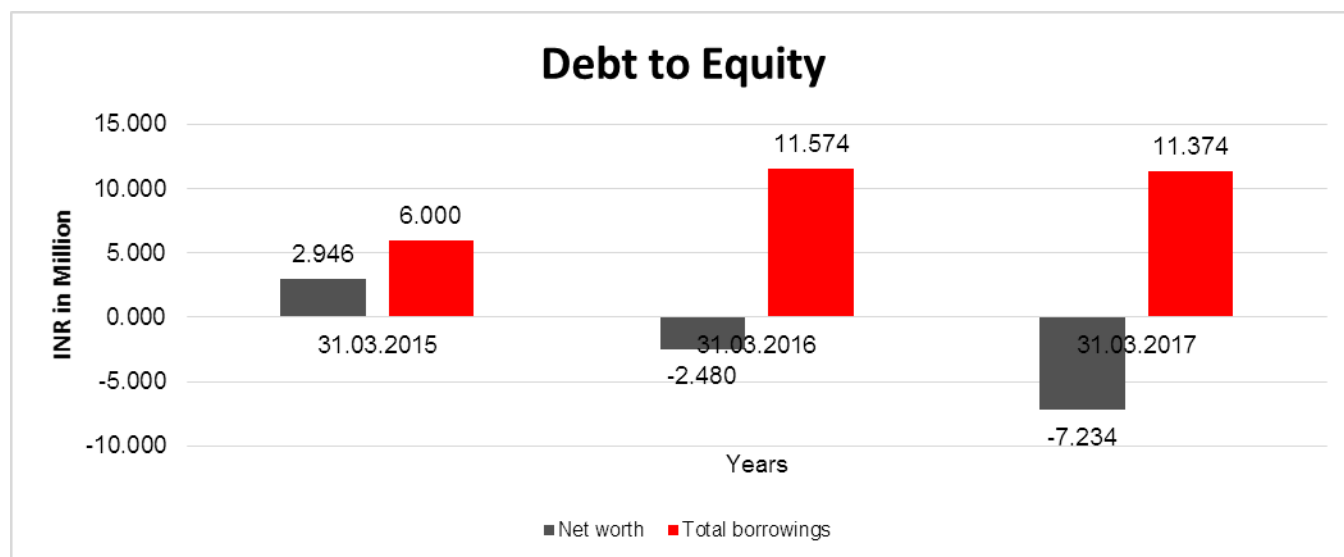
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

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**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**DEBT EQUITY RATIO**

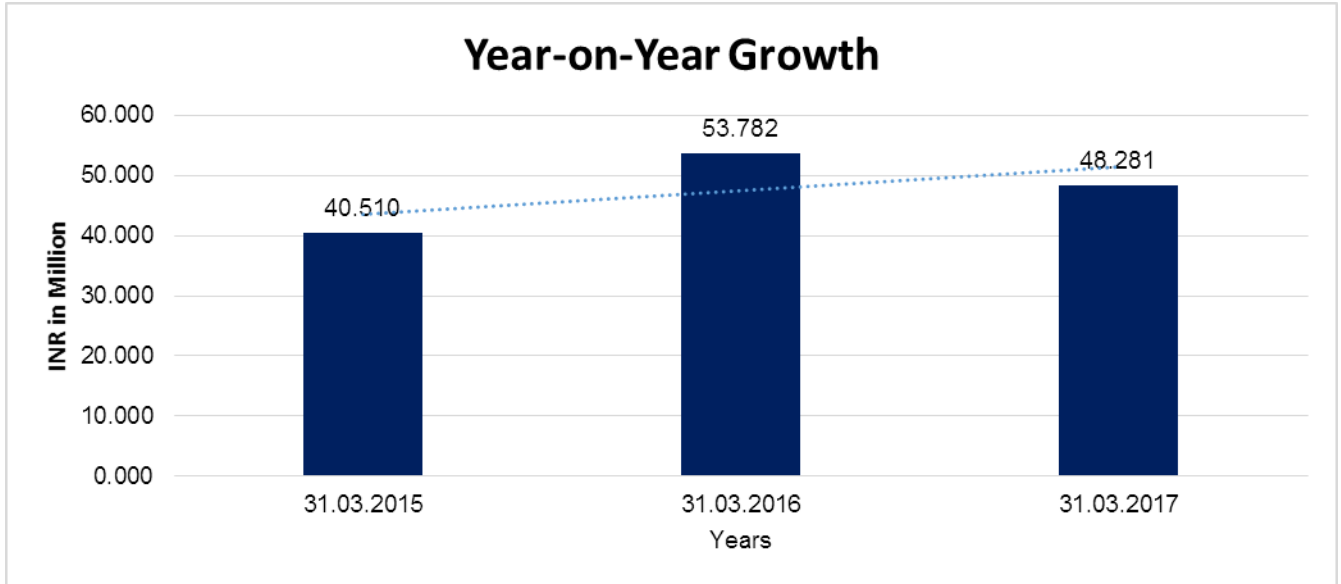
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	10.563	10.563	10.563
Reserves & Surplus	(7.617)	(13.043)	(17.797)
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>2.946</b>	<b>(2.480)</b>	<b>(7.234)</b>
long-term borrowings	0.800	1.300	1.300
Short term borrowings	5.200	10.274	10.074
<b>Total borrowings</b>	<b>6.000</b>	<b>11.574</b>	<b>11.374</b>
<b>Debt/Equity ratio</b>	<b>2.037</b>	<b>(4.667)</b>	<b>(1.572)</b>



**YEAR-ON-YEAR GROWTH**

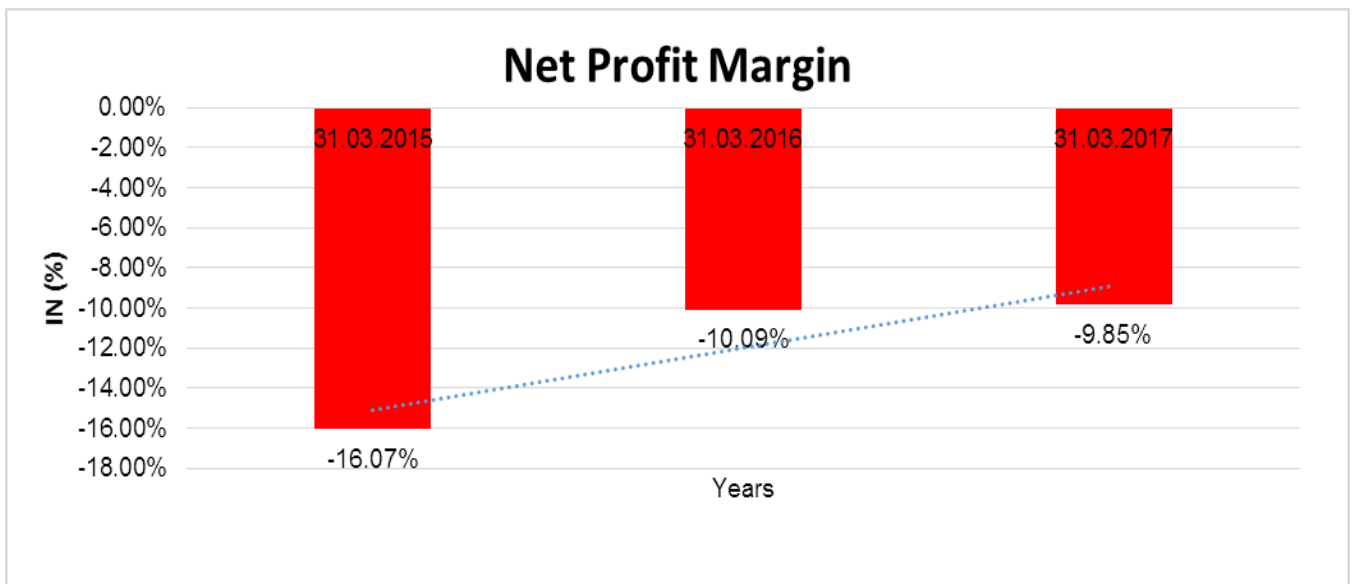
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	40.510	53.782	48.281
		<b>32.762</b>	<b>(10.228)</b>

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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	40,510	53,782	48,281
Profit/(Loss)	(6,508)	(5,426)	(4,754)
	<b>(16.07%)</b>	<b>(10.09%)</b>	<b>(9.85%)</b>



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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	Yes
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

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**OBSERVATION POINTS**

<b>Company Name :</b>	ALLEN BIOPHARMA LIMITED
<b>Address :</b>	Allen Centre, RGM 260, Krishnapur Road, Kolkata – 700102, West Bengal, India
<b>Person to whom we met :</b>	Mr. Atanu Hati
<b>Designation :</b>	Deputy Sales Manager
<b>Name Board :</b>	Not Sighted (Sighted name board of Allen Laboratories Limited)
<b>Location :</b>	Easy
<b>Total floors of the building :</b>	It's an estate which is belongs to subject
<b>Locality:</b>	Residential cum Commercial
<b>Area :</b>	Neutral
<b>No. of employees seen at premises :</b>	10
<b>Furniture items sighted :</b>	Yes
<b>Proof of visit :</b>	Photographs / Visiting Card

**REVIEW OF OPERATIONS**

During the year, the company earned total income of INR 48.401 Million as compared to INR 53.992 Million in previous year.

**UNSECURED LOAN**

<b>PARTICULARS</b>	<b>31.03.2017 (INR in Million)</b>	<b>31.03.2016 (INR in Million)</b>
<b>Long-term Borrowings</b>		
Security Deposits	1.300	1.300
<b>Short-term borrowings</b>		
Loans from Related Parties		
Corporate Bodies	0.000	7.000
Directors	10.074	3.274
(Carries interest rate of 11% p.a. Repayment		

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Schedule of Principal is not stipulated)		
<b>Total</b>	<b>11.374</b>	<b>11.574</b>

**INDEX OF CHARGES**

No Charges Exists for Company

**FIXED ASSETS**

**Tangible Assets**

- Building
- Furniture and Fixture
- Office Equipment
- Computer

**Intangible Assets**

- Computer Software

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 68.57
UK Pound	1	INR 89.92
Euro	1	INR 79.84

**INFORMATION DETAILS**

Information Gathered by :	SVT
Analysis Done by :	NYT
Report Prepared by :	SUD

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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