

MIRA INFORM REPORT

Report No. :	517944
Report Date :	30.06.2018

IDENTIFICATION DETAILS

Name :	HANSHIN INDUS CO., LTD.
Registered Office :	16, Beombang 2-Ro 9beon-Gil, Gangseo-Gu, Busan, Korea, 46727
Country :	South Korea
Financials (as on) :	31.12.2017
Date of Incorporation :	23.09.2009
Com. Reg. No.:	606-86-19091
Legal Form :	Co., Ltd by Shares Venture Business
Line of Business :	Manufacture of Metal Fasteners and Screw Products [Flanges, Nozzle, Tube Sheet]
No. of Employees :	34

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
------------------------	----------

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
South Korea	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

SOUTH KOREA - ECONOMIC OVERVIEW

After emerging from the 1950-53 war with North Korea, South Korea emerged as one of the 20th century's most remarkable economic success stories, becoming a developed, globally connected, high-technology society within decades. In the 1960s, GDP per capita was comparable with levels in the poorest countries in the world. In 2004, South Korea joined the trillion-dollar club of world economies.

Beginning in the 1960s under President PARK Chung-hee, the government promoted the import of raw materials and technology, encouraged saving and investment over consumption, kept wages low, and directed resources to export-oriented industries that remain important to the economy to this day. Growth surged under these policies, and frequently reached double-digits in the 1960s and 1970s. Growth gradually moderated in the 1990s as the economy matured, but remained strong enough to propel South Korea into the ranks of the advanced economies of the OECD by 1997. These policies also led to the emergence of family-owned chaebol conglomerates such as Daewoo, Hyundai, and Samsung, which retained their dominant positions even as the government loosened its grip on the economy amid the political changes of the 1980s and 1990s.

The Asian financial crisis of 1997-98 hit South Korea's companies hard because of their excessive reliance on short-term borrowing, and GDP ultimately plunged by 7% in 1998. South Korea tackled difficult economic reforms following the crisis, including restructuring some chaebols, increasing labor market flexibility, and opening up to more foreign investment and imports. These steps lead to a relatively rapid economic recovery. South Korea also began expanding its network of free trade agreements to help bolster exports, and has since implemented 16 free trade agreements covering 58 countries—including the United State and China—that collectively cover more than three-quarters of global GDP.

In 2017, the election of President MOON Jae-in brought a surge in consumer confidence, in part, because of his successful efforts to increase wages and government spending. These factors combined with an uptick in export growth to drive real GDP growth to more than 3%, despite disruptions in South Korea's trade with China over the deployment of a US missile defense system in South Korea.

In 2018 and beyond, South Korea will contend with gradually slowing economic growth - in the 2-3% range - not uncommon for advanced economies. This could be partially offset by efforts to address challenges arising from its rapidly aging population, inflexible labor market, continued dominance of the chaebols, and heavy reliance on exports rather than domestic consumption. Socioeconomic problems also persist, and include rising inequality, poverty among the elderly, high youth unemployment, long working hours, low worker productivity, and corruption.

Source : CIA

BASIC INFORMATION

Company Name	HANSHIN INDUS CO., LTD. (Korean Company Name : "(주)한신인더스")
Registered Address	16, Beombang 2-ro 9beon-gil, Gangseo-gu, Busan, Korea
Building	
Zip Code	46727
Tel	+82-51-832-1051~2
Fax	+82-51-832-1053
E-mail	hsi1051@hanmail.net
Website	www.hanshinindus.com
Trading Address	16, Beombang 2-ro 9beon-gil, Gangseo-gu, Busan, Korea (Old Address System : 1910-2, Beombang-dong, Gangseo-gu, Busan, Korea)
Tel	+82-51-832-1059
Fax	+82-51-832-1053
Other Address-Mieum	93, Mieumsandan-ro 8beon-gil, Gangseo-gu, Busan, Korea (Old Address System : 1192-1, Gurang-dong, Gangseo-gu, Busan, Korea)
Branch	
Tel	
Fax	
Other Address-2nd Factory	54, Noksansaneopbuk-ro, Gangseo-gu, Busan, Korea (Old Address System : 1502-4, Songjeong-dong, Gangseo-gu, Busan, Korea)
Tel	
Fax	
Type	Export/Import
Industry	Manufacture of Metal Fasteners and Screw Products
Main Business	Flanges, Nozzle, Tube Sheet
Sub Business	
Established (mm/dd/yyyy)	09/23/2009

DETAILED PRODUCTS

Activity	Detailed Products (UNSPSC)
Sell	Pipe flanges(40142400)
Sell	Nozzles(40141731)
Sell	Tube and tubing(31231300)

CEO'S

Name	Park Tae-Jong
Date of Birth	01/02/1971
Title	President & CEO

Nationality Korean

PROFILES

Capital (KRW) 1,200,000,000
Employees 34
Formation Co., Ltd by Shares
Venture Business
Bank Details N/A
Corporate Registered No. 180111-0688292
Business Registered No. 606-86-19091
Permit & Licenses 08/20/2012 ISO 14001
08/20/2012 ISO 9001

Shareholder Position	Name	Shares	%
	PARK TAE-JONG	90,000	75.00
	KIM SOOK-HEE	30,000	25.00
	TOTAL	120,000	100.00

Company History 09/23/2009 Incorporated as JUWON INDUS CO., LTD.
03/29/2012 Changed company name to the present name
10/09/2012 Increased the authorized shares to 300,000 shares from 80,000 shares
10/23/2012 Increased capital to 1,200,000,000 KRW from 1,000,000,000 KRW
07/24/2013 Designated as a Venture Business
12/2016 Awarded US\$ 3 Million Export Top Prize
06/20/2018 Moved to the present HQ address from Rm.2201, QBE Centum Bldg., 90, Centum jungang-ro, Haeundae-gu, Busan, Korea (Old Address System : Rm.2201, QBE Centum Bldg., 1212, Jaesong-dong, Haeundae-gu, Busan, Korea)

DETAILED INFORMATION

Management

Job Description	Name	Nationality	Date of Birth	Inauguration Date
President & CEO	Park Tae-Jong	Korean	01/02/1971	09/23/2012
Director	Park Jin-Woo	Korean	09/15/1970	09/23/2015
Director	Lee Sun-Kyung	Korean	01/23/1983	01/08/2015
Auditor	Han Jung-Hoon	Korean	03/07/1975	05/02/2014

FINANCIALS

Year / Unit : KRW	Sales	Assets	Net Income
2017	7,767,211,901	8,575,711,647	171,607,193
2016	8,006,718,018	8,620,138,084	388,242,648
2015	5,134,426,000	5,230,064,000	230,141,000
2014	4,639,009,000	6,789,303,000	211,509,000
2013	4,240,089,000	6,907,577,000	279,139,000
2012	912,950,000	4,503,031,000	8,752,000
2011	104,495,000	3,434,082,000	-404,135,000
2010	93,789,000	3,743,179,000	-260,016,000
2009	0	3,037,000,000	-64,000,000

FINANCIAL DESCRIPTION

Authorized Capital(KRW)	3,000,000,000
Paid-Up Capital(KRW)	1,200,000,000
Total Issued Shares	120,000

Balance Sheet

Unit : Korean Won	As of 12/31/2017	As of 12/31/2016	As of 12/31/2015
Total Assets	8,575,711,647	8,620,138,084	5,230,064,000
Current Assets	2,621,747,406	2,604,717,815	2,467,297,000
-Quick Assets	1,515,118,803	1,459,988,552	
-Inventories	1,106,628,603	1,144,729,263	
Fixed Assets	5,953,964,241	6,015,420,269	2,762,767,000
-Investment	85,580,995	51,534,959	
-Tangibles	5,837,843,246	5,933,345,310	
-Intangibles			
-Others	30,540,000	30,540,000	
Total Liabilities	6,815,091,933	7,031,125,563	4,029,294,000
Current Liabilities	1,053,015,444	1,636,250,771	2,150,511,000
Fixed Liabilities	5,762,076,489	5,394,874,792	1,878,783,000
Capital Stock	1,200,000,000	1,200,000,000	1,200,000,000
Capital Surplus			0
Profit Surplus	560,619,714	389,012,521	770,000
Capital Adjustment			0
Total Equity	1,760,619,714	1,589,012,521	1,200,770,000
Liab. & Shareholder's Equity	8,575,711,647	8,620,138,084	5,230,064,000
Current Liabilities	1,053,015,444	1,636,250,771	
Trade Payables	359,062,175	684,047,021	
Account Payables	107,372,644	289,168,936	
Withholdings	11,076,503	10,689,733	

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Suspense Receipt	8,577,016	-
Short-Term Borrowings	530,000,000	565,000,000
Accrued Expenses	36,927,106	87,345,081
Fixed Liabilities	5,762,076,489	5,394,874,792
Long-Term Borrowings	5,762,076,489	5,394,874,792

Income Statement

Unit : Korean Won	As of 12/31/2017	As of 12/31/2016	As of 12/31/2015
Sales	7,767,211,901	8,006,718,018	5,134,426,000
Cost of Sold Goods	6,218,990,237	6,345,656,701	4,098,586,000
Gross Profit	1,548,221,664	1,661,061,317	1,035,840,000
Selling & Admin. Expenses	1,185,651,388	1,203,379,987	785,189,000
Operating Income	362,570,276	457,681,330	250,651,000
Non-Operating Income	66,969,407	59,670,313	104,908,000
Non-Operating Expenses	211,413,320	126,215,417	125,415,000
Income Before Taxes	218,126,363	391,136,226	230,144,000
Income Taxes Expenses	46,519,170	2,893,578	3,000
Net Income	171,607,193	388,242,648	230,141,000

PRODUCTS, TECHNOLOGIES, SERVICES
DESCRIPTION

Main Products & Services Flanges, Nozzle, Tube Sheet

TRADE PARTNERS & COMPETITORS

Competitors

PYUNG HWA ANTI-VIBRATION SYSTEM CO., LTD.
29-17, BONRI-RI, NONGONG-EUP, DALSEONG-GUN, DAEGU, KOREA
TEL:+82-53-610-7000 FAX:+82-53-615-0566

SKF KOREA CO., LTD.
1171, JISA-DONG, GANGSEO-GU, BUSAN, KOREA
TEL:+82-51-970-2401 FAX:+82-51-970-2498

KOREA SINTERED METAL CO., LTD.
DALSEONG INDUSTRIAL COMPLEX, 29-10, BONRI-RI, NONGONG-
EUP, DALSEONG-GUN, DAEGU, KOREA
TEL:+82-53-610-0700 FAX:+82-53-610-0701

SCHAEFFLER KOREA CORPORATION
452-9, NAE-DONG, CHANGWON-SI, GYEONGSANGNAM-DO, KOREA
TEL:+82-55-280-8700 FAX:+82-55-280-7890

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RELATED PARTIES (SUBSIDIARIES, JOINT-VENTURE & AFFILIATES)

Not Available

SALES BY REGION (ACTIVITY & MARKETS)

Sales/ Unit : KRW	2017	2016	2015
Export	3,827,070,536	4,348,319,396	
Domestic	3,902,989,365	3,606,002,622	
Others	37,152,000	52,396,000	
Total	7,767,211,901	8,006,718,018	
Not Available.			

COURT ACTION

Not Available.

NEWS CLIPPING

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.94
UK Pound	1	INR 90.21
Euro	1	INR 79.64
KRW	1	INR 0.061

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	TPT

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)