



MIRA INFORM PRIVATE LIMITED
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MIRA INFORM REPORT

Report No. :	516939
Report Date :	30.06.2018

IDENTIFICATION DETAILS

Name :	RAHAT CONTINENTAL PRIVATE LIMITED
Registered Office :	Office No. 205-207, Enkay Town Plaza, 2nd Floor I-Block, Palam Vihar Gurugram – 122017, Haryana
Mob. No.:	91-9930971373 [Mr. Manik Sachdeva]
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	07.01.1999
CIN No.: [Company Identification No.]	U60210HR1999PTC055940
Capital Investment / Paid-up Capital :	INR 1.755 Million
IEC No.: [Import-Export Code No.]	Not Available
PAN No.: [Permanent Account No.]	AABCR5347P
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Private Limited Liability Company.
Line of Business :	Subject is engaged in the business of clearing and forwarding agent. [Registered Activity]
No. of Employees :	Information declined by the management

RATING & COMMENTS

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(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 200000
Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Subject was incorporated in the year 1999 and it is engaged and acts as clearing, forwarding, handling, shipping and transport agents.</p> <p>For the financial year 2017, the company has achieved decent growth in its revenue as compared to its previous year but has reported thin profit margin during the year.</p> <p>Rating takes into consideration, the satisfactory financial risk profile marked by adequate net worth base along with strong debt protection metrics and comfortable cash accruals.</p> <p>Rating further takes into account, the long and established track record of its business operation backed by its well experienced promoters in logistics services.</p> <p>However, rating strength is partially offset by the exposure of company's revenue and margin to cyclicity present in international trade, intense competitive pressure from other organized as well as unorganized players in the fragmented freight forwarding industry.</p> <p>Payments seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating	Current Rating
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	(31.12.2017)	(01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 30.06.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

Name :	Mr. Manik Sachdeva
Designation :	Director
Contact No.:	91-9930971373
Date :	08.06.2018

Tel. No.: 91-124-3308555 (Continuously Ringing)

LOCATIONS

Registered Office :	Office No. 205-207, Enkay Town Plaza, 2nd Floor I-Block, Palam Vihar Gurugram – 122017, Haryana, India
Tel. No.:	91-124-3308555
Mobile No.:	91-9930971373 [Mr. Manik Sachdeva]
Fax No.:	91-124-3308572
E-Mail :	r.sachdeva@rahatcontinental.com
Mumbai Office :	Suite 1205-1206, The Landmark, Plot 26A, Sector 7, Mumbai Pune Expressway, Kharghar, Navi Mumbai – 410210, Maharashtra, India
Tel. No.:	91-22-39665555
Fax No.:	91-22-27745767
E-Mail :	m.sachdeva@rahatcontinental.com

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DIRECTORS

As on 31.03.2018

Name :	Mr. Rajiv Sachdeva		
Designation :	Director		
Address :	J-1345A Palam Vihar, Gurugram – 122017, Haryana, India		
Date of Birth/Age :	08.09.1955		
Date of Appointment :	07.01.1999		
DIN No.:	00436173		
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U74899DL1991PTC044313	RAJIV SACHDEVA CARGO AGENCY PRIVATE LIMITED	10/05/1991	-
U74999MH2017PTC302614	SEAIR GLOBAL PRIVATE LIMITED	08/12/2017	-
Name :	Mr. Meera Sachdeva		
Designation :	Director		
Address :	J-1345A Palam Vihar, Gurugram – 122017, Haryana, India		
Date of Birth/Age :	02.11.1961		
Date of Appointment :	07.01.1999		
DIN No.:	00436212		
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U74899DL1991PTC044313	RAJIV SACHDEVA CARGO AGENCY PRIVATE LIMITED	10/05/1991	-
Name :	Mr. Manik Sachdeva		
Designation :	Director		
Address :	Aqua A Wing, Flat No. 1403/1404, Adhiraj Garden, Plot No. 32, Sector-5, Kharghar, Navi Mumbai, Raigarh – 410210, Maharashtra, India		
Date of Birth/Age :	12.01.1982		
Date of Appointment :	10.12.2006		
DIN No.:	01010357		
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U74999MH2017PTC302614	SEAIR GLOBAL PRIVATE LIMITED	08/12/2017	-
Name :	Mr. Sameeksha Dua		
Designation :	Director		
Address :	Aqua A Wing, Flat No. 1403/1404, Adhiraj Garden, Plot No. 32, Sector-5, Kharghar, Navi Mumbai, Raigarh – 410210, Maharashtra, India		
Date of Birth/Age :	24.08.1984		
Date of Appointment :	10.02.2009		

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DIN No.:	02536803		
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U74999MH2017PTC302614	SEAIR GLOBAL PRIVATE LIMITED	08/12/2017	-

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

As on 31.03.2017

Names of Shareholders	No. of Shares
Rajiv Sachdeva	4101
Meera Sachdeva	2921
Manik Sachdeva	10532
Total	17554

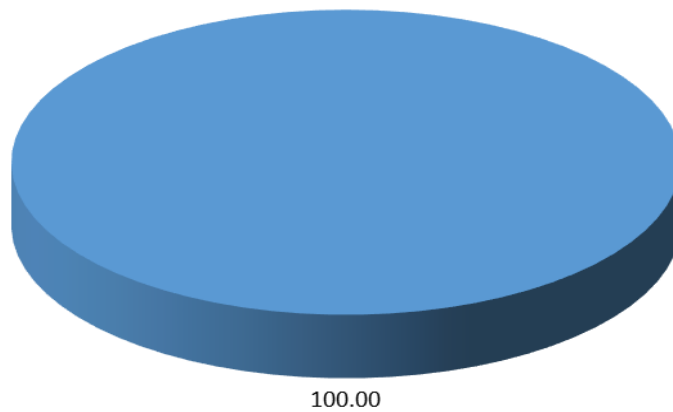
Equity Share Break up (Percentage of Total Equity)

As on 29.09.2017

Category	Percentage
Promoter – (Individual/ Hindu Undivided Family – Indian)	100.00
Total	100.00

Share holding pattern

■ Promoter – (Individual/ Hindu Undivided Family – Indian)



BUSINESS DETAILS

Line of Business :	Subject is engaged in the business of clearing and forwarding agent. [Registered Activity]	
Products :	Item Code No.	Product Description
	51201	Air Transport Services
	50120	Water Transport Services
Brand Names :	Not Divulged	
Agencies Held :	Not Divulged	
Exports :	Not Divulged	
Imports :	Not Divulged	
Terms :	Not Divulged	

PRODUCTION STATUS NOT AVAILABLE

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GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged	
	Name of the Person :	--	
	Contact No.:	--	
	Since How Long Known :	--	
	Maximum Limit Dealt :	--	
	Experience :	--	
	Remark:	--	
Customers :	Reference :	Not Divulged	
	Name of the Person :	--	
	Contact No.:	--	
	Since How Long Known :	--	
	Maximum Limit Dealt :	--	
	Experience :	--	
	Remark:	--	
No. of Employees :	Information declined by the management		
Bankers :	Bank Name	Canara Bank	
	Branch	Palam Vihar, SGF 4 & 5 Palam Triangle Mall, Gurugram – 122017, Haryana, India	
	Person Name (With Designation)	--	
	Contact Number	--	
	Name of Account Holder	--	
	Account Number	--	
	Account Since (Date/Year of Account Opening)	--	
	Average Balance Maintained (If Possible)	--	
	Credit Facilities Enjoyed (If any)	--	
	Account Operation	--	
	Remarks (If any)	--	
Facilities :	Secured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
	Long-term Borrowings		
	Term loan from others	0.600	1.486
	Total	0.600	1.486

Auditors :	
Name :	Arvind Sunil and Company Chartered Accountants
Address :	6/19, First Floor, Sarvapriya Vihar, New Delhi – 110016, India
PAN N Income-tax PAN of auditor or auditor's firm :	AADPG2143F
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

As on 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
50000	Equity Shares	INR 100/- each	INR 5.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
17554	Equity Shares	INR 100/- each	INR 1.755 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	1.755	1.755	1.755
(b) Reserves & Surplus	77.436	66.355	48.292
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	79.191	68.110	50.047
(3) Non-Current Liabilities			
(a) long-term borrowings	0.600	1.486	2.562
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
Total Non-current Liabilities (3)	0.600	1.486	2.562
(4) Current Liabilities			
(a) Short term borrowings	50.791	43.101	27.429
(b) Trade payables	67.342	51.341	54.668
(c) Other current liabilities	16.244	12.079	3.640
(d) Short-term provisions	5.695	9.313	11.667
Total Current Liabilities (4)	140.072	115.834	97.404
TOTAL	219.863	185.430	150.013
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	5.587	7.494	10.058
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	1.082	0.914	0.609
(d) Long-term Loan and Advances	0.000	0.000	0.000

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(e) Other Non-current assets	0.000	0.000	0.000
Total Non-Current Assets	6.669	8.408	10.667
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	0.000	0.000	0.000
(c) Trade receivables	160.945	133.531	115.110
(d) Cash and cash equivalents	4.641	4.508	4.948
(e) Short-term loans and advances	47.608	38.983	19.288
(f) Other current assets	0.000	0.000	0.000
Total Current Assets	213.194	177.022	139.346
TOTAL	219.863	185.430	150.013

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	855.492	800.261	722.192
	Other Income	2.482	3.462	2.041
	TOTAL	857.974	803.723	724.233
Less	EXPENSES			
	Other operating Expenses	771.357	718.230	656.260
	Employees benefits expense	39.640	33.543	28.854
	Other expenses	21.265	19.735	19.229
	Exceptional Items	3.017	0.180	-0.039
	TOTAL	835.279	771.688	704.304
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	22.695	32.035	19.929
Less	FINANCIAL EXPENSES	4.037	2.183	1.763
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	18.658	29.852	18.166
Less	DEPRECIATION/ AMORTISATION	2.050	2.782	3.512
	PROFIT/ (LOSS) BEFORE TAX	16.608	27.070	14.654
Less	TAX	5.527	9.008	4.722

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	PROFIT/ (LOSS) AFTER TAX	11.081	18.062	9.932
	Earnings / (Loss) Per Share (INR)	631.28	1028.96	565.82

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	4.194	(9.109)	13.625
Net cash flow from operating activity	(5.119)	(14.440)	9.029

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	68.67	60.90	58.18
Account Receivables Turnover (Income / Sundry Debtors)	5.32	5.99	6.27
Asset Turnover (Operating Income / Net Fixed Assets)	4.06	4.27	1.98

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.64	0.63	0.67
Debt Equity Ratio (Total Liability / Networth)	0.65	0.65	0.60
Current Liabilities to Networth (Current Liabilities / Net Worth)	1.77	1.70	1.95
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.07	0.11	0.20

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Interest Coverage Ratio (PBIT / Financial Charges)	5.62	14.67	11.30
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PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	1.30	2.26	1.38
Return on Total Assets ((PAT / Total Assets) * 100)	%	5.04	9.74	6.62
Return on Investment (ROI) ((PAT / Networth) * 100)	%	13.99	26.52	19.85

SOLVENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.52	1.53	1.43
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		1.52	1.53	1.43
G-Score Ratio Financial (Networth / Total Assets)		0.36	0.37	0.33
G-Score Ratio Debt (Debts / Equity Capital)		29.28	25.41	17.09
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.52	1.53	1.43

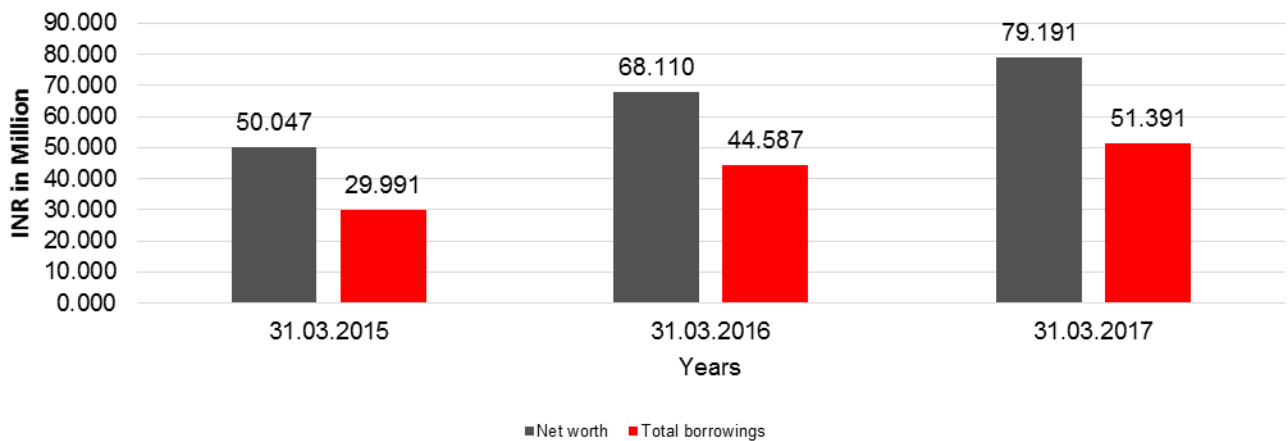
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	1.755	1.755	1.755
Reserves & Surplus	48.292	66.355	77.436
Share Application money pending allotment	0.000	0.000	0.000
Net worth	50.047	68.110	79.191
long-term borrowings	2.562	1.486	0.600
Short term borrowings	27.429	43.101	50.791
Total borrowings	29.991	44.587	51.391
Debt/Equity ratio	0.599	0.655	0.649

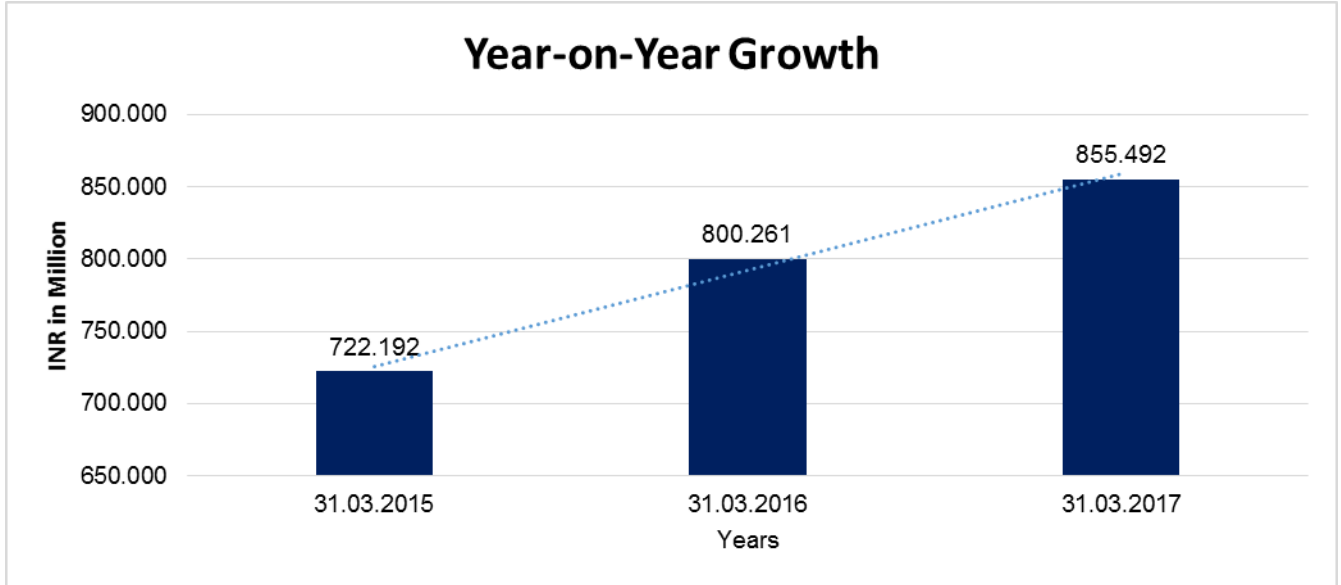
Debt to Equity



YEAR-ON-YEAR GROWTH

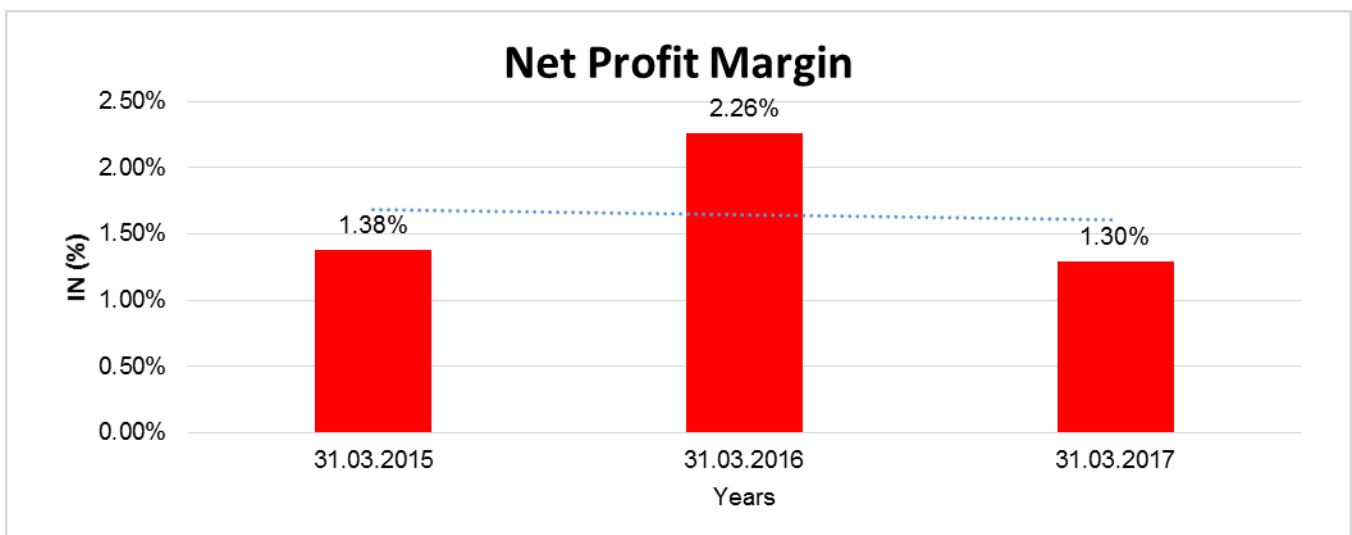
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	722.192	800.261	855.492
		10.810	6.902

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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	722.192	800.261	855.492
Profit	9.932	18.062	11.081
	1.38%	2.26%	1.30%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

UNSECURED LOAN

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
Short-term borrowings		
Bank OD	50.791	43.101
Total	50.791	43.101

INDEX OF CHARGES:

Charges Registered								
SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	G76482769	100075833	Canara Bank	16/09/2016	28/12/2017	-	25000000.0	PALAM VIHAR,SGF 4 & 5PALAM TRIANGLE MALLGURGAONHR 122017IN
2	Y10129529	90049434	CORPORATION BANK	25/11/2002	-	-	1500000.0	NEW DELHINEW DELHIDLIN
3	G79207908	10401254	Canara Bank	08/01/2013	-	17/02/2018	2000000.0	Retail Asset HUBRajouri GardenNew DelhiDL110027IN
4	G78368453	10180883	Canara Bank	03/10/2009	-	17/02/2018	800000.0	International Banking BranchKirti Nagar ,New DelhiDL110015IN
5	G79206611	10398396	Canara Bank	08/01/2013	-	17/02/2018	2000000.0	Retail Assets Hub-II,J-6, Rajouri Garden,New DelhiDL110027IN
6	G78346210	10166944	Canara Bank	29/06/2009	22/11/2010	17/02/2018	2000000.0	International Banking Branch1/64, W.H.S., Timber Market, Kirti Nagar,New DelhiDL110015IN

FIXED ASSETS

- Building
- Plant and Equipment
- Furniture and Fixture
- Vehicles

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.58
UK Pound	1	INR 89.93
Euro	1	INR 79.85

INFORMATION DETAILS

Information Gathered by :	AKS
Analysis Done by :	NIS
Report Prepared by :	JYO

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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