

MIRA INFORM REPORT

Report No. :	516225
Report Date :	29.06.2018

IDENTIFICATION DETAILS

Name :	THE DAIRY FARM COMPANY, LIMITED
Registered Office :	5/F., Devon House, Taikoo Place, 979 King's Road, Quarry Bay
Country :	Hong Kong
Date of Incorporation :	04.08.1896
Com. Reg. No.:	00006755
Legal Form :	Private Limited Company
Line of Business :	Food Retailer and Wholesaler; Manufacturer and Distributor of dairy and ice cream products, frozen confections, fruit drinks and orange juice; Ice Manufacturer; Cold Storage Warehouseman; Ice Cream Parlour, Delicatessen, Supermarket and Drugstore Operator
No. of Employees :	About 200,000

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A++
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Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default

Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Hong Kong	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

HONG KONG - ECONOMIC OVERVIEW

Hong Kong has a free market economy, highly dependent on international trade and finance - the value of goods and services trade, including the sizable share of reexports, is about four times GDP. Hong Kong has no tariffs on imported goods, and it levies excise duties on only four commodities, whether imported or produced locally: hard alcohol, tobacco, hydrocarbon oil, and methyl alcohol. There are no quotas or dumping laws. Hong Kong continues to link its currency closely to the US dollar, maintaining an arrangement established in 1983.

Excess liquidity, low interest rates and a tight housing supply have caused Hong Kong property prices to rise rapidly. The lower and middle-income segments of the population increasingly find housing unaffordable.

Hong Kong's open economy has left it exposed to the global economic situation. Its continued reliance on foreign trade and investment makes it vulnerable to renewed global financial market volatility or a slowdown in the global economy.

The mainland has long been Hong Kong's largest trading partner, accounting for about half of Hong Kong's total trade by value. Hong Kong's natural resources are limited, and food and raw materials must be imported. As a result of China's easing of travel restrictions, the number of mainland tourists to the territory surged from 4.5 million in 2001 to 47.3 million in 2014, outnumbering visitors from all other countries combined. After peaking in 2014, overall tourist arrivals dropped 2.5% in 2015 and 4.5% in 2016. The tourism sector rebounded in 2017, with visitor arrivals rising 3.2% to 58.47 million. Travelers from Mainland China totaled 44.45 million, accounting for 76% of the total.

The Hong Kong Government is promoting the Special Administrative Region (SAR) as the preferred business hub for renminbi (RMB) internationalization. Hong Kong residents are allowed to establish RMB-denominated savings accounts, RMB-denominated corporate and Chinese government bonds have been issued in Hong Kong, RMB trade settlement is allowed, and investment schemes such as the Renminbi Qualified Foreign Institutional Investor (RQFII) Program was first launched in Hong Kong. Offshore RMB activities experienced a setback, however, after the People's Bank of China changed the way it set the central parity rate in August 2015. RMB deposits in Hong Kong fell from 1.0 trillion RMB at the end of 2014 to 559 billion RMB at the end of 2017, while RMB trade settlement handled by banks in Hong Kong also shrank from 6.8 trillion RMB in 2015 to 3.9 trillion RMB in 2017.

Hong Kong has also established itself as the premier stock market for Chinese firms seeking to list abroad. In 2015, mainland Chinese companies constituted about 50% of the firms listed on the Hong Kong Stock Exchange and accounted for about 66% of the exchange's market capitalization.

During the past decade, as Hong Kong's manufacturing industry moved to the mainland, its service industry has grown rapidly. In 2014, Hong Kong and China signed a new agreement on achieving basic liberalization of trade in services in Guangdong Province under the Closer Economic Partnership Agreement (CEPA), adopted in 2003 to forge closer ties between Hong Kong and the mainland. The new measures, which took effect in March 2015, cover a negative list and a most-favored treatment provision. On the basis of the Guangdong Agreement, the Agreement on Trade in Services signed in November 2015 further enhanced liberalization, including extending the implementation of the majority of Guangdong pilot liberalization measures to the whole Mainland, reducing the restrictive measures in the negative list, and adding measures in the positive lists for cross-border services as well as cultural and telecommunications services. In June 2017, the Investment Agreement and the Agreement on Economic and Technical Cooperation (Ecotech Agreement) were signed under the framework of CEPA.

Hong Kong's economic integration with the mainland continues to be most evident in the banking and finance sector. Initiatives like the Hong Kong-Shanghai Stock Connect, the Hong Kong- Shenzhen Stock Connect the Mutual Recognition of Funds, and the Bond Connect scheme are all important steps towards opening up the Mainland's capital markets and have reinforced Hong Kong's role as China's leading offshore RMB market. Additional connect schemes such as ETF Connect (for exchange-traded fund products) are also under exploration by Hong Kong authorities. In 2017, Chief Executive Carrie LAM announced plans to increase



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government spending on research and development, education, and technological innovation with the aim of spurring continued economic growth through greater sector diversification.

Source : CIA

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COMPANY NAME AND ADDRESS

THE DAIRY FARM COMPANY, LIMITED

ADDRESS: 5/F. Devon House, Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong.

PHONE: 852-2299 1888, 2299 3888

FAX: 852-2299 4888, 2299 2888

E-MAIL: info@dairy-farm.com.hk

MANAGEMENT:

Managing Director: Mr. Choo Peng Chee

SUMMARY

Establishment: 1886.

Incorporated on: 4th August, 1896.

Organization: Private Limited Company.

Issued Share Capital: HK\$187,880,000.00

Business Category: Investment holding, supermarkets, health and beauty, convenience and home furnishings stores.

Group Sales: US\$11,288.7 million (Year ended 31-12-2017)

Group Employees: About 200,000. (As at 31-12-2017)

Main Dealing Bankers: The Hongkong & Shanghai Banking Corp. Ltd., Hong Kong.

Banking Relation: Excellent.

ADDRESS

Registered Head Office:-

5/F., Devon House, Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong.

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Mailing Address:-
G.P.O. Box 286, Hong Kong.

Immediate Holding Company:-
Dairy Farm Management Ltd., Bermuda.

Ultimate Holding Company:-
Dairy Farm International Holdings Ltd., Bermuda.

Associated/Affiliated Companies:-
Dairy Farm Group of Companies
Cold Storage Singapore (1983) Pte. Ltd., Singapore.
Dairy Farm Management Services Ltd., Bermuda.
DFI (China) Commercial Investment Holding Co. Ltd., China.
DFI Home Furnishings Taiwan Ltd., Taiwan.
DFI Lucky Private Ltd., Cambodia.
DFI Treasury Ltd., British Virgin Islands.
GCH Retail (Malaysia) Sdn. Bhd., Malaysia.
Giant TMC (B) Sdn. Bhd., Brunei.
Guangdong Sai Yi Convenience Stores Ltd., China.
Guardian Health & Beauty Sdn. Bhd., Malaysia.
Hayselton Enterprises Ltd., Hong Kong.
Mannings Guangdong Retail Co. Ltd., China.
Maxim's Caterers Ltd., Hong Kong.
P.T. Hero Supermarket Tbk, Indonesia.
Rustan Supercenters Inc., Philippines.
San Mui Supermarket Ltd., Macau.
Wellcome Co. Ltd., Hong Kong.
Wellcome Taiwan Co. Ltd., Taiwan.
Yonghui Superstores Co. Ltd., China.
etc.

BUSINESS REGISTRATION NUMBER

00006755

COMPANY FILE NUMBER

0000036

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MANAGEMENT

Group Chief Executive: Mr. Ian James Winward McLeod
Managing Director: Mr. Choo Peng Chee

ISSUED SHARE CAPITAL

HK\$187,880,000.00 (8,000,000 fully paid ordinary shares)

SHAREHOLDERS

(As per registry dated 04-08-2017)

<u>Name</u>	<u>No. of shares</u>
Dairy Farm Management Ltd. Jardine House, 33-35 Reid Street, Hamilton, Bermuda.	7,999,900
Hayselton Enterprises Ltd., Hong Kong.	100
Total:	8,000,000 =====

DIRECTORS

(As per registry dated 14-05-2018)

<u>Name</u> <u>(Nationality)</u>	<u>Address</u>
Gordon Hillocks FARQUHAR	2/F., Gordon Terrace, 6 Carmel Road, Stanley, Hong Kong.
Joshua Lariston Knightley CHETWODE	Flat 502B, 5/F., La Hacienda, 31-33 Mount Kellett Road, The Peak, Hong Kong.
LAM Chi Hung	Flat C, 10/F., Tower 7, Island Resort, Siu Wai Wan, Hong Kong.
CHOO Peng Chee	Suite 2705, 27/F., Sutton Court, Gateway Apartment, Harbour City, Tsimshatsui, Kowloon, Hong Kong.
Neil John GALLOWAY	Flat 2, 2/F., Block 2, Villa Martini, 8 Stanley Beach Road, Stanley, Hong Kong.
LEE Hsien Dar	Flat A, 7/F., 18 Farm Road, Kowloon, Hong Kong.

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Ian James Winward MCLEOD 15 Shek O Road, Hong Kong.

SECRETARY

(As per registry dated 04-08-2017)

<u>Name</u>	<u>Address</u>
YAU Ho Yun, Rosena	5/F., Devon House, Tiakoo Place, 979 King's Road, Quarry Bay, Hong Kong.

HISTORY

The subject was originally established in 1886 and incorporated in Hong Kong on 4th August, 1896 as a public limited liability company under the Hong Kong Companies Ordinance. Re-organized and delisted as a private limited company in late 1972.

It was originally registered under the name of The Dairy Farm Co. Ltd., name changed to The Dairy Farm Ice & Cold Storage Co. Ltd. on 15th April, 1918. Subsequently the company name was changed back to The Dairy Farm Co. Ltd. on 7th January, 1983.

Formerly the subject was located at 33/F., Windsor House, 311 Gloucester Road, Causeway Bay, Hong Kong, moved to the present address in July 1999.

Apart from these, neither material change nor amendment has been ever traced and noted.

OPERATIONS

Group Activities & Lines: Food Retailer and Wholesaler; Manufacturer and Distributor of dairy and ice cream products, frozen confections, fruit drinks and orange juice; Ice Manufacturer; Cold Storage Warehouseman; Ice Cream Parlour, Delicatessen, Supermarket and Drugstore Operator. Investment Holding.

Trade Marks: *DAIRY FARM, GOLD SEAL* and *YELLOW SEAL* brands.

Group Employees: About 200,000. (As at 31-12-2017)

Commodities Imported:-

Refrigerated fish – UK, Denmark, Japan and Canada.

Refrigerated meats – Worldwide.

Butter – Australia, Denmark and New Zealand.

Tinned and bottled provisions – Worldwide.

Cheese – UK, Denmark, Holland and US.

Wines and spirits – France, Denmark, Italy, US, South Africa, Australia and Germany.

Dairy products, ice cream products, frozen confections, fruit drinks, orange juice and ice – China and Hong Kong.

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Markets: Hong Kong, China, other Asian countries, etc.

Group Sales: US\$10,357.4 million (Year ended 31-12-2013)
US\$11,008.3 million (Year ended 31-12-2014)
US\$11,137.3 million (Year ended 31-12-2015)
US\$11,200.7 million (Year ended 31-12-2016)
US\$11,288.7 million (Year ended 31-12-2017)

Terms/Sales: Various terms.

Terms/Buying: As per contracted.

GOVERNMENT CONTRACTS AWARDED SINCE 1990:

<u>Date</u>	<u>GN No.</u>	<u>Particulars</u>	<u>Amount</u>
26-11-1999	GN7300	Tenancy for Shop Nos. 2 & 3 on the G/F. of Trade Department Tower, 700 Nathan Road, Kowloon [20-08-1999 ~ 19-08-2002]	HK\$400,000 (Monthly Rental)
30-06-2000	GN4212	Supply of Supermarket Gift Coupons	HK\$1,549,925 F.I.S./Hong Kong with $\pm 30\%$ variation (not exceeding HK\$2,014,902)
28-07-2000	GN5034	Tenancy of Shop No. 3 at Departure Level 3 of the China Ferry Terminal, Tsimshatsui, Kowloon [13-02-2000 ~ 12-02-2003]	HK\$3,168,000
29-12-2000	GN8641	Supply of Supermarket Gift Coupons	HK\$1,662,500 F.I.S./Hong Kong with $\pm 30\%$ variation (not exceeding HK\$2,161,250)
29-06-2001	GN3967	Supply of Supermarket Gift Coupons	HK\$2,999,986 F.I.S./Hong Kong with $\pm 30\%$ variation (not exceeding HK\$3,899,978)
26-07-2002	GN4647	Tenancy of the Government Property at No. 88 Stanley Village Road, Stanley, Hong Kong	A monthly rent equivalent to 6% on gross monthly receipts or HK\$130,000 per month whichever is the greater
27-09-2002	GN6144	Tenancy of Government Property at Shop No. 1 on the G/F. of Immigration Tower, 7 Gloucester Road, Wanchai, Hong Kong	Monthly rental of HK\$30,000
27-09-2002	GN6144	Tenancy of Shop Nos. 2, 3, 4, 6, 7, 9 & 10 the G/F. of Trade and Industry Department Tower, 700 Nathan Road, Mongkok, Kowloon, Hong Kong	Monthly rental of HK\$200,000
27-09-2002	GN6144	Tenancy of Shop Nos. 2, 3, 4, 6, 7, 9 & 10 on the G/F. of Trade and Industry Department Tower, 700 Nathan Road, Mongkok, Kowloon, Hong Kong	Monthly rental of HK\$200,000
29-08-2003	GN5964	Tenancy of Shop No. 3 at the Departure Level of the China Ferry Terminal, Tsimshatsui, Kowloon, Hong Kong	Monthly rental of HK\$65,000 for the period from 01-07-2003 up to 30-06-2004; Monthly rental of HK\$80,000

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			for the period from 01-07-2004 up to 30-05-2005; Monthly rental of HK\$85,000 for the period from 01-07-2005 up to 30-06-2006
30-09-2005	GN4982	Tenancy of the Government Property at Unit No. 1 on the G/F. of Immigration Tower, 7 Gloucester Road, Wanchai, Hong Kong.	Monthly rental of HK\$33,000
31-10-2008	GN7480	Tenancy of the Government Property at Unit No. 3 on the G/F. of Immigration Tower, 7 Gloucester Road, Wanchai, Hong Kong.	Monthly rental of HK\$30,000
28-08-2009	GN5435	Tenancies of the Properties at Shop No. 2 and Shop No. 3 on the Departure Level of the China Ferry Terminal, Tsimshatsui, Kowloon, Hong Kong.	Monthly rental of HK\$85,000
25-11-2011	GN7769	Tenancy of the Government Property at Unit No. 3 on the G/F. of Immigration Tower, 7 Gloucester Road, Wanchai, Hong Kong.	Monthly rental of HK\$42,100
28-08-2015	GN6545	Lease of the Government Property at No. 88 Stanley Village Road, Stanley, Hong Kong. [01-08-2015 ~ 31-07-2018]	Monthly rental of HK\$180,000 (exclusive of rates and any other outgoings whatsoever)
[Trading as WELLCOME]			
26-01-2007	GN788	Supply of Supermarket Gift Coupons	HK\$6,685,250
27-03-2009	GN2002	Supply of Supermarket Gift Coupons	HK\$5,236,000
27-03-2009	GN2002	Supply of Supermarket Gift Coupons	HK\$2,514,682.50
26-03-2010	GN1818	Supply of Supermarket Gift Coupons	HK\$2,542,155
28-01-2011	GN804	Supply of Supermarket Gift Coupons	HK\$2,010,250
27-05-2011	GN3430	Supply of Supermarket Gift Coupons	HK\$6,975,000
[Trading as MANNINGS]			
30-12-2005	GN7014	Tenancies of the Government Properties at Shop Nos. 2 & 3 on the G/F. of Trade and Industry Department Tower, 700 Nathan Road, Kowloon [20-08-2005 ~ 19-08-2008]	Monthly rent of HK\$280,000 (exclusive of rates, management fees, air-conditioning charges and any other outgoings whatsoever)
30-12-2005	GN188	Tenancy of the Government Properties at Shop No. 2 on the G/F. of Trade and Industry Department Tower, 700 Nathan Road, Kowloon [20-08-2005 ~ 19-08-2008]	Monthly rent of HK\$280,000 (exclusive of rates, management fees, air-conditioning charges and any other outgoings whatsoever)
30-12-2005	GN188	Tenancy of the Government Properties at Shop No. 3 on the G/F. of Trade and Industry Department Tower, 700 Nathan Road, Kowloon [20-08-2005 ~ 19-08-2008]	Monthly rent of HK\$280,000 (exclusive of rates, management fees, air-conditioning charges and any other outgoings whatsoever)
31-08-2007	GN5728	A lease of the Government Property at No. 88 Stanley Village Road, Stanley, Hong Kong. [01-08-2007 ~ 31-07-2012]	Monthly rental of HK\$180,000 (exclusive of rates and any other outgoings whatsoever)
29-02-2008	GN1405	Tenancy of the Government Properties at Shop No. 3 on the Departure Level of the China Ferry Terminal, Tsimshatsui, Kowloon,	Monthly rental of HK\$120,000 for the first year, HK\$130,000 for the second year and HK\$140,000 for

30-05-2008	GN3681	Hong Kong Tenancies of the Government Properties at Shop Nos. 2 & 3 on the G/F. of Trade and Industry Department Tower, 700 Nathan Road, Kowloon [20-08-2008 ~ 19-08-2011]	the third year Monthly rent of HK\$600,000 (exclusive of rates, management fees, air-conditioning charges and any other outgoings whatsoever)
25-07-2008	GN5132	Tenancy of the Government Property at Unit No. 1 on the G/F. of Immigration Tower, 7 Gloucester Road, Wanchai, Hong Kong.	Monthly rental of HK\$40,000
26-08-2011	GN5651	Tenancies of the Government Properties at Shop Nos. 2 & 3 on the G/F. of Trade and Industry Department Tower, 700 Nathan Road, Kowloon, Hong Kong.	Monthly rent of HK\$800,000 (exclusive of rates, management fees, air-conditioning charges and any other outgoings whatsoever)

MEMBERSHIP: The American Chamber of Commerce in Hong Kong.
The Hong Kong General Chamber of Commerce, Hong Kong.
[Membership No. HKD0015]

FINANCIAL INFORMATION

Issued Share Capital: HK\$187,880,000.00 (8,000,000 fully paid ordinary shares)

Mortgage or Charge:-

Date of Charge Over Deposits – CD 2 (89): 20-10-1999

Amount: To secure the payment or discharge of all moneys, obligations and liabilities, whether actual or contingent, alone or jointly and whether as principal or as surety, due, owing or incurred by Shenzhen Convenience Stores Ltd. to Standard Chartered Bank

Property:

- 1) By fixed charge: all the Company's rights in respect of USD Deposit Account for US\$2,200,000
- 2) By assignment: all Deposits held with Standard Chartered Asia Ltd. or Standard Chartered Finance Ltd.

Mortgagee: Standard Chartered Bank, Hong Kong Branch.

[Now known as Standard Chartered Bank (HK) Ltd.]

Group Profit Attributable to Shareholders:

US\$500.9 million (Year ended 31-12-2013)

US\$509.1 million (Year ended 31-12-2014)

US\$424.4 million (Year ended 31-12-2015)

US\$469.0 million (Year ended 31-12-2016)

US\$403.5 million (Year ended 31-12-2017)

Group Net Worth: US\$1,281.0 million (As at 31-12-2013)

US\$1,428.7 million (As at 31-12-2014)

US\$1,375.8 million (As at 31-12-2015)

US\$1,505.3 million (As at 31-12-2016)

US\$1,690.0 million (As at 31-12-2017)

Profit or Loss: Operation is profitable.

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Condition: Business is active and good.
Facilities: Making active use of general banking facilities.
Payment: Regular.
Commercial Morality: Excellent.

Bankers:-
BNP Paribas, Hong Kong Branch.
Standard Chartered Bank (Hong Kong) Ltd., Hong Kong.
Citibank N.A., Hong Kong Branch.
The Hongkong & Shanghai Banking Corp. Ltd., Hong Kong.
Bank of China (Hong Kong) Ltd., Hong Kong.
Oversea-Chinese Banking Corporation Ltd., Hong Kong Branch.
The Bank of East Asia Ltd., Hong Kong.
JPMorgan Chase Bank N.A., Hong Kong Branch.
Australia & New Zealand Banking Group Ltd., Hong Kong Branch.

Banking:-
One source reports they have maintained a very active and well conducted current account in their books for many years on which they grant clean facilities.

Another source reveals they have maintained a very active and well conducted account with them since 2nd August, 1974.

Standing: Sound.

GENERAL

The history of the Dairy Farm Group [DF Group] dates from 1886, when the original Dairy Farm company was established in Hong Kong to supply, at a low price, reliably hygienic fresh milk from its own dairy herd. The Dairy Farm Company, Limited [Dairy Farm] was incorporated in Hong Kong in 1896. It expanded into the production of dairy products such as ice cream in the 1920s.

Presently, Dairy Farm is a leading food and pharmaceutical retailer in the Asia-Pacific region. It is a wholly owned subsidiary of Dairy Farm Management Ltd., Bermuda, which is in turn a subsidiary of Dairy Farm International Holdings Ltd. [DFIH].

DFIHL is also incorporated in Bermuda and has a standard listing on the London Stock Exchange, with secondary listings in Bermuda and Singapore.

The Group's businesses are managed from Hong Kong by Dairy Farm Management Services Limited through its regional offices. Dairy Farm is a member of the Jardine Matheson Group.

The most significant development of the DF Group in recent decades had been in general food retailing.

In 1963, the Group acquired the minority joint venture interest, and in the following year bought Wellcome Co. Ltd. [Wellcome], which then consisted of a wholesaling business and one supermarket. The combination of these businesses provided the basis for Wellcome's development into a major supermarket chain in Hong Kong.

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As at 31st December 2017, the group and its associates and joint ventures operated over 7,100 outlets; employed some 200,000 people.

The group aims to provide quality and value to Asian consumers by offering leading brands, a compelling retail experience and great services; all provided through a strong store network supported by efficient supply chains.

The group operates under a number of well-known brands across four divisions. The principal brands are:

- *Food*

Supermarkets / Hypermarkets – Wellcome in Hong Kong, Taiwan and the Philippines, Yonghui in mainland China, Cold Storage in Singapore and Malaysia, Giant in Malaysia, Indonesia, Singapore and Brunei, Hero in Indonesia and Rustan's and Shopwise in the Philippines;

Convenience stores – 7-Eleven in Hong Kong, Singapore, Southern China and Macau;

- *Health and Beauty*

Mannings in Greater China, Guardian in Malaysia, Indonesia, Singapore, Vietnam, Brunei and Cambodia and Rose Pharmacy in the Philippines;

Home Furnishings

IKEA in Hong Kong, Macau, Taiwan and Indonesia; and

- *Restaurants*

Maxim's in Hong Kong, mainland China, Macau, Singapore, Vietnam, Cambodia and Thailand.

Mannings is the Health & Beauty Stores of Dairy Farm. Dairy Farm has over 230 Mannings stores in Hong Kong.

As a leading health and beauty chain, Mannings is passionate about promoting health in society and people.

Mannings operates widely in Hong Kong and Macau and has expanded rapidly since opening in China.

For the year ended 2017, the sales of the Group were US\$11.3 billion (2016: US\$11.2 billion), grew by 0.9% as compared with previous year. Group attributable to shareholders amounted to US\$403.5 million (2016: US\$469.0 million), decreased by 14.0%.

Being an old-established business with strong background, on the whole, Dairy Farm is considered good for normal business engagements.

REMARKS

Brief information of the principal director:-

Mr. Ian James Winward McLEOD, Group Chief Executive, Mr. McLeod joined the Board as Group Chief Executive in September 2017. He has extensive experience in the retail sector, and was previously chief executive of Southeastern Grocers in the United States before which he was managing director of Coles in Australia. He is also a director of Yonghui Superstores and a commissioner of Hero.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.94
UK Pound	1	INR 90.21
Euro	1	INR 79.93
HKD	1	INR 8.74

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)