

## MIRA INFORM REPORT

<b>Report No. :</b>	517793
<b>Report Date :</b>	02.07.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	TEWOO WUXI METAL TRADE CO., LTD.
<b>Registered Office :</b>	Room 401, No. 592 West Sheng'an Road, Qianqiao Town, Huishan District, Wuxi, Jiangsu Province 214151 PR
<b>Country :</b>	China
<b>Financials (as on) :</b>	31.12.2017
<b>Date of Incorporation :</b>	02.01.2004
<b>Unified Social Credit Code :</b>	91320206757304401L
<b>Legal Form :</b>	One-Person Limited Liabilities Company
<b>Line of Business :</b>	Subject registered business scope includes selling iron ore fines, metal materials, metal products, coke, building materials, furnace charge, chemical products, general machinery and accessories, electrical machinery and equipment; operating and acting as an agent of importing and exporting various kinds of commodities and technology, excluding the goods forbidden by the government.
<b>No. of Employees :</b>	33

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Good
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<b>Payment Behaviour :</b>	No Complaints
<b>Litigation :</b>	Clear

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

<b>Country Name</b>	<b>Previous Rating (31.12.2017)</b>	<b>Current Rating (01.04.2018)</b>
China	A2	A1

<b>Risk Category</b>	<b>ECGC Classification</b>
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

## CHINA - ECONOMIC OVERVIEW

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2016 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

After keeping its currency tightly linked to the US dollar for years, China in July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would allow a resumption of gradual liberalization. From 2013 until early 2015, the renminbi (RMB) appreciated roughly 2% against the dollar, but the exchange rate fell 13% from mid-2015 until end-2016 amid strong capital outflows in part stemming from the August 2015 official devaluation; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the



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Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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## **COMPANY NAME AND ADDRESS**

<b>COMPANY NAME</b>	Tewoo Wuxi Metal Trade Co., Ltd.
<b>CURRENT ADDRESS/ REGISTERED ADDRESS</b>	Room 401, No. 592 West Sheng'an Road, Qianqiao Town, Huishan District, Wuxi, Jiangsu Province 214151 PR China
<b>TEL. NO.</b>	86 (0) 510-83239392
<b>FAX NO.</b>	86 (0) 510-83238610

## **EXECUTIVE SUMMARY**

DATE OF REGISTRATION	: JANUARY 2, 2004
UNIFIED SOCIAL CREDIT CODE	: 91320206757304401L
LEGAL FORM	: ONE-PERSON LIMITED LIABILITIES COMPANY
CHIEF EXECUTIVE	: YAO ZHIHONG (LEGAL REPRESENTATIVE)
REGISTERED CAPITAL	: CNY 90,000,000
STAFF	: 33
BUSINESS CATEGORY	: TRADING
REVENUE	: CNY 4,062,521,000 (AS OF DEC. 31, 2017)
EQUITIES	: CNY 78,727,000 (AS OF DEC. 31, 2017)
WEBSITE	: N/A
E-MAIL	: N/A
PAYMENT	: NO COMPLAINTS
MARKET CONDITION	: COMPETITIVE
FINANCIAL CONDITION	: FAIRLY STABLE
OPERATIONAL TREND	: FAIRLY STEADY
GENERAL REPUTATION	: AVERAGE

Adopted abbreviations (as follows)

**SC** - Subject Company (the company inquired by you)

**N/A** – Not available

**CNY** – China Yuan Ren Min Bi

## **OPERATIONAL TREND & GENERAL REPUTATION**

This section aims at indicating the relative positions of SC in respect of its operational trend & general reputation

Operational Trend:-

Upward

Steady

Fairly Steady

General Reputation:-

Excellent

Good

Fairly Good

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Ordinary	Average
Fair	Fair
Stagnant	Detrimental
Downward	Not known
Not known	Not yet be determined
Not yet be determined	

## **LEGAL STATUS & HISTORY**

SC was established as one-person limited liabilities company of PRC with State Administration of Industry & Commerce (SAIC) under unified social credit code: 91320206757304401L.

SC's Import and Export Enterprise Code: 3200757304401

SC's registered capital: CNY 90,000,000

SC's paid-in capital: CNY 90,000,000

### **Registration Change Record:**

<b>Date</b>	<b>Change of Contents</b>	<b>Before the change</b>	<b>After the change</b>
2015-7-28	Legal Representative	Wang Yuexin	Yao Zhihong
2017-10-31	Registration No./ Unified Social Credit Code	320206000009803	91320206757304401L

**Current Co search indicates SC's shareholders & chief executives are as follows:-**

<b>Name of Shareholder (s)</b>	<b>% of Shareholding</b>
TEWOO Metals International Trade Co., Ltd.	100

### **SC's Chief Executives:-**

<b>Position</b>	<b>Name</b>
Legal Representative, Chairman and General Manager	Yao Zhihong
Supervisor	Zhang Ping

## **RECENT DEVELOPMENT**

No recent development was found during our checks at present.

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## **SHAREHOLDER CHART & BACKGROUND**

Name	% of Shareholding
TEWOO Metals International Trade Co., Ltd. -----	100

Date of Registration: May 18, 2006  
Unified Social Credit Code: 91120116786392789T  
Chief Executive : Gao Yuke  
Registered Capital: CNY 1,372,550,000

## **MANAGEMENT**

### **Yao Zhihong, Legal Representative, Chairman and General Manager**

-----

Gender: M  
Nationality: China  
Age: 44  
ID# 12010619741217051X  
Qualification: University  
Working experience (s):

At present, working in SC as legal representative, chairman and general manager

### **Zhang Ping, Supervisor**

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Gender: F  
Nationality: China  
Qualification: University  
Working experience (s):

At present, as supervisor of SC

## **BUSINESS OPERATION**

SC's registered business scope includes selling iron ore fines, metal materials, metal products, coke, building materials, furnace charge, chemical products, general machinery and accessories, electrical machinery and equipment; operating and acting as an agent of importing and exporting various kinds of commodities and technology, excluding the goods forbidden by the government.

SC is mainly engaged in selling metal materials.

SC's products mainly include: steel, hot rolled sheet (roll), hot rolled strip, etc.

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SC sources the products 100% from domestic market, mainly Tianjin, Shanghai, etc. SC sells 10% of its products in domestic market, and 90% to overseas market.

The buying terms of SC include Check, T/T and Credit of 30-60 days. The payment terms of SC include T/T, L/C and Credit of 30-60 days.

**Staff & Office:**

-----

SC is known to have approx. 33 staff at present.

SC rents an area as its operating office, but the detailed information is unknown.

## ***RELATED COMPANY***

**SC is known to have a subsidiary at present,**

TEWOO Modern Logistics Jiangsu Co., Ltd.

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Date of Registration: November 9, 2012

Unified Social Credit Code: 91320206056637270C

Chief Executive : Wang Jinsong

Registered Capital: CNY 59,000,000

## ***PAYMENT***

**Overall payment appraisal:**

Excellent  Good  Average  Fair  Poor  Not yet be determined

The appraisal serves as a reference to reveal SC's payments habits and ability to pay. It is based on the 3 weighed factors: Trade payment experience (through current enquiry with SC's suppliers), our delinquent payment and our debt collection record concerning SC.

**Trade payment experience:** SC did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

**Delinquent payment record:** None in our database.

**Debt collection record:** No overdue amount owed by SC was placed to us for collection within the last 6 years.

## ***BANKING***

**Basic Bank:**

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CITIC Bank Wuxi Wu'ai Sub-branch

AC#: 7322210182200073873

## **FINANCIALS**

### **Balance Sheet**

Unit: CNY'000	As of Dec. 31, 2016	As of Dec. 31, 2017
Cash	83,875	138,562
Notes receivable	1,564	36,400
Accounts receivable	10,991	94,880
Advances to suppliers	160,017	194,685
Other receivable	225,888	305,191
Inventory	341,737	155,956
Non-current assets within one year	0	0
Other current assets	0	17,832
	-----	-----
Current assets	824,072	943,506
Long-term investment	133,500	133,500
Fixed assets	15,257	13,699
Construction in progress	0	0
Intangible assets	22	0
Long-term prepaid expenses	0	0
Deferred income tax assets	0	0
Other non-current assets	0	0
	-----	-----
Total assets	972,851	1,090,705
	=====	=====
Short-term loans	168,182	178,973
Notes payable	88,189	187,338
Accounts payable	401,027	403,646
Wages payable	0	0
Taxes payable	-1,834	597
Advances from clients	231,015	210,281
Other payable	13,252	31,143
Other current liabilities	0	0
	-----	-----
Current liabilities	899,831	1,011,978
Non-current liabilities	0	0
	-----	-----
Total liabilities	899,831	1,011,978
Equities	73,020	78,727
	-----	-----
Total liabilities & equities	972,851	1,090,705
	=====	=====

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**Income Statement**

Unit: CNY'000	As of Dec. 31, 2016	As of Dec. 31, 2017
Revenue	739,222	4,062,521
Cost of sales	731,019	4,030,075
Sales expense	4,170	10,793
Management expense	1,928	8,208
Finance expense	-796	3,646
Profit before tax	2,774	8,276
Less: profit tax	693	2,570
Profits	2,081	5,706

**Important Ratios**

=====	As of Dec. 31, 2016	As of Dec. 31, 2017
*Current ratio	0.92	0.93
*Quick ratio	0.54	0.78
*Liabilities to assets	0.92	0.93
*Net profit margin (%)	0.28	0.14
*Return on total assets (%)	0.21	0.52
*Inventory / Revenue x365	169 days	15 days
*Accounts receivable/ Revenue x365	6 days	9 days
*Revenue/Total assets	0.76	3.72
*Cost of sales / Revenue	0.99	0.99

**FINANCIAL COMMENTS**

**PROFITABILITY: AVERAGE**

The revenue of SC appears fairly good in its line.  
SC's net profit margin is average.  
SC's return on total assets is average.  
SC's cost of sales is fairly high, comparing with its revenue.

**LIQUIDITY: FAIR**

The current ratio of SC is maintained in a fair level.  
SC's quick ratio is maintained in a fair level.  
The inventory of SC is maintained in an average level.  
The accounts receivable of SC is maintained in an average level.  
SC's short-term loans are in an average level.  
SC's revenue is in an average level, comparing with the size of its total assets.

**LEVERAGE: AVERAGE**

The debt ratio of SC is fairly high.  
The risk for SC to go bankrupt is average.

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Overall financial condition of the SC: Fairly Stable.

## ***CONCLUSIONS***

SC is considered small-sized in its line with fairly stable financial conditions.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.58
UK Pound	1	INR 89.93
Euro	1	INR 79.85
CNY	1	INR 10.32

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	VIV
Report Prepared by :	TRU

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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