

MIRA INFORM REPORT

Report No. :	513090
Report Date :	04.07.2018

IDENTIFICATION DETAILS

Name :	CROWN ENGINEERING WORKS
Registered Office :	Plot No. 1, Bedarapalli, Rajaji Layout, Hosur, Krishnagiri – 635126, Tamilnadu
Mobile No.:	91-9344717924 (Mr. Raman Balakrishnan)
Website :	Not Available
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	03.11.2008
Capital Investment / Paid-up Capital :	INR 21.362 Lacs
PAN No.: [Permanent Account No.]	AJLPR1314E
GSTN : [Goods & Service Tax Registration No.]	33AJLPR1314E1ZK
Udyog Aadhaar No.:	TN11A0012207
Legal Form :	Sole Proprietary Concern
Line of Business :	Manufacturing of Water treatment equipments like Vessel and Pipes.
No. of Employees :	5 (Approximately)

RATING & COMMENTS

MIRA's Rating :	B
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

Status :	Small concern
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Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject is a proprietorship concern established in the year 2008 and it is a manufacturer of water treatment equipment like vessel and pipes.</p> <p>As per financials of March 2017, the subject has registered moderate operating revenue from its operations and has reported average profit.</p> <p>Rating takes into consideration the subject's small scale of business operations along with moderate financial risk profile and below average liquidity position.</p> <p>Payments seems to be slow but correct.</p> <p>In view of aforesaid, the subject can be considered for business dealings with some caution.</p> <p>Note:</p> <p>Site visit was conducted on the given address which you have provided. Our executive had successfully traced the subject at the given address.</p> <p>At the premises, our executive had met with Mr. Raman Balakrishnan (Proprietor) and he provided with contact details.</p> <p>As per our executive's observation, it is a ground + 1 storey building and subject is situated on ground floor. Area of the premises is 2,400 SQ FT and 5 employees were sighted at the premises. Location was easy to find and locality seems to be commercial. Area seems to be neutral. Landmark- Near TTK Prestige.</p> <p>During the visit, our executive met with executives of Neighbour Companies (Devi Plastics Industries and S K Fabrication Works) and they confirmed that the subject exists on the given address.</p> <p>Name board of the subject was sighted at the premises.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

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Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 04.07.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

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Name :	Mr. Raman Balakrishnan
Designation :	Proprietor
Contact No.:	91-9344717924
Date :	04.07.2018

LOCATIONS

Registered Office / Factory :	Plot No. 1, Bedarapalli, Rajaji Layout, Hosur, Krishnagiri – 635126, Tamilnadu, India
Tel. No.:	Not Available
Mobile No.:	91-9344717924 (Mr. Raman Balakrishnan)
E-Mail :	crownenggworks2@gmail.com
Area :	2400 Sq. Ft.
Locality :	Commercial

SOLE PROPRIETOR

Name :	Mr. Raman Balakrishnan
Designation :	Proprietor
Address :	D No - 2/587-1, SIPCOT Staff Housing Colony, Opposite Lal Mookandapalli, Krishnagiri, Hosur – 635126, Tamilnadu, India
Date of Birth/Age :	06.09.1975
Aadhar No.:	2208 2730 0889
PAN No.:	AJLPR1314E

DETAILS OF GROUP COMPANIES

NIL

BUSINESS DETAILS

Line of Business :	Manufacturing of Water treatment equipments like Vessel and Pipes.
Products :	<ul style="list-style-type: none"> • Vessel • Pipes
Agencies Held :	--
Exports :	--
Imports :	--
Terms :	Not Available

GENERAL INFORMATION

Suppliers :	<ul style="list-style-type: none"> • S K Fabrication Works • Devi Plastics 																		
Customers :	Wholesalers and Retailers <ul style="list-style-type: none"> • ION Exchange (India) Limited, Hosur 																		
No. of Employees :	5 (Approximately)																		
Bankers :	<table border="1"> <tr> <td>Banker Name :</td> <td>Indian Overseas Bank</td> </tr> <tr> <td>Branch :</td> <td>Hosur Industrial Complex Branch, Plot No - 130 – A, SIPCOT Industrial Complex, Hosur, Krishnagiri – 635126, Tamilnadu, India</td> </tr> <tr> <td>Name of the Relationship Manager :</td> <td>Mr. Pradeep P.</td> </tr> <tr> <td>Mobile No :</td> <td>91-4344-277326</td> </tr> <tr> <td>Email :</td> <td>iob0599@iob.in</td> </tr> <tr> <td>Account No.:</td> <td>059902000001065</td> </tr> <tr> <td>Account Type :</td> <td>Current A/c</td> </tr> <tr> <td>MICR Code :</td> <td>635020405</td> </tr> <tr> <td>IFSC Code :</td> <td>IOBA0000599</td> </tr> </table>	Banker Name :	Indian Overseas Bank	Branch :	Hosur Industrial Complex Branch, Plot No - 130 – A, SIPCOT Industrial Complex, Hosur, Krishnagiri – 635126, Tamilnadu, India	Name of the Relationship Manager :	Mr. Pradeep P.	Mobile No :	91-4344-277326	Email :	iob0599@iob.in	Account No.:	059902000001065	Account Type :	Current A/c	MICR Code :	635020405	IFSC Code :	IOBA0000599
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Account No.:	059902000001065																		
Account Type :	Current A/c																		
MICR Code :	635020405																		
IFSC Code :	IOBA0000599																		

Auditor :	
Name :	S. Sudhakar Chartered Accountant
Address :	No. 6, Krishna Towers, 1 st Floor, Vasanth Nagar, Near ICICI Bank, Krishna Bye-Pass Road, Hosur – 635109, Tamilnadu, India
E-Mail :	Cassudhakar@gmail.com

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Membership No.:	217149
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LITIGATIONS

NIL

CAPITAL STRUCTURE
[INR in Lacs]

As on 31.03.2017

Particulars	[INR in Lacs]
CAPITAL ACCOUNT	
Opening Balance	17.006
Add : Current year Net Profit and Loss – 100%	4.356
Total	21.362

FINANCIAL DATA
[all figures are INR Lacs]

ABRIDGED BALANCE SHEET

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
SHAREHOLDERS FUNDS			
1] Proprietor's Capital	21.362	17.006	12.849
2] Share Application Money	0.000	0.000	0.000
3] Reserves & Surplus	0.000	0.000	0.000
4] (Accumulated Losses)	0.000	0.000	0.000
NETWORTH	21.362	17.006	12.849
LOAN FUNDS			
1] Secured Loans	0.000	0.000	0.000
2] Unsecured Loans	0.500	0.500	0.500
TOTAL BORROWING	0.500	0.500	0.500
DEFERRED TAX LIABILITIES	0.000	0.000	0.000
TOTAL	21.862	17.506	13.349
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]	11.272	5.889	6.281
Capital work-in-progress	0.000	0.000	0.000
INVESTMENT	0.000	0.000	0.000
DEFERREX TAX ASSETS	0.000	0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories	1.554	1.247	0.507
Sundry Debtors	8.235	9.585	5.754
Cash & Bank Balances	0.785	0.777	0.763
Other Current Assets	0.000	0.000	0.000
Loans & Advances	0.862	0.825	0.799
Total Current Assets	11.436	12.434	7.823
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors	0.715	0.695	0.665
Other Current Liabilities and Provisions	0.131	0.122	0.090
Total Current Liabilities	0.846	0.817	0.755
Net Current Assets	10.590	11.617	7.068
MISCELLANEOUS EXPENSES	0.000	0.000	0.000

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TOTAL	21.862	17.506	13.349

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	35.475	29.786	21.542
	Other Income	2.255	2.195	1.745
	TOTAL	37.730	31.981	23.287
Less	EXPENSES			
	Cost of Goods Sold	21.261	18.896	12.439
	Trading Expense	0.531	0.527	0.496
	Administrative Expense	5.787	7.937	6.691
	TOTAL	27.579	27.360	19.626
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	10.151	4.621	3.661
Less	FINANCIAL EXPENSES	0.053	0.051	0.046
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	10.098	4.570	3.615
Less/ Add	DEPRECIATION/ AMORTISATION	1.375	0.392	0.427
	PROFIT/ (LOSS) BEFORE TAX	8.723	4.178	3.188
Less	TAX	0.011	0.021	0.003
	PROFIT/ (LOSS) AFTER TAX	8.712	4.157	3.185

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	84.73	117.46	97.49

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Account Receivables Turnover (Income / Sundry Debtors)	4.31	3.11	3.74
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	12.27	13.42	19.51
Inventory Turnover (Operating Income / Inventories)	6.53	3.71	7.22
Asset Turnover (Operating Income / Net Fixed Assets)	0.90	0.78	0.58

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.06	0.07	0.09
Debt Equity Ratio (Total Liability / Networth)	0.02	0.03	0.04
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.06	0.08	0.10
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.53	0.35	0.49
Interest Coverage Ratio (PBIT / Financial Charges)	191.53	90.61	79.59

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	24.56	13.96	14.79
Return on Total Assets ((PAT / Total Assets) * 100)	%	38.37	22.69	22.58
Return on Investment (ROI) ((PAT / Networth) * 100)	%	40.78	24.44	24.79

SOLVENCY RATIOS

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PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)	8.50	9.44	6.23
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	7.34	8.49	5.83
G-Score Ratio Financial (Networth / Total Assets)	0.94	0.93	0.91
G-Score Ratio Debt (Debts / Equity Capital)	0.02	0.03	0.04
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	8.50	9.44	6.23

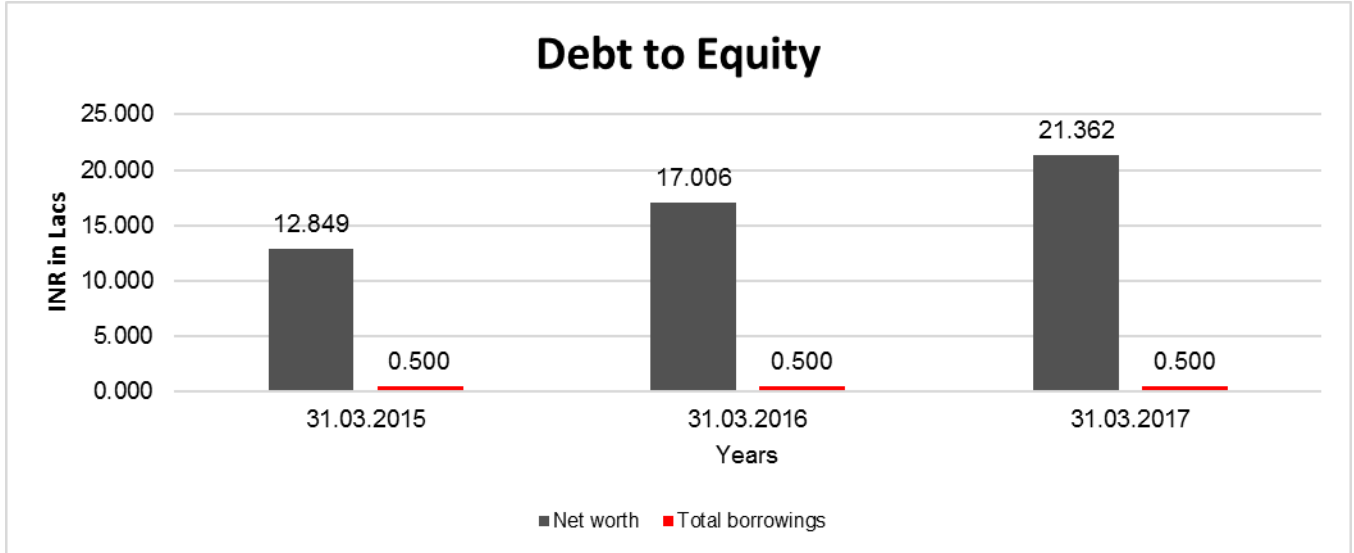
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

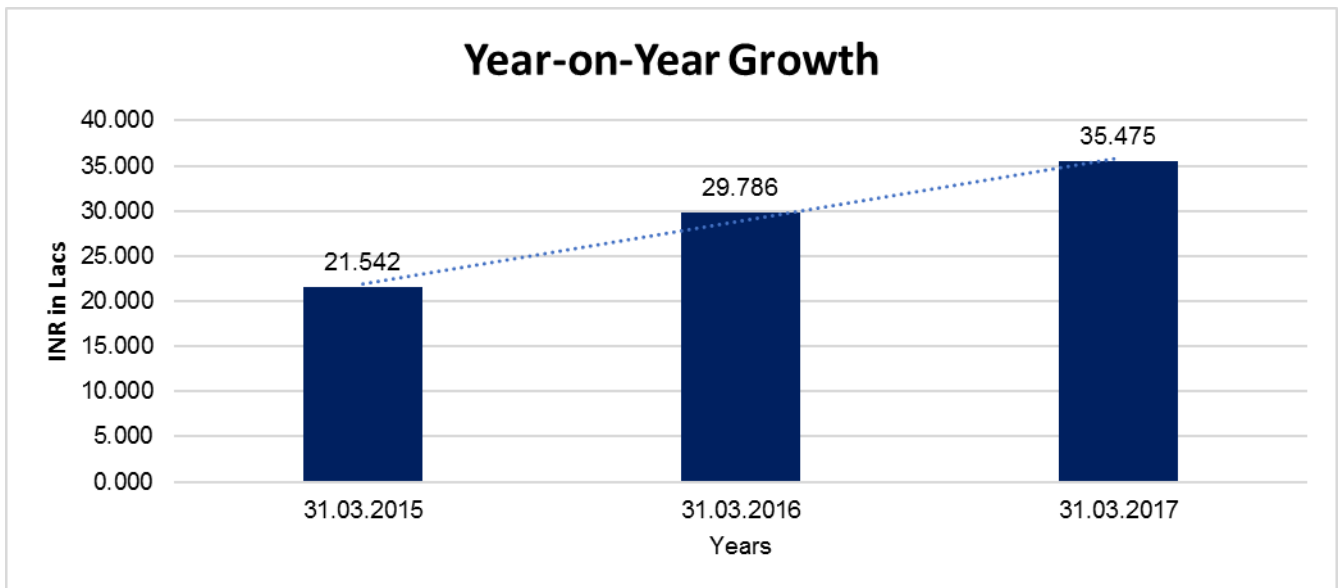
Particular	31.03.2015 INR In Lacs	31.03.2016 INR In Lacs	31.03.2017 INR In Lacs
Proprietor's Capital	12.849	17.006	21.362
Reserves & Surplus	0.000	0.000	0.000
Net worth	12.849	17.006	21.362
Secured Loans	0.000	0.000	0.000
Unsecured Loans	0.500	0.500	0.500
Total borrowings	0.500	0.500	0.500
Debt/Equity ratio	0.039	0.029	0.023

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YEAR-ON-YEAR GROWTH

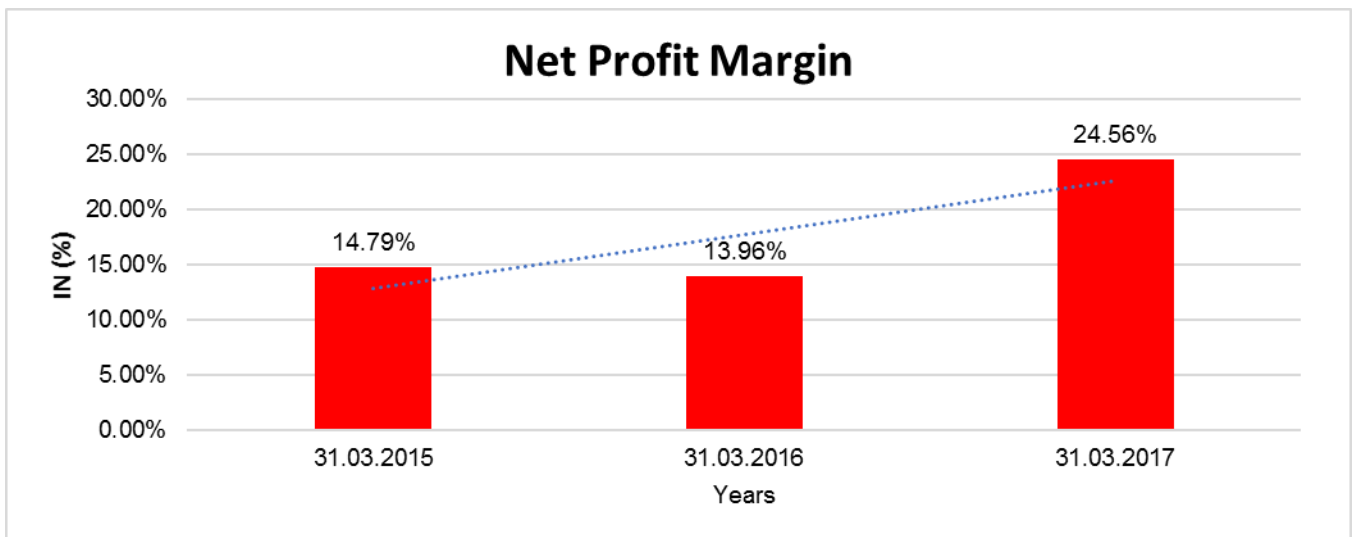
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Lacs	INR In Lacs	INR In Lacs
Sales	21.542	29.786	35.475
		38.269	19.100



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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Lacs	INR In Lacs	INR In Lacs
Sales	21.542	29.786	35.475
Profit	3.185	4.157	8.712
	14.79%	13.96%	24.56%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

UNSECURED LOAN

Particulars	31.03.2017 (INR in Lacs)	31.03.2016 (INR in Lacs)
Mr. Thiyagu	0.500	0.500
Total	0.500	0.500

FIXED ASSETS

- Land and Building
- Machinery and Equipment
- Furniture and fixtures
- Electrical Installation
- Vehicle
- Tools

OBSERVATION POINTS

Name of Company :	CROWN ENGINEERING WORKS
Address :	Plot No. 1, Bedrarapalli, Rajaji Layout, Hosur, Krishnagiri – 635126, Tamilnadu, India
Mobile No.:	91-9344717924
Email:	crownenggworks2@gmail.com
Person to whom we met:	Mr. Raman Balakrishnan (Proprietor)
Name Board:	Sighted
Location:	Easy
Landmark (If Any):	Near TTK Prestige
Total Floors of the building:	Ground + 1 storey
Subject situated on:	Ground Floor
Locality:	Commercial
Area of Premises :	2400 Sq. Ft.
Area:	Neutral

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Level of operation.:	Medium
Details of hypothecation signboard (if any) (as displayed in factory / work) :	NA
No. of Employees seen at Premises :	5
Visibility of Items:	<ul style="list-style-type: none"> • Office Equipment
Furniture items sighted:	Yes
Neighbour's Interview:	Name of company : Devi Plastics Industries Name of company : S K Fabrications Works
Neighbour's overview:	Existence Confirmed
Proof of visit:	Visiting Card and Photographs
Photographs:	Shop Floor
Details of the person conducting visit :	Name : Mr. Imran Ahmed Designation : Field Executive Contact No : 91-9620707976

PICTURES



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NEIGHBOURS



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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report (as on 04.07.2018 (date of report) :

No press reports / filings exists on the subject.

INFORMATION DETAILS

Information Gathered by :	PRT
Analysis Done by :	VIV
Report Prepared by :	KJL

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject

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- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)