

MIRA INFORM REPORT

Report No. :	518389
Report Date :	04.07.2018

IDENTIFICATION DETAILS

Name :	TOYOTA INDUSTRIES CORPORATION
Registered Office :	2-1 Toyodacho Kariya City Aichi-Pref 448-8671
Country :	Japan
Financials (as on) :	31.03.2018
Date of Incorporation :	Nov., 1926
Com. Reg. No.:	1803-01-014273 (Aichi-Kariya)
Legal Form :	Limited Company (Kabushiki Kaisha)
Line of Business :	Manufacturer of Automobiles, Industrial Vehicles, Textile Machinery.
No. of Employees :	13,893

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A++

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default

Maximum Credit Limits :	Yen 60,899.1 Million
Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

TOYOTA INDUSTRIES CORPORATION

REGD NAME: KK Toyota Jido Shokki

MAIN OFFICE: 2-1 Toyodacho Kariya City Aichi-Pref 448-8671 JAPAN
Tel: 0566-22-2511 Fax: 0566-27-5650

*.. The given name of Toyota Material Handling Company is names of overseas offices/subsidiaries and not registered in Japan

**.. The given 444-1393 is a postal code number of branch office

URL: <http://www.toyota.industries.com>
E-Mail address: (thru the URL)

ACTIVITIES

Mfg of automobiles, industrial vehicles, textile machinery

BRANCHES

Tokyo, Fukui, Chiba

OVERSEAS

North America, Latin America, Europe, China, Asia & Oceania, other (--subsidiaries)

FACTORIES

Aichi (10); USA, India, France, China

OFFICERS

AKIRA OHNISHI, PRES
Kazue Sasaki, v pres

Tetsuo Toyoda, ch
Shin'ya Furukawa, v pres

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Masaharu Suzuki, v pres Sadao Sasaki, s/mgn dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 2,003,373 M
PAYMENTS	REGULAR	CAPITAL	Yen 80,462 M
TREND	SLOW	WORTH	Yen 2,553,391 M
STARTED	1926	EMPLOYES	13,893

COMMENT

MFR OF AUTOMOBILES, TEXTILE MACHINERY, OTHER

FINANCIAL SITUATION COSIDERED FAI AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

MAX CREDIT LIMIT: YEN 60,899.1 MILLION, 30 DAYS NORMAL TERMS

HIGHLIGHTS

This is the original company of the Toyota Group (the present Toyota Motor used to be the automobile division of the company that became independent before WW11). A main shareholder of Toyota Motor and has huge income from dividends from the group firms. Still manufactures textile machinery. The assembly of RAV4 & Vitz, the mfr of compressors for engines & air conditioners, and the mfr & sales of forklifts are the company's main pillars of revenues. Forklifts with the Toyota Brand hold a 20% share & the No.1 position in the world. Also develops electronic devices for HVs. Consolidated diesel engine businesses in the Toyota Group.

FINANCIAL INFORMATION

The sales volume for Mar/2018 fiscal term amounted to Yen 2,003,275 million, a 10.98% fall from Yen 2,250,466 million in the previous term. The recurring profit was posted at Yen 173,816 million and the net profit at Yen 168,100 million, respectively, compared with Yen 177,251 million recurring profit and Yen 125,534 million net profit, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 189,000 million and the net profit at Yen 146,000 million, on a 7.32% rise in turnover, to Yen 2.150.000 million.

The financial situation is considered FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 60,899.1 million, on 30 days normal terms.

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REGISTRATION

Date Registered: Nov 1926
Regd No.: 1803-01-014273 (Aichi-Kariya)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 1,100 million shares
Issued: 325,840,640
Sum: Yen 80,462 million

Major shareholders (%): Toyota Motor (23.5), Denso Corp (9.0), Towa Real Estate (4.9), , Company's Treasury Stock (4.7), Toyota Tsusho (4.6), Master Trust Bank of Japan T (3.3), Nippon Life Ins (2.0), Aisin Seiki (2.0), Aioi Nissay Dowa Ins (1.5); foreign owners (19.5)

No. of shareholders: 13,735

Listed on the S/Exchange (s) of: Tokyo

Nothing detrimental is known as to the commercial morality of executives.

Related companies: Aichi Corp, Toyota Industries Europe, other.

OPERATION

Activities: Manufactures: automobile (50%), industrial vehicles (45%), textile machinery (3%), others (2%).
Overseas Sales Ratio (51%)

Clients: [Mfrs, wholesalers] Toyota Motor, Toyota Tsusho Corp, Denso Corp, Toyota L&F Chubu, Toyota L&F Tokyo, other

No. of accounts: 1,000

Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Toyota Motor, Toyota Tsusho Corp, NOK, Denso Corp, Okaya & Co, Asahi Cokes Ind, Nitto Kogyo Corp, other

Payment record: Regular

Location: Business area in Kariya City, Aichi-Pref. Office premises at the caption address are owned and maintained satisfactorily.

Bank References:

SMBC (Nagoya)

MUFG (Nagoya)

Relations: Satisfactory

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FINANCES

(In Million Yen)

Terms Ending:	31/03/2019	31/03/2018	31/03/2017	31/03/2016
Annual Sales	2,150,000	2,003,373	2,250,466	2,228,944
Recur. Profit	189,000	173,816	177,121	185,398
Net Profit	146,000	168,180	125,534	183,086
Total Assets		5,258,500	4,558,212	4,199,312
Net Worth		2,553,391	2,240,293	2,036,809
Capital, Paid-Up		80,462	80,462	80,462
Div.P.Share(¥)		70.00	70.00	65.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	7.32	-10.98	0.97	2.87
Current Ratio	
N.Worth Ratio		48.56	49.15	48.50
N.Profit/Sales	6.79	8.39	5.58	8.21

Notes: Forecast (or estimated) figures for the 31/03/2019 fiscal term.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.69
UK Pound	1	INR 90.35
Euro	1	INR 80.02
Yen	1	INR 0.62

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIV
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)