

MIRA INFORM REPORT

Report No. :	517775
Report Date :	05.07.2018

IDENTIFICATION DETAILS

Name :	UJIN PHARMACHEM
Registered Office :	A/307, 3 rd Floor, Skyline Epitome, Behind Jolly Gymkhana, Kirol Road, Ghatkopar (East), Mumbai – 400077, Maharashtra
Tel. No.:	91-22-61380000
Country :	India
Financials (as on) :	31.03.2017
Date of Establishment :	05.05.2005
Capital Investment:	Not Divulged
IEC No.: [Import-Export Code No.]	0308054156
TIN No.:	27340361959
PAN No.: [Permanent Account No.]	AABFU7706Q
GSTN : [Goods & Service Tax Registration No.]	27AABFU7706Q1ZJ
Legal Form :	Partnership Concern with an unlimited liability of the partners
Line of Business :	Trader, Exporter and Importer of Chemicals, Bulk Drugs and Pharmaceutical Products. (Confirmed by management)
No. of Employees :	30 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A

Credit Rating	Explanation	Rating Comments
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A	Acceptable Risk	Business dealings permissible with moderate risk of default
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Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject is a partnership firm established in the year 2005 and it is a trader, exporter and importer of chemicals, bulk drugs and pharmaceutical products.</p> <p>Mrs. Lichi (Accountant Department) has provided general information but he denied to provide any financial information about the subject.</p> <p>As per indirect sources, we could find that the subject has achieved a sales turnover of INR 1468.800 Million along with INR 5.000 Million profit in the FY 2016 and INR 1323.400 million and INR 8.500 Million in the FY 2017. However, the figures are not verified.</p> <p>Rating takes into consideration the subject's satisfactory track record of business operations marked by extensive experience of promoters in trading business, along with established customer relationship and diverse customer base and funding support from promoters.</p> <p>However, rating strength is partially offset by its presence in highly competitive chemicals and bulk drugs industry and working-capital-intensive operations.</p> <p>Payments seems to be slow but correct.</p> <p>In view of aforesaid, the subject can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2

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Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	CRISIL
Rating	Long term Rating=BB-
Rating Explanation	Moderate risk of default
Date	19.07.2017

Rating Agency Name	CRISIL
Rating	Short term Rating=A4+
Rating Explanation	Minimal degree of safety and very high credit risk
Date	19.07.2017

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 05.07.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY (GENERAL DETAILS)

Name :	Mrs. Lichi
Designation :	Accountant Department
Name :	Mr. Prathamesh
Designation :	Finance Department

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Contact No.:	91-22-61380000
Date :	04.07.2018

LOCATIONS

Registered Office :	A/307, 3 rd Floor, Skyline Epitome, Behind Jolly Gymkhana, Kirol Road, Ghatkopar (East), Mumbai – 400077, Maharashtra, India
Tel. No.:	91-22-61380000
Mobile No.:	91-9702464057 (Mr. Sunil)
Fax No.:	91-22-61380007
E-Mail :	sunil@ujinpharma.com info@ujinpharma.com
Website :	www.ujinpharma.com
Area :	1200 sq. Ft.
Location :	Owned
Locality :	Commercial
Warehouse :	Rehnal Village, Bhiwandi, Thane – 421305, Maharashtra, India
Location :	Rented
Locality :	Commercial

PARTNERS

Name :	Mr. Umang Mehta
Designation :	Partner
Date of Birth/Age :	34 Years
Qualification :	Graduate
Experience :	12 Years
Name :	Mr. Jinesh Sheth
Designation :	Partner
Date of Birth/Age :	33 Years
Qualification :	Graduate
Experience :	12 Years

KEY EXECUTIVES

Name :	Mrs. Lichi
Designation :	Accountant Department
Name :	Mr. Prathamesh
Designation :	Finance Department

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BUSINESS DETAILS

Line of Business :	Trader, Exporter and Importer of Chemicals, Bulk Drugs and Pharmaceutical Products. (Confirmed by management)
Products :	<ul style="list-style-type: none"> • Chemicals • Bulk Drugs • Pharmaceutical Products
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	
Products :	<ul style="list-style-type: none"> • Chemicals • Bulk Drugs • Pharmaceutical Products
Countries :	<ul style="list-style-type: none"> • Uganda
Imports :	
Products :	<ul style="list-style-type: none"> • Chemicals • Bulk Drugs • Pharmaceutical Products
Countries :	
Terms :	
Selling :	Cash (30 Days) and NEFT
Purchasing :	Cash (30 Days) and NEFT

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Retailers, End Users	

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	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	30 (Approximately)	
Bankers :	Banker Name :	Dena Bank
	Branch :	Ghatkopar (East), Mumbai - 400077, Maharashtra, India
	Person Name (With Designation) :	--
	Contact Number :	91-22-21020368 (Continuously ringing)
	Name of Account Holder :	UJIN PHARMACHEM
	Account Number :	005013023783 (Not confirmed with banker)
	Account Since (Date/Year of Account Opening) :	--
	Average Balance Maintained :	--
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	Cash Credit = INR 130.000 Million (Not confirmed with banker)
	Account Operation :	--
	Remark :	--

Auditors :	
Name :	A. P. Doshi and Company Chartered Accountants
Address :	Mumbai, Maharashtra, India
Collaborators :	Not Available
Membership :	Not Available
Sister Concern :	--

CAPITAL STRUCTURE

Capital Investment :	
Owned :	Not Divulged
Borrowed :	Not Divulged
Total :	Not Divulged

FINANCIAL DATA
[all figures are INR Million]

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PARTICULARS		31.03.2017	31.03.2016
Net Sales		1323.400	1468.800
Profit After Tax		8.500	5.000

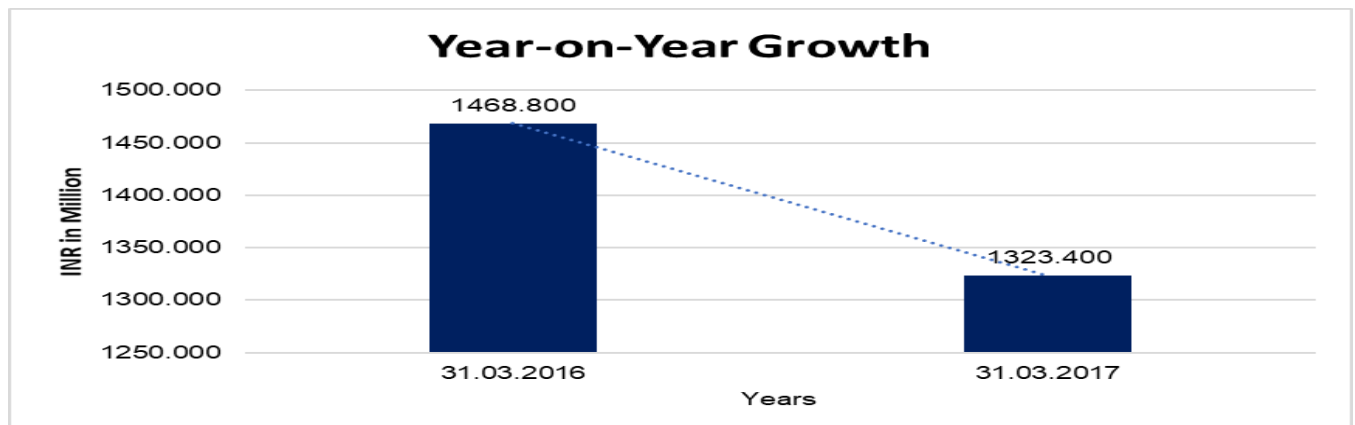
The above information has been taken from Indirect source i.e. CRISIL

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

FINANCIAL ANALYSIS
[all figures are INR Million]

YEAR-ON-YEAR GROWTH

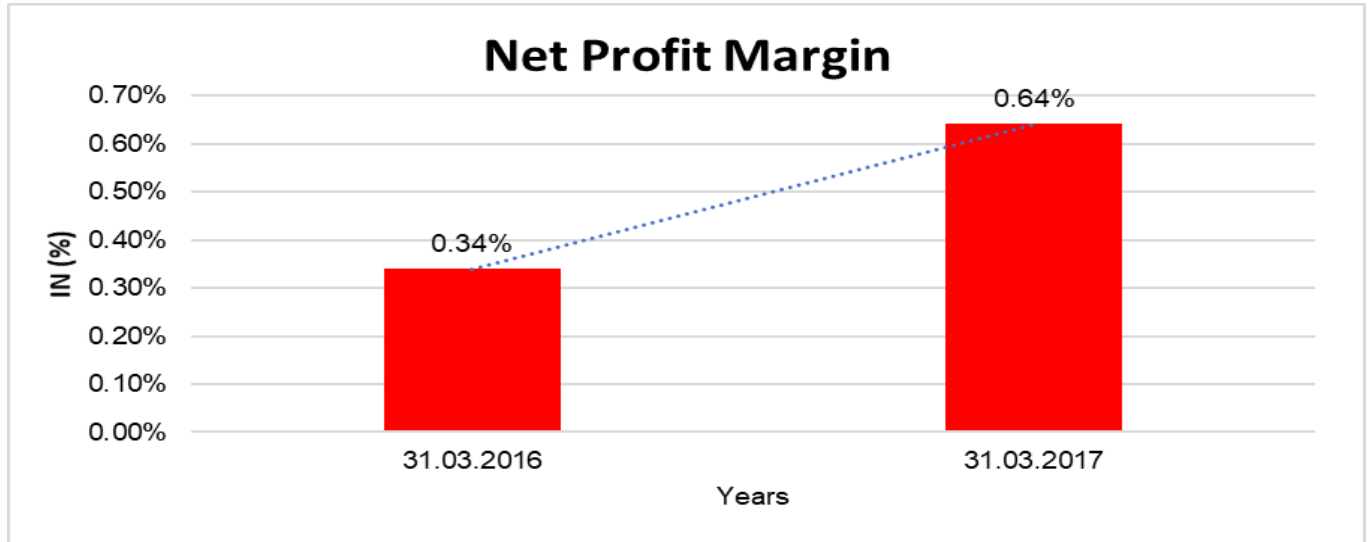
Year on Year Growth	31.03.2016	31.03.2017
	INR In Million	INR In Million
Net Sales	1468.800	1323.400
		(9.899)



NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017
	INR In Million	INR In Million
Net Sales	1468.800	1323.400
Profit	5.000	8.500
	0.34%	0.64%

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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth/Age of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--

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23	Financials, if provided	Yes
24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last two years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last two years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.53
UK Pound	1	INR 90.52
Euro	1	INR 80.02

INFORMATION DETAILS

Information Gathered by :	SAV
Analysis Done by :	VIV
Report Prepared by :	KVT

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	YES
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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