

## MIRA INFORM REPORT

Report No. :	519222
Report Date :	09.07.2018

### IDENTIFICATION DETAILS

Name :	BLUE SEA PRODUCTS LIMITED LIABILITY COMPANY
Registered Office :	Elm Street 231, New Jersey, Perth Amboy, 08861
Country :	United States
Date of Incorporation :	06.05.2005
Com. Reg. No.:	0600236038
Legal Form :	Limited Liability Company
Line of Business :	Subject is engaged in Wholesale distribution of seafood.
No. of Employees :	10

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	C
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Credit Rating	Explanation	Rating Comments
C	Medium High Risk	Business dealings permissible preferably on secured basis

Status :	Moderate
Payment Behaviour :	Unknown
Litigation :	Clear

#### NOTES:

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**UNITED STATES - ECONOMIC OVERVIEW**

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program (TARP) in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

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Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016, through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

In December 2012, the Federal Reserve Board (Fed) announced plans to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

## **COMPANY NAME AND ADDRESS**

COMPANY NAME	BLUE SEA PRODUCTS LIMITED LIABILITY COMPANY
TRADE NAME	CELEBRATE SEAFOOD COMPANY/ CELEBRATE FINE FOODS
CURRENT STATUS	Active
MAIN ADDRESS	Elm Street 231, New Jersey, Perth Amboy, 08861, United States Of America
CITY/PROVINCE/STATE	New Jersey, Perth Amboy, 08861
PHONE NUMBER(S)	(+1)7324421000
FAX NUMBER(S)	(+1)7324427142
EMAIL	info@blueseaproducts.com
WEBSITE	www.blueseaproducts.com

## **CREDIT OPINION**

The company cannot be rated due to lack of information. Credit against security is acceptable, until the complete most recent financial figures are obtained.

## **LEGAL INFORMATION**

TYPE OF COMPANY	Limited Liability Company
INCORPORATION DATE	06/05/2005
REGISTRY NUMBER	Reg. 0600236038
LISTED AT STOCK	No
EXCHANGE	

## **BACKGROUND**

The company had the business name FRESH FROM THE BLUE SEA LLC. The end date of such business name was not disclosed.

## **LEGAL ASPECTS**

First entry into the business register was on 06/05/2005  
Registration into the commercial register was on 06/05/2005

## **RELATED COMPANIES**

COMPANY NAME	COUNTRY
PENVER PRODUCTS PVT. LTD.	INDIA

## **BOARD OF DIRECTORS, SENIOR EXECUTIVES AND SHAREHOLDERS**

NAME	JOB TITLE	STAKE
DWYER, JAMES	Chairman	YES
KURISHINGAL, PREEA	Director	
KLEIN, JOHN	Director of food service sales	
STELLO, KATHY	Sales manager	
JACOB, THOMAS	Chief executive officer	YES
COOKE, BRIANNE	Executive administrative assistant	

## **OPERATIONS**

SECTOR	G- Wholesale and Retail, Repair of Motor Vehicles and Motorcycles
ACTIVITY	Wholesale distribution of seafood.
ISIC CATEGORY	46- Wholesale, except for motor vehicles and motorcycles
ISIC CLASS	4630- Wholesale of foods, beverages and tobacco
MAIN ACTIVITY	The company engages in the import and wholesale distribution of seafood. Products offered include raw shrimps, cooked shrimps, calamari and shrimp skewers, as well as recipes.
% TERRITORY OF SALES	domestic market
N. OF EMPLOYEES	10

## **LOCATION**

LEGAL ADDRESS and OFFICE ADDRESS: Located at caption address in a commercial zone of the city with easy access.

Company has no branches.

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COMMENTS AS TO OPERATIONS.-

It imports from Asia.

It does not carry out exportations.

## **FINANCIAL INFORMATION**

The report herein was elaborated through external sources, since main executives do not provide data on the company per confidential policies.

## **FINANCIAL COMMENTS**

According to internal sources, company's revenue for 31/12/2017 was US\$ 6,300,000.00  
31/12/2016 was US\$ 5,700,000.00  
31/12/2016 was US\$ 5,000,000.00

## **INSURANCE**

Not found.

## **PAYMENTS REFERENCES**

FOREIGN SUPPLIERS	Country
PENVER PRODUCTS	India
PRIVATE LTD	Thailand
ANDAMAN SEAFOOD	
TRADING CO.,LTD.	
CABANG MEDAN - PT	Indonesia
SURVEYOR	
FALCON MARINE EXP. LTD.	India
XIAN NING SEAFOOD	Thailand
CO.,LTD.	
DALIAN YIHE FOOD CO.,LTD	China
PT. PANCA MITRA	Singapore
MULTIPERDANA	

## **COMMENTS OF SUPPLIERS**

One consulted supplier said that payments are regular. Other Suppliers consulted do not provide commercial information regarding clients on grounds of confidentiality.

## **BANKS**

<b>Bank Name</b>	<b>Country</b>
SOVEREIGN BANK, NA.	USA
BERTOLO, PHILIP A.	USA

## **BANK REFERENCES**

Consulted Bank does not provide further information of its clients on grounds of confidentiality.

Commercial pledges:

Filing Number: 26217130

Date: 29.06.2012

Secured Party: SOVEREIGN BANK, NA

Filing Number: 50074082

Date: 01.09.2011

Secured Party: BERTOLO, PHILIP A.

## **LITIGATIONS**

No lawsuits were found against the company.

## **CENTRAL RISK**

By the Local Debt Collection Database: No current debts registered against the company

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.88
UK Pound	1	INR 91.14
Euro	1	INR 80.63
USD	1	INR 68.71

**Note:** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	VAR
Report Prepared by :	NIT

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)