

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

***PAGE NO. : 1***

**MIRA INFORM REPORT**

<b>Report No. :</b>	518451
<b>Report Date :</b>	09.07.2018

**IDENTIFICATION DETAILS**

<b>Name :</b>	NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY
<b>Registered Office :</b>	2 <sup>nd</sup> Industrial Area, P O Box: 3891, Dammam 31481
<b>Country :</b>	Saudi Arabia
<b>Financials (as on) :</b>	31.12.2017
<b>Date of Incorporation :</b>	23.02.1402 Hijri (Corresponding to 20.12.1981)
<b>Com. Reg. No.:</b>	2050000621, Dammam
<b>Legal Form :</b>	Sole Proprietorship
<b>Line of Business :</b>	Manufacture of Sulphur Powders and Sulphuric Acid.
<b>No. of Employees :</b>	150

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	No Complaints
<b>Litigation :</b>	Clear

**NOTES:**

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

***PAGE NO. : 2***

Any query related to this report can be made on e-mail: [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

<b>Country Name</b>	<b>Previous Rating (31.12.2017)</b>	<b>Current Rating (01.04.2018)</b>
Saudi Arabia	A2	A2

<b>Risk Category</b>	<b>ECGC Classification</b>
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

---

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

---

***PAGE NO. : 3***

**SAUDI ARABIA - ECONOMIC OVERVIEW**

Saudi Arabia has an oil-based economy with strong government controls over major economic activities. It possesses about 16% of the world's proven petroleum reserves, ranks as the largest exporter of petroleum, and plays a leading role in OPEC. The petroleum sector accounts for roughly 87% of budget revenues, 42% of GDP, and 90% of export earnings.

Saudi Arabia is encouraging the growth of the private sector in order to diversify its economy and to employ more Saudi nationals. Approximately 6 million foreign workers play an important role in the Saudi economy, particularly in the oil and service sectors; at the same time, however, Riyadh is struggling to reduce unemployment among its own nationals. Saudi officials are particularly focused on employing its large youth population.

In 2017, the Kingdom incurred a budget deficit estimated at 8.3% of GDP, which was financed by bond sales and drawing down reserves. Although the Kingdom can finance high deficits for several years by drawing down its considerable foreign assets or by borrowing, it has cut capital spending and reduced subsidies on electricity, water, and petroleum products and recently introduced a value-added tax of 5%. In January 2016, Crown Prince and Deputy Prime Minister MUHAMMAD BIN SALMAN announced that Saudi Arabia intends to list shares of its state-owned petroleum company, ARAMCO - another move to increase revenue and outside investment. The government has also looked at privatization and diversification of the economy more closely in the wake of a diminished oil market. Historically, Saudi Arabia has focused diversification efforts on power generation, telecommunications, natural gas exploration, and petrochemical sectors. More recently, the government has approached investors about expanding the role of the private sector in the health care, education and tourism industries. While Saudi Arabia has emphasized their goals of diversification for some time, current low oil prices may force the government to make more drastic changes ahead of their long-run timeline.

Source : CIA

---

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

---

***PAGE NO. : 4***

## ***SUMMARY***

Company Name	: NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY
Country of Origin	: Saudi Arabia
Legal Form	: Sole Proprietorship
Registration Date	: 20 <sup>th</sup> December 1981
Commercial Registration Number	: 2050000621, Dammam
Chamber Membership Number	: 35923
Invested Capital	: SR 500,000
Total Workforce	: 150
Activities	: Manufacture of sulphur powders and sulphuric acid
Financial Condition	: Fair
Payments	: No Complaints
Operating Trend	: Steady

---

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

***PAGE NO. : 5***

## ***COMPANY NAME***

NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY

## ***ADDRESS***

### ***REGISTERED & PHYSICAL ADDRESS***

Location : 2<sup>nd</sup> Industrial Area  
PO Box : 3891  
Town : Dammam 31481  
Country : Saudi Arabia  
Telephone : (966-13) 8121009 / 8121541 / 8121512  
Facsimile : (966-13) 8121002  
Email : [info@saudi-sulphur.com](mailto:info@saudi-sulphur.com)

### ***Premises***

Subject operates from a medium sized suite of offices and a factory that are owned and located in the Industrial Area of Dammam.

## ***KEY PRINCIPALS***

<b><u>Name</u></b>	<b><u>Position</u></b>
• Saeed Ali Ghodran Al Ghamdi	Proprietor
• Abdulaziz Saeed Ali Ghodran Al Ghamdi	General Manager
• Nicolas Bachand	Assistant General Manager
• P B Charayan	Commercial Manager
• Rafie Al Orabi	Finance Manager

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

---

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

***PAGE NO. : 6***

## ***LEGAL FORM & OWNERS***

**Date of Establishment :** 23/02/1402 Hijri (corresponding to 20<sup>th</sup> December 1981)

**Legal Form :** Sole Proprietorship

**Commercial Reg. No. :** 2050000621, Dammam

**Chamber Member No. :** 35923

**Invested Capital :** SR 500,000

Mr Saeed Ali Ghodran Al Ghamdi is the sole proprietor of the business.

## ***AFFILIATED COMPANIES***

- Saeed Ali Ghodran & Sons Co Ltd  
Dammam  
Tel: (966-13) 8121009 / 8121541  
Fax: (966-13) 8121002

## ***OPERATIONS***

**Activities:** Engaged in the manufacture of sulphur powders and sulphuric acid.

**Import Countries:** Europe and GCC countries

**Export Countries:** Pakistan, India, China and New Zealand

**Operating Trend:** Steady

Subject has a workforce of 150 employees.

## ***FINANCIAL DATA***

Financial highlights provided by local sources are given below:

Currency: Saudi Riyals (SR)

**Year Ending 31/12/16:**

**Year Ending 31/12/17:**

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

---

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

---

***PAGE NO. : 7***

Total Sales                      SR 72,300,000                      SR 74,000,000

Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

## ***BANKERS***

- Riyadh Bank  
Prince Mohammed Street  
PO Box: 2123  
Dammam  
Tel: (966-13) 8323440  
Fax: (966-13) 8337829  
Acc No. 3020526319906

## ***PAYMENT HISTORY***

No complaints regarding subject's payments have been reported.

## ***GENERAL COMMENTS***

Please note that we were unable to contact the subject directly during our investigation.

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

***PAGE NO. : 8***

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.88
UK Pound	1	INR 91.14
Euro	1	INR 80.63
SAR	1	INR 18.31

**Note:** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	DIV
<b>Report Prepared by :</b>	NIT

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

***NATIONAL EST FOR AGRICULTURAL & INDUSTRIAL SULPHUR FACTORY - 518451***

***PAGE NO. : 9***

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.