

## MIRA INFORM REPORT

<b>Report No. :</b>	519112
<b>Report Date :</b>	11.07.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	ADITYA BIRLA SUN LIFE MUTUAL FUND
<b>Registered Office :</b>	One India Bulls Centre, Tower 1, Mumbai-400013, Maharashtra
<b>Tel. No.:</b>	91-22-43568000
<b>Country :</b>	India
<b>Financials (as on) :</b>	Not Divulged
<b>Year of Establishment :</b>	1994
<b>Capital Investment / Paid-up Capital :</b>	Not Divulged
<b>IEC No.:</b> [Import-Export Code No.]	Not Divulged
<b>GSTN :</b> [Goods & Service Tax Registration No.]	Not Divulged
<b>PAN No.:</b> [Permanent Account No.]	Not Divulged
<b>Legal Form :</b>	Trust
<b>Line of Business :</b>	Provides sector specific equity schemes, fund of fund schemes, hybrid and monthly income funds, debt and treasury products and offshore funds. [From Indirect Sources]
<b>No. of Employees :</b>	Information denied by the management <sup>3</sup>

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

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<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Aditya Birla Sun Life Mutual Fund was established in the year 1994. It is a part of Aditya Birla Group.</p> <p>The subject is co-sponsored by Aditya Birla Capital Limited and Sun Life (India) AMC Investments Inc.</p> <p>It has network of 150 branches and other distribution channels, and is committed to deepening mutual fund penetration in the country.</p> <p>It has total assets under management (AUM) of INR 2246489 million for the quarter ended 30 September 2017 and is the fourth largest fund house in India based on domestic average AUM as published by the Association of Mutual Funds in India. Around INR 2475291.2 million assets are managed by the subject as on Mar-31-2018.</p> <p>It provides sector specific equity schemes, fund of fund schemes, hybrid and monthly income funds, debt and treasury products and offshore funds.</p> <p>Payment seems to be regular.</p> <p>In view of aforesaid, the subject can be considered for business dealings at usual trade terms and condition.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

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Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 11.07.2018.

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DENIED**

Management non cooperative (Tel. No.: 91-22-43568000)

**LOCATIONS**

<b>Registered Office :</b>	One India Bulls Centre, Tower 1, Mumbai-400013, Maharashtra, India
<b>Tel. No.:</b>	91-22-43568000
<b>Fax No.:</b>	Not Divulged
<b>E-Mail :</b>	Not Divulged
<b>Website :</b>	<a href="http://www.adityabirlacapital.com">http://www.adityabirlacapital.com</a>

**MANAGEMENT**

<b>Name :</b>	Mr. Colm Joseph Freyne
<b>Designation :</b>	Associate Director
<b>Name :</b>	Mr. Kumar Mangalam Birla
<b>Designation :</b>	Associate Director and Chairman
<b>Name :</b>	Mr. Ajay Srinivasan
<b>Designation :</b>	Associate Director
<b>Name :</b>	Mr. Pankaj Razdan
<b>Designation :</b>	Associate Director
<b>Name :</b>	Mr. Claude Accum
<b>Designation :</b>	Associate Director

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<b>Name :</b>	Mr. Sandeep Asthana
<b>Designation :</b>	Associate Director
<b>Name :</b>	Mr. N.N.Jambusaria
<b>Designation :</b>	Independent Director
<b>Name :</b>	Mr. S.S. Raman
<b>Designation :</b>	Independent Director
<b>Name :</b>	Mr. N.C.Singhal
<b>Designation :</b>	Independent Director
<b>Name :</b>	Mr. Bobby Parikh
<b>Designation :</b>	Independent Director
<b>Name :</b>	Mr. R Vaidyanathan
<b>Designation :</b>	Independent Director
<b>Name :</b>	Mr. Bharat Patel
<b>Designation :</b>	Independent Director
<b>Name :</b>	Ms. Alka Marezban Bharucha
<b>Designation :</b>	Independent Director

**KEY EXECUTIVES**

**SENIOR MANAGEMENT TEAM**

<b>Name :</b>	Mr. A Balasubramanian
<b>Designation :</b>	Chief Executive Officer
<b>Name :</b>	Mr. Mahesh Patil
<b>Designation :</b>	Co-Chief Investment Officer
<b>Name :</b>	Mr. Maneesh Dangi
<b>Designation :</b>	Co-Chief Investment Officer
<b>Name :</b>	Ms. Keerti Gupta
<b>Designation :</b>	Chief Operation Officer
<b>Name :</b>	Mr. Parag Joglekar
<b>Designation :</b>	Head – Compliance, Risk and Finance & Accounts
<b>Name :</b>	Ms. Hemanti Wadhwa
<b>Designation :</b>	Head Legal, Compliance and Secretarial

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<b>Name :</b>	Ms. Molly Kapoor
<b>Designation :</b>	Head Marketing
<b>Name :</b>	Mr. Bhavdeep Bhatt
<b>Designation :</b>	Head - Institutional Sales & PMS Business
<b>Name :</b>	Mr. Anil Shyam
<b>Designation :</b>	Co-Head - Retail Sales and Distribution
<b>Name :</b>	Mr. Deepak Gupta
<b>Designation :</b>	Head - Sales Enablement and Emerging Markets
<b>Name :</b>	Mr. Sidharth Damani
<b>Designation :</b>	Co-Head - Retail Sales and Distribution
<b>Name :</b>	Mr. Girish Kamath
<b>Designation :</b>	Head of Human Resources, Administration and Business Excellence
<b>Name :</b>	Mr. KS Rao
<b>Designation :</b>	Head – Investor Education and Distribution Development
<b>INVESTMENT TEAM (EQUITY TEAM)</b>	
<b>Name :</b>	Mr. Mahesh Patil
<b>Designation :</b>	Co-Chief Investment Officer
<b>Name :</b>	Mr. Anil Shah
<b>Designation :</b>	Sr. Fund Manager
<b>Name :</b>	Mr. Ajay Garg
<b>Designation :</b>	Sr Fund Manager
<b>Name :</b>	Mr. Satyabrata Mohanty
<b>Designation :</b>	Head - Mixed Assets
<b>Name :</b>	Mr. Vineet Maloo
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Milind Bafna
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Kunal Sangoi
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Chanchal Khandelwal
<b>Designation :</b>	Fund Manager

<b>Name :</b>	Mr. Dhaval Gala
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Shravan Sreenivasula
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Jayesh Gandhi
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Lovelish Solanki
<b>Designation :</b>	Fund Manager
<b>INVESTMENT TEAM (DEBT TEAM)</b>	
<b>Name :</b>	Mr. Mohit Sharma
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Ashish Kela
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Maneesh Dangi
<b>Designation :</b>	Co-Chief Investment Officer
<b>Name :</b>	Ms. Sunaina da Cunha
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Kaustubh Gupta
<b>Designation :</b>	Fund Manager
<b>Name :</b>	Mr. Pranay Sinha
<b>Designation :</b>	Senior Analyst – Fixed Income

**BUSINESS DETAILS**

<b>Line of Business :</b>	Provides sector specific equity schemes, fund of fund schemes, hybrid and monthly income funds, debt and treasury products and offshore funds. [From Indirect Sources]
<b>Brand Names :</b>	Not Available
<b>Agencies Held :</b>	Not Available
<b>Exports :</b>	Not Divulged
<b>Imports :</b>	Not Divulged
<b>Terms :</b>	Not Divulged

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Experience :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Remark :</b>	--
<b>Customers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Experience :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Remark :</b>	--
<b>No. of Employees :</b>	Information denied by the management	
<b>Bankers :</b>	<b>Bank Name</b>	Not Divulged
	<b>Branch</b>	--
	<b>Person Name (With Designation)</b>	--
	<b>Contact Number</b>	--
	<b>Name of Account Holder</b>	--
	<b>Account Number</b>	--
	<b>Account Since (Date/Year of Account Opening)</b>	--

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	<b>Average Balance Maintained (If Possible)</b>	--
	<b>Credit Facilities Enjoyed (If any)</b>	--
	<b>Account Operation</b>	--
	<b>Remarks (If any)</b>	--

<b>Auditors :</b>	Not Divulged
<b>Collaborators :</b>	Not Available
<b>Membership :</b>	Not Available
<b>Sister Concern :</b>	Not Divulged

**CAPITAL STRUCTURE**

<b>Capital Investment :</b>	
<b>Owned :</b>	Not Divulged
<b>Borrowed :</b>	--
<b>Total :</b>	<b>Not Divulged</b>

**FINANCIAL DATA**  
*[all figures are INR Million]*

**NOT DIVULGED**

**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	No
10	Date of Birth of Proprietor / Partners / Directors	No
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	No
24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	No
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	No
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

**CMT REPORT (Corruption, Money Laundering & Terrorism)**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 68.66
UK Pound	1	INR 91.47
Euro	1	INR 80.78

**INFORMATION DETAILS**

Information Gathered by :	PON
Analysis Done by :	NYT
Report Prepared by :	BHG

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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