

MIRA INFORM REPORT

Report No. :	519608
Report Date :	11.07.2018

IDENTIFICATION DETAILS

Name :	TRE EMME SPA
Registered Office :	Via Dell' Artigianato 22 62020 Sant'Angelo in Pontano
Country :	Italy
Financials (as on) :	31.12.2016
Date of Incorporation :	10.07.1984
Com. Reg. No.:	Trade Register Number: MC0100692
Legal Form :	Joint Stock Company - SPA
Line of Business :	Wholesale of hardware, plumbing and heating equipment.
No. of Employees :	12 (2016)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Italy	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

ITALY - ECONOMIC OVERVIEW

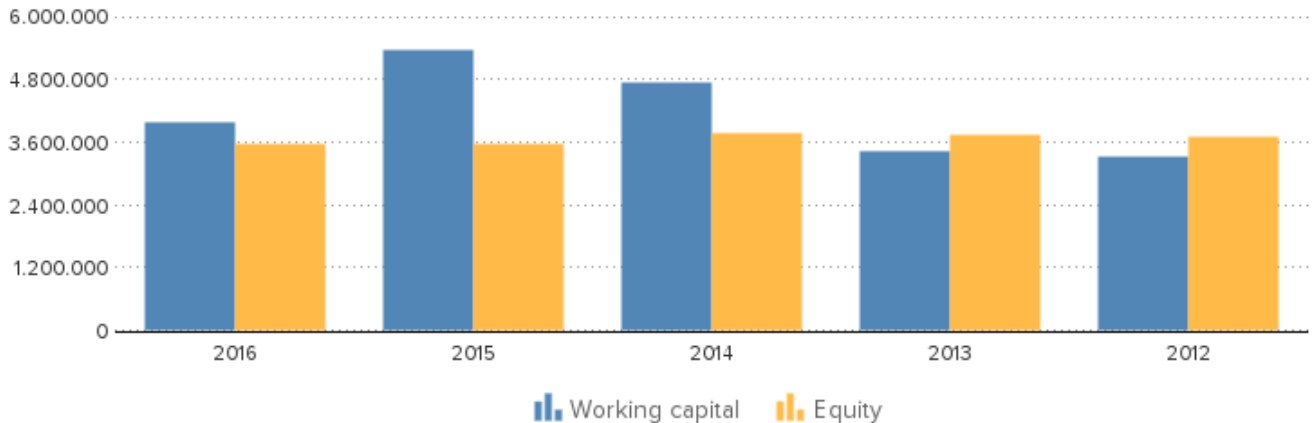
Italy's economy comprises a developed industrial north, dominated by private companies, and a less-developed, highly subsidized, agricultural south, with a legacy of unemployment and underdevelopment. The Italian economy is driven in large part by the manufacture of high-quality consumer goods produced by small and medium-sized enterprises, many of them family-owned. Italy also has a sizable underground economy, which by some estimates accounts for as much as 17% of GDP. These activities are most common within the agriculture, construction, and service sectors.

Italy is the third-largest economy in the euro zone, but its exceptionally high public debt and structural impediments to growth have rendered it vulnerable to scrutiny by financial markets. Public debt has increased steadily since 2007, reaching 131% of GDP in 2017. Investor concerns about Italy and the broader euro-zone crisis eased in 2013, bringing down Italy's borrowing costs on sovereign government debt from euro-era records. The government still faces pressure from investors and European partners to sustain its efforts to address Italy's longstanding structural economic problems, including labor market inefficiencies, a sluggish judicial system, and a weak banking sector. Italy's economy returned to modest growth in late 2014 for the first time since 2011. In 2015-16, Italy's economy grew at about 1% each year, and in 2017 growth accelerated to 1.5% of GDP. In 2017, overall unemployment was 11.4%, but youth unemployment remained high at 37.1%. GDP growth is projected to slow slightly in 2018.

Source : CIA

SUMMARY

Company name	TRE Emme SPA				
Operative address	Via Dell'Artigianato 22 62020 Sant'Angelo in Pontano Italy				
Legal form	Joint stock company - SPA				
Registration number	Trade register number: MC0100692				
VAT-number	IT00860500438				
Year	2016	Mutation	2015	Mutation	2014
Fixed assets	1.597.326	16,13	1.375.424	-10,04	1.528.999
Total receivables	4.651.460	-19,70	5.792.812	52,29	3.803.831
Total equity	3.552.616	-0,22	3.560.350	-5,73	3.776.676
Short term liabilities	6.746.128	29,80	5.197.516	49,33	3.480.491
Net result	2.079	100,92	-226.141	-676,61	39.219
Working capital	3.960.101	-26,03	5.353.734	13,09	4.734.038
Quick ratio	1,04	-22,39	1,34	-20,71	1,69



CONTACT INFORMATION

Company name	TRE Emme SPA
Operative address	Via Dell'Artigianato 22 62020 Sant'Angelo in Pontano Italy
Correspondence address	Via Dell'Artigianato 22 62020 Sant'Angelo in Pontano Italy
Telephone number	+39 0733663334
Fax number	+39 0733 663417
Website	www.treemme.net

REGISTRATION

Registration number	Trade register number: MC0100692
VAT-number	IT00860500438
Status	Active
Establishment date	1984-07-10
Legal form	Joint stock company - SPA
Subscribed share capital	EUR 120.000

ACTIVITIES

NACE	4674: Wholesale of hardware, plumbing and heating equipment and supplies
Goal	Engaged in the manufacture and trade of do-it-yourself made of plastic and foam materials

RELATIONS

Shareholders

Name: MR FABIO CARDARELLI
Address: VIA PICENA 25
City: SAN GINESIO
Country: IT
Type: One or more named individuals or families
Share direct: 33.33%

Name: MR GIORGIO CARDARELLI
Address: VIA CRISTOFORO COLOMBO 576
City: CIVITANOVA MARCHE
Country: IT
Type: One or more named individuals or families
Share direct: 33.33%

Name: MR MAURIZIO BRACA
Country: IT
Type: One or more named individuals or families
Share direct: 33.33%

Structure

SUBSIDIARIES
Name: TRE EMME SERVICE SRL
National id number: MC0184515
Address: VIA DELL'ARTIGIANATO 7/A
City: SANT'ANGELO IN PONTANO
Country: IT
Type: Corporate

Share direct: 55.00%
Turnover: 0.35101049 mil. EUR
Total assets: 0.30357664 mil. EUR
Profit loss before tax: 0.01959872 mil. EUR
Profit loss after tax net income: 0.00582867 mil. EUR
Shareholders funds: 0.03171712 mil. EUR
Number of employees: 7

MANAGEMENT

Management

Fullname: Mr Fabio Cardarelli
Type: Individual
Gender: Male
date of birth: 1956/02/18
Age: 62
Country: Italy
Number of involvements: 3
Function: Chairman of the Board of Directors
Level of responsibility: President / Chairman
Appointment date: 2016/05/28
Resignation date: 2019/05/28

Fullname: Mr Fabio Cardarelli
Type: Individual
Gender: Male
date of birth: 1956/02/18
Age: 62
Country: Italy
Number of involvements: 3
Function: Managing Director
Level of responsibility: Unspecified executive
Appointment date: 2016/05/28
Resignation date: 2019/05/28

Fullname: Mr Fabio Cardarelli
Type: Individual
Gender: Male
date of birth: 1956/02/18
Age: 62
Country: Italy
Number of involvements: 3
Function: Adviser
Level of responsibility: Senior Management employee
Appointment date: 2016/05/28
Resignation date: 2019/05/28

Fullname: Mr Rolando Angeletti

Type: Individual
Gender: Male
date of birth: 1950/04/30
Age: 68
Country: Italy
Number of involvements: 9
Function: Chairman of the Board of Statutory Auditors
Level of responsibility: President / Chairman; Auditor
Appointment date: 2016/05/28
Resignation date: 2019/05/28

Fullname: Mr Maurizio Braca
Type: Individual
Gender: Male
date of birth: 1952/03/13
Age: 66
Country: Italy
Number of involvements: 1
Function: Managing Director
Level of responsibility: Unspecified executive
Appointment date: 2016/05/28
Resignation date: 2019/05/28

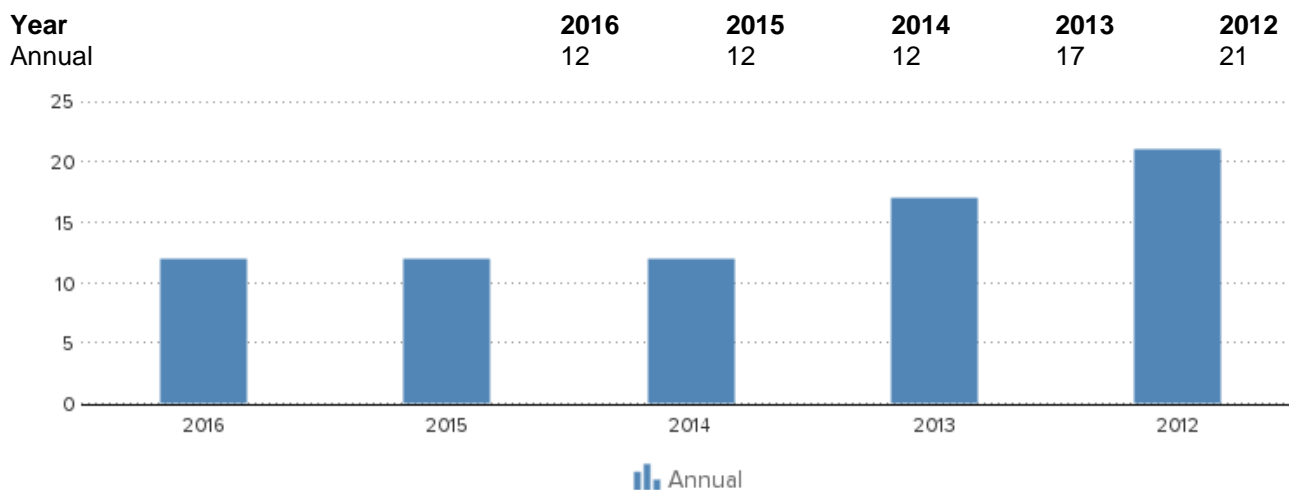
Fullname: Mr Maurizio Braca
Type: Individual
Gender: Male
date of birth: 1952/03/13
Age: 66
Country: Italy
Number of involvements: 1
Function: Adviser
Level of responsibility: Senior Management employee
Appointment date: 2016/05/28
Resignation date: 2019/05/28

Fullname: Mr Giorgio Cardarelli
Type: Individual
Gender: Male
date of birth: 1987/05/07
Age: 31
Country: Italy
Number of involvements: 4
Function: Managing Director
Level of responsibility: Unspecified executive
Appointment date: 2016/05/28
Resignation date: 2019/05/28

Fullname: Mr Giorgio Cardarelli
Type: Individual

Gender: Male
date of birth: 1987/05/07
Age: 31
Country: Italy
Number of involvements: 4
Function: Adviser
Level of responsibility: Senior Management employee
Appointment date: 2016/05/28
Resignation date: 2019/05/28

EMPLOYEES



FINANCIAL ANALYSIS

Trend	Fluctuating
Profitability	Nil
Solvability	Sufficient
Liquidity	Positive
Show amount in	Euro

KEY FIGURES

Year	2016	2015	2014	2013	2012
Quick ratio	1,04	1,34	1,69	1,33	1,25
Current ratio	1,59	2,03	2,36	1,71	1,60

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Working capital/ balance total	0,32	0,45	0,49	0,35	0,35
Equity / balance total	0,29	0,30	0,39	0,38	0,39
Equity / Fixed assets	2,22	2,59	2,47	2,40	6,20
Working capital	3.960.101	5.353.734	4.734.038	3.409.767	3.305.737
Equity	3.552.616	3.560.350	3.776.676	3.737.456	3.716.351
Mutation equity	-0,22	-5,73	1,05	0,57	
Mutation short term liabilities	29,80	49,33	-27,70	-12,98	
Return on total assets (ROA)	0,16	-1,65	0,87	0,64	-0,23
Return on equity (ROE)	0,57	-5,51	2,24	1,67	-0,58
Gross profit margin	0,49	-0,45	1,02	0,57	-0,04
Net profit margin	0,01	-1,06	0,21	0,13	0,12
Average collection ratio	3,17	4,11	5,41	3,48	3,34
Average payment ratio	4,59	3,68	4,95	4,89	4,92
Equity turnover ratio	6,02	6,00	4,98	4,49	4,98
Total assets turnover ratio	1,74	1,79	1,93	1,71	1,96
Fixed assets turnover ratio	13,38	15,52	12,30	10,75	30,85
Inventory conversion ratio	5,81	5,96	8,05	9,16	9,58
Turnover	21.373.363	21.346.343	18.814.057	16.765.058	18.499.349
Operating result	104.872	-95.688	192.679	95.506	-8.097
Net result after taxes	2.079	-226.141	39.219	21.109	21.625
Cashflow	268.339	26.093	277.153	168.421	118.109
Gross profit	840.488	596.170	829.884	771.173	814.579
EBITDA	371.132	156.546	430.613	242.818	88.387

Summary

The 2016 financial result structure is a positive working capital of 3.960.101 euro, which is in agreement with 32 % of the total assets of the company.

The working capital has diminished with -26.03 % compared to previous year. The ratio, with respect to the total assets of the company has however, declined.

The deterioration between 2015 and 2016 has mainly been caused by a change of the current liabilities.

The current ratio of the company in 2016 was 1.59. A company with a current ratio between 1.5 and 3.0 generally indicates good short-term financial strength.

The quick ratio in 2016 of the company was 1.04. A company with a Quick Ratio of more than 1 can currently pay back its current liabilities.

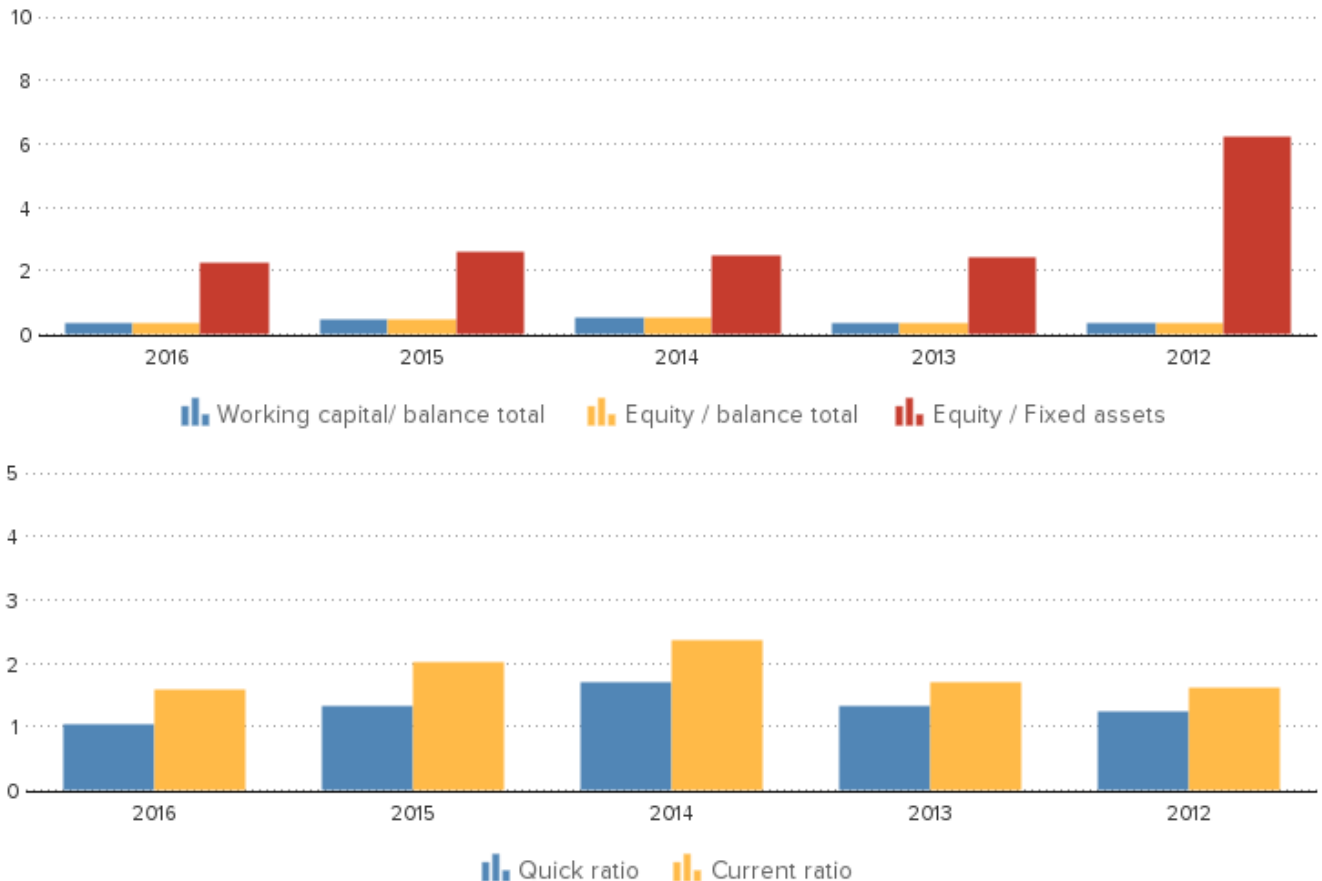
The 2015 financial result structure is a positive working capital of 5.353.734 euro, which is in agreement with 45 % of the total assets of the company.

The working capital has increase with 13.09 % compared to previous year. The ratio with respect to the total assets of the company has however, declined.

The improvement between 2014 and 2015 has mainly been caused by a change of the current liabilities.

The current ratio of the company in 2015 was 2.03. A company with a current ratio between 1.5 and 3.0 generally indicates good short-term financial strength.

The quick ratio in 2015 of the company was 1.34. A company with a Quick Ratio of more than 1 can currently pay back its current liabilities.



FINANCIAL STATEMENT

Auditor

Name: Angeletti Rolando
 date: 2016-05-28

Name: Marangoni Mariella
 date: 2016-05-28

Name: Rossi Sonia
 date: 2016-05-28

Name: Tedeschi Patrizia
 date: 2016-05-28

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Last annual account
Remark annual account
Type of annual account
Annual account

Name: Ventura Simone
date: 2016-05-28
2016
The company is obliged to file its financial statements.
Corporate
TRE Emme SPA
Via Dell'Artigianato 22
62020 Sant'Angelo in Pontano
Italy

BALANCE

Year	2016	2015	2014	2013	2012
End date	2016-12-31	2015-12-31	2014-12-31	2013-12-31	2012-12-31
Type of annual account	Corporate	Corporate	Corporate	Corporate	Corporate
Intangible fixed assets	60.338	60.473	43.179	36.597	12.618
Tangible fixed assets	1.516.822	1.294.780	1.465.654	1.503.371	571.359
Other fixed assets	20.166	20.171	20.166	20.166	15.742
Fixed assets	1.597.326	1.375.424	1.528.999	1.560.134	599.719
Total stock	3.678.795	3.581.586	2.335.874	1.831.161	1.931.449
Total receivables	4.651.460	5.792.812	3.803.831	3.426.427	3.761.559
Liquid funds	1.642.040	505.727	1.600.028	2.463.370	527.559
Other current assets	733.934	671.125	474.796	502.492	2.616.635
Current assets	10.706.229	10.551.250	8.214.529	8.223.450	8.837.202
Total assets	12.303.555	11.926.674	9.743.528	9.783.584	9.436.921
Total equity	3.552.616	3.560.350	3.776.676	3.737.456	3.716.351
Provisions	230.774	230.774	47	55	489
Long term liabilities	1.774.037	2.938.034	2.486.314	1.232.390	188.616
Accounts payable	5.210.368	4.821.442	3.128.647	4.458.311	4.974.298
Liabilities towards credit institutes	483.245	81.011	80.402		248.038
Other short term liabilities	1.052.515	295.063	271.442	355.372	309.129
Short term liabilities	6.746.128	5.197.516	3.480.491	4.813.683	5.531.465
Total liabilities	12.303.555	11.926.674	9.743.528	9.783.584	9.436.921

Summary

The total assets of the company increased with 3.16 % between 2015 and 2016.

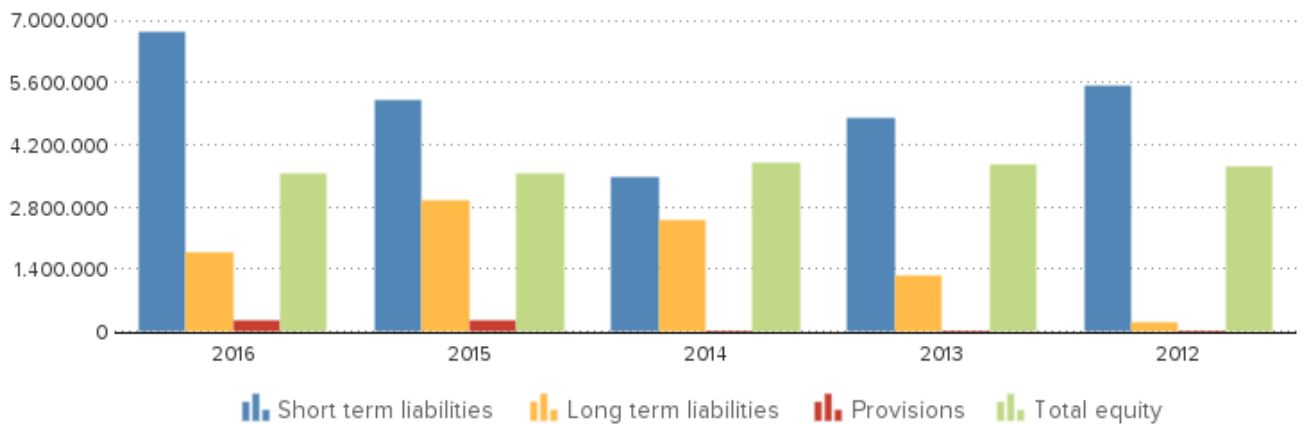
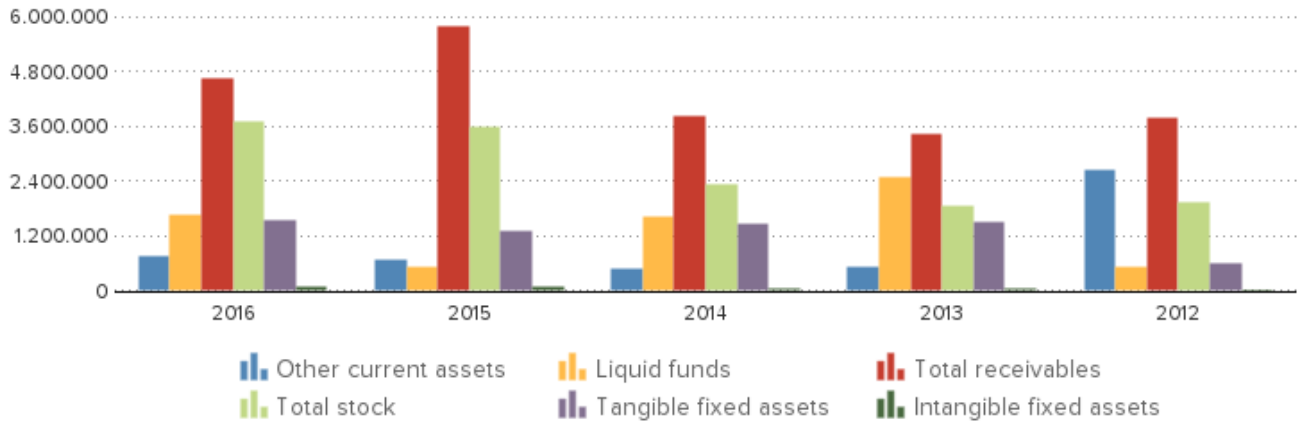
The total asset increase is retrievable in the fixed asset growth of 16.13 %.

In 2016 the assets of the company were 12.98 % composed of fixed assets and 87.02 % by current assets. The assets are being financed by an equity of 28.87 %, and total debt of 71.13 %.

The total assets of the company increased with 22.41 % between 2014 and 2015.

Despite the assets growth, the non current assets decreased with - 10.04 %.

In 2015 the assets of the company were 11.53 % composed of fixed assets and 88.47 % by current assets. The assets are being financed by an equity of 29.85 %, and total debt of 70.15 %.



PROFIT AND LOSS

Year	2016	2015	2014	2013	2012
Revenues	21.005.912	19.664.499	18.214.415	16.673.930	18.264.004
Net turnover	21.373.363	21.346.343	18.814.057	16.765.058	18.499.349
Wages and salaries	460.066	434.927	403.773	515.303	669.688
Amorization and depreciation	266.260	252.234	237.934	147.312	96.484
Production costs	18.100.247	18.413.209	16.383.578	14.474.304	16.174.115
Operating result	104.872	-95.688	192.679	95.506	-8.097
Financial income	14.036	4.030	5.235	3.945	2.190
Financial expenses	98.775	104.610	113.454	37.170	15.675
Financial result	-84.739	-100.580	-108.219	-33.225	-13.485
Result on ordinary operations before taxes	20.133	-196.268	84.460	62.281	-21.582

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Taxation on the result of ordinary activities	18.054	20.862	40.374	50.928	10.341
Result of ordinary activities after taxes	2.079	-217.130	44.086	11.353	-31.923
Extraordinary income		7.517	7.284	22.822	52.331
Extraordinary expense		16.528	12.151	13.066	-1.217
Extraordinary result before taxation		-9.011	-4.867	9.756	53.548
Net result	2.079	-226.141	39.219	21.109	21.625
Summary					

The turnover of the company remained the same between 2015 and 2016.

The operating result of the company grew with 209.6 % between 2015 and 2016. This evolution implies an increase of the company's economic profitability.

The result of these changes is an increase of the company's Economic Profitability of 109.7 % of the analysed period, being equal to 0.16 in the year 2016.

Despite the growth the assets turnover decreased, whose index evolved with -2.79 % to a level of 1.74.

The Net Result of the company increased by 100.92 % between 2015 and 2016.

The company's Financial Profitability has been negatively affected by the financial activities in comparison to the EBITs behaviour. The result of these variations is a profitability reduction of 110.34 % of the analysed period, being 0.57 in the year 2016.

The company's financial structure has slowed down its financial profitability.

The turnover of the company grew with 13.46 % between 2014 and 2015.

The operating result of the company declined with -149.66 % between 2014 and 2015. This evolution implies a decrease of the company's economic profitability.

The result of these changes is a reduction of the company's Economic Profitability of -289.66 % of the analysed period, being equal to -1.65 in the year 2015.

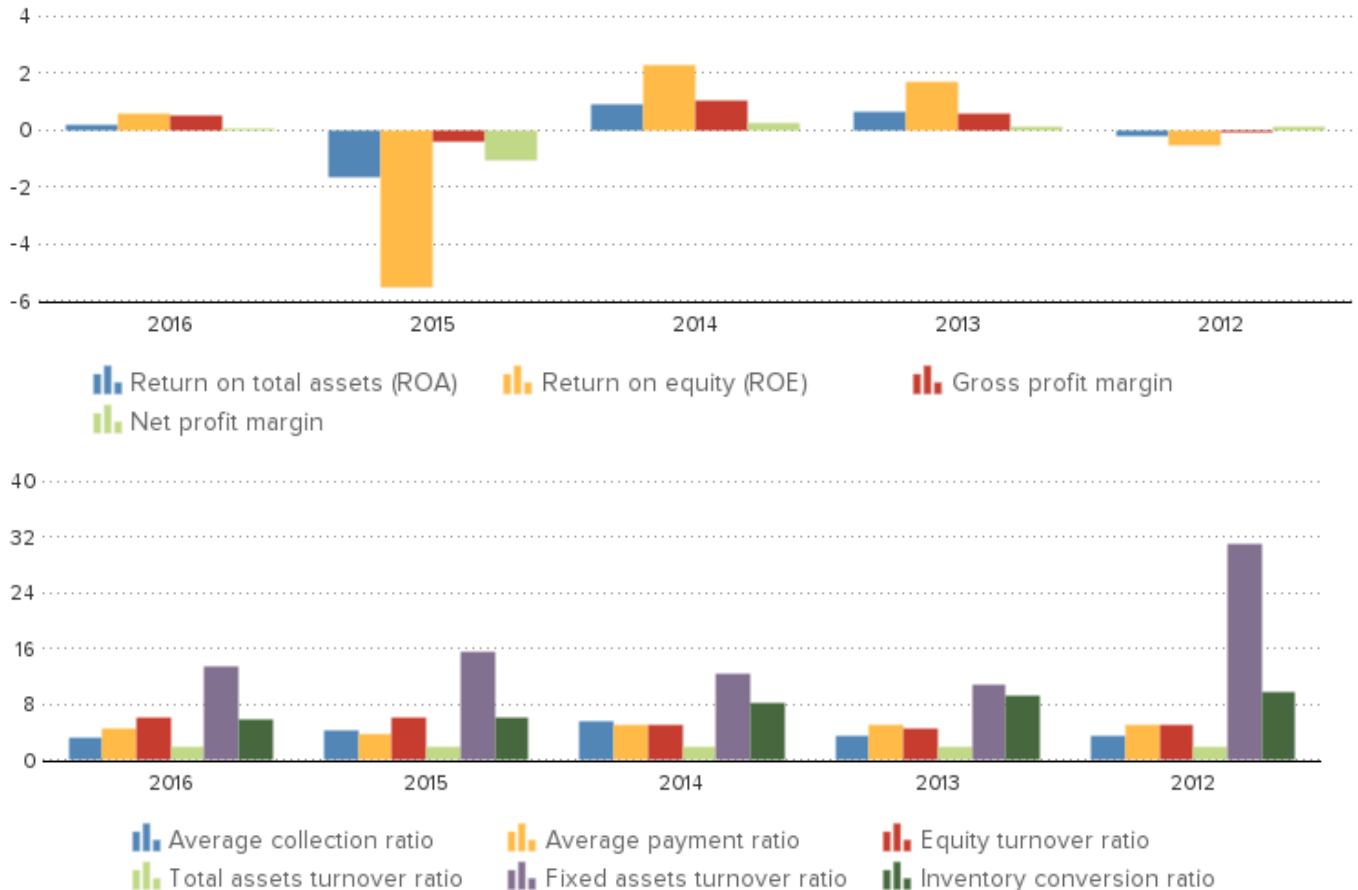
This fall has contributed to an asset turnover decrease, whose index evolved from -7.25 to a level of 1.79.

The Net Result of the company decreased by -676.61 % between 2014 and 2015.

The company's Financial Profitability has been negatively affected by the financial activities in comparison to the EBITs behaviour.

The result of these variations is a profitability reduction of -345.98 % of the analysed period, being -5.51 in the year 2015.

The company's financial profitability has been positively affected by its financial structure.



COUNTRY INFORMATION

Population	60.7 million
GDP per capita	30507 USD
Country risk	Below average
Company risk	Low

PUBLICATIONS

Remarks	Status: Active Category: Large company Last year: 2016 Turnover last year: 21.373.363 EUR
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Result last year: 2.079 EUR
TOTAL assets last year: 12.303.555 EUR
Number of employees: 12
Number of shareholders: 3
Number of subsidiaries: 1
Number of branches: 0

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.79
UK Pound	1	INR 91.11
Euro	1	INR 80.78
EURO	1	INR 80.77

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	POJ

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)