

WENZHOU FOREIGN TRADE INDUSTRIAL PRODUCT CO., LTD. - 519237 PAGE NO. : 1

MIRA INFORM REPORT

Report No. :	519237
Report Date :	11.07.2018

IDENTIFICATION DETAILS

Name :	WENZHOU FOREIGN TRADE INDUSTRIAL PRODUCT CO., LTD.
Registered Office :	Room 1301-1302, International Trade Center, No. 8 Liming West Road, Wenzhou Zhejiang Province
Country :	China
Financials (as on) :	31.12.2017
Date of Incorporation :	22.02.1993
Com. Reg. No.:	91330300145041786Y
Legal Form :	Shares Limited Company
Line of Business :	<ul style="list-style-type: none"> Subject includes wholesaling chemical raw materials; selling textile knitting, general merchandise, household goods, hardware; counter trade & transit trade; importing and exporting commodities and technology. Subject is mainly engaged in international trade. Products mainly include: chemical raw materials, textile knitting, general merchandise, household goods, hardware.
No. of Employees :	114

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints

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Litigation :	Clear
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NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
China	A2	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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CHINA - ECONOMIC OVERVIEW

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2016 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

After keeping its currency tightly linked to the US dollar for years, China in July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would allow a resumption of gradual liberalization. From 2013 until early 2015, the renminbi (RMB) appreciated roughly 2% against the dollar, but the exchange rate fell 13% from mid-2015 until end-2016 amid strong capital outflows in part stemming from the August 2015 official devaluation; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic

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growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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COMPANY NAME AND ADDRESS

COMPANY NAME	Wenzhou Foreign Trade Industrial Product Co., Ltd.
CURRENT ADDRESS	13/F International Trade Center, No. 8 Liming West Road, Wenzhou, Zhejiang Province 325000 PR China
REGISTERED ADDRESS	Room 1301-1302, International Trade Center, No. 8 Liming West Road, Wenzhou Zhejiang Province
TEL. NO.	86 (0) 577-88862697/88862791
FAX NO.	86 (0) 577-88862785/88862799

EXECUTIVE SUMMARY

DATE OF REGISTRATION	: FEBRUARY 22, 1993
UNIFIED SOCIAL CREDIT CODE	: 91330300145041786Y
LEGAL FORM	: SHARES LIMITED COMPANY
CHIEF EXECUTIVE	: ZHENG JIANWEI (LEGAL REPRESENTATIVE)
REGISTERED CAPITAL	: CNY 10,000,000
STAFF	: 114
BUSINESS CATEGORY	: TRADING
REVENUE	: CNY 947,912,000 (AS OF DEC. 31, 2017)
EQUITIES	: CNY 50,841,000 (AS OF DEC. 31, 2017)
WEBSITE	: N/A
E-MAIL	: N/A
PAYMENT	: NO COMPLAINTS
MARKET CONDITION	: AVERAGE
FINANCIAL CONDITION	: FAIRLY STABLE
OPERATIONAL TREND	: FAIRLY STEADY
GENERAL REPUTATION	: AVERAGE

Adopted abbreviations (as follows)

SC - Subject Company (the company inquired by you)
N/A – Not available
CNY – China Yuan Ren Min Bi

OPERATIONAL TREND & GENERAL REPUTATION

This section aims at indicating the relative positions of SC in respect of its operational trend & general reputation

Operational Trend:-

Upward
Steady
Fairly Steady
Ordinary
Fair
Stagnant
Downward
Not known
Not yet be determined

General Reputation:-

Excellent
Good
Fairly Good
Average
Fair
Detrimental
Not known
Not yet be determined

LEGAL STATUS & HISTORY

SC was established as a shares limited company of PRC with State Administration of Industry & Commerce (SAIC) under Unified Social Credit Code: 91330300145041786Y.

SC's registered capital: CNY 10,000,000

SC's paid-in capital: CNY 10,000,000

Registration Change Record:-

Date	Change of Contents	Before the change	After the change
1998-06-29	Registered Capital	CNY 500,000	CNY 2,000,000
2001-12-05	Registered Capital	CNY 2,000,000	CNY 5,000,000
	Shareholder (s) (% of Shareholding)	Wenzhou 2 nd Automobile Transportation Corp. 92.5% Wenzhou Foreign Investment Consulting Service Center 7.5%	Wenzhou 2 nd Automobile Transportation Corp. 4% Labor Union of Wenzhou Foreign Trade & Economic Cooperation Bureau 3% Zheng Jianwei 73% Wang Zhe 20%
2006-10-31	Shareholder (s)	Wenzhou 2 nd Automobile Transportation Corp. 4% Labor Union of Wenzhou Foreign Trade & Economic Cooperation Bureau 3% Zheng Jianwei 73% Wang Zhe 20%	Labor Union of Wenzhou Foreign Trade & Economic Cooperation Bureau 3% Wenzhou 2 nd Automobile Transportation Corp. 4% Zheng Jianwei 73%

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2007-01-15	Shareholder (s) (% of Shareholding)	Labor Union of Wenzhou Foreign Trade & Economic Cooperation Bureau 3% Wenzhou 2 nd Automobile Transportation Corp. 4% Zheng Jianwei 73% Xia Liqi 20%	Xia Liqi 20% Wenzhou 2 nd Automobile Transportation Corp. 4% Xia Liqi 20% Zheng Jianwei 76%
2008	Registration No.	3303001000584	330305000004524
	Registered Capital	CNY 5,000,000	CNY 10,000,000
2015-12-25	Legal Form	Limited Liabilities Company	Shares Limited Company
	Registration No./ Unified Social Credit Code	330305000004524	91330300145041786Y

Current Co search indicates SC's shareholders & chief executives are as follows:-

Name of Shareholder (s)	% of Shareholding
Wenzhou 2 nd Automobile Transportation Corp.	4
Zheng Jianwei	76
Xia Liqi	20

SC's Chief Executives:-

Position	Name
Legal Representative, Chairman and General Manager	Zheng Jianwei
Director	Gao Bailing
	Xia Liqi
	Shao Jingxia
	Yang Yuejin
	Wu Shenghua
	Zou Qiongyao
Supervisor	Chen Yong
	Chen Wei
	Pan Xiaohui

RECENT DEVELOPMENT

No recent development was found during our checks at present.

SHAREHOLDER CHART & BACKGROUND

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Name	% of Shareholding
Wenzhou 2 nd Automobile Transportation Corp.	4
Zheng Jianwei	76
Xia Liqi	20

Wenzhou 2nd Automobile Transportation Corp.

Unified Social Credit Code: 91330300145033102Y

Date of Registration: May 12, 1982

Registered Capital: CNY 4,660,000

Legal Representative: Xia Xiaojian

MANAGEMENT

Zheng Jianwei, Legal Representative, Chairman and General Manager

- Gender: M
- Working experience (s):

At present, working in SC as legal representative, chairman and general manager
Also as principal in Wenzhou Foreign Trade Industrial Product Co., Ltd. Shangjiang Branch

Director

Gao Bailing
Xia Liqi
Shao Jingxia
Yang Yuejin
Wu Shenghua
Zou Qiongyao

Supervisor

Chen Yong
Chen Wei
Pan Xiaohui

BUSINESS OPERATION

SC's registered business scope includes wholesaling chemical raw materials; selling textile knitting, general merchandise, household goods, hardware; counter trade & transit trade; importing and exporting commodities and technology.

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SC is mainly engaged in international trade.

SC's products mainly include: chemical raw materials, textile knitting, general merchandise, household goods, hardware, etc.

SC sources its products 95% from domestic market, and 5% from overseas market. SC sells 10% of its products in domestic market, and 90% to overseas market, mainly Southeast Asia, Europe and U.S.A., etc.

The buying terms of SC include Check, T/T, L/C and Credit of 30-60 days. The payment terms of SC include Check, T/T, L/C and Credit of 30-60 days.

Major Clients

Kingstar Supplies Inc.
SQUADRA & SFERA C I S A

Staff & Office:

SC is known to have approx. 114 staff at present.
SC rents an area as its operating office, but the detailed information is unknown.

RELATED COMPANY

Subsidiaries & Branches,

Wuhai Heye Chemical Ltd.
Unified Social Credit Code: 911503035641650629
Date of Registration: November 9, 2010
Legal Form: Limited Liabilities Company
Registered Capital: CNY 50,000,000
Legal Representative: Zheng Yu

Wuhai Yandang Chemical Co., Ltd.
Registration No.: 150303000007286
Date of Registration: August 14, 2003
Legal Form: One-person Limited Liabilities Company
Registered Capital: CNY 8,000,000
Legal Representative: Zheng Yu

Wenzhou Foreign Trade Industrial Product Co., Ltd. Branch
Wenzhou Foreign Trade Industrial Product Co., Ltd. Shangjiang Branch
Wenzhou Foreign Trade Industrial Product Co., Ltd. Station Avenue Branch
Wenzhou Foreign Trade Industrial Product Co., Ltd. Shanghai Branch
Etc.

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PAYMENT

Overall payment appraisal:

() Excellent () Good (X) Average () Fair () Poor () Not yet be determined

The appraisal serves as a reference to reveal SC's payments habits and ability to pay. It is based on the 3 weighed factors: Trade payment experience (through current enquiry with SC's suppliers), our delinquent payment records and our debt collection record concerning SC.

Trade payment experience: SC did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

Delinquent payment record: None in our database.

Debt collection record: No overdue amount owed by SC was placed to us for collection within the last 6 years.

BANKING

The bank information of SC is not filed in local SAIC.

FINANCIALS

Financial Summary

Unit: CNY'000	As of Dec. 31, 2013	As of Dec. 31, 2014	As of Dec. 31, 2015	As of Dec. 31, 2016	As of Dec. 31, 2017
Total assets	268,660	307,165	333,444	280,827	185,886
Total liabilities	215,699	253,148	284,737	230,181	135,045
Equities	52,961	54,017	48,707	50,646	50,841
Revenue	1,054,738	1,084,782	1,049,785	840,748	947,912
Profit before tax	4,253	1,777	1,697	2,388	487
Less: profit tax	1,329	444	424	83	199
Profits	2,924	1,333	1,273	2,305	288

Important Ratios

	As of Dec. 31, 2013	As of Dec. 31, 2014	As of Dec. 31, 2015	As of Dec. 31, 2016	As of Dec. 31, 2017
*Liabilities to assets	0.80	0.82	0.85	0.82	0.73
*Net profit margin (%)	0.28	0.12	0.12	0.27	0.03
*Return on	1.09	0.43	0.38	0.82	0.15

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total assets (%)						
*Revenue /	3.93	3.53	3.15	2.99	5.10	
Total assets						

FINANCIAL COMMENTS

PROFITABILITY: AVERAGE

- The revenue of SC appears fairly good in its line.
- SC's net profit margin is average.
- SC's return on total assets is average.

LIQUIDITY: AVERAGE

- SC's revenue is in an average level, comparing with the size of its total assets.

LEVERAGE: AVERAGE

- The debt ratio of SC is average.
- The risk for SC to go bankrupt is average.

Overall financial condition of the SC: Fairly Stable.

CONCLUSIONS

SC is considered medium-sized in its line with fairly stable financial conditions.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.79
UK Pound	1	INR 91.11
Euro	1	INR 80.78
CNY	1	INR 10.33

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	NIT

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)