

## MIRA INFORM REPORT

Report No. :	519603
Report Date :	12.07.2018

### IDENTIFICATION DETAILS

Name :	ISHIDA CO LTD
Registered Office :	44 Sannocho-Shogoin Sakyoku Kyoto 606-8392
Country :	Japan
Financials (as on) :	31.03.2017
Date of Incorporation :	October 1948
Com. Reg. No.:	1300-01-005893
Legal Form :	Limited Company
Line of Business :	Manufacturer of Weighing/Measuring Instruments.
No. of Employees :	1,438

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

#### NOTES:

Any query related to this report can be made on e-mail: [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

## JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

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## **COMPANY NAME AND ADDRESS**

ISHIDA CO LTD

REGD NAME: KK Ishida

MAIN OFFICE: 44 Sannocho-Shogoin Sakyoku Kyoto 606-8392 JAPAN  
Tel: 075-771-4141 Fax: 075-751-0747

URL: <http://www.ishida.co.jp>

E-Mail address: [info@ishida.co.jp](mailto:info@ishida.co.jp)

## **ACTIVITIES**

Mfg of weighing/measuring instruments

## **BRANCHES**

Tokyo, Osaka, Niigata, Chiba, Yokohama, Shizuoka, other (Tot 33)

## **AGENT DEALERS**

33 nationwide

## **OVERSEAS**

Europe (7), Brazil, Argentina, Korea, China, Thailand, Philippines, Malaysia, India, USA (3), Canada, UAE, South Africa, other (--subsidiaries) (Tot 21)

## **FACTORYES**

Shiga; UK, Korea, China, Brazil,

## **OFFICERS**

TAKAHIDE ISHIDA, PRES  
Yoshikatsu Nakagawa, dir  
Minoru Takai, dir

Seiichi Ueno, s/mgn dir  
Yasushi Yamaguchi, dir  
Minoru Ohshita, dir

Yen Amount: In million Yen, unless otherwise stated

## **SUMMARY**

FINANCES	FAIR	A/SALES	Yen 79,543 M
PAYMENTS	REGULAR	CAPITAL	Yen 99 M
TREND	STEADY	WORTH	Yen 70,706 M
STARTED	1948	EMPLOYES	1,438

## **COMMENT**

MFR SPECIALIZING IN WEIGHING/MEASURING EQUIPMENT.

FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

## **HIGHLIGHTS**

The subject company was established originally in 1893 by Otokichi II Ishida, on his account. Incorporated in 1948 the firm has been succeeded by his descendants. Takahide Ishida took the pres office in May 2010. This is a specialized mfr of weighing, packaging and measuring instruments for industrial & commercial use. Nation's top maker of weighing and packaging equipment, with 80% market share for industrial use and 50% for commercial use. Boasts debt-free management. Active in overseas markets with 4 mfg plants in UK, Korea, China and Brazil, and sales/maintenance subsidiaries in Thailand, Malaysia, USA, Canada, India, Europe, other. Clients include supermarkets, department stores, food processors, convenience stores, etc, nationwide.

## **FINANCIAL INFORMATION**

The sales volume for Mar/2017 fiscal term amounted to Yen 79,543 million, a 10% up from Yen 72,767 million in the previous term. The recurring profit was posted at Yen 10,356 million and the net profit at Yen 6,676 million, respectively, compared with Yen 6,135 million recurring profit and Yen 4,361 million net profit, respectively, a year ago.

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For the current term ending Mar 2018 the recurring profit is projected at Yen 11,000 million and the net profit at Yen 6,950 million, respectively, on a 5% rise in turnover, to Yen 83,520 million. Business is seen expanding steadily.

The financial situation is considered FAIR and good for ORDINARY business engagements.

## **REGISTRATION**

**Date Registered:** Oct 1948  
**Regd No.:** 1300-01-005893 (Kyoto-Sakyoku)  
**Legal Status:** Limited Company (Kabushiki Kaisha)  
**Authorized:** 7.9 million shares  
**Issued:** 1.99 million shares  
**Sum:** Yen 99.63 million  
**Major shareholders (%):** Kansai Ishida (15.9), Ryuichi Ishida (11.5), Takahide Ishida (6.1), other  
**No. of shareholders:** 57

Nothing detrimental is known as to the commercial morality of executives.

## **OPERATION**

**Activities:** Manufactures weighing & packaging equipment for industrial use (60%), for commercial use (40%).  
**Exports:** 30%

### **(Handling Items):**

**Weighing/Packaging:** multihead weigher, snack food bagmaker, case packer, conveyor;

**Inline Inspection:** check weigher, metal detector, X-ray inspection systems, seal checker;

**Retail Systems:** counter top scale printer, price computing scale, counter top label printer, automatic wrapper, scale printer for prepack, software tools for retail systems;

**Food Processing:** automatic wrapper, weigh price labeler, information multi scale;

**Factory Automation:** platform scale, information multi scale, compact scale, automatic labeler, parts packer;

**Logistic Systems:** weighing/cubing, other.

**Clients:** Supermarket chains, convenience stores, consumer coops, food processors, department stores, farm coops, Group firms, other.

No. of accounts: 800

Domestic areas of activities: Nationwide

**Suppliers:** [Mfrs, wholesalers] NEC Platforms Ltd, Fujitsu Ltd, TDK, Oriental Motor, Takebishi Electric Sales, TEC, Sanken Electric Co, other.

**Payment record:** Regular

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**Location:** Business area in Kyoto. Office premises at the caption address are owned and maintained satisfactorily.

**Bank References:**

Bank of Kyoto (H/O)  
SMBC (Kyoto)  
Relations: Satisfactory

**FINANCES**

(IN MILLION YEN)

Terms Ending:	31/03/2018	31/03/2017	31/03/2016	31/03/2015
Annual Sales	83,520	79,543	72,767	67,451
Recur. Profit	11,000	10,356	6,135	8,492
Net Profit	6,950	6,676	4,361	8,481
Total Assets		89,036	79,698	75,113
Current Assets		70,648	63,710	53,957
Current Liabs		18,317	14,947	14,652
Net Worth		70,706	64,104	59,808
Capital, Paid-Up		99	99	99
Div.Ttl in Million (¥)		74.226	65.568	65.568
<b>&lt;Analytical Data&gt;</b>	(%)	(%)	(%)	(%)
S.Growth Rate	5.00	9.31	7.88	7.47
Current Ratio	..	385.70	426.24	368.26
N.Worth Ratio	..	79.41	80.43	79.62
R.Profit/Sales	13.17	13.02	8.43	12.59
N.Profit/Sales	8.32	8.39	5.99	12.57
Return On Equity	..	9.44	6.80	14.18

**Note:** Forecast (or estimated) for the 31/03/2018 fiscal term.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.83
UK Pound	1	INR 91.35
Euro	1	INR 80.79
Yen	1	INR 0.61

**Note:** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	DIV
Report Prepared by :	TRU

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)