

**ADITYA BIRLA GRASUN CHEMICALS (FANGCHENGGANG) LTD. - 519892 PAGE NO. : 1**

## MIRA INFORM REPORT

Report No. :	519892
Report Date :	13.07.2018

### IDENTIFICATION DETAILS

Name :	ADITYA BIRLA GRASUN CHEMICALS (FANGCHENGGANG) LTD.
Registered Office :	Changshan New Zone, Gangkou District, Fangchenggang Guangxi
Country :	China
Financials (as on) :	30.06.2017
Date of Incorporation :	28.05.2007
Unified Social Credit Code :	914506007852402063
Legal Form :	Chinese-Foreign Equity Joint Venture Enterprise
Line of Business :	Subject registered business scope includes manufacturing and selling phosphoric acid (including food additive phosphoric acid) (with valid safety production license and food safety license) and related products and providing related services.
No. of Employees :	70

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	No Complaints
Litigation :	Clear

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
China	A2	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

## CHINA - ECONOMIC OVERVIEW

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2016 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

After keeping its currency tightly linked to the US dollar for years, China in July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would allow a resumption of gradual liberalization. From 2013 until early 2015, the renminbi (RMB) appreciated roughly 2% against the dollar, but the exchange rate fell 13% from mid-2015 until end-2016 amid strong capital outflows in part stemming from the August 2015 official devaluation; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic

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growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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## **COMPANY NAME AND ADDRESS**

<b>COMPANY NAME</b>	Aditya Birla Grasun Chemicals (Fangchenggang) Ltd.
<b>CURRENT ADDRESS</b>	Taohuawan (Shibantian), Gangkou District, Fangchenggang Guangxi 538001 PR China
<b>REGISTERED ADDRESS</b>	Changshan New Zone, Gangkou District, Fangchenggang Guangxi
<b>TEL. NO.</b>	86 (0) 770-2863132/2863137/2863133
<b>FAX NO.</b>	86 (0) 770-2863132/2863083

## **EXECUTIVE SUMMARY**

DATE OF REGISTRATION	: MAY 28, 2007
UNIFIED SOCIAL CREDIT CODE	: 914506007852402063
LEGAL FORM	: CHINESE-FOREIGN EQUITY JOINT VENTURE ENTERPRISE
CHIEF EXECUTIVE	: K.K.MAHESHWARI (LEGAL REPRESENTATIVE)
REGISTERED CAPITAL	: CNY 40,000,000
STAFF	: 70
BUSINESS CATEGORY	: MANUFACTURING & TRADING
REVENUE	: CNY 67,043,000 (FROM JAN. 1, 2017 TO JUN. 30, 2017)
EQUITIES	: CNY 27,964,000 (AS OF JUN. 30, 2017)
WEBSITE	: N/A
E-MAIL	: N/A
PAYMENT	: NO COMPLAINTS
MARKET CONDITION	: AVERAGE
FINANCIAL CONDITION	: FAIR
OPERATIONAL TREND	: FAIRLY STEADY
GENERAL REPUTATION	: AVERAGE

Adopted abbreviations (as follows)

**SC** - Subject Company (the company inquired by you)

**N/A** – Not available

**CNY** – China Yuan Ren Min Bi

## **OPERATIONAL TREND & GENERAL REPUTATION**

This section aims at indicating the relative positions of SC in respect of its operational trend & general reputation

Operational Trend:-

Upward

Steady

Fairly Steady

Ordinary

General Reputation:-

Excellent

Good

Fairly Good

Average

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Fair	Fair
Stagnant	Detrimental
Downward	Not known
Not known	Not yet be determined
Not yet be determined	

**LEGAL STATUS & HISTORY**

SC was established as Chinese-foreign equity joint venture enterprise of PRC with State Administration of Industry & Commerce (SAIC) under unified social credit code: 914506007852402063.

SC's Import and Export Enterprise Code: 4500785240206

SC's registered capital: CNY 40,000,000

SC's paid-in capital: CNY 40,000,000

**Registration Change Record:-**

Date	Change of Contents	Before the change	After the change
--	Registration No.	000322	450600400000672
2017-5-23	Registration No./ Unified Social Credit Code	450600400000672	914506007852402063

**Current Co search indicates SC's shareholders & chief executives are as follows:-**

Name of Shareholder (s)	% of Shareholding
Aditya Birla Chemicals (Thailand) Limited	75
Fangchenggang Grasun Chemical Co., Ltd.	25

**SC's Chief Executives:-**

Position	Name
Legal Representative, Chairman and General Manager	K.K.Maheshwari
Director	Luo Peng
	Yan g Jiandong
	MR.K.C.Ladha
	Mr.Ajay Mahajan
	Mr.Debu Bhattacharya
	Mr.H.K.Agarwal
	Mr.prem.Tiwari

## **RECENT DEVELOPMENT**

No recent development was found during our checks at present.

## **SHAREHOLDER CHART & BACKGROUND**

<b>Name</b>	<b>% of Shareholding</b>
Aditya Birla Chemicals (Thailand) Limited	75
Fangchenggang Grasun Chemical Co., Ltd.	25

Aditya Birla Chemicals (Thailand) Limited  
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Aditya Birla Chemicals (Thailand) Limited forms part of the Aditya Birla Group's chemicals business, which spans over nine units – five in Thailand and four in India. The company is engaged in the production of five major chemical groups, namely, chlor-alkali products, epichlorohydrin, epoxy resins, phosphates and sulphites. Four separate chemical companies namely Thai Organic Chemicals Company (TOCC), Thai Epoxy and Allied Products Company (TEC), Thai Polyphosphate & Chemicals Company (TPC) and Thai Sulphites & Chemicals Company (TSC) were merged together to form Aditya Birla Chemicals (Thailand) Ltd. in 2006.

3, Soi G-2, Prakornsongkrorad Road, Tambol Huey Pong

Anphur Muangrayong

Rayong 21150

Thailand

Tel: +66 38 687356/9

Fax: +66 38 685074

Website: [www.adityabirlachemicals.com](http://www.adityabirlachemicals.com)

Email: [chlor-alkalimanu@adityabirla.com](mailto:chlor-alkalimanu@adityabirla.com)

Fangchenggang Grasun Chemical Co., Ltd.  
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Date of Registration: October 4, 1996

Unified Social Credit Code: 914506021993725640

Legal Form: Limited Liabilities Company

Chief Executive: Luo Peng 罗澎 (Legal Representative)

Registered Capital: CNY 2,000,000

Address: Shibantian, Gangkou District, Fangchenggang

Tel: 86 (0) 770-2862885

## **MANAGEMENT**

**K.K.Maheshwari, Legal Representative, Chairman and General Manager**  
-----

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Gender: M  
Nationality: Thailand  
Age: 50's  
Qualification: University  
Working experience (s):

From 2007 to present, working in SC as legal representative, chairman and general manager  
Also working in Aditya Birla Nuvo Limited, Aditya Birla Chemicals (India) Limited, and Tanfac Industries Limited as director

**Director**

-----  
Luo Peng  
Yan g Jiandong  
MR.K.C.Ladha  
Mr.Ajay Mahajan  
Mr.Debu Bhattacharya  
Mr.H.K.Agarwal  
Mr.prem.Tiwari

## ***BUSINESS OPERATION***

SC's registered business scope includes manufacturing and selling phosphoric acid (including food additive phosphoric acid) (with valid safety production license and food safety license) and related products, and providing related services.

SC is mainly engaged in manufacturing and selling phosphoric acid and other related products.

SC sources its materials 100% from domestic market, mainly Guangxi. SC sells 20% of its products in domestic market, and 80% to overseas market, mainly Iran, Japan, Malaysia, Thailand, Pakistan, etc.

The buying terms of SC include Check, T/T and Credit of 30-60 days. The payment terms of SC include Check, T/T, L/C and Credit of 30-60 days.

**\*Major Supplier\***

-----  
Guangxi Construction Engineering Group No. 1 Installation Co., Ltd.

**\*Major Customers\***

=====  
Tricon Energy Ltd.  
Megaloid Laboratories Ltd.

**Staff & Office:**

-----  
SC is known to have approx. 70 staff at present.

SC rents an area as its operating office & factory of approx. 40,080 sq. meters at the heading address.

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## **RELATED COMPANY**

According to [www.adityabirlachemicals.com](http://www.adityabirlachemicals.com)

Aditya Birla Nuvo Limited

Aditya Birla Chemicals (India) Limited

Tanfac Industries Limited

Grasim Industries Limited

## **PAYMENT**

### **Overall payment appraisal:**

Excellent  Good  Average  Fair  Poor  Not yet be determined

The appraisal serves as a reference to reveal SC's payments habits and ability to pay. It is based on the 3 weighed factors: Trade payment experience (through current enquiry with SC's suppliers), our delinquent payment records and our debt collection record concerning SC.

**Trade payment experience:** SC's suppliers declined to make any comments.

**Delinquent payment record:** None in our database.

**Debt collection record:** No overdue amount owed by SC was placed to us for collection within the last 6 years.

## **BANKING**

### **Basic Bank:**

China Construction Bank Fangchenggang Bagongli Avenue Office

AC#: 45001659587059888999

## **FINANCIALS**

### **Financial Summary**

Unit: CNY'000

Total assets

Total liabilities

**As of Jun. 30, 2017**

68,131

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40,167

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Equities	27,964
	-----
Unit: CNY'000	<b>From Jan. 1, 2017 to Jun. 30, 2017</b>
Revenue	67,043
Profit before tax	-1,482
Less: profit tax	0
Profits	-1,482

**Important Ratios**

=====

	<b>As of Jun. 30, 2017</b>
*Liabilities to assets	0.59
*Net profit margin (%)	-2.21
*Return on total assets (%)	-2.18
*Revenue / Total assets	0.98

***FINANCIAL COMMENTS***

**PROFITABILITY: FAIR**

The revenue of SC appears average in its line.  
SC's net profit margin is fair.  
SC's return on total assets is fair.

**LIQUIDITY: AVERAGE**

SC's revenue is in an average level, comparing with the size of its total assets.

**LEVERAGE: FAIR**

The debt ratio of SC is average.  
The risk for SC to go bankrupt is average.

**Overall financial condition of the SC: Fair.**

***CONCLUSIONS***

SC is considered medium-sized in its line with fair financial conditions.

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**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.63
UK Pound	1	INR 90.67
Euro	1	INR 80.16
CNY	1	INR 10.24

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	VIV
<b>Report Prepared by :</b>	KET

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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