

MIRA INFORM REPORT

Report No. :	519398
Report Date :	13.07.2018

IDENTIFICATION DETAILS

Name :	FRIGERIO CONSERVA ALLANA PRIVATE LIMITED (w.e.f. 31.10.2014)
Formerly Known As :	FRIGERIO CONSERVA ALLANA LIMITED
Registered Office :	Allana House 4, Allana Road, Colaba, Mumbai – 400001, Maharashtra
Tel. No.:	91-22-22811000
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	27.03.1989
CIN No.: [Company Identification No.]	U74999MH1989PTC051140
Capital Investment / Paid-up Capital :	INR 6.885 Million
PAN No.: [Permanent Account No.]	AAACF0522B
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacturing, Exporting and Processing of Frozen Meat and Foodstuffs. [Registered Activity]
No. of Employees :	Information declined by the management

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Clear
Comments :	<p>Frigerio Conserva Allana Private Limited is engaged in Manufacturing, Exporting, Processing and Processing of Frozen Meat and Foodstuffs. The company was incorporated in the year 1989 and is based in Mumbai, Maharashtra. It is an established company having excellent track record.</p> <p>For the financial year ended 2017, the company has achieved healthy operational revenue and has reported profit margin at 3.80% (approx.).</p> <p>The company possesses robust financial profile marked by strong net worth base along with debt free balance sheet of the company.</p> <p>Fundamentals of the company are strong and healthy.</p> <p>The company also derives strength from its long established track record of business operations.</p> <p>Trade relations are reported as fair. Business is active. Payment terms are seems to be regular and as per commitments.</p> <p>In view of the aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

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Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 13.07.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DECLINED BY

Name :	Mr. Nair
Designation :	Accounts Executive
Contact No.:	91-22-22811000
Date :	11.07.2018

LOCATIONS

Registered Office :	Allana House 4, Allana Road, Colaba, Mumbai – 400001, Maharashtra, India
Tel. No.:	91-22-22811000 / 22874455
Fax No.:	91-22-22044821 / 22047002
E-Mail :	ankhan@allana.com allanasons@allana.com ukpnambiar@gmail.com
Website :	www.allana.com
Corporate Office:	Allana Centre, A R J Allana Marg, 113 / 115 M.G Road, Fort, Mumbai - 400 001, Maharashtra, India
Tel. No.:	91-22-22628000 / 66569000
Fax No.:	91-22-22695700 / 22695701

DIRECTORS

AS ON: 31.03.2018

Name :	Mr. Jayprakash Nandalal Atal
Designation :	Director

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Address :	Bungalow No.2, Atur Park, V.N. Purav Marg, Chembur, Mumbai - 400071, Maharashtra, India
Date of Birth/Age :	12.12.1950
Date of Appointment :	16.05.1989
DIN No.:	00226246
Name :	Mr. Haidarali Kasimali Sayyad
Designation :	Director
Address :	H. No. 6-59, Allipur, Medak, Zaheerabad - 502220, Andhra Pradesh, India
Date of Birth/Age :	05.05.1968
Date of Appointment :	01.12.2006
DIN No.:	01127677
Name :	Mr. Sanjay Padmakar Dighe
Designation :	Additional Director
Address :	23-202, Nri Complex, Seawoods Estate Nerul, Navi Mumbai - 400706, Maharashtra, India
Date of Appointment :	10.04.2018
DIN No.:	06407138
Name :	Mr. Chetan Rasiklal Salot
Designation :	Additional Director
Address :	B-601, 6th Floor, Prabhu Apts, Rajawadi Road, Ghatkopar East, Mumbai - 400077, Maharashtra, India
Date of Appointment :	10.04.2018
DIN No.:	06721373
Name :	Mr. Sanjay Kumar Sharma
Designation :	Additional Director
Address :	19/379 Babu Nagar, Mahendra Nagar, Gali N-1, Koil, Aligarh 202001, Uttar Pradesh, India
Date of Appointment :	10.04.2018
DIN No.:	08106768

INFORMATION DECLINED BY

Name :	Mr. Nair
Designation :	Accounts Executive

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

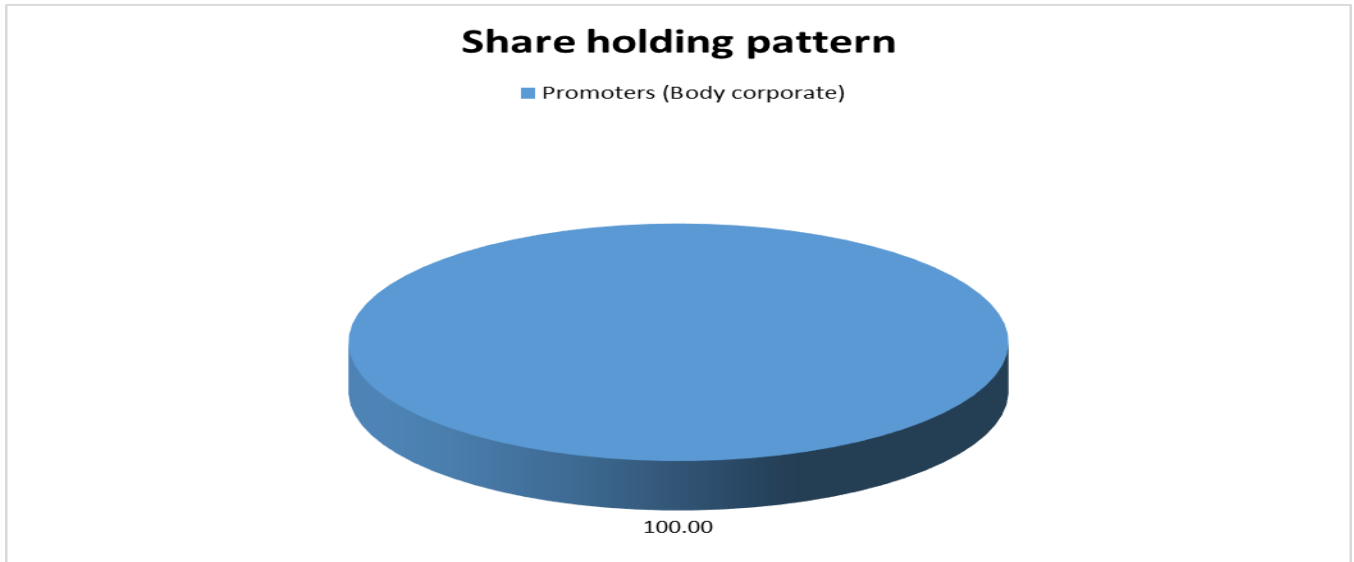
AS ON: 31.03.2016

Names of Shareholders	No. of Shares
Allanasons Private Limited, India	129998
Allana Cold Storage Private Limited, India	129000
Anjaneya Cold Storage Private Limited, India	139000
Allana Frozen Foods Private Limited, India	79000
Frigorifico Allana Private Limited, India	211500
J. N. Atal Holding Jointly with Iqbal Abdulgani Soorya as a nominee for Allanasons Private Limited, India	1
Iqbal Abdulgani Soorya Holding Jointly with J. N. Atal as a nominee Allanasons Private Limited, India	1
Total	688500

AS ON: 30.09.2017

Equity Share Breakup	Percentage of Holding
Category	
Promoters (Body corporate)	100.00
Total	100.00

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BUSINESS DETAILS

Line of Business :	Manufacturing, Exporting, Processing and Processing of Frozen Meat and Foodstuffs. [Registered Activity]	
Products :	ITC Code No.	Product Descriptions
	23011010	Manufacturing, Exporting, Processing and Processing of Frozen Meat and Foodstuffs
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Divulged	
Imports :	Not Divulged	
Terms :		
Selling :	Not Divulged	
Purchasing :	Not Divulged	

PRODUCTION STATUS: NOT AVAILABLE

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GENERAL INFORMATION

Suppliers :	Reference:	Not Divulged
	Name of the Person (Designation):	--
	Contact Number:	--
	Since how long known:	--
	Maximum limit dealt:	--
	Experience:	--
	Remark	--
Customers :	Reference:	Not Divulged
	Name of the Person (Designation):	--
	Contact Number:	--
	Since how long known:	--
	Maximum limit dealt:	--
	Experience:	--
	Remark	--
No. of Employees :	Information declined by the management	
Bankers :	<ul style="list-style-type: none"> • Union Bank of India • State Bank of Hyderabad 	
Facilities :	--	
Auditors :		
Name :	Rajendra and Company Chartered Accountants	
Address :	1311, Dalamal Tower, 211 Nariman Point, Mumbai, Maharashtra, India	
Income-tax PAN of auditor or auditor's firm :	AAAFB6405G	
Memberships :	Not Available	
Collaborators :	Not Available	
Associate company:	<ul style="list-style-type: none"> • Akseker Ethiopia Casing PLC • Frigorifico Allana Private Limited [U01220MH1986PTC040835] • Anjaneya Cold Storage Private Limited [U15100MH1971PTC048613] • EAC Natural Food Ltd FZC • Indagro Foods Private Limited [U15100MH1992PTC068160] • IFFCO(Malaysia) SDN BHD 	

	<ul style="list-style-type: none"> • Frigorifico Victoria Limited
Subsidiary company:	<ul style="list-style-type: none"> • Akseker Ethiopia Casing PLC • Frigorifico Boran Foods PLC

CAPITAL STRUCTURE

AS ON: 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
5000000	Equity Shares	INR 10/- each	INR 50.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
688500	Equity Shares	INR 10/- each	INR 6.855 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	6.885	6.885	6.885
(b) Reserves & Surplus	17350.053	16328.134	14665.877
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	17356.938	16335.019	14672.762
(3) Non-Current Liabilities			
(a) Long-term borrowings	0.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	16.688	27.647
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	60.331	51.752	38.035
Total Non-current Liabilities (3)	60.331	68.440	65.682
(4) Current Liabilities			
(a) Short term borrowings	0.000	0.000	0.000
(b) Trade payables	287.865	223.891	158.138
(c) Other current liabilities	432.798	349.012	655.680
(d) Short-term provisions	76.733	70.798	671.022
Total Current Liabilities (4)	797.396	643.701	1484.840
TOTAL	18214.665	17047.160	16223.284
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	2625.242	2788.269	3070.369
(ii) Intangible Assets	0.929	2.159	5.570
(iii) Capital work-in-progress	16.470	109.370	103.808
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	4200.475	3818.821	2619.278
(c) Deferred tax assets (net)	1.180	0.000	0.000
(d) Long-term Loan and Advances	0.000	0.000	0.000
(e) Other Non-current assets	136.617	180.879	844.761
Total Non-Current Assets	6980.913	6899.498	6643.786

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	966.880	1169.535	1487.187
(c) Trade receivables	8973.210	7756.693	6717.867
(d) Cash and cash equivalents	805.745	874.758	950.278
(e) Short-term loans and advances	0.000	0.000	289.130
(f) Other current assets	487.917	346.676	135.036
Total Current Assets	11233.752	10147.662	9579.498
TOTAL	18214.665	17047.160	16223.284

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Revenue from Operations	26723.843	30581.627	32810.961
	Other Income	23.828	18.992	4.134
	TOTAL	26747.671	30600.619	32815.095
Less	EXPENSES			
	Cost of Materials Consumed	22230.203	24701.253	27650.304
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	171.306	321.802	(503.914)
	Employees benefits expense	831.082	823.374	787.647
	Other expenses	1666.380	1804.908	1712.560
		0.000	0.000	54.000
	TOTAL	24898.971	27651.337	29700.597
	PROFIT BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	1848.700	2949.282	3114.498
Less	FINANCIAL EXPENSES	0.000	0.000	0.000
	PROFIT BEFORE TAX, DEPRECIATION AND AMORTISATION	1848.700	2949.282	3114.498
Less/ Add	DEPRECIATION/ AMORTISATION	427.809	496.812	483.741
	PROFIT BEFORE TAX	1420.891	2452.470	2630.757
Less	TAX	403.660	791.795	602.092
	PROFIT AFTER TAX	1017.231	1660.675	2028.665

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	Earnings Per Share (INR)	1000.00	2000.00	2946.500

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Net cash flows from (used in) operations	883.261	1960.417	2145.933
Net cash flows from (used in) operating activities	473.535	1134.068	1482.179

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	122.56	92.58	74.73
Account Receivables Turnover (Income / Sundry Debtors)	2.98	3.94	4.88
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	4.73	3.31	2.09
Inventory Turnover (Operating Income / Inventories)	1.91	2.52	2.09
Asset Turnover (Operating Income / Net Fixed Assets)	0.70	1.02	0.98

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.04	0.04	0.09
Debt Equity Ratio (Total Liability / Networth)	0.00	0.00	0.00
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.05	0.04	0.10

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Fixed Assets to Networth (Net Fixed Assets / Networth)	0.15	0.18	0.22
Interest Coverage Ratio (PBIT / Financial Charges)	0.00	0.00	0.00

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	3.81	5.43	6.18
Return on Total Assets ((PAT / Total Assets) * 100)	%	5.58	9.74	12.50
Return on Investment (ROI) ((PAT / Networth) * 100)	%	5.86	10.17	13.83

SOLVENCY RATIOS

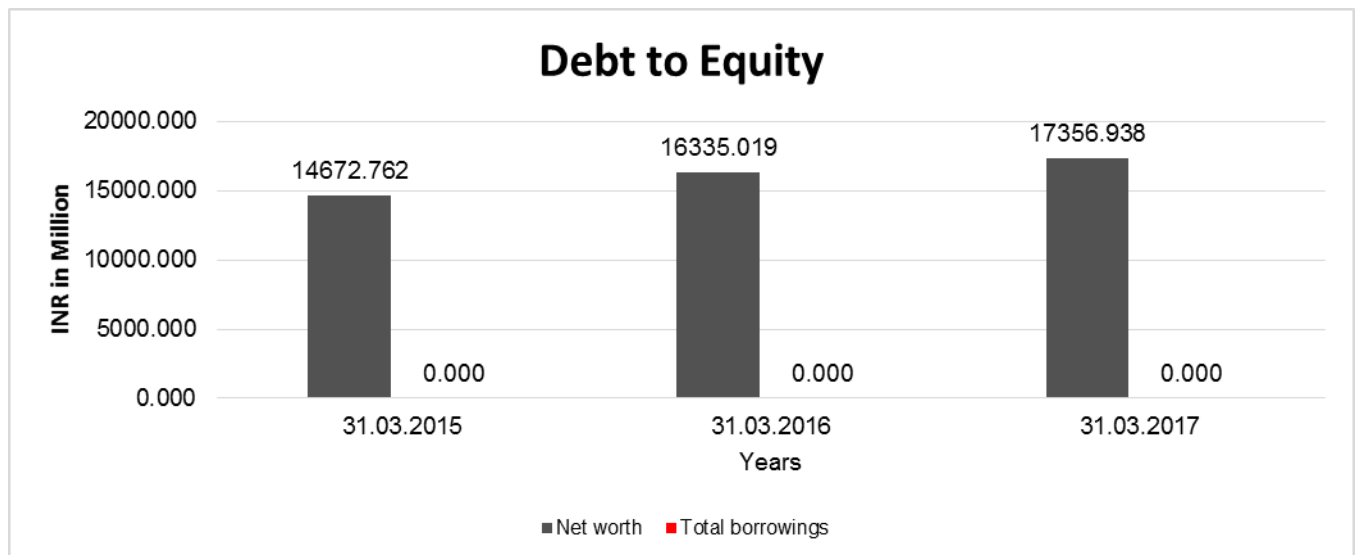
PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		14.09	15.76	6.45
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		12.88	13.95	5.45
G-Score Ratio Financial (Networth / Total Assets)		0.95	0.96	0.90
G-Score Ratio Debt (Debts / Equity Capital)		0.00	0.00	0.00
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		14.09	15.76	6.45

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

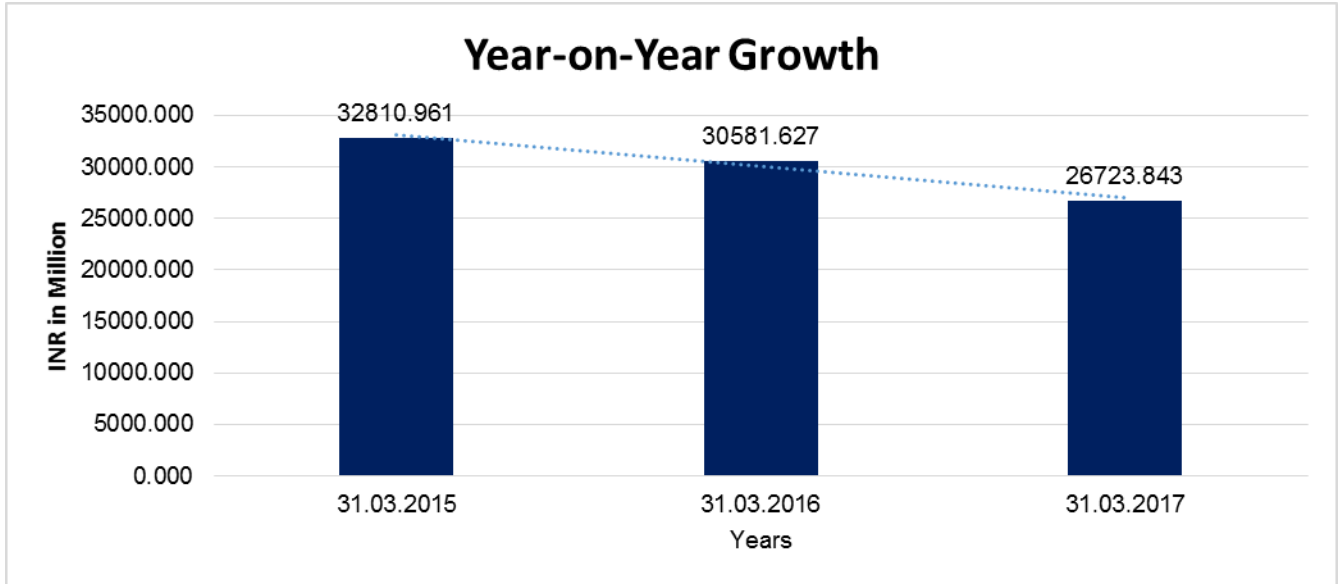
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	6.885	6.885	6.885
Reserves & Surplus	14665.877	16328.134	17350.053
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
Net worth	14672.762	16335.019	17356.938
long-term borrowings	0.000	0.000	0.000
Short term borrowings	0.000	0.000	0.000
Total borrowings	0.000	0.000	0.000
Debt/Equity ratio	0.000	0.000	0.000



YEAR-ON-YEAR GROWTH

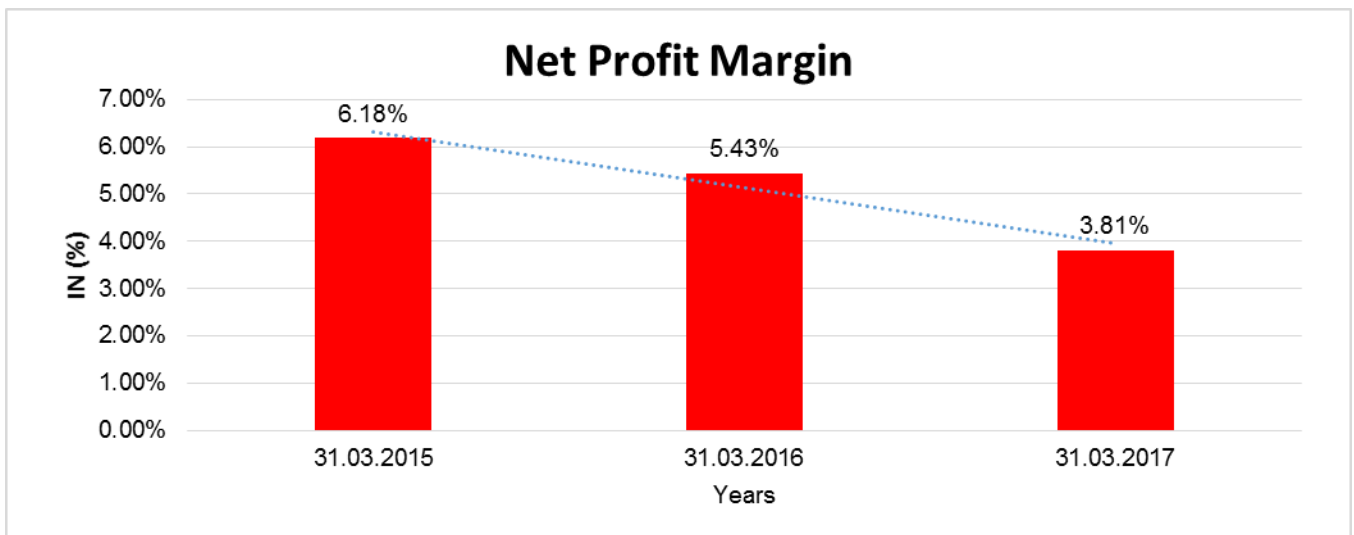
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	32810.961	30581.627	26723.843
		(6.794)	(12.615)

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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	32810.961	30581.627	26723.843
Profit	2028.665	1660.675	1017.231
	6.18%	5.43%	3.81%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

INDEX OF CHARGES

SN O	SRN	CHARGE ID	CHARGE HOLDER NAME	DATE OF CREATION	DATE OF MODIFICATION	DATE OF SATISFACTION	AMOUNT	ADDRESS
1	G62301288	100024062	STATE BANK OF HYDERABAD	13/04/2016	-	06/11/2017	8168264.0	ZAHEERABAD BRANCH ZAHEERA BADTG502220IN
2	C77005304	10584243	UNION BANK OF INDIA	24/07/2015	-	19/01/2016	4800000.0	MUMBAI SAMACHAR MARG BRANCH, 66/80, MUMBAI SAMACHAR MARG, FORT, MUMBAI AIMH400023IN

FIXED ASSETS:

Tangible assets

- Land
- Buildings
- Plant and equipment
- Furniture and fixtures
- Vehicles
- Office equipment
- Computer equipment's

Intangible assets

- Computer software

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

- 10] **Press Report :**
No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.63
UK Pound	1	INR 90.67
Euro	1	INR 80.17

INFORMATION DETAILS

Information Gathered by :	PNM
Analysis Done by :	DIV
Report Prepared by :	ARC

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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