

**MIRA INFORM REPORT**

<b>Report No. :</b>	519204.2
<b>Report Date :</b>	13.07.2018

**IDENTIFICATION DETAILS**

<b>Name :</b>	HAMZA IMPEX
<b>Registered Office :</b>	No. 2, Maangattan Sheikh Mohammed Street, Ambur – 635802, Tamilnadu
<b>Mobile No.:</b>	91-8825112345 (Mr. Madanoor Aamir Hamza)
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Year of Establishment:</b>	2013
<b>Capital Investment / Paid-up Capital :</b>	INR 2.157 Million
<b>IEC No.:</b> [Import-Export Code No.]	0414043162
<b>PAN No.:</b> [Permanent Account No.]	BFYPA2623B
<b>GSTN :</b> [Goods & Service Tax Registration No.]	33BFYPA2623B1ZW
<b>Legal Form :</b>	Sole Proprietary Concern
<b>Line of Business :</b>	Manufacturer, Trader, Exporter and Importer of Leather (Natural). (Confirmed by management)
<b>No. of Employees :</b>	40 (Approximately)

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A
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Credit Rating	Explanation	Rating Comments
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A	Acceptable Risk	Business dealings permissible with moderate risk of default
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<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Usually Correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was established in the year 2013 as a proprietorship firm and it is having satisfactory track records.</p> <p>It is a manufacturer, trader, exporter and importer of leather.</p> <p>For the financial year 2017, the firm has healthy increased in its revenue from operations as compared to previous year and maintained average profitability margin of 2.18%.</p> <p>Rating takes into consideration firm's sound financial risk profile marked by capable capital base.</p> <p>The firm also derives strength from its improvement in the revenue as well as profitability profit during the year.</p> <p>Trade relations are reported as fair. Business is active. Payments are seems to be usually correct.</p> <p>In view of the aforesaid, the firm can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1

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High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	Not Available
<b>Rating</b>	Not Available
<b>Rating Explanation</b>	Not Available
<b>Date</b>	Not Available

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 13.07.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY**

<b>Name :</b>	Mr. Madanoor Aamir Hamza
<b>Designation :</b>	Proprietor
<b>Contact No.:</b>	91-8825112345
<b>Date :</b>	10.07.2018

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**LOCATIONS**

<b>Registered Office :</b>	No. 2, Maangattan Sheikh Mohammed Street, Ambur – 635802, Tamilnadu, India
<b>Tel. No.:</b>	Not Available
<b>Mobile No.:</b>	91-8825112345 (Mr. Madanoor Aamir Hamza)
<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:mail2hamzaimpex@gmail.com">mail2hamzaimpex@gmail.com</a> <a href="mailto:imthiyaznazerassociates@gmail.com">imthiyaznazerassociates@gmail.com</a>
<b>Website :</b>	<a href="http://www.hamzaimpex.com">http://www.hamzaimpex.com</a>
<b>Location :</b>	Owned
<b>Locality :</b>	Commercial cum residential
<b>Factory :</b>	International Trading Company, Maligai Thoppu, Ambur – 635802, Tamilnadu, India

**SOLE PROPRIETOR**

<b>Name :</b>	Mr. Madanoor Aamir Hamza
<b>Designation :</b>	Proprietor
<b>Address :</b>	3/42, Sikkendar Tippu Street, Ambur – 635802, Tamilnadu, India
<b>Date of Birth/Age :</b>	25.12.1993
<b>Qualification :</b>	B.B.A.
<b>Experience :</b>	6 Years
<b>Aadhaar No.:</b>	531819981297
<b>PAN No.:</b>	BFYPA2623B

**BUSINESS DETAILS**

<b>Line of Business :</b>	Manufacturer, Trader, Exporter and Importer of Leather (Natural). (Confirmed by management)
<b>Products :</b>	Leather
<b>Brand Names :</b>	Not Divulged
<b>Agencies Held :</b>	Not Divulged
<b>Exports :</b>	
<b>Products :</b>	Leather
<b>Countries :</b>	<ul style="list-style-type: none"> <li>• Hong Kong</li> <li>• China</li> <li>• Europe</li> </ul>
<b>Imports :</b>	

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<b>Products :</b>	Raw material
<b>Countries :</b>	Argentina
<b>Terms :</b>	
<b>Selling :</b>	Cash, Advance Payment, L/C, Cheque and Credit (30 / 60 Days)
<b>Purchasing :</b>	Cash, Advance Payment, L/C, Cheque and Credit (30 Days)

**GENERAL INFORMATION**

<b>Suppliers :</b>	<ul style="list-style-type: none"> <li>• Misbha Skin and Company</li> <li>• Mesiha Trading Company</li> <li>• Marwa Enterprises</li> <li>• Golden Traders</li> <li>• Best Chem Enterprises</li> <li>• R K leather Exports</li> <li>• Sathya Colour Private Limited</li> <li>• Royal Dye Chem</li> <li>• USSR Chemicals</li> <li>• Mina Skin and Company</li> <li>• Finicap Chemicals</li> <li>• SSR Leather</li> </ul>														
	<table border="1"> <tr> <td><b>Reference :</b></td> <td>Varish Skin Suppliers</td> </tr> <tr> <td><b>Name of the Person :</b></td> <td>--</td> </tr> <tr> <td><b>Contact No.:</b></td> <td>--</td> </tr> <tr> <td><b>Since How Long Known :</b></td> <td>--</td> </tr> <tr> <td><b>Maximum Limit Dealt :</b></td> <td>--</td> </tr> <tr> <td><b>Experience :</b></td> <td>--</td> </tr> <tr> <td><b>Remark:</b></td> <td>--</td> </tr> </table>	<b>Reference :</b>	Varish Skin Suppliers	<b>Name of the Person :</b>	--	<b>Contact No.:</b>	--	<b>Since How Long Known :</b>	--	<b>Maximum Limit Dealt :</b>	--	<b>Experience :</b>	--	<b>Remark:</b>	--
	<b>Reference :</b>	Varish Skin Suppliers													
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	<b>Contact No.:</b>	--													
	<b>Since How Long Known :</b>	--													
	<b>Maximum Limit Dealt :</b>	--													
	<b>Experience :</b>	--													
<b>Remark:</b>	--														
<b>Customers :</b>	Manufacturer														
	<table border="1"> <tr> <td><b>Reference :</b></td> <td>Zuha Leather</td> </tr> <tr> <td><b>Name of the Person :</b></td> <td>--</td> </tr> <tr> <td><b>Contact No.:</b></td> <td>--</td> </tr> <tr> <td><b>Since How Long Known :</b></td> <td>--</td> </tr> <tr> <td><b>Maximum Limit Dealt :</b></td> <td>--</td> </tr> <tr> <td><b>Experience :</b></td> <td>--</td> </tr> <tr> <td><b>Remark:</b></td> <td>--</td> </tr> </table>	<b>Reference :</b>	Zuha Leather	<b>Name of the Person :</b>	--	<b>Contact No.:</b>	--	<b>Since How Long Known :</b>	--	<b>Maximum Limit Dealt :</b>	--	<b>Experience :</b>	--	<b>Remark:</b>	--
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<b>Experience :</b>	--														
<b>Remark:</b>	--														
<b>No. of Employees :</b>	40 (Approximately)														
<b>Bankers :</b>	<table border="1"> <tr> <td><b>Bank Name</b></td> <td>Punjab National bank</td> </tr> <tr> <td><b>Branch</b></td> <td>Periamet, Chennai – 600003, Tamilnadu, India</td> </tr> </table>	<b>Bank Name</b>	Punjab National bank	<b>Branch</b>	Periamet, Chennai – 600003, Tamilnadu, India										
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	<b>Person Name (With Designation)</b>	91-44-25385254 (Continuously ringing)
	<b>Contact Number</b>	--
	<b>Name of Account Holder</b>	--
	<b>Account Number</b>	0029000100150914
	<b>IFSC Code;</b>	PUNB0002900
	<b>Account Since (Date/Year of Account Opening)</b>	--
	<b>Average Balance Maintained (If Possible)</b>	--
	<b>Credit Facilities Enjoyed (If any)</b>	--
	<b>Account Operation</b>	--
	<b>Remarks (If any)</b>	--

<b>Auditors 1:</b>	
<b>Name :</b>	Shahbuddin and Associates Chartered Accountants
<b>Auditor 2:</b>	
<b>Name :</b>	Agrawal S. Gopal and Company Chartered Accountants
<b>Address :</b>	#1/359, pernambut Road, Kadambur Kailasagiri Village, Oomerabad – 635808, Ambur, India
<b>Memberships No.:</b>	059028
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Sister Concern:</b>	Not Available

**CAPITAL STRUCTURE**

**As on 31.03.2017**

<b>Capital Accounts</b>	
AAMIR HAMZA	1.410
- Net Profit	0.852
- Additional Invest	--
	2.261
Less: Drawings	0.104
<b>Total</b>	<b>2.157</b>

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**FINANCIAL DATA**  
*[all figures are in INR Million]*

Particulars	31.03.2018
Sales Turnover (Approximately)	50.000
	(Due to business growth)

Expected Sales (2018-2019) : INR 100.000 Million

The above information has been parted by Mr. Madanoor Aamir Hamza (Proprietor)

**Note** : Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016
<b>SHAREHOLDERS FUNDS</b>		
1] Share Capital	2.157	1.410
2] Share Application Money	0.000	0.000
3] Reserves & Surplus	0.000	0.000
4] (Accumulated Losses)	0.000	0.000
<b>NETWORTH</b>	<b>2.157</b>	<b>1.410</b>
<b>LOAN FUNDS</b>		
1] Secured Loans	0.000	0.000
2] Unsecured Loans	0.000	0.000
<b>TOTAL BORROWING</b>	<b>0.000</b>	<b>0.000</b>
DEFERRED TAX LIABILITIES	0.000	0.000
<b>TOTAL</b>	<b>2.157</b>	<b>1.410</b>
<b>APPLICATION OF FUNDS</b>		
FIXED ASSETS [Net Block]	0.053	0.063
Capital work-in-progress	0.000	0.000
INVESTMENT	0.000	0.000
DEFERREX TAX ASSETS	0.000	0.000
<b>CURRENT ASSETS, LOANS &amp; ADVANCES</b>		
Inventories	2.488	0.510
Sundry Debtors	5.291	1.054
Cash & Bank Balances	0.153	0.059

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Other Current Assets		0.000	0.000
Loans & Advances		0.050	0.190
<b>Total Current Assets</b>		<b>7.982</b>	<b>1.813</b>
<b>Less : CURRENT LIABILITIES &amp; PROVISIONS</b>			
Sundry Creditors		5.878	0.466
Other Current Liabilities		0.000	0.000
Provisions		0.000	0.000
<b>Total Current Liabilities</b>		<b>5.878</b>	<b>0.466</b>
<b>Net Current Assets</b>		<b>2.104</b>	<b>1.347</b>
MISCELLANEOUS EXPENSES		0.000	0.000
<b>TOTAL</b>		<b>2.157</b>	<b>1.410</b>

**PROFIT & LOSS ACCOUNT**

	PARTICULARS	31.03.2017	31.03.2016
	<b>SALES</b>		
	Income	<b>39.144</b>	<b>7.257</b>
	Other Income	0.000	0.000
	<b>TOTAL</b>	<b>39.144</b>	<b>7.257</b>
<b>Less</b>	<b>EXPENSES</b>		
	Cost of Materials Consumed	<b>35.648</b>	<b>6.057</b>
	Lorry Freight	0.235	0.115
	Coolie and Cartage	0.335	0.022
	Accountant Charges	0.022	0.022
	Salaries and Wages	0.861	0.236
	Bonus	0.378	0.049
	Electricity Charges	0.033	0.022
	Conveyance	0.055	0.021
	Rent	0.132	0.090
	Packing Charges	0.170	0.046
	Postage and Courier	0.055	0.000
	Telephone Charges	0.035	0.011
	Travelling expenses	0.075	0.032
	Air Freight Charges	0.118	0.000
	Leather testing	0.018	0.000
	Printing and Stationery	0.020	0.013
	Car Rental	0.033	0.000
	General expense	0.022	0.007
	Vehicle expenses	0.036	0.014
	<b>TOTAL</b>	<b>38.281</b>	<b>6.757</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>0.863</b>	<b>0.500</b>

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<b>Less</b>	<b>FINANCIAL EXPENSES</b>		0.002	0.002
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>		<b>0.861</b>	<b>0.498</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>		0.009	0.013
	<b>NET PROFIT</b>		<b>0.852</b>	<b>0.485</b>

**KEY RATIOS**

**EFFICIENCY RATIOS**

<b>PARTICULARS</b>		<b>31.03.2017</b>	<b>31.03.2016</b>
Average Collection Days (Sundry Debtors / Income * 365 Days)		49.34	53.01
Account Receivables Turnover (Income / Sundry Debtors)		7.40	6.89
Average Payment Days (Sundry Creditors / Purchases * 365 Days)		60.18	28.08
Inventory Turnover (Operating Income / Inventories)		0.35	0.98
Asset Turnover (Operating Income / Net Fixed Assets)		16.28	7.94

**LEVERAGE RATIOS**

<b>PARTICULARS</b>		<b>31.03.2017</b>	<b>31.03.2016</b>
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)		0.73	0.25
Debt Equity Ratio (Total Liability / Networth)		0.00	0.00
Current Liabilities to Networth (Current Liabilities / Net Worth)		2.73	0.33
Fixed Assets to Networth		0.02	0.04

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(Net Fixed Assets / Networth)			
Interest Coverage Ratio (PBIT / Financial Charges)		431.50	250.00

**PROFITABILITY RATIOS**

PARTICULARS			31.03.2017	31.03.2016
Net Profit Margin ((PAT / Sales) * 100)	%		2.18	6.68
Return on Total Assets ((PAT / Total Assets) * 100)	%		10.60	25.85
Return on Investment (ROI) ((PAT / Networth) * 100)	%		39.50	34.40

**SOLVENCY RATIOS**

PARTICULARS			31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)			1.36	3.89
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)			0.93	2.80
G-Score Ratio Financial (Networth / Total Assets)			0.27	0.75
G-Score Ratio Debt (Debts / Equity Capital)			0.00	0.00
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)			1.36	3.89

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**DEBT EQUITY RATIO**

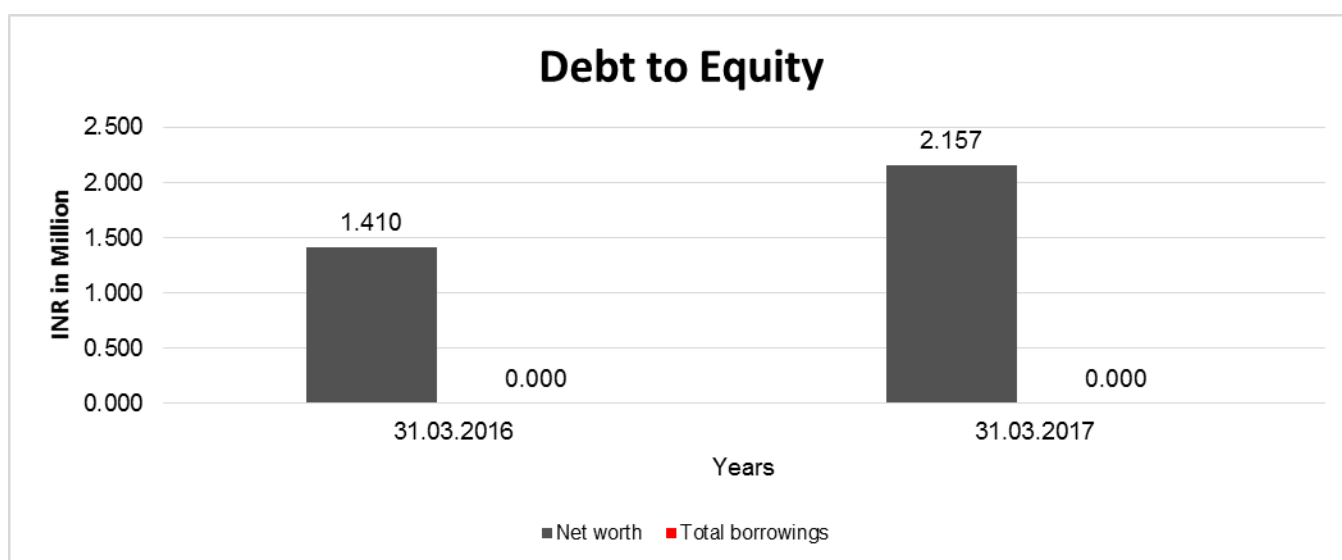
Particular	31.03.2016	31.03.2017
	INR In Million	INR In Million

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**HAMZA IMPEX - 519204.2 (SUPPLEMENTARY REPORT)**

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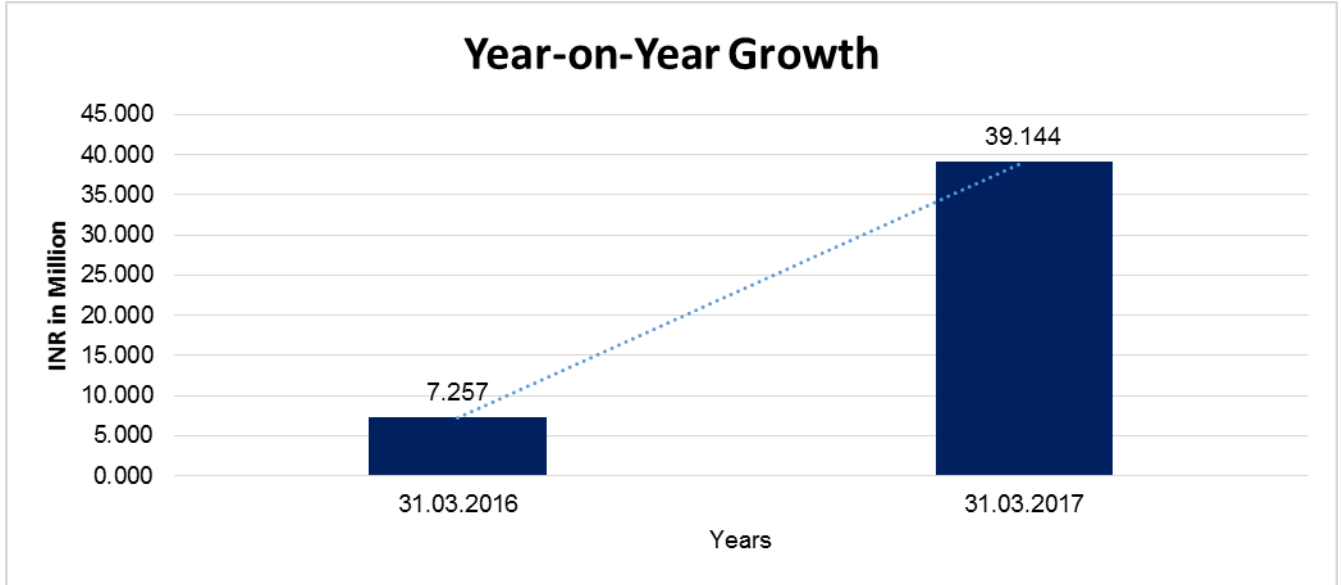
Share Capital	1.410	2.157
Reserves & Surplus	0.000	0.000
<b>Net worth</b>	<b>1.410</b>	<b>2.157</b>
Secured Loan	0.000	0.000
Unsecured Loan	0.000	0.000
<b>Total borrowings</b>	<b>0.000</b>	<b>0.000</b>
<b>Debt/Equity ratio</b>	<b>0.000</b>	<b>0.000</b>



**YEAR-ON-YEAR GROWTH**

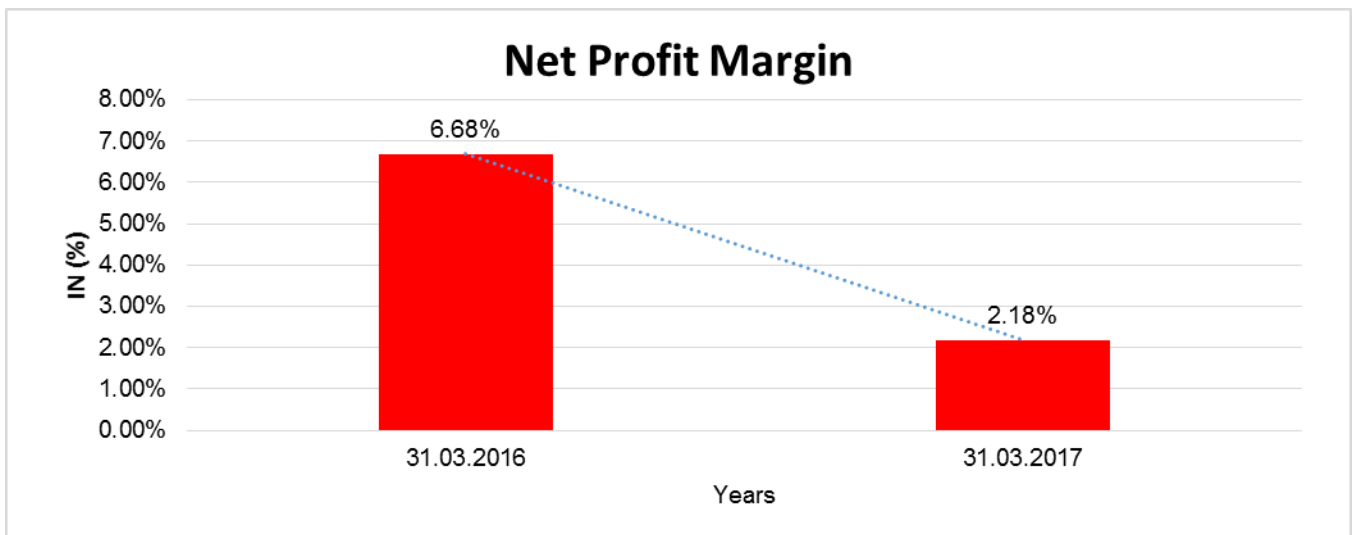
Year on Year Growth	31.03.2016	31.03.2017
	INR In Million	INR In Million
Sales	7.257	39.144
		<b>439.396</b>

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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2016	31.03.2017
	INR In Million	INR In Million
Sales	7.257	39.144
Profit	0.485	0.852
	<b>6.68%</b>	<b>2.18%</b>



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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity – Legal Form	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	Yes
28	Estimation for coming financial year	Yes
29	Profitability for last two years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

**FIXED ASSETS**

- Two Wheeler

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***HAMZA IMPEX - 519204.2 (SUPPLEMENTARY REPORT)***

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- Furniture and Fixture
- Computer

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**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 68.79
UK Pound	1	INR 91.11
Euro	1	INR 80.78

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	POO
<b>Analysis Done by :</b>	PRA
<b>Report Prepared by :</b>	SUJ

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	YES
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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