

MIRA INFORM REPORT

Report No. :	519930
Report Date :	18.07.2018

IDENTIFICATION DETAILS

Name :	BEST PACKAGING FZE
Registered Office :	Plot No. K21 Hamriyah Free Zone PO Box 41544 Sharjah
Country :	United Arab Emirates
Financials (as on) :	31.12.2017 (Summarized)
Date of Incorporation :	28.02.1999
Legal Form :	Free Zone Establishment - FZE
Line of Business :	Subject is engaged in the printing, lamination, import and distribution of packaging materials.
No. of Employees :	25

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United Arab Emirates	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED ARAB EMIRATES - ECONOMIC OVERVIEW

The UAE has an open economy with a high per capita income and a sizable annual trade surplus. Successful efforts at economic diversification have reduced the portion of GDP from the oil and gas sector to 30%.

Since the discovery of oil in the UAE nearly 60 years ago, the country has undergone a profound transformation from an impoverished region of small desert principalities to a modern state with a high standard of living. The government has increased spending on job creation and infrastructure expansion and is opening up utilities to greater private sector involvement. The country's free trade zones - offering 100% foreign ownership and zero taxes - are helping to attract foreign investors.

The global financial crisis of 2008-09, tight international credit, and deflated asset prices constricted the economy in 2009. UAE authorities tried to blunt the crisis by increasing spending and boosting liquidity in the banking sector. The crisis hit Dubai hardest, as it was heavily exposed to depressed real estate prices. Dubai lacked sufficient cash to meet its debt obligations, prompting global concern about its solvency and ultimately a \$20 billion bailout from the UAE Central Bank and Abu Dhabi Government that was refinanced in March 2014.

The UAE's dependence on oil is a significant long-term challenge, although the UAE is one of the most diversified countries in the Gulf Cooperation Council. Low oil prices have prompted the UAE to cut expenditures, including on some social programs, but the UAE has sufficient assets in its sovereign investment funds to cover its deficits. The government reduced fuel subsidies in August 2015, and introduced excise taxes (50% on sweetened carbonated beverages and 100% on energy drinks and tobacco) in October 2017. A five-percent value-added tax (VAT) was introduced in January 2018. The UAE's strategic plan for the next few years focuses on economic diversification, promoting the UAE as a global trade and tourism hub, developing industry, and creating more job opportunities for nationals through improved education and increased private sector employment.

Source : CIA

SUMMARY

Company Name	: BEST PACKAGING FZE
Country of Origin	: Sharjah, United Arab Emirates
Legal Form	: Free Zone Establishment - FZE
Registration Date	: 28 th February 1999
Trade Licence Number	: 26
Chamber Membership Number	: 800003
Issued Capital	: UAE Dh 550,500
Paid up Capital	: UAE Dh 550,500
Total Workforce	: 25
Activities	: Printing, lamination, import and distribution of packaging materials
Financial Condition	: Fair
Payments	: Nothing detrimental uncovered
Operating Trend	: Steady
Person Interviewed	: Mohamed Waqas, Financial Controller

COMPANY NAME

BEST PACKAGING FZE

ADDRESS

Registered & Physical Address

Location : Plot No. K21
Area : Hamriyah Free Zone

PO Box : 41544

Town : Sharjah
Country : United Arab Emirates

Telephone : (971-6) 5263313 / 5263323
Facsimile : (971-6) 5263303

Mobile : (971-50) 7381864 / (249-912) 304488 / 300096

Email : bestpack@emirates.net.ae / manul@bestpkg.com / moinul@bestpkg.com / amin@bestpkg.com
wagas@bestpkg.com / hafeez@nestpkg.com

Premises

Subject operates from a medium sized suite of offices and a warehouse that are rented and located in the Hamriyah Free Zone Area of Sharjah.

KEY PRINCIPALS

<u>Name</u>	<u>Nationality</u>	<u>Position</u>
Mowia Mohamed Ahmed El Berir	Sudanese	Managing Director
Imran Sabih	-	General Manager
Mohamed Waqas	-	Financial Controller
Taher Iqbal	-	Production Manager
Abdul Hafeez	-	Logistics Officer

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LEGAL FORM & OWNERS

Date of Establishment	: 28 th February 1999
Legal Form	: Free Zone Establishment - FZE
Trade Licence No.	: 26
Chamber Member No.	: 800003
Issued Capital	: UAE Dh 550,500
Paid up Capital	: UAE Dh 550,500
Name of Shareholder (s)	Percentage
Mowia Mohamed Ahmed El Berir	100%

AFFILIATED COMPANIES

Maowia Elberier Group
Khartoum
Sudan

Ali Baba Packaging Factory
Khartoum
Sudan

Al Prince For Chips & Food Processing
Khartoum
Sudan

M B Trading FZE
Sharjah

Fouz Soft Drink Factory
Khartoum
Tel: (249-912) 304488 / 300096
Email: info@moawiaelberier.com / mgroup@hotmail.com

German Sudanese Factory for Milk Juices and Food Industries
Suba Industrial Area
Khartoum
Tel: (249-912) 304488 / 300096

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OPERATIONS

Activities: Engaged in the printing, lamination, import and distribution of packaging materials.

Subject's product portfolio includes high quality Roto Gravure printed BOPP, PET, PVC, Paper and PE films. Subject offers printed monolayer film and laminates of desired specifications for all sorts of packaging requirements for food & beverage industry, home & personal care products

Import Countries: Italy, Singapore, Oman, India and Saudi Arabia

International Suppliers:

Roxcel	Germany
Flex Middle East	Dubai
ENPI	Dubai
Rowad Global	Dubai

Operating Trend: Steady

Subject has a workforce of 25 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: United Arab Emirates Dirham (UAE Dh)

Year	Sales
Year Ending 31/12/15:	UAE Dh 16,485,000
Year Ending 31/12/16:	UAE Dh 17,100,000
Year Ending 31/12/17:	UAE Dh 17,690,000

The subject's financial condition is deemed to be Fair.

BANKERS

Mashreq Bank
Al Boorj Avenue
Sharjah
Tel: (971-6) 5351366 / 5354873
Fax: (971-6) 5372903

National Bank of Sharjah
Al Boorj Avenue
PO Box: 4
Sharjah
Tel: (971-6) 5547747

PAYMENT HISTORY

No complaints

GENERAL COMMENTS

During the course of this investigation the following sources were consulted:

- Internal database
- Journals, directories, media & web searches
- Local Registry office
- Interview with Mohamed Waqas, Financial Controller

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.30
UK Pound	1	INR 90.52
Euro	1	INR 80.10
UAE DH	1	INR 18.67

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	DNS

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)