

MIRA INFORM REPORT

Report No. :	520289
Report Date :	18.07.2018

IDENTIFICATION DETAILS

Name :	STE SERUM AND SOLUTIONS SAL
Registered Office :	Al Badria Street Saraain, Baalbeck Zahle
Country :	Lebanon
Financials (as on) :	31.12.2017
Date of Incorporation :	15.03.2014
Com. Reg. No.:	4004660
Legal Form :	Lebanese Joint Stock Company
Line of Business :	Subject is engaged in the manufacture of intravenous solutions in flexible PVC bags with multiple ports.
No. of Employees :	50

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Lebanon	B2	C1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

LEBANON - ECONOMIC OVERVIEW

Lebanon has a free-market economy and a strong laissez-faire commercial tradition. The government does not restrict foreign investment; however, the investment climate suffers from red tape, corruption, arbitrary licensing decisions, complex customs procedures, high taxes, tariffs, and fees, archaic legislation, and inadequate intellectual property rights protection. The Lebanese economy is service-oriented; main growth sectors include banking and tourism.

The 1975-90 civil war seriously damaged Lebanon's economic infrastructure, cut national output by half, and derailed Lebanon's position as a Middle Eastern banking hub. Following the civil war, Lebanon rebuilt much of its war-torn physical and financial infrastructure by borrowing heavily, mostly from domestic banks, which saddled the government with a huge debt burden. Pledges of economic and financial reforms made at separate international donor conferences during the 2000s have mostly gone unfulfilled, including those made during the Paris III Donor Conference in 2007, following the July 2006 war. The "CEDRE" investment event hosted by France in April 2018 again rallied the international community to assist Lebanon with concessional financing and some grants for capital infrastructure improvements, conditioned upon long-delayed structural economic reforms in fiscal management, electricity tariffs, and transparent public procurement, among many others.

The Syria conflict cut off one of Lebanon's major markets and a transport corridor through the Levant. The influx of nearly one million registered and an estimated 300,000 unregistered Syrian refugees has increased social tensions and heightened competition for low-skill jobs and public services. Lebanon continues to face several long-term structural weaknesses that predate the Syria crisis, notably, weak infrastructure, poor service delivery, institutionalized corruption, and bureaucratic over-regulation. Chronic fiscal deficits have increased Lebanon's debt-to-GDP ratio, the third highest in the world; most of the debt is held internally by Lebanese banks. These factors combined to slow economic growth to the 1-2% range in 2011-17, after four years of averaging 8% growth. Weak economic growth limits tax revenues, while the largest government expenditures remain debt servicing, salaries for government workers, and transfers to the electricity sector. These limitations constrain other government spending, limiting its ability to invest in necessary infrastructure improvements, such as water, electricity, and transportation. In early 2018, the Lebanese government signed long-awaited contract agreements with an international consortium for petroleum exploration and production as part of the country's first offshore licensing round. Exploration is expected to begin in 2019.

Source : CIA

SUMMARY

Company Name	: STE SERUM AND SOLUTIONS SAL
Country of Origin	: Lebanon
Legal Form	: Lebanese Joint Stock Company
Registration Date	: 15 th March 2014
Commercial Registration Number	: 4004660
Issued Capital	: LP 100,000,000
Paid up Capital	: LP 100,000,000
Total Workforce	: 50
Activities	: Manufacturers of intravenous solutions
Financial Condition	: Fair
Payments	: Nothing detrimental uncovered
Operating Trend	: Steady

COMPANY NAME

STE SERUM AND SOLUTIONS SAL

ADDRESS

REGISTERED & PHYSICAL ADDRESS

Street : Al Badria Street
Area : Saraain, Baalbeck

Town : Zahle
Country : Lebanon

Telephone : (961-1) 070707 / (961-70) 112277
Email : info@serumandsolutions.com

Premises

Subject operates from a medium sized suite of offices and a factory that are rented and located in the Industrial Area of Zahle

KEY PRINCIPALS

<u>Name</u>	<u>Nationality</u>	<u>Position</u>
• Dr Mohamed Hamad Abdallah	Lebanese	Managing Director
• Hamad Mohamed Abdallah	Lebanese	Director
• Majd Mohamed Abdallah	Lebanese	Director
• Muhannad Mohamed Abdallah	Lebanese	Director
• Catherine Emad Al Afash	Lebanese	Director
• Dima Abdallah	-	Pharmacy Manager
• Ghassan Assaf	-	Project Consultant

LEGAL FORM & OWNERS

Date of Establishment : 15th March 2014

Legal Form : Lebanese Joint Stock Company

Commercial Reg. No. : 4004660

Issued Capital : LP 100,000,000

Paid up Capital : LP 100,000,000

<i>Name of Shareholder (s)</i>	<i>Percentage</i>
• Dr Mohamed Hamad Abdallah	53%
• Hamad Mohamed Abdallah	15%
• Majd Mohamed Abdallah	15%
• Muhannad Mohamed Abdallah	15%
• Catherine Emad Al Afash	2%

OPERATIONS

Activities: Engaged in the manufacture of intravenous solutions in flexible PVC bags with multiple ports.

Subject is ISO 9001 accredited.

Operating Trend: Steady

Subject has a workforce of 50 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: Lebanese Pounds (LP)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total Sales	LP 4,100,000,000	LP 4,850,000,000

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Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

BANKERS

- HSBC Bank Middle East
PO Box: 111380
Beirut
Tel: (961-1) 425296
Fax: (961-1) 425295

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.30
UK Pound	1	INR 90.52
Euro	1	INR 80.10
LBP	1	INR 0.045

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)