

MIRA INFORM REPORT

Report No. :	519966
Report Date :	19.07.2018

IDENTIFICATION DETAILS

Name :	SAAD SAEED AL SAEIDI & SONS CONSTRUCTION MAINTENANCE AND OPERATION OF SOLIDARITY COMPANY
Registered Office :	Al Hajj Street, Al Shasha, PO Box 891, Makkah 21955
Country :	Saudi Arabia
Financials (as on) :	31.12.2017
Date of Incorporation :	2011
Com. Reg. No.:	4031046036
Legal Form :	Limited Liability Company
Line of Business :	Subject engaged in the import and distribution of sanitation and construction equipment and the provision of transportation and contracting services
No. of Employees :	40

**SAAD SAEED AL SAEIDI & SONS CONSTRUCTION MAINTENANCE AND OPERATION
SOLIDARITY COMPANY - 519966** **PAGE NO. : 2**

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Saudi Arabia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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SAUDI ARABIA - ECONOMIC OVERVIEW

Saudi Arabia has an oil-based economy with strong government controls over major economic activities. It possesses about 16% of the world's proven petroleum reserves, ranks as the largest exporter of petroleum, and plays a leading role in OPEC. The petroleum sector accounts for roughly 87% of budget revenues, 42% of GDP, and 90% of export earnings.

Saudi Arabia is encouraging the growth of the private sector in order to diversify its economy and to employ more Saudi nationals. Approximately 6 million foreign workers play an important role in the Saudi economy, particularly in the oil and service sectors; at the same time, however, Riyadh is struggling to reduce unemployment among its own nationals. Saudi officials are particularly focused on employing its large youth population.

In 2017, the Kingdom incurred a budget deficit estimated at 8.3% of GDP, which was financed by bond sales and drawing down reserves. Although the Kingdom can finance high deficits for several years by drawing down its considerable foreign assets or by borrowing, it has cut capital spending and reduced subsidies on electricity, water, and petroleum products and recently introduced a value-added tax of 5%. In January 2016, Crown Prince and Deputy Prime Minister MUHAMMAD BIN SALMAN announced that Saudi Arabia intends to list shares of its state-owned petroleum company, ARAMCO - another move to increase revenue and outside investment. The government has also looked at privatization and diversification of the economy more closely in the wake of a diminished oil market. Historically, Saudi Arabia has focused diversification efforts on power generation, telecommunications, natural gas exploration, and petrochemical sectors. More recently, the government has approached investors about expanding the role of the private sector in the health care, education and tourism industries. While Saudi Arabia has emphasized their goals of diversification for some time, current low oil prices may force the government to make more drastic changes ahead of their long-run timeline.

Source : CIA

SAAD SAEED AL SAEIDI & SONS CONSTRUCTION MAINTENANCE AND OPERATION
SOLIDARITY COMPANY - 519966 **PAGE NO. : 4**

SUMMARY

Company Name	: SAAD SAEED AL SAEIDI & SONS CONSTRUCTION MAINTENANCE AND OPERATION OF SOLIDARITY COMPANY
Also Known As	: SAAD SAEED AL SAEIDI & SONS FOR CONTRACTING CO
Country of Origin	: Saudi Arabia
Legal Form	: Limited Liability Company
Registration Date	: 2011
Commercial Registration Number	: 4031046036, Makkah
Issued Capital	: SR 2,000,000
Paid up Capital	: SR 2,000,000
Total Workforce	: 40
Activities	: Distributors of sanitation and construction equipment
Financial Condition	: Good
Payments	: Regular
Operating Trend	: Steady
Person Interviewed	: Riad Mohamed, Accounts Manager

***SAAD SAEED AL SAEIDI & SONS CONSTRUCTION MAINTENANCE AND OPERATION
SOLIDARITY COMPANY - 519966*** ***PAGE NO. : 5***

COMPANY NAME

SAAD SAEED AL SAEIDI & SONS CONSTRUCTION MAINTENANCE AND OPERATION OF SOLIDARITY COMPANY

ALSO KNOWN AS: SAAD SAEED AL SAEIDI & SONS FOR CONTRACTING CO

ADDRESS

Registered & Physical Address

Street : Al Hajj Street
Area : Al Shasha

PO Box : 891

Town : Makkah 21955
Country : Saudi Arabia

Telephone : (966-12) 5589303
Facsimile : (966-12) 5561399
Email : iss966@hotmail.com

Premises

Subject operates from a medium sized suite of offices that are rented and located in the Central Business Area of Makkah.

Branch Office (s)

<u>Location</u>	<u>Description</u>
Makkah CR No. 4031085588	Office premises

KEY PRINCIPALS

<u>Name</u>	<u>Position</u>
Saad Saeed Al Saeidi	Chairman
Gamel Saad Saeed Al Saeidi	Managing Director

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SAAD SAEED AL SAEIDI & SONS CONSTRUCTION MAINTENANCE AND OPERATION
SOLIDARITY COMPANY - 519966 **PAGE NO. : 6**

Ahmed Saad Saeed Al Saeidi

Director

Riad Mohamed

Accounts Manager

LEGAL FORM & OWNERS

Date of Establishment : 2011
Legal Form : Limited Liability Company
Commercial Reg. No. : 4031046036, Makkah
Issued Capital : SR 2,000,000
Paid up Capital : SR 2,000,000

Name of Partner (s)	Percentage
Saad Saeed Al Saeidi	80%
Gamel Saad Saeed Al Saeidi	10%
Ahmed Saad Saeed Al Saeidi	10%

OPERATIONS

Activities: Engaged in the import and distribution of sanitation and construction equipment and the provision of transportation and contracting services.

Import Countries: Europe, Middle and Far East

Principal Suppliers

Sabic
Al Rajhi Steel

Operating Trend: Steady

Subject has a workforce of 40 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: Saudi Riyals (SR)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total sales	SR 212,000,000	SR 250,000,000

Local sources consider subject's financial condition to be Good.

The above figures were provided by Mr Riad Mohamed, Accounts Manager

BANKERS

National Commercial Bank
Masfalah Branch
Makkah
Tel: (966-12) 5367051
Fax: (966-12) 5345457

PAYMENT HISTORY

Regular

GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.57
UK Pound	1	INR 89.73
Euro	1	INR 79.74
SAR	1	INR 18.36

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)