

## MIRA INFORM REPORT

Report No. :	521475
Report Date :	21.07.2018

### IDENTIFICATION DETAILS

Name :	ALL NIPPON AIRWYS CO LTD
Registered Office :	Shiodome City Center, 1-5-2 Higashi-Shimbashi Minatoku Tokyo 105-7140
Country :	Japan
Financials (as on) :	31.03.2018
Date of Incorporation :	Apr 2012
Com. Reg. No.:	0104-01-099027
Legal Form :	Limited Company
Line of Business :	Subject is engaged in Airline operator
No. of Employees :	13,518

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Maximum Credit Limit :	Yen 18,317.8 Million
Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Clear

### NOTES :

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

## JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

## **COMPANY NAME AND ADDRESS**

**ALL NIPPON AIRWYS CO LTD** (Commonly called "ANA")

**REGD NAME:** Zen Nippon Kuyu KK (Kuyu means Air Transportation)

**MAIN OFFICE:** Shiodome City Center, 1-5-2 Higashi-Shimbashi Minatoku Tokyo 105-7140 JAPAN

Tel: 03-6735-1000 Fax: 03-6735-1005

**URL:** <http://www.ana.co.jp/>

E-Mail address: info@ana.co.jp

**ACTIVITIES:** Airline operator

**BRANCHES:** Tokyo, Sapporo, Nagoya, Osaka, Fukuoka, Okinawa;  
(Airport offices): Tokyo, Narita, Osaka, Kansai (All Ttl 59)

**OVERSEAS:** USA (6), China (9), London, Frankfurt, Paris, Hong Kong, Seoul, Bangkok, Hoshi- Minh, Singapore, other

**OFFICERS:** YUJI HIRAKO, PRES Takashi Shiki, v pres  
Shinzo Shimizu, rep dir Shin'ya Katanozaka, ch  
Shuichi Nomura, dir Tatsuhiko Mitsukura, dir

Yen Amount: In million Yen, unless otherwise stated

## **SUMMARY**

FINANCES	FAIR	A/SALES	Yen 1,643,293 M
PAYMENTS	REGULAR	CAPITAL	Yen 25,000 M
TREND	STEADY	WORTH	Yen 131,313 M
STARTED	2012	EMPLOYES	13,518

## **COMMENT**

AIRLINE OPERATOR.

FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

MAX CREDIT LIMIT: YEN 18,317.8 MILLION, 30 DAYS NORMAL TERMS.

## **HIGHLIGHTS**

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This is the second largest domestic airline after JAL. Strong in domestic and short-range Asian flights. Since 1986, expanded from mainline domestic routes to international routes when first overseas route (Tokyo-Guam) opened. Has business alliance with Japan Post in international air cargo operations. Operates hotels overseas, too. The firm was reorganized in 2012 and became a subsidiary of ANA Holdings Inc.

## **FINANCIAL INFORMATION**

The sales volume for Mar/2018 fiscal term amounted to Yen 1,643.293 million, a 9% up from Yen 1,510,045 million in the previous term. The recurring profit was posted at Yen 72,576 million and the net profit at Yen 27,782 million, respectively, compared with Yen 69,854 million recurring profit and Yen 21,099 million net profit, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 83,000 million and the net profit at Yen 26,500 million, respectively, on a 5% rise in turnover, to Yen 1,725,000 million.

The financial situation is considered FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 18,317.8 million, on 30 days normal terms.

## **REGISTRATION**

**Date Registered:** Apr 2012 (Reorganized)  
**Regd No.:** 0104-01-099027 (Tokyo-Minatoku)  
**Legal Status:** Limited Company (Kabushiki Kaisha)  
**Authorized:** 2 million shares  
**Issued:** 500,000 shares  
**Sum:** Yen 25,000 million  
**Major shareholders:** ANA Holdings Inc\* (100)  
\*.. Holding Company, at the caption address

## **OPERATION**

**Activities:** Airline operator.

**(Sales breakdown by categories):**  
Air transportation (81%): others (19%)

**Clients:** Individual passengers, business firms, government agencies, other to ANA Sales, JTB, Bank Settlement Plan, SMBC Credit Card, other  
**No. of accounts:** Unavailable  
**Domestic areas of activities:** Nationwide

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**Suppliers:** East Japan Civil Aviation Bureau, ANA Trading, Idemitsu Kosan, Cosmo Oil, JX Energy, Mitsubishi Heavy Ind, Solaseed Air, ANA Airport Service, other

**Payment record:** Regular

**Location:** Business area in Tokyo. Office premises at the caption address are leased and maintained satisfactorily.

**Bank References:**

SMBC (H/O)

Relations: Satisfactory

**FINANCES**

(In Million Yen)

Terms Ending:	31/03/2019	31/03/2018	31/03/2017	31/03/2016
Annual Sales	1,725,500	1,643,293	1,510,045	1,529,290
Recur. Profit	83,000	82,576	69,684	72,782
Net Profit	26,500	25,782	21,099	30,903
Total Assets		721,551	636,582	623,445
Net Worth		131,313	103,637	48,133
Capital, Paid-Up		25,000	25,000	25,000
Div.P.Share(¥)		0.00	0.00	0.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	5.00	8.82	-1.26	3.82
Current Ratio		..	..	..
N.Worth Ratio		18.20	16.28	7.72
N.Profit/Sales	1.54	1.57	1.40	2.02

Forecast figures for the 31/03/2019 fiscal term.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.85
UK Pound	1	INR 89.67
Euro	1	INR 80.31
YEN	1	INR 0.62

**Note** : Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	NIS
Report Prepared by :	KET

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)