

## MIRA INFORM REPORT

|                      |            |
|----------------------|------------|
| <b>Report No. :</b>  | 520977     |
| <b>Report Date :</b> | 21.07.2018 |

### IDENTIFICATION DETAILS

|                                     |  |
|-------------------------------------|--|
| <b>Name :</b>                       | XINJIANG TIANYE FOREIGN TRADE CO., LTD.  |
| <b>Registered Office :</b>          | No. 36 Beisandong Road, Economic & Technical Development Zone Of Shihezi, Xinjiang   |
| <b>Country :</b>                    | China  |
| <b>Financials (as on) :</b>         | 31.12.2017   |
| <b>Date of Incorporation :</b>      | 30.11.2000   |
| <b>Unified Social Credit Code :</b> | 91659001722349271U   |
| <b>Legal Form :</b>                 | Limited Liabilities Company  |
| <b>Line of Business :</b>           | Registered business scope includes selling, importing and exporting plastics, rubber products, non-ferrous metals, machinery and accessories, electrical products and accessories, transportation equipment and accessories, textile materials, clothing shoes and hats, daily department stores, hardware materials, pre packaged and bulk food, agricultural and sideline products, livestock products, aquatic products, mineral products and chemical products; developing border small trade business; undertaking related engineering, and international bidding engineering; exporting the above engineering equipment; dispatching labors; and importing scrap copper, scrap steel, scrap aluminum, scrap paper and scrap plastic. |
| <b>No. of Employees :</b>           | 16   |

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** B

| Credit Rating | Explanation | Rating Comments   |
|---------------|-------------|---|
| B             | Medium Risk | Business dealings permissible on a regular monitoring basis |

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|                            |                  |
|----------------------------|------------------|
| <b>Status :</b>            | Moderate         |
| <b>Payment Behaviour :</b> | Slow but Correct |
| <b>Litigation :</b>        | Clear            |

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

| Country Name | Previous Rating<br>(31.12.2017) | Current Rating<br>(01.04.2018) |
|--------------|---------------------------------|--------------------------------|
| China        | A2                              | A1                             |

| Risk Category        | ECGC Classification |
|----------------------|---------------------|
| Insignificant        | A1                  |
| Low Risk             | A2                  |
| Moderately Low Risk  | B1                  |
| Moderate Risk        | B2                  |
| Moderately High Risk | C1                  |
| High Risk            | C2                  |
| Very High Risk       | D                   |

**CHINA - ECONOMIC OVERVIEW**

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2016 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

After keeping its currency tightly linked to the US dollar for years, China in July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would allow a resumption of gradual liberalization. From 2013 until early 2015, the renminbi (RMB) appreciated roughly 2% against the dollar, but the exchange rate fell 13% from mid-2015 until end-2016 amid strong capital outflows in part stemming from the August 2015 official devaluation; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic

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growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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## **COMPANY NAME AND ADDRESS**

**COMPANY NAME** Xinjiang Tianye Foreign Trade Co., Ltd.  
**CURRENT ADDRESS** 6/F Tianye Building, No. 36 Beisandong Road  
Economic & Technical Development Zone Of Shihezi, Xinjiang 830000  
PR China  
**REGISTERED ADDRESS** No. 36 Beisandong Road, Economic & Technical Development Zone  
Of Shihezi, Xinjiang  
**TEL. NO.** 86 (0) 993-2623141/2623143/2623207  
**FAX NO.** 86 (0) 993-2623019

\*\*\*Note: SC's address should be the heading one, and SC's Urumqi office locate in the given address (Room 1001 Bingtuan grand, hotel no 23, Youhao South Road Urumqi, Xinjiang).

## **EXECUTIVE SUMMARY**

**DATE OF REGISTRATION** : NOVEMBER 30, 2000  
**UNIFIED SOCIAL CREDIT CODE** : 91659001722349271U  
**LEGAL FORM** : LIMITED LIABILITIES COMPANY  
**CHIEF EXECUTIVE** : YAN JIAN (LEGAL REPRESENTATIVE)  
**REGISTERED CAPITAL** : CNY 20,000,000  
**STAFF** : 16  
**BUSINESS CATEGORY** : TRADING  
**REVENUE** : CNY 2,573,000 (AS OF DEC. 31, 2017)  
**EQUITIES** : CNY 27,125,000 (AS OF DEC. 31, 2017)  
**WEBSITE** : N/A  
**E-MAIL** : N/A  
**PAYMENT** : SLOW BUT CORRECT  
**MARKET CONDITION** : AVERAGE  
**FINANCIAL CONDITION** : FAIR  
**OPERATIONAL TREND** : FAIRLY STEADY  
**GENERAL REPUTATION** : AVERAGE

Adopted abbreviations (as follows)

**SC** - Subject Company (the company inquired by you)

**N/A** – Not available

**CNY** – China Yuan Ren Min Bi

## **OPERATIONAL TREND & GENERAL REPUTATION**

This section aims at indicating the relative positions of SC in respect of its operational trend & general reputation

**Operational Trend:-**

Upward  
Steady  
Fairly Steady  
Ordinary  
Fair  
Stagnant  
Downward  
Not known  
Not yet be determined

**General Reputation:-**

Excellent  
Good  
Fairly Good  
Average  
Fair  
Detrimental  
Not known  
Not yet be determined

## **LEGAL STATUS & HISTORY**

SC was established as a limited liabilities company of PRC with State Administration of Industry & Commerce (SAIC) under Unified Social Credit Code: 91659001722349271U.

SC's registered capital: CNY 20,000,000

SC's paid-in capital: CNY 20,000,000

**Registration Change Record:-**

| <b>Date</b> | <b>Change of Contents</b>                    | <b>Before the change</b>    | <b>After the change</b>   |
|-------------|--|-----------------------------|---------------------------|
| --          | Registration No.<br>Legal Representative     | 6590011099615<br>Yu Tianchi | 659001031000671<br>Wu Bin |
| 2016-1-6    | Legal Representative                         | Wu Bin                      | Liu Zhonghai              |
|             | Registration No./ Unified Social Credit Code | 659001031000671             | 91659001722349271U        |
| 2016-10-25  | Legal Representative                         | Liu Zhonghai                | Yan Jian                  |

**Current Co search indicates SC's shareholders & chief executives are as follows:-**

| <b>Name of Shareholder (s)</b>              | <b>% of Shareholding</b> |
|---|--------------------------|
| Xinjiang Tianye Co., Ltd.                   | 99.75                    |
| Xinjiang Shihezi Zhongfa Chemical Co., Ltd. | 0.25                     |

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**SC's Chief Executives:-**

**Position**

Legal Representative and Chairman  
General Manager and Director  
Director  
Supervisor

**Name**

Yan Jian  
Li Xi'an  
Xie Meiyang  
Chen Cailai

## **RECENT DEVELOPMENT**

No recent development was found during our checks at present.

## **SHAREHOLDER CHART & BACKGROUND**

| <i>Name</i>                                 | <i>% of Shareholding</i> |
|---|--------------------------|
| Xinjiang Tianye Co., Ltd.                   | 99.75                    |
| Xinjiang Shihezi Zhongfa Chemical Co., Ltd. | 0.25                     |

 Xinjiang Tianye Co., Ltd.

-----  
It was listed in Shanghai Stock Exchange Market with the stock code 600075.

Unified Social Credit Code: 91650000228601443P

Legal Representative: Song Xiaoling

Registered Capital: CNY 972,522,352

Address: No. 36 Beisandong Road, Economic & Technology Development Zone of Shihezi, Xinjiang Uygur  
Autonomous Region

Tel: 86 0993-2623118

Fax: 86 0993-2623163

E-mail: [stock@tom.com](mailto:stock@tom.com) & [master@xjtyemail.com](mailto:master@xjtyemail.com)

 Xinjiang Shihezi Zhongfa Chemical Co., Ltd.

-----  
Date of Registration: July 24, 1995

Unified Social Credit Code: 916590012311018612

Legal Form: Limited Liabilities Company

Chief Executive: Yuan Yong

Registered Capital: CNY 36,500,000

## **MANAGEMENT**

### **Yan Jian, Legal Representative and Chairman**

-----

- Gender: M
- Working experience (s):

At present, working in SC as legal representative and chairman

### **Li Xi'an, General Manager and Director**

-----

- Gender: M
- Working experience (s):

At present, working in SC as general manager and director

### **Director**

-----

Xie Meiyang

### **Supervisor**

-----

Chen Cailai

## **BUSINESS OPERATION**

SC's registered business scope includes selling, importing and exporting plastics, rubber products, non-ferrous metals, machinery and accessories, electrical products and accessories, transportation equipment and accessories, textile materials, clothing shoes and hats, daily department stores, hardware materials, pre packaged and bulk food, agricultural and sideline products, livestock products, aquatic products, mineral products and chemical products; developing border small trade business; undertaking related engineering, and international bidding engineering; exporting the above engineering equipment; dispatching labors; and importing scrap copper, scrap steel, scrap aluminum, scrap paper and scrap plastic.

SC is mainly engaged in international trade.

SC's products mainly include: caustic soda, PVC, steel and product oil, etc.

SC sources its products 90% from domestic market, and 10% from overseas market. SC sells 20% of its products in domestic market, and 80% to overseas market.

The domestic buying terms of SC include Check, T/T, L/C and credit of 30-60 day. The payment terms of SC include Check, T/T, L/C and Credit of 30-60 days.

\*Major Customers\*

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-----  
Mima S.A.  
Megaloid Laboratories Limited

**Staff & Office:**  
-----

SC is known to have approx. 16 staff at present.

SC rents an area as its operating office, but the detailed information is unknown.

## ***RELATED COMPANY***

**Branch & Subsidiaries,**

Xinjiang Tianye Foreign Trade Co., Ltd. Urumqi Branch  
Shihezi Development Zone Western Resources Logistics Co., Ltd.  
Shihezi Yianye Materials Recycling Co., Ltd.

## ***PAYMENT***

**Overall payment appraisal:**

Excellent  Good  Average  Fair  Poor  Not yet be determined

The appraisal serves as a reference to reveal SC's payments habits and ability to pay. It is based on the 3 weighed factors: Trade payment experience (through current enquiry with SC's suppliers), our delinquent payment records and our debt collection record concerning SC.

**Trade payment experience:** SC did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

**Delinquent payment record:** None in our database.

**Debt collection record:** No overdue amount owed by SC was placed to us for collection within the last 6 years.

## ***BANKING***

**Basic Bank:**

China Construction Bank Shihezi Development Zone Sub-Branch

AC#: 107604669579

## **FINANCIALS**

### **Financial Summary**

| Unit: CNY'000     | As of Dec. 31, 2016 | As of Dec. 31, 2017 |
|-------------------|---------------------|---------------------|
| Total assets      | 29,329              | 51,098              |
|                   | -----               | -----               |
| Total liabilities | 2,277               | 23,973              |
| Equities          | 27,052              | 27,125              |
|                   | -----               | -----               |
| Revenue           | 532,943             | 2,573               |
| Profits           | 489                 | 73                  |

### **Important Ratios**

| =====                       | As of Dec. 31, 2016 | As of Dec. 31, 2017 |
|-----------------------------|---------------------|---------------------|
| *Liabilities to assets      | 0.08                | 0.47                |
| *Net profit margin (%)      | 0.09                | 2.84                |
| *Return on total assets (%) | 1.67                | 0.14                |
| *Revenue / Total assets     | 18.17               | 0.05                |

## **FINANCIAL COMMENTS**

### **PROFITABILITY: AVERAGE**

- The revenue of SC appears fairly good in its line in 2016, but decreased significantly in 2017.
- SC's net profit margin is average.
- SC's return on total assets is average.

### **LIQUIDITY: FAIR**

- SC's revenue is in a fair level, comparing with the size of its total assets.

### **LEVERAGE: FAIR**

- The debt ratio of SC is average.
- The risk for SC to go bankrupt is above average.

**Overall financial condition of the SC: Fair.**

## **CONCLUSIONS**

SC is considered medium-sized in its line with fair financial conditions.

**FOREIGN EXCHANGE RATES**

| Currency  | Unit | Indian Rupees |
|-----------|------|---------------|
| US Dollar | 1    | INR 68.85     |
| UK Pound  | 1    | INR 89.67     |
| Euro      | 1    | INR 80.31     |
| CNY       | 1    | INR 10.14     |

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

|                             |     |
|-----------------------------|-----|
| <b>Analysis Done by :</b>   | PRI |
| <b>Report Prepared by :</b> | SYL |

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**RATING EXPLANATIONS**

| Credit Rating | Explanation      | Rating Comments  |
|---------------|------------------|--|
| A++           | Minimum Risk     | Business dealings permissible with minimum risk of default     |
| A+            | Low Risk         | Business dealings permissible with low risk of default         |
| A             | Acceptable Risk  | Business dealings permissible with moderate risk of default    |
| B             | Medium Risk      | Business dealings permissible on a regular monitoring basis    |
| C             | Medium High Risk | Business dealings permissible preferably on secured basis      |
| D             | High Risk        | Business dealing not recommended or on secured terms only      |
| NB            | New Business     | No recommendation can be done due to business in infancy stage |
| NT            | No Trace         | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)