

## MIRA INFORM REPORT

<b>Report No. :</b>	521577
<b>Report Date :</b>	23.07.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	QUANZHOU MINMETALS (GROUP) CORPORATION
<b>Registered Office :</b>	Minmetals Building, Quanxiu Road, Quanzhou, Fujian Province 362000 PR
<b>Country :</b>	China
<b>Financials (as on) :</b>	31.12.2016
<b>Date of Incorporation :</b>	28.04.1993
<b>Unified Social Credit Code :</b>	91350500156101019P
<b>Legal Form :</b>	State-Owned Enterprise
<b>Line of Business :</b>	Subject is registered business scope includes selling metal, mineral products, chemicals, construction materials, general machinery, electronic products, handicrafts, textiles, general merchandise, shoes, clothing, cars; importing and exporting commodities and technologies, excluding the 16 goods controlled to export by the government and the 12 goods controlled to import by the companies with authorization from the government; processing with imported materials, processing with imported samples, assembling with imported parts, and compensation trade in agreement; counter trade & transit trade.
<b>No. of Employees :</b>	110

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :**

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

**Status :**

Good

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<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Clear

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

<b>Country Name</b>	<b>Previous Rating (31.12.2017)</b>	<b>Current Rating (04.01.2018)</b>
China	A2	A1

<b>Risk Category</b>	<b>ECGC Classification</b>
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**CHINA - ECONOMIC OVERVIEW**

Since the late 1970s, China has moved from a closed, centrally planned system to a more market-oriented one that plays a major global role. China has implemented reforms in a gradualist fashion, resulting in efficiency gains that have contributed to a more than tenfold increase in GDP since 1978. Reforms began with the phaseout of collectivized agriculture, and expanded to include the gradual liberalization of prices, fiscal decentralization, increased autonomy for state enterprises, growth of the private sector, development of stock markets and a modern banking system, and opening to foreign trade and investment. China continues to pursue an industrial policy, state support of key sectors, and a restrictive investment regime. Measured on a purchasing power parity (PPP) basis that adjusts for price differences, China in 2016 stood as the largest economy in the world, surpassing the US in 2014 for the first time in modern history. China became the world's largest exporter in 2010, and the largest trading nation in 2013. Still, China's per capita income is below the world average.

After keeping its currency tightly linked to the US dollar for years, China in July 2005 moved to an exchange rate system that references a basket of currencies. From mid-2005 to late 2008, the renminbi appreciated more than 20% against the US dollar, but the exchange rate remained virtually pegged to the dollar from the onset of the global financial crisis until June 2010, when Beijing announced it would allow a resumption of gradual liberalization. From 2013 until early 2015, the renminbi (RMB) appreciated roughly 2% against the dollar, but the exchange rate fell 13% from mid-2015 until end-2016 amid strong capital outflows in part stemming from the August 2015 official devaluation; in 2017 the RMB resumed appreciating against the dollar – roughly 7% from end-of-2016 to end-of-2017. From 2013 to 2017, China had one of the fastest growing economies in the world, averaging slightly more than 7% real growth per year. In 2015, the People's Bank of China announced it would continue to carefully push for full convertibility of the renminbi, after the currency was accepted as part of the IMF's special drawing rights basket. However, since late 2015 the Chinese Government has strengthened capital controls and oversight of overseas investments to better manage the exchange rate and maintain financial stability.

The Chinese Government faces numerous economic challenges including: (a) reducing its high domestic savings rate and correspondingly low domestic household consumption; (b) managing its high corporate debt burden to maintain financial stability; (c) controlling off-balance sheet local government debt used to finance infrastructure stimulus; (d) facilitating higher-wage job opportunities for the aspiring middle class, including rural migrants and college graduates, while maintaining competitiveness; (e) dampening speculative investment in the real estate sector without sharply slowing the economy; (f) reducing industrial overcapacity; and (g) raising productivity growth rates through the more efficient allocation of capital and state-support for innovation. Economic development has progressed further in coastal provinces than in the interior, and by 2016 more than 169.3 million migrant workers and their dependents had relocated to urban areas to find work. One consequence of China's population control policy known as the "one-child policy" - which was relaxed in 2016 to permit all families to have two children - is that China is now one of the most rapidly aging countries in the world. Deterioration in the environment - notably air pollution, soil erosion, and the steady fall of the water table, especially in the North - is another long-term problem. China continues to lose arable land because of erosion and urbanization. The Chinese Government is seeking to add energy production capacity from sources other than coal and oil, focusing on natural gas, nuclear, and clean energy development. In 2016, China ratified the Paris Agreement, a multilateral agreement to combat climate change, and committed to peak its carbon dioxide emissions between 2025 and 2030.

The government's 13th Five-Year Plan, unveiled in March 2016, emphasizes the need to increase innovation and boost domestic consumption to make the economy less dependent on government investment, exports, and heavy industry. However, China has made more progress on subsidizing innovation than rebalancing the economy. Beijing has committed to giving the market a more decisive role in allocating resources, but the Chinese Government's policies continue to favor state-owned enterprises and emphasize stability. Chinese leaders in 2010 pledged to double China's GDP by 2020, and the 13th Five Year Plan includes annual economic

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growth targets of at least 6.5% through 2020 to achieve that goal. In recent years, China has renewed its support for state-owned enterprises in sectors considered important to "economic security," explicitly looking to foster globally competitive industries. Chinese leaders also have undermined some market-oriented reforms by reaffirming the "dominant" role of the state in the economy, a stance that threatens to discourage private initiative and make the economy less efficient over time. The slight acceleration in economic growth in 2017—the first such uptick since 2010—gives Beijing more latitude to pursue its economic reforms, focusing on financial sector deleveraging and its Supply-Side Structural Reform agenda, first announced in late 2015.

Source : CIA

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## **COMPANY NAME AND ADDRESS**

<b>COMPANY NAME</b>	QUANZHOU MINMETALS (GROUP) CORPORATION
<b>CURRENT ADDRESS/ REGISTERED ADDRESS</b>	MINMETALS BUILDING, QUANXIU ROAD, QUANZHOU, FUJIAN PROVINCE 362000 PR CHINA
<b>TEL. NO.</b>	86 (0) 595-28972828/22500975/22288873
<b>FAX NO.</b>	86 (0) 595-28922828/28011093

## **EXECUTIVE SUMMARY**

DATE OF REGISTRATION	: APRIL 28, 1993
UNIFIED SOCIAL CREDIT CODE	: 91350500156101019P
LEGAL FORM	: STATE-OWNED ENTERPRISE
CHIEF EXECUTIVE	: XIAO JINSONG (LEGAL REPRESENTATIVE)
REGISTERED CAPITAL	: CNY 56,520,000
STAFF	: 110
BUSINESS CATEGORY	: TRADING
REVENUE	: CNY 436,920,000 (AS OF DEC. 31, 2016)
EQUITIES	: CNY 135,890,000 (AS OF DEC. 31, 2016)
WEBSITE	: <a href="http://www.qzmm.cn">www.qzmm.cn</a>
E-MAIL	: <a href="mailto:qzwkcorp@public.qz.fj.cn">qzwkcorp@public.qz.fj.cn</a>
PAYMENT	: REGULAR
MARKET CONDITION	: COMPETITIVE
FINANCIAL CONDITION	: STABLE
OPERATIONAL TREND	: FAIRLY STEADY
GENERAL REPUTATION	: AVERAGE

Adopted abbreviations (as follows)

**SC** - Subject Company (the company inquired by you)

**N/A** – Not available

**CNY** – China Yuan Ren Min Bi

## **OPERATIONAL TREND & GENERAL REPUTATION**

This section aims at indicating the relative positions of SC in respect of its operational trend & general reputation

**Operational Trend:-**

Upward  
Steady  
Fairly Steady  
Ordinary  
Fair  
Stagnant  
Downward  
Not known  
Not yet be determined

**General Reputation:-**

Excellent  
Good  
Fairly Good  
Average  
Fair  
Detrimental  
Not known  
Not yet be determined

## **LEGAL STATUS & HISTORY**

SC was established as state-owned enterprise of PRC with State Administration of Industry & Commerce (SAIC) under unified social credit code: 91350500156101019P.

SC's Import and Export Enterprise Code: 3500156101019

SC's registered capital: CNY 56,520,000

SC's paid-in capital: CNY 56,520,000

**Registration Change Record:-**

<b>Date</b>	<b>Change of Contents</b>	<b>Before the change</b>	<b>After the change</b>
2016-2-25	Registration No./ Unified Social Credit Code	350500100015484	91350500156101019P
2017-12-13	Shareholder	Quanzhou Foreign Trade and Economic Cooperation Bureau 100%	Quanzhou State Owned Assets Investment and Management Company

**Current Co search indicates SC's shareholders & chief executives are as follows:-**

<b>Name of Shareholder (s)</b>	<b>% of Shareholding</b>
Quanzhou State Owned Assets Investment and Management Company	100

**SC's Chief Executives:-**

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Position	Name
Legal Representative and General Manager	Xiao Jinsong

## **RECENT DEVELOPMENT**

No recent development was found during our checks at present.

## **SHAREHOLDER CHART & BACKGROUND**

Name	% of Shareholding
------	-------------------

Quanzhou State Owned Assets Investment and Management Company -----	100
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Date Of Registration: July 29, 1992  
Unified Social Credit Code: 913505001561024335  
Chief Executive : Xiao Guang  
Registered Capital: CNY 533,780,000

## **MANAGEMENT**

### **Xiao Jinsong, Legal Representative and General Manager** -----

Gender: M  
Nationality: China  
Qualification: University  
Working experience (s):

At present, working in SC as legal representative and general manager, also working in Human (Xiamen) Import and Export Corporation as legal representative

## **BUSINESS OPERATION**

SC's registered business scope includes selling metal, mineral products, chemicals, construction materials, general machinery, electronic products, handicrafts, textiles, general merchandise, shoes, clothing, cars; importing and exporting commodities and technologies, excluding the 16 goods controlled to export by the government and the 12 goods controlled to import by the companies with authorization from the government; processing with imported materials, processing with imported samples, assembling with imported parts, and compensation trade in agreement; counter trade & transit trade.

SC is mainly engaged in international trade.

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SC's products mainly include: granite stone, craftwork, stationery, mining, machinery, shoes, hardware, etc.

SC sources the products 100% from domestic market, mainly Fujian. SC sells 100% of its products to overseas market.

The buying terms of SC include Check, T/T and Credit of 30-60 days. The payment terms of SC include L/C and Credit of 30-60 days.

**\*Major Customers:**

=====  
Crosscon Industries, LLC.  
Golden Trust Trading Inc.  
Moti Enterprise  
Morales Macias Cheila Josefina  
Venezia S.A.  
Smith-Southwestern, Inc.  
Earthbound Holding LLC.

**Staff & Office:**

-----  
SC is known to have approx. 110 staff at present.

SC owns an area as its operating office, but the detailed information is unknown.

## **RELATED COMPANY**

**SC is known to have the following subsidiaries at present:**

Xiamen Xiangyuxinghong Technologies Co., Ltd.  
-----

Date of Registration: September 28, 2015  
Unified Social Credit Code: 91350205M0001TT18J  
Chief Executive : Zhang Shuili  
Registered Capital: CNY 320,000,000

Quanzhou Bonded Logistics Center Co., Ltd.  
-----

Date of Registration: May 15, 2006  
Unified Social Credit Code: 91350582786948767P  
Chief Executive : Sun Jinzhan  
Registered Capital: CNY 60,000,000

Quanzhou Minmenals Rencheng Trading Co., Ltd.  
-----

Date of Registration: June 27, 2002  
Registration No.: 350500100026374

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**QUANZHOU MINMETALS (GROUP) CORPORATION - 521577**

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Chief Executive : Zeng Huiqiong  
Registered Capital: CNY 1,300,000

QuanZhou Minmenals HuaYi Trading Co., Ltd.  
-----

Date of Registration: January 6, 1999  
Unified Social Credit Code: 91350500705198459E  
Chief Executive : Zeng Qunfang  
Registered Capital: CNY 3,500,000

QuanZhou Minmenals Estate Management Co., Ltd.  
-----

Date of Registration: July 29, 1997  
Unified Social Credit Code: 91350503156117248H  
Chief Executive : Zeng Qunfang  
Registered Capital: CNY 100,000

Human (Xiamen) Import and Export Corporation  
-----

Date of Registration: May 6, 1994  
Unified Social Credit Code: 913502002600624350  
Chief Executive : Xiao Jinsong  
Registered Capital: CNY 8,000,000

Fujian Quanzhou Huaxing Stone Industry Co., Ltd.  
-----

Date of Registration: December 26, 1991  
Unified Social Credit Code: 9135050061153508XW  
Chief Executive : Zeng Qunfang  
Registered Capital: USD 1,500,000

Fujian Quanzhou Huatong Stone Co., Ltd.  
-----

Date of Registration: May 18, 1988  
Unified Social Credit Code: 913505006115302709  
Chief Executive : Shi Ziqing  
Registered Capital: USD 3,500,000

## **PAYMENT**

### **Overall payment appraisal:**

Excellent    Good    Average    Fair    Poor    Not yet be determined

The appraisal serves as a reference to reveal SC's payments habits and ability to pay. It is based on the 3 weighed factors: Trade payment experience (through current enquiry with SC's suppliers), our delinquent payment records and our debt collection record concerning SC.

**Trade payment experience:** SC did not provide any name of trade/service suppliers and we have no other sources to conduct the enquiry at present.

**Delinquent payment record:** None in our database.

**Debt collection record:** No overdue amount owed by SC was placed to us for collection within the last 6 years.

## **BANKING**

### **Basic Bank:**

Bank of China Quanzhou Branch

AC#: 426058363913

## **FINANCIALS**

### **Financial Summary**

Unit: CNY'000

	<b>As of Dec. 31, 2013</b>	<b>As of Dec. 31, 2014</b>	<b>As of Dec. 31, 2015</b>	<b>As of Dec. 31, 2016</b>
Total assets	410,026	489,220	593,400	556,620
Total liabilities	296,965	370,010	465,770	420,730
Equities	113,061	119,210	127,630	135,890
Revenue	977,945	832,400	595,990	436,920
Profit before tax	8,089	7,400	11,320	11,870
Less: profit tax	933	0	1,600	2,010
Profits	7,156	7,400	9,720	9,860

### **Important Ratios**

	<b>As of Dec. 31, 2013</b>	<b>As of Dec. 31, 2014</b>	<b>As of Dec. 31, 2015</b>	<b>As of Dec. 31, 2016</b>
*Liabilities to assets	0.72	0.76	0.78	0.76
*Net profit margin (%)	0.73	0.89	1.63	2.26
*Return on total assets (%)	1.75	1.51	1.64	1.77
*Revenue/Total assets	2.39	1.70	1.00	0.78

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## **FINANCIAL COMMENTS**

### **PROFITABILITY: AVERAGE**

The revenue of SC appears fairly good in its line.  
SC's net profit margin is average.  
SC's return on total assets is average.

### **LIQUIDITY: AVERAGE**

SC's revenue is in an average level, comparing with the size of its total assets.

### **LEVERAGE: FAIRLY GOOD**

The debt ratio of SC is average.  
The risk for SC to go bankrupt is low.

**Overall financial condition of the SC: Stable.**

## **CONCLUSIONS**

SC is considered medium-sized in its line with stable financial conditions.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.85
UK Pound	1	INR 89.67
Euro	1	INR 80.31
CNY	1	INR 10.23

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	PRA
Report Prepared by :	SYL

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)