

MIRA INFORM REPORT

Report No. :	517675.2
Report Date :	23.07.2018

IDENTIFICATION DETAILS

Name :	ASANDAS AND SONS
Registered Office :	Shop No.10/11/12, Vegetable Market Yard, Mehsana – 384001, Gujarat
Tel. No.:	91-79-29707776
Country :	India
Financials (as on) :	31.03.2018
Date of Establishment :	01.06.1962
Capital Investment / Paid-up Capital :	Not Divulged
IEC No.: [Import-Export Code No.]	0813021375
PAN No.: [Permanent Account No.]	AADFA0536G
GSTN : [Goods & Service Tax Registration No.]	24AADFA0536G1Z2
Legal Form :	Partnership Concern with an unlimited liability of the partners
Line of Business :	Manufacturer, Exporter and Processor of Potato Based Frozen Foods like French Fries, Aloo Tikki, Burger Patty, Mumbai Aloo Vada etc. (Confirmed by management)
No. of Employees :	300 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

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ASANDAS AND SONS - 517675.2 (SUPPLEMENTARY REPORT)

PAGE NO. : 2

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	USD 294000 (in INR 20249250)
Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Asandas and Sons is a manufacturer, exporter and processor of potato based frozen foods which includes French fries, aloo tikki, burger patty, Mumbai aloo vada etc. The concern was started in the year 1962 and is based in Mehsana, Gujarat. It is an established partnership concern having satisfactory track record.</p> <p>The concern has achieved healthy revenue of INR 1030.000 million during FY 2018. However, revenue figures could not be verified.</p> <p>Rating takes into consideration concern's long established track record of business operation along with good revenue profile.</p> <p>Trade relations are reported as fair. Business is active. Payment terms are seems to be usually correct and as per commitments.</p> <p>The concern can be considered for business dealings at usual trade terms and conditions.</p> <p>Note: Site visit was conducted at the address which you have provided. Our executive has successfully traced the concern at the given address.</p> <p>At the premises, our executive met Mr. Narendrabhai (Employee) who confirmed existence of the concern at the given address.</p> <p>As per our executive's observation, it is a 2 storey building which wholly belongs to the concern. Locality of the premises appears to be industrial cum commercial, area seems to be neutral and area of the premises is 10000 sq.ft. (Approx.)</p> <p>Name board of the concern was sighted at the given premises. Landmark of the area is "Dharti Sati Mata Hotel" and 15 (approx.) employees were sighted at the premises.</p> <p>Our executive also had a word with the neighbor of the concern i.e., Tea Stall' and "Vijay Steel" who confirmed existence of the concern at the given address.</p>

NOTES: Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	India Rating
Rating	Long Term (BB)
Rating Explanation	Moderate risk of default.
Date	21.02.2018

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 23.07.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

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INFORMATION PARTED BY

Name :	Mr. Haresh Karamchandani
Designation :	Chief Executive Officer
Contact No.:	91-9824019797
Date :	05.07.2018

LOCATIONS

Registered Office :	Shop No.10/11/12, Vegetable Market Yard, Mehsana – 384001, Gujarat, India
Tel. No.:	91-79-29707776
Mobile No.:	91-9824019797 (Mr. Haresh Karamchandani) 91-7575007544 (Mr. Kamal Aidasani)
Fax No.:	Not Available
E-Mail :	haresh@hyfunfoods.com info@hyfunfoods.com sales@hyfunfoods.com
Website :	http://www.hyfunfoods.com
Area :	10000 Sq.ft (As per site visit)
Location :	Owned
Locality :	Industrial cum commercial
Corporate Office:	A/905, Titanium Square, Thaltej Cross Roads, S.G. Road, Ahemdabad -380059 Gujarat, India
Factory :	Survey No. 189-190, Opposite Dharti Sati Mata Hotel, Village Ganeshpura, Mehsana-Ahmedabad Highway, District: Mehsana – 382705, Gujarat, India

PARTNERS

Name :	Mr. Kishanchand Asandas Karamchandani
Designation :	Partner
Address :	Shop No.10/11/12, Vegetable Market Yard, Mehsana – 384001, Gujarat, India
Date of Birth/Age :	25.07.1963
Qualification :	Graduate
Experience :	35 Years
Name :	Mr. Jayraj Asandas Karamchandani
Designation :	Partner
Address :	Shop No.10/11/12, Vegetable Market Yard, Mehsana – 384001, Gujarat, India
Date of Birth/Age :	01.06.1958
Qualification :	HSC
Experience :	40 Years

KEY EXECUTIVES

Name :	Mr. Haresh Karamchandani
Designation :	Chief Executive Officer
Name :	Mr. Kamal Aidasani
Designation :	Commercial Head

BUSINESS DETAILS

Line of Business :	Manufacturer, Exporter and Processor of Potato Based Frozen Foods like French Fries, Aloo Tikki, Burger Patty, Mumbai Aloo Vada etc. (Confirmed by management)
Products :	<ul style="list-style-type: none"> • Potato Based Frozen Foods • French Fries • Aloo Tikki • Burger Patty • Mumbai Aloo Vada
Brand Names :	HYFUN
Agencies Held :	Not Available
Exports :	
Products :	Finished Goods
Countries :	<ul style="list-style-type: none"> • Thailand • Nepal • United Arab Emirates • Singapore • Malaysia
Imports :	Not Available
Terms :	
Selling :	Cash and Credit
Purchasing :	Cash and Credit

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--

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	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Wholesalers and Retailers	
	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	300 (Approximately)	
Bankers :	Banker Name :	Syndicate Bank
	Branch :	Manikyam Apartment, Navrangpura, Ahmedabd-380009, Gujarat, India
	Person Name (With Designation) :	--
	Contact Number :	91-79-26463060
	Fax No:	91-79-26461864
	Name of Account Holder :	--
	Account Number :	--
	Account Since (Date/Year of Account Opening) :	--
	Average Balance Maintained :	--
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	--
	Account Operation :	--
	Remark :	Management Non Cooperative

Auditors :	
Name :	Chhabria and Associates (Mr. Surya Chhabria) Chartered Accountants
Collaborators :	Not Available
Membership :	Not Available
Sister Concern :	Not Available

CAPITAL STRUCTURE

Capital Investment :	
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Owned :	Not Divulged
Borrowed :	--
Total :	Not Divulged

FINANCIAL DATA
[all figures are INR Million]

Particulars		31.03.2018	31.03.2017
Sales Turnover (Approximately)		1030.000	530.000

Expected Sales (2018-2019): INR 1500.000 Million (Due to the business growth)

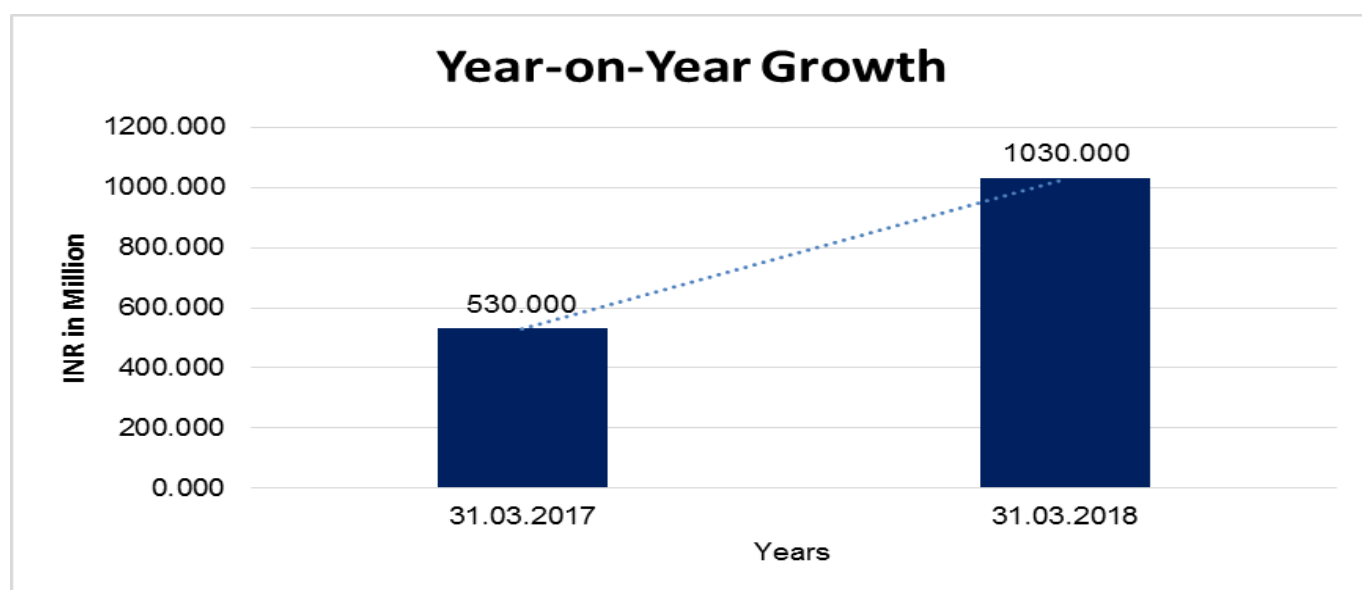
The above information has been parted by Mr. Haresh Karamchandani (Chief Executive Officer)

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

FINANCIAL ANALYSIS
[All figures are INR Million]

YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2017	31.03.2018
	INR In Million	INR In Million
Sales Turnover (Approximately)	530.000	1030.000
		94.340



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity –Legal Form	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last two years	Yes
27	Reasons for variation <> 20%	Yes
28	Estimation for coming financial year	Yes
29	Profitability for last three years	No
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

OBSERVATION POINTS

Name :	ASANDAS AND SONS
Address :	R.S. No.189, Opposite Dharti Sati Mata Hotel, Mehsana Ahmedabad Highway, Village Ganeshpura, District: Mehsana - 382705, Gujarat, India
Person to whom we met:	Mr. Narendrabhai (Employee)
Contact No :	91-7515007544
Name Board:	Sighted
Location:	Easy
Landmark :	Dharti Sati Mata Hotel
Total Floors of the building:	Ground + 2 Floors (Whole premises belongs to subject)
Locality:	Industrial cum commercial
Area of premises :	10000 Sq.ft
Area:	Neutral
Level of Operation :	High
No. of employee seen at premises :	15
Visibility of Item :	<ul style="list-style-type: none"> • Telephone • Fax Machine • Computers • Air Conditioner • Office Equipment
Furniture items sighted :	Yes
Neighbour's Interview	
Name of the Company :	Tea Stall
Contact person name :	Mr. Rambhai
Name of the Company :	Vijay Steel
Contact person name :	Mr. Amol
Proof of visit:	Photographs

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.65
UK Pound	1	INR 91.46
Euro	1	INR 80.78

INFORMATION DETAILS

Information Gathered by :	AKY
Analysis Done by :	DIV
Report Prepared by :	TRUP

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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