

**MIRA INFORM REPORT**

<b>Report No. :</b>	521287
<b>Report Date :</b>	23.07.2018

**IDENTIFICATION DETAILS**

<b>Name :</b>	CABCON INDIA LIMITED (w.e.f. 09.05.2018)
<b>Formerly Known As :</b>	CABCON INDIA PRIVATE LIMITED
<b>Registered Office :</b>	Room No. 21, Swaika Centre, 4A, Pollock Street, Room No. 21, Kolkata – 700001, West Bengal
<b>Tel. No.:</b>	91-33-40365001/ 40365000
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2017
<b>Date of Incorporation :</b>	01.02.1991
<b>CIN No.:</b> [Company Identification No.]	U31200WB1991PLC050809
<b>Capital Investment / Paid-up Capital :</b>	INR 40.309 Million
<b>IEC No.:</b> [Import-Export Code No.]	0200014811
<b>TIN No.:</b>	19200402034
<b>PAN No.:</b> [Permanent Account No.]	AABCC2164P
<b>GSTN :</b> [Goods & Service Tax Registration No.]	19AABCC2164P1ZC
<b>Legal Form :</b>	A Closely Held Public Limited Liability Company
<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>• Trading of various Electrical Goods/items. (Registered activity)</li> <li>• Manufacturer, Supplier and Exporter of AAC, AAAC, ACSR Conductors, Aluminium / Alloy Wire and Ground Wire. (Registered activity and also Confirmed by management)</li> </ul>

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<b>No. of Employees :</b>	50 (Approximately)
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**RATING & COMMENTS**  
(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A
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<b>Credit Rating</b>	<b>Explanation</b>	<b>Rating Comments</b>
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Usually correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 1991. The company is a manufacturer, supplier and exporter of AAC, AAAC, ACSR, conductors, etc.</p> <p>As per the financial records of 2017, the company has achieved a favourable growth of 17.18% in its revenue as compared to the previous year and has reported an average profitability margin of 1.49%.</p> <p>The company possesses healthy financial position marked by sound net worth base along with moderate debt balance sheet profile and comfortable liquidity parameter.</p> <p>Business is active. Payment seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and condition.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

<b>Country Name</b>	<b>Previous Rating (31.12.2017)</b>	<b>Current Rating (01.04.2018)</b>
India	A1	A1

<b>Risk Category</b>	<b>ECGC Classification</b>
Insignificant	A1
Low Risk	A2

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Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	BRICKWORKS
<b>Rating</b>	Long Term Loans = BBB
<b>Rating Explanation</b>	Moderate degree of safety and moderate credit risk.
<b>Date</b>	15.06.2018

<b>Rating Agency Name</b>	BRICKWORKS
<b>Rating</b>	Short Term Loans = A3
<b>Rating Explanation</b>	Moderate degree of safety and higher credit risk.
<b>Date</b>	15.06.2018

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 23.07.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY (GENERAL DETAILS)**

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<b>Name :</b>	Ms. Amrita Chauhan
<b>Designation :</b>	Project Coordinator
<b>Contact No.:</b>	91-33-50365000
<b>Date :</b>	20.07.2018

<b>Name :</b>	Mr. Gaurav Binani
<b>Designation :</b>	General Manager
<b>Contact No.:</b>	91-9831378554
<b>Date :</b>	20.07.2018

**Tel. No.:91-33-40365001 – Number Not Working**

**LOCATIONS**

<b>Registered Office/ Factory 1 :</b>	Room No. 21, Swaika Centre, 4A, Pollock Street, Room No. 21, Kolkata – 700001, West Bengal, India
<b>Tel. No.:</b>	91-33-40365001/ 40365000 / 22355657 / 22357894
<b>Mobile No.:</b>	91-9831378554 [Mr. Gaurav Binani]
<b>Fax No.:</b>	91-33-22158065
<b>E-Mail :</b>	<a href="mailto:narendrapurohit83@yahoo.com">narendrapurohit83@yahoo.com</a> <a href="mailto:info@cabconindia.com">info@cabconindia.com</a> <a href="mailto:gauravbinani@cabconindia.com">gauravbinani@cabconindia.com</a> <a href="mailto:admin@cabconindia.com">admin@cabconindia.com</a>
<b>Website :</b>	<a href="http://www.cabconindia.net">http://www.cabconindia.net</a>
<b>Location:</b>	Owned
<b>Locality:</b>	Commercial
<b>Factory 2:</b>	Unit -1: 93, Dakhindari Road, Kolkata-700048, West Bengal, India
<b>Tel. No.:</b>	91-33-25344726
	<b>UNIT –II: SANKRAIL INDUSTRIAL PARK</b>
<b>Factory 3:</b>	NH-6 Bombay Road, PO-Kanduah, Dhulagarh Howrah-711302, West Bengal, India
<b>Tel. No.:</b>	91-33-32617908
<b>Corporate Office:</b>	1st Floor, The Terminus Building, BG -12, Action Area 1B, New Town, Kolkata-700156, West Bengal, India
<b>Tel. No.:</b>	91-33-40365000
<b>Fax No.:</b>	91-33-40365001

**DIRECTORS**

**As on 31.03.2018**

<b>Name :</b>	Mr. Madan Mohan Fomra
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<b>Designation :</b>	Managing Director		
<b>Address :</b>	FE 515, Salt Lake City, Kolkata - 700091, West Bengal, India		
<b>Date of Birth/Age :</b>	16.10.1966		
<b>Qualification :</b>	B.Com (H)		
<b>Date of Appointment :</b>	10.03.2018		
<b>PAN No.:</b>	AADPF8390H		
<b>DIN No.:</b>	00633292		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U27203WB2007PTC116231	SHREYASH ALUMINIUM & ALLOYS PRIVATE LIMITED	28/11/2007	-
<b>Name :</b> Mr. Vijay Kumar Fomra			
<b>Designation :</b> Wholetime Director			
<b>Address :</b> FE 515, Salt Lake City, Kolkata - 700091, West Bengal, India			
<b>Date of Birth/Age :</b> 02.10.1968			
<b>Qualification :</b> B.Com (H)			
<b>Date of Appointment :</b> 10.03.2018			
<b>PAN No.:</b> AADPF3739J			
<b>DIN No.:</b> 00633315			
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U28999WB2004PTC098635	RADHIKA TRANSMISSION PRIVATE LIMITED	19/05/2004	-
<b>Name :</b> Mr. Shree Ballabh Fomra			
<b>Designation :</b> Director			
<b>Address :</b> FE 515, Salt Lake City, Kolkata - 700091, West Bengal, India			
<b>Date of Birth/Age :</b> 18.07.1943			
<b>Qualification :</b> B.Com (H)			
<b>Date of Appointment :</b> 10.03.2018			
<b>PAN No.:</b> AADPF1618C			
<b>DIN No.:</b> 00633436			
<b>Name :</b> Mr. Manita Mittal			
<b>Designation :</b> Director			
<b>Address :</b> 127, B. K. Paul Avenue, 4th Floor, Hatkhola, Kolkata 700005, West Bengal, India			
<b>Date of Appointment :</b> 26.05.2018			
<b>DIN No.:</b> 08141151			
<b>Name :</b> Mr. Sekhar Kumar Halder			
<b>Designation :</b> Director			
<b>Address :</b> 28- 1-1, Samilpur Road, Before Salimpur Rail Gate, Post Dhakuria, Kolkata - 700031, West Bengal, India			
<b>Date of Appointment :</b> 26.05.2018			
<b>DIN No.:</b> 08141154			

**KEY EXECUTIVES**

<b>Name :</b>	Ms. Amrita Chauhan
<b>Designation :</b>	Project Coordinator
<b>Name :</b>	Mr. Gaurav Binani
<b>Designation :</b>	General Manager
<b>Name :</b>	Mr. Madan Mohan Fomra
<b>Designation :</b>	Chief Executive Officer
<b>Address :</b>	FE 515, Salt Lake City, Kolkata - 700091, West Bengal, India
<b>Date of Birth/Age :</b>	16.10.1966
<b>Qualification :</b>	B.Com (H)
<b>Date of Appointment :</b>	30.05.2018
<b>PAN No.:</b>	AADPF7818C
<b>Name :</b>	Mr. Narendra Purohit
<b>Designation :</b>	Company Secretary
<b>Address :</b>	P-7, Kalakar Street, Kolkata – 700007, West Bengal, India
<b>Date of Appointment :</b>	30.05.2018
<b>PAN No.:</b>	BASPP3951J
<b>Name :</b>	Ms. Nikhita Chopra
<b>Designation :</b>	Chief Finance Officer
<b>Address :</b>	45, Jatin Das Road, Kolkata 700029, West Bengal, India
<b>Date of Appointment :</b>	24.05.2018
<b>PAN No.:</b>	AAZPF9470A

**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

**As on 31.03.2017**

<b>Names of Shareholders</b>	<b>No. of Shares</b>
Shree Ballabh Fomra	216600
Raj Kumari Fomra	83000
Shree Ballabh Fomra (HUF)	33000
Shanti Prasad Fomra	303200
Madan Mohan Fomra	51340
Rashmi Fomra	132500
Radhika Fomra	4000
Madan Mohan Fomra (HUF)	145020

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Vijay Kumar Fomra		68380
Shahshikala Fomra		26000
Siddharth Fomra		4000
Vijay Kumar Fomra (HUF)		154395
Manish Kumar Fomra		116000
Jayshree Gandhi		20
Priyanka Gandhi		20
Swati Gandhi		20
Sanjeev Kumar Binani		20120
Chandrakanta Lakhotia		20
Saroj Rathi		40020
Renu Kothari		20
Priti Fomra		21000
Rashmi Binani		12000
Mukund Lal Rathi		20
Ram Prakash Dujari		60000
Manro Finance and Traders Private Limited		791425
Bhavsagar Commodities Private Limited		791875
Balgopal Commodeal Private Limited		792500
Nikhita Fomra		5000
Manish Fomra HUF		19375
Aakansha Advisory Services Private Limited		50000
Corbal Suppliers Private Limited		50000
Vasundhara Kayan		16000
Sunil Kayan		9000
Sujata Kayan		15000
<b>Total</b>		<b>4030870</b>

**LIST OF ALLOTTEES**

**AS ON 13.04.2018**

<b>Names of Shareholders</b>	<b>No. of Allottees</b>
Shree Ballabh Fomra	541500
Shree Ballabh Fomra (HUF)	82500
Raj Kumari Fomra	207500
Shanti Prasad Fomra	758000
Madan Mohan Fomra	128350
Madan Mohan Fomra (HUF)	362550
Vijay Kumar Fomra	170950
Vijay Kumar Fomra (HUF)	386000
Manish Kumar Fomra	290000

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Manish Kumar Fomra HUF		285925
Rashmi Fomra		331250
Shahshikala Fomra		65000
Priti Fomra		52500
Nikhita Fomra		162500
Radhika Fomra		110200
Siddharth Fomra		340000
Vedika Fomra		80300
Jayshree Gandhi		50
Priyanka Gandhi		50
Swati Gandhi		50
Manro Finance and Traders Private Limited		2103550
Bhavsagar Commodities Private Limited		2099700
Balgopal Commodeal Private Limited		2106250
<b>Total</b>		<b>10664675</b>

**Equity Share Break up (Percentage of Total Equity)**

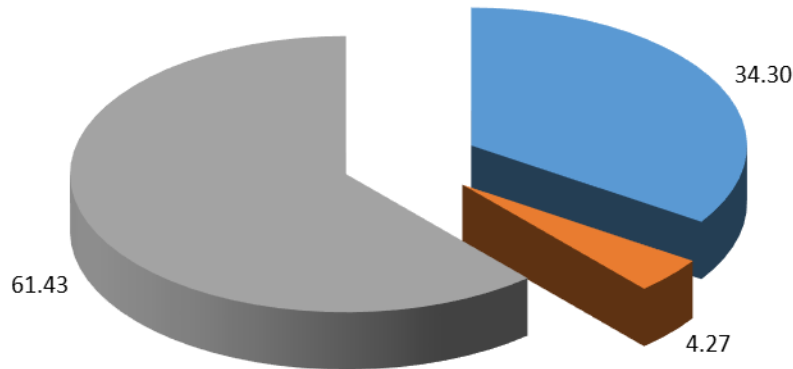
**As on 29.09.2017**

<b>Category</b>	<b>Percentage</b>
Promoter - (Individual/ Hindu Undivided Family – Indian)	34.30
Public - Other than Promoters - (Individual/ Hindu Undivided Family – Indian)	4.27
Public - Other than Promoters - Body corporate	61.42
<b>Total</b>	<b>100.00</b>

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### Share holding pattern

- Promoter - (Individual/ Hindu Undivided Family – Indian)
- Public - Other than Promoters - (Individual/ Hindu Undivided Family – Indian)
- Public - Other than Promoters - Body corporate



### BUSINESS DETAILS

<b>Line of Business :</b>	<ul style="list-style-type: none"> <li>• Trading of various Electrical Goods/items. (Registered activity)</li> <li>• Manufacturer, Supplier and Exporter of AAC, AAAC, ACSR Conductors, Aluminium / Alloy Wire and Ground Wire. (Registered activity and also Confirmed by management)</li> </ul>	
<b>Products :</b>	<b>Item Code No.</b>	<b>Product Description</b>
	76149000	AAC and AAAC Conductor
	85446020	PVC and Aerial Bunch Cable
	76141000	ACSR Conductor
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>		
<b>Products :</b>	Finished Goods	
<b>Countries :</b>	<ul style="list-style-type: none"> <li>• South Africa</li> </ul>	

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	<ul style="list-style-type: none"> <li>• Bangladesh</li> <li>• Nepal</li> </ul>
<b>Imports :</b>	Not Available
<b>Terms :</b>	
<b>Selling :</b>	Advance Payment, Cheque and Credit
<b>Purchasing :</b>	Advance Payment, Cheque and Credit

**PRODUCTION STATUS NOT AVAILABLE**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers :</b>	Manufacturer	
	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
<b>Remark:</b>	--	
<b>No. of Employees :</b>	50 (Approximately)	
<b>Bankers :</b>	<b>Bank Name</b>	Union Bank Of India
	<b>Branch</b>	Canning Street Branch, 6D, R N Mukherjee Road, Kolkata – 700001, West Bengal, India
	<b>Person Name (With Designation)</b>	--
	<b>Contact Number</b>	--
	<b>Name of Account Holder</b>	--
	<b>Account Number</b>	--
	<b>Account Since (Date/Year of Account Opening)</b>	--
	<b>Average Balance Maintained</b>	--

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	(If Possible)	
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--
<ul style="list-style-type: none"> <li>Karnataka Bank Limited, Park Street Branch 1, Sarojini Nadu Sarani, Kolkata - 700017, West Bengal, India</li> </ul>		

Facilities :	Secured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
	<b>Long-term Borrowings</b>		
Term loans from banks		4.507	7.512
(Secured by hypothecation on current assets and collateral security in the form of equitable mortgage of properties lying in the name of company and personal guarantee of Directors)			
Loans taken for Vehicle		(2.125)	(0.658)
(Secured by hypothecation on current assets and collateral security in the form of equitable mortgage of properties lying in the name of company and personal guarantee of Directors)			
<b>Short-term Borrowings</b>			
Loans repayable on demand from banks		775.399	777.170
(Hypothecation on current assets and collateral security in the form of equitable mortgage of properties)			
<b>Total</b>		<b>777.781</b>	<b>784.024</b>

<b>Auditors :</b>	
<b>Name :</b>	Jai Pandya and Associates Chartered Accountants
<b>Address :</b>	36, Strand Road, 3 <sup>rd</sup> Floor, Kolkata-700001, West Bengal, India
<b>Income-tax PAN of auditor or auditor's firm :</b>	AFHPP8788C
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Subsidiaries :</b>	<ul style="list-style-type: none"> <li>Holistic Properties Private Limited, India</li> </ul>

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**CAPITAL STRUCTURE**

**After 29.09.2017**

**Authorised Capital:** INR 2100.000 Million

**Issued, Subscribed & Paid-up Capital:** INR 149.305 Million

**As on 31.03.2017**

**Authorised Capital:**

No. of Shares	Type	Value	Amount
5000000	Equity Shares	INR 10/- each	INR 50.000 Million

**Issued, Subscribed & Paid-up Capital:**

No. of Shares	Type	Value	Amount
4030870	Equity Shares	INR 10/- each	INR 40.309 Million

**FINANCIAL DATA**  
*[all figures are in INR Million]*

**ABRIDGED BALANCE SHEET - STANDALONE**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	40.309	37.309	37.309
(b) Reserves & Surplus	496.078	429.003	376.590
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>536.387</b>	<b>466.312</b>	<b>413.899</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	291.537	268.885	266.356
(b) Deferred tax liabilities (Net)	0.313	2.163	3.411
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	2.137	0.836	0.873
<b>Total Non-current Liabilities (3)</b>	<b>293.987</b>	<b>271.884</b>	<b>270.640</b>
(4) Current Liabilities			
(a) Short term borrowings	775.399	777.170	662.657
(b) Trade payables	1302.871	846.726	727.972
(c) Other current liabilities	170.894	158.280	156.473
(d) Short-term provisions	33.211	25.671	21.949
<b>Total Current Liabilities (4)</b>	<b>2282.375</b>	<b>1807.847</b>	<b>1569.051</b>
<b>TOTAL</b>	<b>3112.749</b>	<b>2546.043</b>	<b>2253.590</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	141.168	154.443	112.973
(ii) Intangible Assets	0.000	0.000	51.351
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	50.849	31.004	0.000
(b) Non-current Investments	21.901	0.000	0.000
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	12.579	9.797	9.912
(e) Other Non-current assets	0.218	0.283	-0.206
<b>Total Non-Current Assets</b>	<b>226.715</b>	<b>195.527</b>	<b>174.030</b>

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	451.999	484.289	510.311
(c) Trade receivables	1769.391	1316.373	1042.309
(d) Cash and cash equivalents	413.251	281.586	213.938
(e) Short-term loans and advances	251.393	268.268	312.839
(f) Other current assets	0.000	0.000	0.163
<b>Total Current Assets</b>	<b>2886.034</b>	<b>2350.516</b>	<b>2079.560</b>
<b>TOTAL</b>	<b>3112.749</b>	<b>2546.043</b>	<b>2253.590</b>

**PROFIT & LOSS ACCOUNT - STANDALONE**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Income	4079.213	3482.188	3108.818
	Other Income	32.613	42.215	31.290
	<b>TOTAL</b>	<b>4111.826</b>	<b>3524.403</b>	<b>3140.108</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	3294.473	2828.667	2788.068
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	19.565	(18.681)	(200.747)
	Employees benefits expense	67.439	47.902	27.114
	CSR expenditure	0.375	0.271	0.880
	Other expenses	363.078	303.851	239.551
	<b>TOTAL</b>	<b>3744.930</b>	<b>3162.010</b>	<b>2854.866</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>366.896</b>	<b>362.393</b>	<b>285.242</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	253.820	266.129	205.107
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>113.076</b>	<b>96.264</b>	<b>80.135</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	21.743	21.149	14.320
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>91.333</b>	<b>75.115</b>	<b>65.815</b>
<b>Less</b>	<b>TAX</b>	30.729	23.123	21.450
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>60.604</b>	<b>51.992</b>	<b>44.365</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>15.04</b>	<b>13.94</b>	<b>11.89</b>

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**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	4.364	4.657	1.104
Net cash flows from (used in) operations	163.460	16.851	(100.487)
Net cash flows from (used in) operating activities	310.838	181.375	24.032

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	158.32	137.98	122.38
Account Receivables Turnover (Income / Sundry Debtors)	2.31	2.65	2.98
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	144.35	109.26	95.30
Inventory Turnover (Operating Income / Inventories)	0.81	0.75	0.56
Asset Turnover (Operating Income / Net Fixed Assets)	1.91	1.95	1.74

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.83	0.82	0.81
Debt Equity Ratio (Total Liability / Networth)	2.00	2.25	2.25
Current Liabilities to Networth (Current Liabilities / Net Worth)	4.26	3.88	3.79
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.36	0.40	0.40

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Interest Coverage Ratio (PBIT / Financial Charges)	1.45	1.36	1.39
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**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	1.49	1.49	1.43
Return on Total Assets ((PAT / Total Assets) * 100)	%	1.95	2.04	1.97
Return on Investment (ROI) ((PAT / Networth) * 100)	%	11.30	11.15	10.72

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.26	1.30	1.33
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		1.07	1.03	1.00
G-Score Ratio Financial (Networth / Total Assets)		0.17	0.18	0.18
G-Score Ratio Debt (Debts / Equity Capital)		26.58	28.16	24.93
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.26	1.30	1.33

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**DEBT EQUITY RATIO**

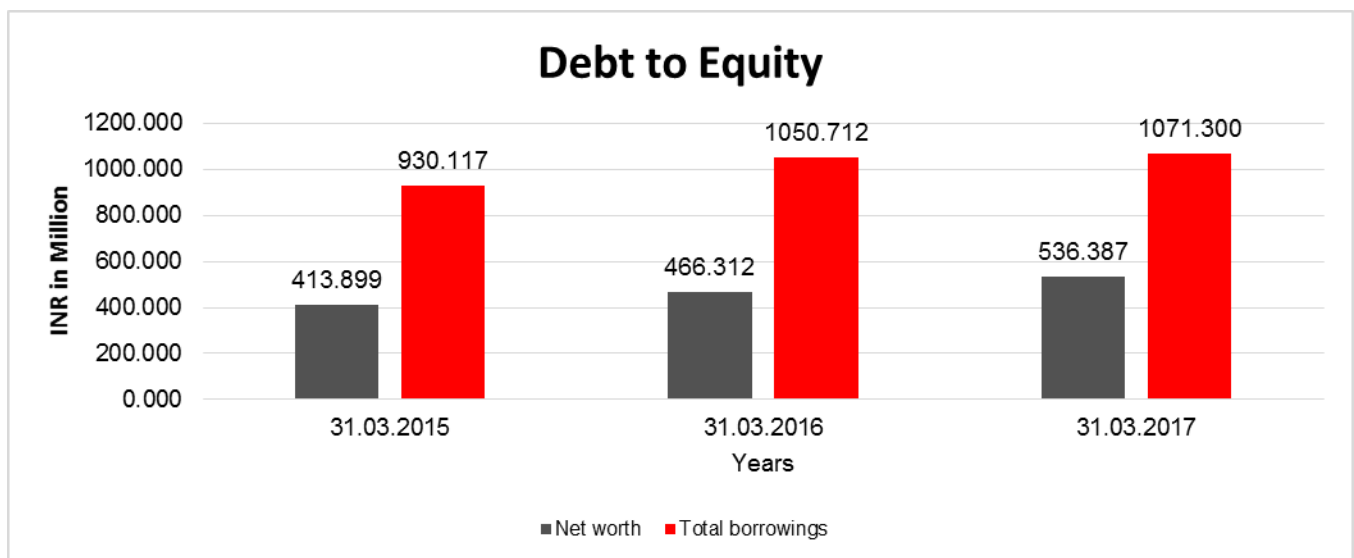
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	37.309	37.309	40.309

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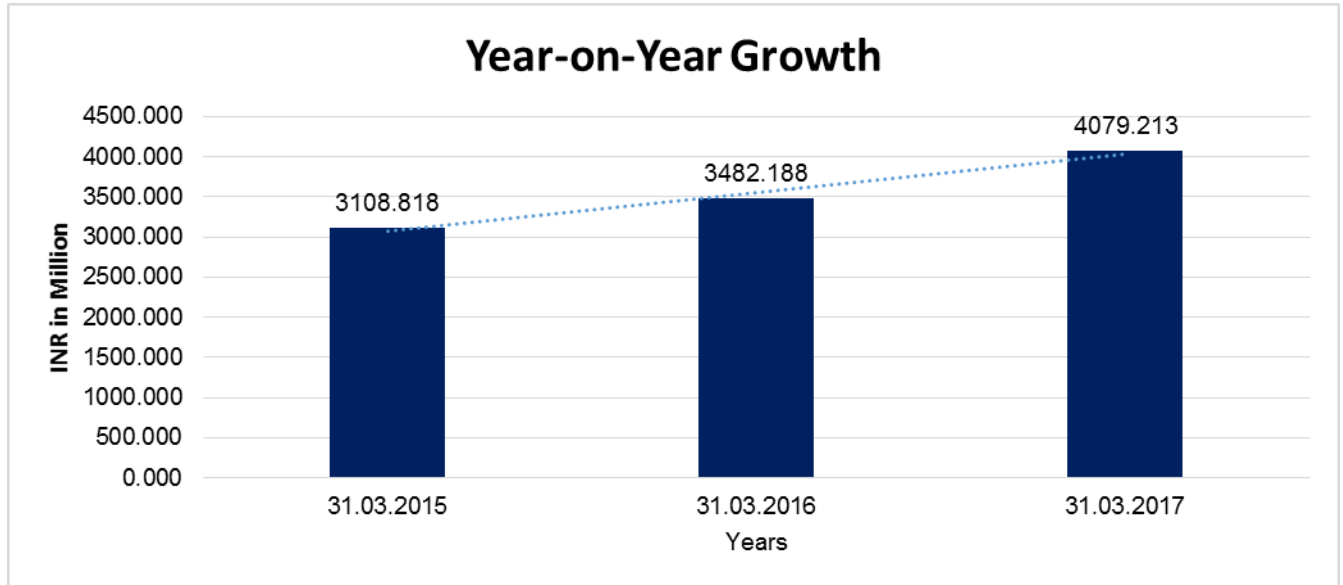
Reserves & Surplus	376.590	429.003	496.078
<b>Net worth</b>	<b>413.899</b>	<b>466.312</b>	<b>536.387</b>
Long Term borrowings	266.356	268.885	291.537
Short Term borrowings	662.657	777.170	775.399
Current Maturities of Long term debt	1.104	4.657	4.364
<b>Total borrowings</b>	<b>930.117</b>	<b>1050.712</b>	<b>1071.300</b>
<b>Debt/Equity ratio</b>	<b>2.247</b>	<b>2.253</b>	<b>1.997</b>



**YEAR-ON-YEAR GROWTH**

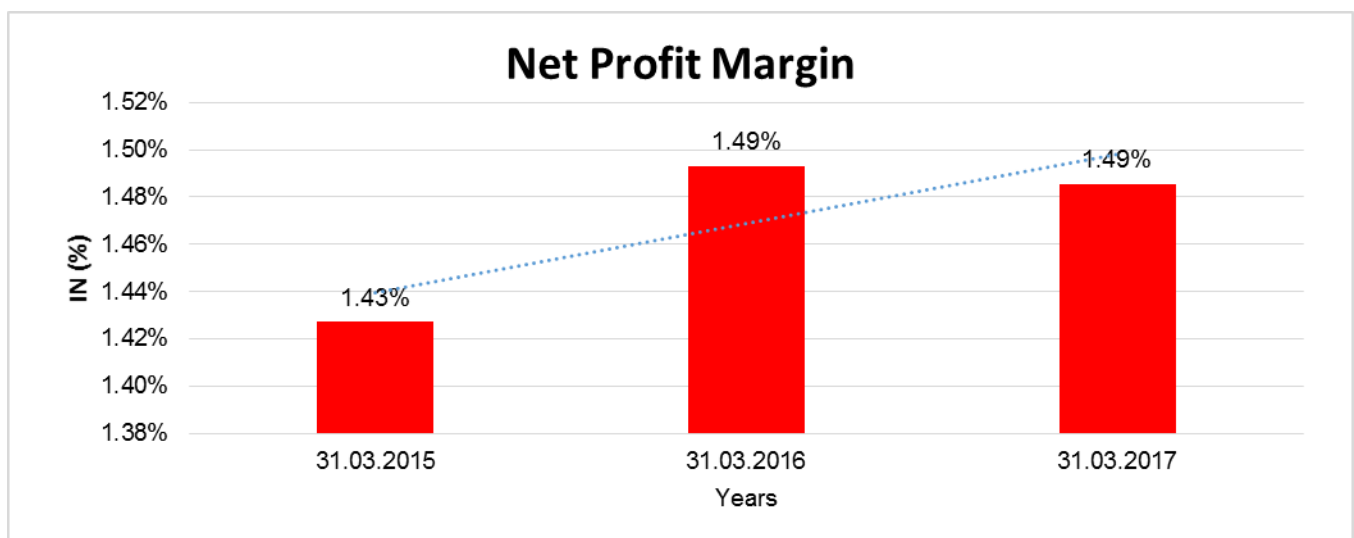
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	3108.818	3482.188	4079.213
		<b>12.010</b>	<b>17.145</b>

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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	3108.818	3482.188	4079.213
Profit	44.365	51.992	60.604
	<b>1.43%</b>	<b>1.49%</b>	<b>1.49%</b>



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**ABRIDGED BALANCE SHEET - (CONSOLIDATED)**

SOURCES OF FUNDS	31.03.2017	31.03.2016
<b>I. EQUITY AND LIABILITIES</b>		
(1) Shareholders' Funds		
(a) Share Capital	40.309	37.309
(b) Reserves & Surplus	496.227	429.003
(c) Money received against share warrants	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>536.536</b>	<b>466.312</b>
(3) Non-Current Liabilities		
(a) long-term borrowings	291.537	268.885
(b) Deferred tax liabilities (Net)	0.313	2.163
(c) Other long term liabilities	0.000	0.000
(d) long-term provisions	2.136	0.836
<b>Total Non-current Liabilities (3)</b>	<b>293.986</b>	<b>271.884</b>
(4) Current Liabilities		
(a) Short term borrowings	775.400	777.170
(b) Trade payables	1302.871	846.726
(c) Other current liabilities	170.909	158.280
(d) Short-term provisions	33.228	25.671
<b>Total Current Liabilities (4)</b>	<b>2282.408</b>	<b>1807.847</b>
<b>TOTAL</b>	<b>3112.930</b>	<b>2546.043</b>
<b>II. ASSETS</b>		
(1) Non-current assets		
(a) Fixed Assets		
(i) Tangible assets	141.168	154.443
(ii) Intangible Assets	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000
(iv) Intangible assets under development	50.849	31.004
(b) Non-current Investments	0.001	0.000
(c) Deferred tax assets (net)	0.000	0.000
(d) Long-term Loan and Advances	12.898	9.797
(e) Other Non-current assets	0.218	0.283
<b>Total Non-Current Assets</b>	<b>205.134</b>	<b>195.527</b>
(2) Current assets		
(a) Current investments	0.000	0.000
(b) Inventories	474.419	484.289
(c) Trade receivables	1769.703	1316.373
(d) Cash and cash equivalents	413.381	281.586

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(e) Short-term loans and advances		250.293	268.268
(f) Other current assets		0.000	0.000
<b>Total Current Assets</b>		<b>2907.796</b>	<b>2350.516</b>
<b>TOTAL</b>		<b>3112.930</b>	<b>2546.043</b>

**PROFIT & LOSS ACCOUNT- (CONSOLIDATED)**

	PARTICULARS	31.03.2017	31.03.2016
	<b>SALES</b>		
	Income	4079.213	3482.188
	Other Income	32.663	42.215
	<b>TOTAL</b>	<b>4111.876</b>	<b>3524.403</b>
<b>Less</b>	<b>EXPENSES</b>		
	Cost of Materials Consumed	3294.473	2828.667
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	19.565	(18.681)
	Employees benefits expense	73.439	47.902
	CSR expenditure	0.375	0.271
	Other expenses	357.095	303.851
	<b>TOTAL</b>	<b>3744.947</b>	<b>3162.010</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>366.929</b>	<b>362.393</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	253.821	266.129
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>113.108</b>	<b>96.264</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	21.743	21.149
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>91.365</b>	<b>75.115</b>
<b>Less</b>	<b>TAX</b>	30.735	23.123
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>60.630</b>	<b>51.992</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>15.04</b>	<b>13.94</b>

**LOCAL AGENCY FURTHER INFORMATION**

Sr.	Check list by info agents	Available in Report (Yes/No)
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No.		
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	Yes
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

## GENERAL INFORMATION

Nature of business or profession (if more than one business or profession is carried on during the previous year, nature of every business or profession): Manufacturer of AAC, AAAC, ACSR Conductors, Aluminium / Alloy Wire and Ground Wire.

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**OPERATIONS**

The Company has reported total income of 4111.826 million for the current year as compared to 3524.403 million in the previous year. The Net Profit for the year amounted to 60.604 million in the current year as compared to 51.991 million in the previous year.

**UNSECURED LOAN**

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
<b>Long-term Borrowings</b>		
Loans and advances from directors	4.904	4.767
Other loans and advances, others	284.252	257.264
<b>Total</b>	<b>289.156</b>	<b>262.031</b>

**INDEX OF CHARGES:**

SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	B80402464	10438891	UNION BANK OF INDIA	01/07/2013	-	-	79500000.0	CANNING STREET BRANCH6D, R N MUKHERJEE ROADKOLKATAWB7000011N
2	A13293014	10046525	CANARA BANK	13/02/2007	-	-	15000000.0	EZRA STREET BRANCH9, EZRA STREETKOLKATAWB7000011N
3	Y10364325	90256688	CANARA BANK	18/06/2005	-	-	5700000.0	9; EZRA STREETKOLKATAWB7000011N
4	G53754875	90254956	Canara Bank	01/01/1997	13/09/2017	-	332000000.0	Prime Corporate BranchBells House, 21 Camac StreetkolkataWB700016IN
5	G08538696	10235403	CANARA BANK	30/06/2010	-	16/07/2016	600000.0	L C ROAD BRANCH9 LALA LAJPAT RAI SARANIKOLKATAWB700020IN
6	C20604559	10446565	Karnataka Bank Ltd.	14/08/2013	-	12/09/2014	160000000.0	Park Street Branch1, Sarojini Nadu SaraniKolkataWB700017IN
7	C19887256	10353404	UNION BANK OF INDIA	15/03/2012	-	10/09/2014	72000000.0	CANNING STREET BRANCH6 D R N MUKHERJEE ROADKOLKATAWB7000011

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								N
8	C198 8376 8	10353 361	UNION BANK OF INDIA	24/04/2 012	-	10/09/2 014	150000000.0	CANNING STREET BRANCH6 D R N MUKHERJEE ROADKOLKATAWB700001I N
9	C089 1722 1	10309 997	Axis Bank Limited	20/09/2 011	21/02/2 012	01/07/2 014	110000000.0	CORPORATE BANKING BRANCH (CBB),1, SHAKESPEARE SARANI, AC MARKET, 3RD FLOOR,KOLKATAWB700071 IN
10	B303 8467 1	10047 263	CANARA BANK	14/02/2 007	06/03/2 010	19/01/2 012	9100000.0	L C ROAD BRANCH9 LALA LAJPAT RAI SARANIKOLKATAWB700020 IN

**FIXED ASSETS**

- Land
- Building
- Office Building
- Factory Building
- Furniture and Fixture
- Plant and Machinery
- Vehicle
- Motor Vehicle
- Office Equipment
- Factory Equipment
- Computer Equipments

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 68.84
UK Pound	1	INR 89.66
Euro	1	INR 80.31

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	SNT
<b>Analysis Done by :</b>	NIY
<b>Report Prepared by :</b>	SUJ

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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