

MIRA INFORM REPORT

Report No. :	521483
Report Date :	25.07.2018

IDENTIFICATION DETAILS

Name :	BIG BLUE PRODUCTS INC.
Registered Office :	777 Third Avenue New York, New York, 10017
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	14.09.1984
Legal Form :	Corporation
Line of Business :	The company's line of business includes the wholesale distribution of computers, computer peripheral equipment, and computer software.
No. of Employees :	47

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Exist

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

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Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program (TARP) in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

In December 2012, the Federal Reserve Board (Fed) announced plans to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	BIG BLUE PRODUCTS INC.
Trade Name	BIG BLUE PRODUCTS INC.
ID	ID
ID Details	943358
Creation Date	1984
Incorporation Date	SEPTEMBER 14, 1984
Legal Address	777 THIRD AVENUE NEW YORK, NEW YORK, 10017, USA
Operative Address	130 Eileen Way Syosset, NY 11791, USA
Telephone	631-351-3600
Fax	NA
Legal Form	CORPORATION
E-Mail	info@bigblue-usa.com
Registered In	NEW YORK
Website	www.bigblueonline.com
Contact	Jeffery Alnwick - Owner
Staff	47
Activity	SIC Code: 5045, Computers and Computer Peripheral Equipment and Software NAICS Code: 423430, Computer and Computer Peripheral Equipment and Software Merchant Wholesalers

BANKS

Name of Bank	Reported Amount
Bank of America	
WELLS FARGO BANK, N.A.	

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DE LAGE LANDEN FINANCIAL SERVICES, INC.

AMERICAN EXPRESS BANK, FSB

GREATAMERICA FINANCIAL SERVICES
CORPORATION

Description -

HISTORY

History Big Blue Products Inc. was founded in 1984.

Key Developments NA

Parent Company NA

PRINCIPAL ACTIVITY

General Description The company's line of business includes the wholesale distribution of computers, computer peripheral equipment, and computer software.

Service/Product Description It offers computers, computer peripheral equipment and computer software, servers, storage, and networking equipment.

Sales Wholesale

Operations Area National

Employees 47 employees

Payments With Suppliers Regular

BRANDS

Brand	Comments
Big Blue	-
Hewlett-Packard	-

CLIENTS

Name of Client	Country	Comments
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There are not informed clients

Comments

The company offers its products to private companies.

SUPPLIERS

Supplier Name

Country

Comments

There are not informed suppliers

Comments

-

LOCATION

Headquarters

130 Eileen Way Syosset, NY 11791, USA

Branches

386 OAKWOOD ROAD HUNTINGTON STATION,
NEW YORK, 11746, USA

**GROUP STRUCTURE AND SUBSIDIARY
COMPANIES**

Listed at the stock exchange

NO

Capital

NA

Shareholders (%)

The company does not disclose information on shareholders. The following information has been provided by private sources and could not be confirmed:

The major holders of this company are Jeffrey and Marie Alnwick.

Management

Jeffery Alnwick - Owner

Subsidiary Companies

No subsidiary companies were found.

Related Companies

No related companies were found.

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Sales	19.500.000
Money Flow	Normal
IMPORT FOB DOLLAR	
Year	Amount
There are not Import Fob Dollar informed	
EXPORT FOB DOLLAR	
Year	Amount
There are not Export Fob Dollar informed	

LEGAL FILINGS

Government Contracts Won	Government Contractor Name & Address: BIG BLUE PRODUCTS INC. 386 OAKWOOD RD UNIT A HUNTINGTON STATION, NY 11746-7201 Number of Defense Contracts Awarded: 1 Dollar Amount of Defense Contracts Awarded: \$5,270
Lawsuits	Century Surety Company v. R.B. Hunt, Inc. et al Plaintiff: Century Surety Company Defendant: Jeffrey Alnwick, Marie Alnwick, Big Blue Products, Inc., Daniel G. Evans, Hunt Carting Inc. and R.B. Hunt, Inc. Case Number: 2:2016cv04579 Filed: August 17, 2016 Court: New York Eastern District Court Office: Central Islip Office Referring Judge: Arlene R. Lindsay Presiding Judge: Leonard D. Wexler Nature of Suit: Insurance Cause of Action: 28:1332 Diversity-Insurance Contract Jury Demanded By: None

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Trademarks

BIG BLUE
COMPUTERS, COMPUTER PERIPHERALS, AND
COMPUTER PROGRAMS FOR INDUSTRIAL AND
COMMERCIAL USERS; COMPUTER FURNITURE,
NAMESLY TABLES...

Owned by: BIG BLUE PRODUCTS, INC.
Serial Number: 73806601

BB
COMPUTERS, COMPUTER PERIPHERALS AND
ACCESSORY COMPONENTS, NAMESLY,
TERMINALS, DISK DRIVES, MONITORS, PRINTERS,
MODEMS AND...

Owned by: BIG BLUE PRODUCTS, INC.
Serial Number: 73806602

BIG BLUE
computers, computer peripherals and accessory
components, namesly terminals, disk drives, monitors,
printers, modems, and...

Owned by: BIG BLUE PRODUCTS, INC.
Serial Number: 74094951

No records found.

Patents Registered

Renewals

UCC (Uniform Commercial Code)

Name History

Filing Date: SEP 14, 1984 Name Type: Actual
Entity Name: BIG BLUE PRODUCTS INC.
Debtor Names: BIG BLUE PRODUCTS INC. 130
EILEEN WAY, SYOSSET, NY 11791, USA
Secured Party Names: WELLS FARGO BANK, N.A.
300 TRI-STATE INTERNATIONAL STE 400,
LINCOLNSHIRE, IL 60069, USA
File no.: 201305215553352 File Date: 05/21/2013
Lapse Date: 05/21/2018 Filing Type: Financing
Statement

Debtor Names: BIG BLUE PRODUCTS INC. 130
EILEEN WAY, SYOSSET, NY 11791, USA
Secured Party Names: DE LAGE LANDEN FINANCIAL
SERVICES, INC. 1111 OLD EAGLE SCHOOL ROAD,
WAYNE, PA 19087, USA

File no.: 201308120460078 File Date: 08/12/2013
Lapse Date: 08/12/2018 Filing Type: Financing
Statement

File no.: 201805095568876 File Date: 05/09/2018
Lapse Date: 08/12/2023 Filing Type: Continuation

Debtor Names: BIG BLUE PRODUCTS INC. 130
EILEEN WAY, SYOSSET, NY 11791, USA

Secured Party Names: AMERICAN EXPRESS BANK,
FSB 4315 SOUTH 2700 WEST, SALT LAKE CITY, UT
84184, USA

File no.: 201608185990389 File Date: 08/18/2016
Lapse Date: 08/18/2021 Filing Type: Financing
Statement

Debtor Names: BIG BLUE PRODUCTS INC. 130
EILEEN WAY, SYOSSET, NY 11791-5321, USA
Secured Party Names: GREATAMERICA FINANCIAL
SERVICES CORPORATION 625 FIRST STREET,
CEDAR RAPIDS, IA 52401-2030, USA

File no.: 201709156120892 File Date: 09/15/2017
Lapse Date: 09/15/2022 Filing Type: Financing
Statement

The company is not listed in the OFAC list.

OFAC Sanctions List Search

SUMMARY

Summary

Founded in 1984, Big Blue Products Inc is an organization in the Computer Equipment Industry headquartered in Syosset, NY. The company has 47 regular employees and generates an estimated \$19.53 million USD in annual revenue. It operates nationally. It is ACTIVE in business with no negative records.

RISK INFORMATION

Debts	Controlled
Payments	Regular
Cash Flow	Normal
State	Active

INTERVIEW

First Name Chris



MIRA INFORM PRIVATE LIMITED
605, Palmspring, Near D'Mart, Link Road,
Malad (West), Mumbai - 400 064. INDIA
Tel : 91-22-40448000 (44 lines)
Fax : 91-22-40448045 / 40448046
E-mail : mira@mirainform.com
info@mirainform.com
Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

Position

Sales

Comments

He confirmed the name of the company, the address of the headquarters and location, the year of creation and the name of the owner. However, he was reluctant to provide further information.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 69.05
UK Pound	1	INR 90.30
Euro	1	INR 80.54
USD	1	INR 68.72

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRI
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)