

MIRA INFORM REPORT

Report No. :	521238
Report Date :	25.07.2018

IDENTIFICATION DETAILS

Name :	P.T. ANEKA RIMBA INDONUSA
Registered Office :	Desa Sumengko Km. 30.6, Sumengko, Wringin Anom, Gresik, 61176, East Java
Country :	Indonesia
Date of Incorporation :	27.11.1998
Com. Reg. No.:	AHU-AH.01.03-0205449
Legal Form :	P.T. (Perseroan Terbatas) or Limited Liability Company
Line of Business :	Woodworking Industry
No. of Employees :	300

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
-----------------	---

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Indonesia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

INDONESIA - ECONOMIC OVERVIEW

Indonesia, the largest economy in Southeast Asia, has seen a slowdown in growth since 2012, mostly due to the end of the commodities export boom. During the global financial crisis, Indonesia outperformed its regional neighbors and joined China and India as the only G20 members posting growth. Indonesia's annual budget deficit is capped at 3% of GDP, and the Government of Indonesia lowered its debt-to-GDP ratio from a peak of 100% shortly after the Asian financial crisis in 1999 to 34% today. In May 2017 Standard & Poor's became the last major ratings agency to upgrade Indonesia's sovereign credit rating to investment grade.

Indonesia still struggles with poverty and unemployment, inadequate infrastructure, corruption, a complex regulatory environment, and unequal resource distribution among its regions. President Joko WIDODO - elected in July 2014 – seeks to develop Indonesia's maritime resources and pursue other infrastructure development, including significantly increasing its electrical power generation capacity. Fuel subsidies were significantly reduced in early 2015, a move which has helped the government redirect its spending to development priorities. Indonesia, with the nine other ASEAN members, will continue to move towards participation in the ASEAN Economic Community, though full implementation of economic integration has not yet materialized.

Source : CIA

COMPANY SUMMARY

Name of Company :

P.T. ANEKA RIMBA INDONUSA

Address :

Head Office & Factory

Desa Sumengko Km. 30.6

Sumengko, Wringin Anom

Gresik, 61176

East Java

Indonesia

Phones - (62-31) 897 1972, 897 1973

Fax - (62-31) 898 7179

E-mail - info@anekarimba.com, marketing@anekarimba.com

Website - <http://www.anekarimba.com>

Land Area - 70,000 sq. meters

Building Space - 25,000 sq. meters

Region - Industrial Zone

Status - Owned

Date of Incorporation :

27 November 1998

Legal Form :

P.T. (Perseroan Terbatas) or Limited Liability Company

Company Reg. No. :

The Ministry of Law and Human Rights

- No. C-9144.HT.01.01.TH.99

Dated 26 May 1999

- No. AHU-17172.AH.01.02.TH.2013

Dated 4 April 2013

- No. AHU-AH.01.03-0205449

Dated 27 December 2017

Company Status :

National Private Company

Permit by the Government Department :

The Department of Finance

NPWP No. 01.874.422.7-641.000

The Department of Trade

- SIUP No. 038-08/437.56/SIUP/IV/2013

Dated 29 April 2013

- TDP No. 13.02.1.16.01054

Dated 11 April 2013

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Related Company :

P.T. GRESIK PRIMA UTAMA (Investment Holding)

CAPITAL AND OWNERSHIP

Capital Structure :

Authorized Capital : Rp. 100,000,000,000.-
Issued Capital : Rp. 25,000,000,000.-
Paid up Capital : Rp. 25,000,000,000.-

Shareholders/Owners :

a. P.T. GRESIK PRIMA UTAMA - Rp. 17,500,000,000.-

Address : Jl. Kertajaya Indah 2/12
Kelurahan Manyar Sabrangan, Kecamatan
Mulyorejo, Surabaya, 60116, East Java,
Indonesia

b. Mrs. Diana Lesmana - Rp. 3,750,000,000.-

Address : Jl. Kertajaya Indah Timur 10/17
Kelurahan Manyar Sabrangan, Kecamatan
Mulyorejo, Surabaya, 60116, East Java,
Indonesia

c. Mrs. Liza Kardono - Rp. 3,750,000,000.-

Address : Desa Punggul RT. 001 RW. 007
Kelurahan Punggul, Kecamatan Gedangan
Sidoarjo, 61254, East Java, Indonesia

BUSINESS ACTIVITIES

Lines of Business :

Woodworking Industry

Production Capacity :

a. Sawntimber - 16,000 cubic meters p.a.
b. Moulding - 16,000 cubic meters p.a.
c. Housing Components - 12,000 cubic meters p.a.
d. Finger Joint Laminated Board - 6,000 cubic meters p.a.
e. Furniture - 6,000 cubic meters p.a.

Total Investment :

Owned Capital - Rp. 100.0 billion

Started Operation :

1999

Brand Name :

Aneka Rimba Indonusa

Technical Assistance :

None

Number of Employee :

300 persons

Marketing Area :

Export - 65%

Local - 35%

Main Customer :

Buyers in Europe Union and the USA

Market Situation :

Very Competitive

Main Competitors :

- a. P.T. ADI NUSANTARA RAYA
- b. P.T. CAKRA MANDIRI PRATAMA
- c. P.T. DHARMA SATYA NUSANTARA
- d. P.T. RIMBAWANA AGUNG PRATAMA
- e. Etc

Business Trend :

Growing

BANKER, AUDITOR & LITIGATION

B a n k e r s:

- a. P.T. Bank MANDIRI Tbk
Jalan R.A. Kartini No. 210
Gresik, East Java
Indonesia
- b. P.T. Bank CENTRAL ASIA Tbk
Jalan R.A. Kartini 98B-100
Gresik, East Java
Indonesia

Auditor :

Internal Auditor

Litigation :

No litigation record in our database

FINANCIAL FIGURE

Annual Sales (estimated) :

2015 – Rp. 177.0 billion
2016 – Rp. 191.0 billion
2017 – Rp. 206.3 billion

Net Profit (estimated) :

2015 – Rp. 14.2 billion
2016 – Rp. 15.3 billion
2017 – Rp. 16.5 billion

Payment Manner :

No Complaints

Financial Comments :

Fairly strong

KEY EXECUTIVES

Board of Management :

President Director - Mr. Atim Sugianto
Directors - a. Mrs. Diana Lesmana
b. Mrs. Liza Kardono

Board of Commissioners :

Commissioner - Mr. Andy

Signatories :

President Director (Mr. Atim Sugiono) or one of the Directors (Mrs. Diana Lesmana or Mrs. Liza Kardono) which must be approved by Board of Commissioner

CAPABILITIES

Management Capability :

Good

Business Morality :

Good

OVERALL PERFORMANCE

Based on search and verification the correct name of Subject is P.T. ANEKA RIMBA INDONUSA not P.T. ANEKA RIMA INDOUSA as stated in your order ref. no. 521238 dated 19 July 2018.

P.T. ANEKA RIMBA INDONUSA (P.T. ARI) was established in Gresik, East Java based on notary deed Mrs. Tjitra Sasanti Djatmiko, SH., no. 22 dated 27 November 1998 with an authorized capital of Rp. 500,000,000 issued capital of Rp. 130,000,000 entirely paid up. The founding shareholders of the company originally are Mrs. Drs. Johannes Richard Wulur, Mr. Andreas Soetojo, Wijono Soedargo, Mr. Rudy Irsan Sutanto and Mrs. Fonny Tanudjaja, they all are Indonesian businessmen of Chinese extraction. Its articles of association of the company have been changed a couple of times. Later based on revision notary deed Mrs. Tjitra Sasanti Djatmiko, SH., no. 10 dated 30 November 1999 the company authorized capital was increased to Rp. 4,000,000,000 issued capital to Rp. 1,000,000,000 entirely paid up.

Then according to revision notary deed Mrs. Agnes Ninik Mutiara Widjaja, SH., no. 146 dated 18 December 2012 Mr. Drs. Johannes Richard Wulur, Mr. Andreas Soetojo, Wijono Soedargo, Mr. Rudy Irsan Sutanto and Mrs. Fonny Tanudjaja withdrew and into the company entered by P.T. GRESIK PRIMA UTAMA, Mrs. Diana Lesmana and Mrs. Liza Kardono, as new shareholders. On the same occasion the company authorized capital was increased to Rp. 100,000,000,000 issued capital to Rp. 25,000,000,000 entirely paid up. With this development the composition of its shareholders has been changed to become P.T. GRESIK PRIMA UTAMA (70%), Mrs. Diana Lesmana (15%) and Mrs. Liza Kardono (15%). The latest according to revision notary deed Mrs. Agnes Ninik Mutiara Widjaja, SH., no. 157 dated 18 December 2017 the shareholders approved changes the board of director and commissioner of the Company. The amendment was approved by the Ministry of Law and Human Rights in its decision letter No. AHU-AH.01.03-0205449 dated December 27, 2017.

P.T. ARI is a national private company has been operating in 1999 engaged in the field of woodworking industry. Its plant is located at Desa Sumengko, Wringin Anom, Gresik, East Java standing on a land of 70,000 sq. meters. P.T. ARI had grown to become one of the best known export-oriented furniture companies in Indonesia. Since 2012, a welcome-corporate takeover was carried out by the new shareholders to bring the company a stronger foothold in term of raw material, production know-how, financial management, and absorption of the latest technology. Over the years, P.T. ARI has continued to grow and invest in new machinery to increase productivity. Starting from simply 1 sawmill line and few kiln dried chambers, the management has invested further into 2 sawmill lines and extra more kiln dried chambers. In addition to an increase in manufacturing capacity, improvement in product quality and diversity has also been at the core of its business.

Not only softwood timbers such as Agathis, Pine and Mahogany many various types of hardwood species such as Merbau/Kwila, Bangkirai/Balau, and Kamper also becoming the company's specialty. At P.T. ARI, they are committed to deliver high quality solid wood flooring, decking, lamella, door components, housing components, finger joint laminated board, solid laminated board, S4S E4E, etc. The company's products have gained reputation worldwide and met its customer satisfaction through quality, on-time delivery, and competitive pricing. According information some 65% of the products is exported to the UK, Netherlands, Belgium, the USA, Australia and other European countries while the rest 35% is locally marketed by using 'ANEKA RIMBA INDONUSA' brand. We observe the operation of P.T. ANEKA RIMBA INDONUSA has been growing and developing well in the last three years.

Economic growth in 2018 as projected by the World Bank still gives us optimism. The global economy is expected to grow about 3.1% or stronger than 2017, while the Indonesian economy is estimated to grow around 5.3%. However, we also need to be cautious that 2018 is also a political year that may affect the economic sector.

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

The World Bank, in their report on Global Economic Prospect released in January 2018, estimated global economic growth would increase to 3.1% in 2018, much stronger than expected, due to the ongoing recovery in investment, manufacturing and trade sectors in some countries.

While the Indonesian economy, according to the World Bank, will grow in the range of 5.3% in 2018, expected to increase from 2017. This is supported by the conduciveness of global economy and strong domestic conditions as the results of continuing economic reforms which gradually start to deliver results. The woodworking and wood products business, with considerations both internal and external factors as well as long term business development. Nevertheless, forestry industry still faces many obstacles, including environmental issues and fluctuating wood price. We hope that any strategic decision taken by the Company will keep in prudential and in accordance with good corporate governance principles. But we are sure that P.T. ARI will be able to maintain its business in the next years. The growth of said business is evident from the production and utility growth of the processed wood export volume and export value of plywood and sawn timber below:

Forest Wood Production, 2011 – 2016* (M3)

Type of Commodities	2011	2012	2013	2014	2015	2016*
Logs	47,429,335	49,258,255	45,770,454	44,963,519	35,290,288	37,054,802
Sawn timber	967,318	1,100,096	992,867	1,458,624	1,765,080	1,774,985
Plywood	3,302,843	3,310,863	3,261,970	3,579,113	3,640,631	3,859,069

Until this time P.T. ARI has not been registered with Indonesian Stock Exchange, so that they had not obliged to announce their financial statement. The management of P.T. ARI is very reclusive towards outsiders and rejected to disclose its financial condition. We observed that total sales turnover of the company in 2015 amounted to Rp. 177.0 billion increased to Rp. 191.0 billion in 2016 rose to Rp. 206.3 billion in 2017 and projected to go on rising by at least 5% in 2018. The operation in 2017 yielded an estimated net profit of at least Rp. 16.5 billion and the company has an estimated total networth of at least Rp. 75.0 billion. So far, we did not heard that the company having been black listed by the Central Bank (Bank Indonesia). The company usually pays its debts punctually to suppliers.

The management of P.T. ARI is led by Mr. Atim Sugianto (53) a professional manager with experience in woodworking industry. In his daily activity he is assisted by Mrs. Diana Lesmana (36) and Mrs. Liza Kardono (37) as Directors. The company's management is handled by professional staff in the above business. They have wide relations with private businessmen within and outside the country. So far, we did not hear that the management of the company being filed to the district court for detrimental cases or involved in any business malpractices.

The company's litigation record is clean and it has not registered with the black list of Bank of Indonesia. P.T. ANEKA RIMBA INDONUSA is sufficiently fairly good for business transaction.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 69.05
UK Pound	1	INR 90.30
Euro	1	INR 80.54
IDR	1	INR 0.0048

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	KET

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)