

## MIRA INFORM REPORT

|                      |            |
|----------------------|------------|
| <b>Report No. :</b>  | 515548.2   |
| <b>Report Date :</b> | 25.07.2018 |

### IDENTIFICATION DETAILS

|   |   |
|---|---|
| <b>Name :</b>   | BHARAT AGRI MACHINERY   |
| <b>Registered Office :</b>                              | Opposite Krishi Upaj Mandi, Agar Road, Susner Agar, Shajapur-465447, Madhya Pradesh |
| <b>Mobile No.:</b>                                      | 91-7694034350 [Mr. Gendalal Gavli]  |
| <b>Country :</b>  | India   |
| <b>Financials (as on) :</b>                             | 31.03.2018  |
| <b>Year of Establishment :</b>                          | 1990  |
| <b>Capital Investment :</b>                             | Not Divulged  |
| <b>IEC No.:</b><br>[Import-Export Code No.]             | Not Divulged  |
| <b>PAN No.:</b><br>[Permanent Account No.]              | ADDFPG8596B   |
| <b>GSTN :</b><br>[Goods & Service Tax Registration No.] | 23ADDFPG8596B1Z2N   |
| <b>Legal Form :</b>                                     | Sole Proprietary Concern  |
| <b>Line of Business :</b>                               | Dealer of Tractors. [Confirmed by Management]                                       |
| <b>No. of Employees :</b>                               | 08 [Approximately]  |

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :**

**A**

| Credit Rating | Explanation     | Rating Comments   |
|---------------|-----------------|---|
| A             | Acceptable Risk | Business dealings permissible with moderate risk of default |

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|                               |   |
|-------------------------------|---|
| <b>Maximum Credit Limit :</b> | USD 14200 [INR 974901.00]   |
| <b>Status :</b>               | Satisfactory  |
| <b>Payment Behaviour :</b>    | Slow but Correct  |
| <b>Litigation :</b>           | Clear   |
| <b>Comments :</b>             | <p>Subject is a proprietorship concern established in the year 1990.</p> <p>It is a dealer of tractors and holds agency of "Escorts Limited".</p> <p>Mr. Geudalal Gayli (Proprietor) has claimed that the concern achieved revenue of INR 40.000 million for the FY 2017 and INR 50.000 million for the FY 2018.</p> <p>Payment seems to be slow but correct.</p> <p>In view of aforesaid, the concern can be considered for business dealings at usual trade terms and conditions.</p> <p><b>Note:</b></p> <p>Site visit was conducted at the address which you have provided. Our executive has successfully traced the subject on the given address.</p> <p>At the premises, our executive met Mr. Mustafa Khan (Staff) who confirmed subject's existence on the given address.</p> <p>Further, our executive enquired with neighbour companies – Balaji Restaurant and Dekun Courier who claimed that the subject is situated on the given address.</p> <p>As per our executive's observation, it is a shed type premises. Area of the premises seems to be 450 sq. ft. and number of employees sighted at the premises were 2. Locality seems to be residential cum commercial and area appears to be neutral. Location was easy to find.</p> <p>We have sighted subject's name board.</p> |

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

| Country Name | Previous Rating<br>(31.12.2017) | Current Rating<br>(01.04.2018) |
|--------------|---------------------------------|--------------------------------|
|--------------|---------------------------------|--------------------------------|

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|       |    |    |
|-------|----|----|
| India | A1 | A1 |
|-------|----|----|

| Risk Category        | ECGC Classification |
|----------------------|---------------------|
| Insignificant        | A1                  |
| Low Risk             | A2                  |
| Moderately Low Risk  | B1                  |
| Moderate Risk        | B2                  |
| Moderately High Risk | C1                  |
| High Risk            | C2                  |
| Very High Risk       | D                   |

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 25.07.2018.

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY**

|                      |                    |
|----------------------|--------------------|
| <b>Name :</b>        | Mr. Geudalal Gayli |
| <b>Designation :</b> | Proprietor         |

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|                     |               |
|---------------------|---------------|
| <b>Contact No.:</b> | 91-7694034350 |
| <b>Date :</b>       | 01.07.2018    |

**LOCATIONS**

|                            |  |
|----------------------------|--|
| <b>Registered Office :</b> | Opposite Krishi Upaj Mandi, Agar Road, Susner Agar, Shajapur-465447, Madhya Pradesh, India |
| <b>Tel. No.:</b>           | Not Available  |
| <b>Mobile No.:</b>         | 91-7694034350 [Mr. Gendalal Gavli]   |
| <b>Fax No.:</b>            | Not Available  |
| <b>E-Mail :</b>            | <a href="mailto:mona.tractors@yahoo.com">mona.tractors@yahoo.com</a>                       |
| <b>Area :</b>              | 450 Sq. Ft. [As per site visit]  |
| <b>Location :</b>          | Rented   |
| <b>Locality :</b>          | Commercial   |

**SOLE PROPRIETOR**

|                      |                    |
|----------------------|--------------------|
| <b>Name :</b>        | Mr. Geudalal Gayli |
| <b>Designation :</b> | Proprietor         |
| <b>PAN No.:</b>      | ADFGP8596B         |

**BUSINESS DETAILS**

|                             |   |
|-----------------------------|---|
| <b>Line of Business :</b>   | Dealer of Tractors. [Confirmed by Management] |
| <b>Products/ Services :</b> | Tractors                                      |
| <b>Brand Names :</b>        | Not Available                                 |
| <b>Agencies Held :</b>      | Escorts Limited                               |
| <b>Exports :</b>            |   |
| <b>Products :</b>           | Not Available                                 |
| <b>Countries :</b>          | Not Available                                 |
| <b>Imports :</b>            |   |
| <b>Products :</b>           | Not Available                                 |
| <b>Countries :</b>          | Not Available                                 |
| <b>Terms :</b>              |   |
| <b>Selling :</b>            | Cheque  |
| <b>Purchasing :</b>         | Cheque  |

**GENERAL INFORMATION**

|                           |   |   |
|---------------------------|---|---|
| <b>Suppliers :</b>        | <b>Reference:</b>                                   | Not Divulged  |
|                           | <b>Name of the Person (Designation):</b>            | --  |
|                           | <b>Contact Number:</b>                              | --  |
|                           | <b>Since how long known:</b>                        | --  |
|                           | <b>Maximum limit dealt:</b>                         | --  |
|                           | <b>Experience:</b>                                  | --  |
|                           | <b>Remark</b>                                       | --  |
| <b>Customers :</b>        | Retailers and End Users                             |   |
|                           | <b>Reference:</b>                                   | Not Divulged  |
|                           | <b>Name of the Person (Designation):</b>            | --  |
|                           | <b>Contact Number:</b>                              | --  |
|                           | <b>Since how long known:</b>                        | --  |
|                           | <b>Maximum limit dealt:</b>                         | --  |
|                           | <b>Experience:</b>                                  | --  |
| <b>Remark</b>             | --  |   |
| <b>No. of Employees :</b> | 08 [Approximately]                                  |   |
| <b>Bankers :</b>          | <b>Bank Name:</b>                                   | Bank of India   |
|                           | <b>Branch:</b>                                      | Susner Branch, Shajapur-456447, Madhya Pradesh, India |
|                           | <b>Person Name (with Designation):</b>              | --  |
|                           | <b>Contact Number:</b>                              | 91-7361-233424 [Ringing]                              |
|                           | <b>Name of Account Holder:</b>                      | --  |
|                           | <b>Account Number:</b>                              | --  |
|                           | <b>Account Since (Date/ Year of A/c Opening):</b>   | --  |
|                           | <b>Average Balance Maintained (Optional):</b>       | --  |
|                           | <b>Credit Facilities Enjoyed (CC/OD/Term Loan):</b> | --  |
|                           | <b>Account Operation:</b>                           | --  |
|                           | <b>Remarks:</b>                                     | --  |
| <b>Auditors :</b>         | Not Divulged  |   |
| <b>Memberships :</b>      | Not Available                                       |   |

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|                                  |               |
|----------------------------------|---------------|
| <b>Collaborators :</b>           | Not Available |
| <b>Associates/Subsidiaries :</b> | Not Available |

**CAPITAL STRUCTURE**

|                             |                     |
|-----------------------------|---------------------|
| <b>Capital Investment :</b> |                     |
| <b>Owned :</b>              | Not Divulged        |
| <b>Borrowed :</b>           | Not Divulged        |
| <b>Total :</b>              | <b>Not Divulged</b> |

**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

| <b>PARTICULARS</b>             | <b>31.03.2018</b> | <b>31.03.2017</b> |
|--------------------------------|-------------------|-------------------|
| Sales Turnover (Approximately) | 50.000            | 40.000            |

The above information has been parted by Mr. Geudalal Gayli (Proprietor)

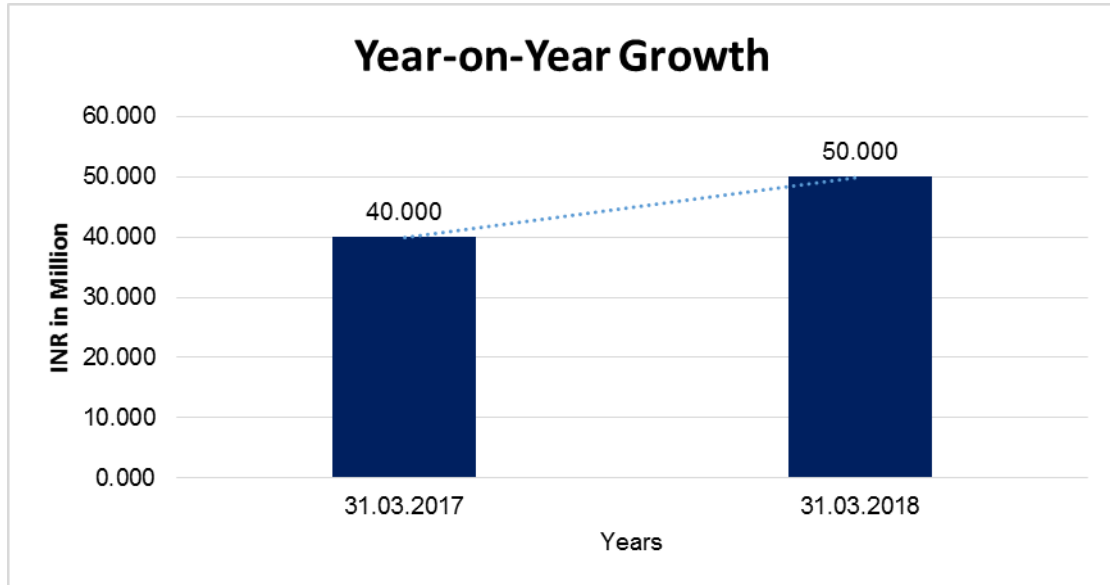
**Note :** Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**YEAR-ON-YEAR GROWTH**

| <b>Year on Year Growth</b>     | <b>31.03.2017</b>     | <b>31.03.2018</b>     |
|--------------------------------|-----------------------|-----------------------|
|                                | <b>INR In Million</b> | <b>INR In Million</b> |
| Sales Turnover (Approximately) | 40.000                | 50.000                |
|                                |                       | <b>25.000</b>         |

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**LOCAL AGENCY FURTHER INFORMATION**

| Sr. No. | Check list by info agents                          | Available in Report (Yes/No) |
|---------|--|------------------------------|
| 1       | Year of establishment                              | Yes                          |
| 2       | Constitution of the entity -Incorporation details  | Yes                          |
| 3       | Locality of the entity                             | Yes                          |
| 4       | Premises details                                   | Yes                          |
| 5       | Buyer visit details                                | Yes                          |
| 6       | Contact numbers                                    | Yes                          |
| 7       | Name of the person contacted                       | Yes                          |
| 8       | Designation of contact person                      | Yes                          |
| 9       | Promoter's background                              | No                           |
| 10      | Date of Birth of Proprietor / Partners / Directors | No                           |
| 11      | Pan Card No. of Proprietor / Partners              | Yes                          |
| 12      | Voter Id Card No. of Proprietor / Partners         | No                           |
| 13      | Type of business                                   | Yes                          |
| 14      | Line of Business                                   | Yes                          |
| 15      | Export/import details (if applicable)              | No                           |
| 16      | No. of employees                                   | Yes                          |
| 17      | Details of sister concerns                         | No                           |
| 18      | Major suppliers                                    | No                           |
| 19      | Major customers                                    | No                           |
| 20      | Banking Details                                    | Yes                          |
| 21      | Banking facility details                           | No                           |

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|    |   |     |
|----|---|-----|
| 22 | Conduct of the banking account                      | --  |
| 23 | Financials, if provided                             | No  |
| 24 | Capital in the business                             | No  |
| 25 | Last accounts filed at ROC, if applicable           | No  |
| 26 | Turnover of firm for last two years                 | Yes |
| 27 | Reasons for variation <> 20%                        | --  |
| 28 | Estimation for coming financial year                | No  |
| 29 | Profitability for last three years                  | No  |
| 30 | Major shareholders, if available                    | No  |
| 31 | External Agency Rating, if available                | No  |
| 32 | Litigations that the firm/promoter involved in      | --  |
| 33 | Market information                                  | --  |
| 34 | Payments terms                                      | Yes |
| 35 | Negative Reporting by Auditors in the Annual Report | No  |

**OBSERVATION POINTS**

|   |  |
|---|--|
| <b>Name of Company :</b>                  | BHARAT AGRI MACHINERY  |
| <b>Address :</b>                          | Opposite Krishi Upaj Mandi, Agar Road, Susner Agar, Shajapur-465447, Madhya Pradesh, India                           |
| <b>Contact No.:</b>                       | 91-7694034350  |
| <b>Person to whom we met:</b>             | Mr. Mustafa Khan (Staff)   |
| <b>Name Board :</b>                       | Sighted  |
| <b>Location:</b>                          | Easy   |
| <b>Landmark (If Any):</b>                 | Near Krishi Upaj Mandi   |
| <b>Total Floors of the Building :</b>     | Shed Type Premises   |
| <b>Locality:</b>                          | Residential cum Commercial   |
| <b>Area of Premises :</b>                 | 450 Sq. Ft.  |
| <b>Area :</b>                             | Neutral  |
| <b>No. of employees seen at premises:</b> | 02 [Approximately]   |
| <b>Visibility of Items:</b>               | <ul style="list-style-type: none"> <li>• Telephone</li> <li>• Air Conditioner</li> <li>• Office Equipment</li> </ul> |

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|                               |   |
|-------------------------------|---|
| <b>Neighbours Interview :</b> | Further, our executive enquired with neighbour companies – Balaji Restaurant and Dekun Courier who claimed that the subject is situated on the given address. |
| <b>Proof of visit:</b>        | Photos  |

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: ***The Courts, India Prisons Service, Interpol, etc.***

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

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**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

| Currency  | Unit | Indian Rupees |
|-----------|------|---------------|
| US Dollar | 1    | INR 69.05     |
| UK Pound  | 1    | INR 90.30     |
| Euro      | 1    | INR 80.54     |

**INFORMATION DETAILS**

|                                  |          |
|----------------------------------|----------|
| <b>Information Gathered by :</b> | SHA/ GYT |
| <b>Analysis Done by :</b>        | PRY      |
| <b>Report Prepared by :</b>      | IND      |

**SCORE FACTORS**

|                             |        |     |
|-----------------------------|--------|-----|
| DEMERIT POINTS              |        |     |
| --BANK CHARGES              | YES/NO | NO  |
| --LITIGATION                | YES/NO | NO  |
| --OTHER ADVERSE INFORMATION | YES/NO | NO  |
| MERIT POINTS                |        |     |
| --SOLE DISTRIBUTORSHIP      | YES/NO | NO  |
| --EXPORT ACTIVITIES         | YES/NO | NO  |
| --AFFILIATION               | YES/NO | NO  |
| --LISTED                    | YES/NO | NO  |
| --OTHER MERIT FACTORS       | YES/NO | YES |

**RATING EXPLANATIONS**

| Credit Rating | Explanation      | Rating Comments  |
|---------------|------------------|--|
| A++           | Minimum Risk     | Business dealings permissible with minimum risk of default     |
| A+            | Low Risk         | Business dealings permissible with low risk of default         |
| A             | Acceptable Risk  | Business dealings permissible with moderate risk of default    |
| B             | Medium Risk      | Business dealings permissible on a regular monitoring basis    |
| C             | Medium High Risk | Business dealings permissible preferably on secured basis      |
| D             | High Risk        | Business dealing not recommended or on secured terms only      |
| NB            | New Business     | No recommendation can be done due to business in infancy stage |
| NT            | No Trace         | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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