

MIRA INFORM REPORT

Report No. :	522069
Report Date :	26.07.2018

IDENTIFICATION DETAILS

Name :	UNI-TECH AUTOMATION PRIVATE LIMITED
Registered Office :	Plot No 7/1, S No 79/2, Near Agrawal Godown, Shivane, Pune – 411023, Maharashtra
Tel. No.:	91-20-25292392
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	31.03.2006
CIN No.: [Company Identification No.]	U00359PN2006PTC022271
Capital Investment / Paid-up Capital :	INR 10.000 Million
IEC No.: [Import-Export Code No.]	3106004592
PAN No.: [Permanent Account No.]	AAACU8154A
GSTN : [Goods & Service Tax Registration No.]	27AAACU8154A1ZJ
Legal Form :	Private Limited Liability Company
Line of Business :	The subject is engaged in Manufacturing of Control Panels and Wire Harnessing. (Registered activity)
No. of Employees :	Information declined by the management

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject was incorporated in the year 2006. It is engaged in manufacturing of control panels and wire harnessing.</p> <p>For the financial year 2017, the company has reported dip in its revenue by 4.71% as compared to the previous year but has managed to maintain an average profit margin of 1.84%.</p> <p>The satisfactory financial risk profile of the company is marked by sufficient net worth base along with negligible debt balance sheet profile.</p> <p>Rating gets constrained by modest scale of operations, large working capital requirement, and exposure to demand-related risk for the recently started auxiliary power unit (APU) and relay controller division.</p> <p>Payment seems to be slow but correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

EXTERNAL AGENCY RATING

Rating Agency Name	CRISIL
Rating	Long Term Loans = BB
Rating Explanation	Moderate risk of default.
Date	11.10.2017

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

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Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 26.07.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

Name :	Ms. Ketki Parakhi
Designation :	Manager
Contact No.:	91-20-25292392
Date :	25.07.2018

LOCATIONS

Registered Office / Factory 1:	Plot No. 7/1, S No 79/2, Near Agrawal Godown, Shivane, Pune – 411023, Maharashtra, India
Tel. No.:	91-20-25292392
Fax No.:	Not Available
E-Mail :	k.parakhi@uni-techautomation.com sales@uni-techautomation.com info@uni-techautomation.com bbb@uni-techautomation.com
Website :	http://www.uni-techautomation.com
Factory 2 :	Plot No. 4, 9, 13, 15, Got No: 822 to 833, 834, 836, 837 to 843, 845 to 848, 849, Palshi Road, Off Pune-Bangalore Highway, Shirwal, Taluka Khandala, District Satara - 412801, Maharashtra, India

DIRECTORS

As on 31.03.2018

Name :	Mr. Bharat Baburao Bhujbal
Designation :	Director

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UNI-TECH AUTOMATION PRIVATE LIMITED - 522069 MIRA

PAGE NO. : 4

Address :	3, Navinya, S No. 8, Plot No. 29, Tapodham Road, Behind Mazda Farm Heights, Warje, Pune – 411029, Maharashtra, India
Date of Birth/Age :	10.06.1965
Date of Appointment :	31.03.2006
DIN No.:	00547611
Name :	Mrs. Archana Bharat Bhujbal
Designation :	Director
Address :	3, Navinya, S No. 8, Plot No. 29, Tapodham Road, Behind Mazda Farm Heights, Warje, Pune – 411029, Maharashtra, India
Date of Birth/Age :	13.04.1977
Date of Appointment :	31.03.2006
DIN No.:	00547654

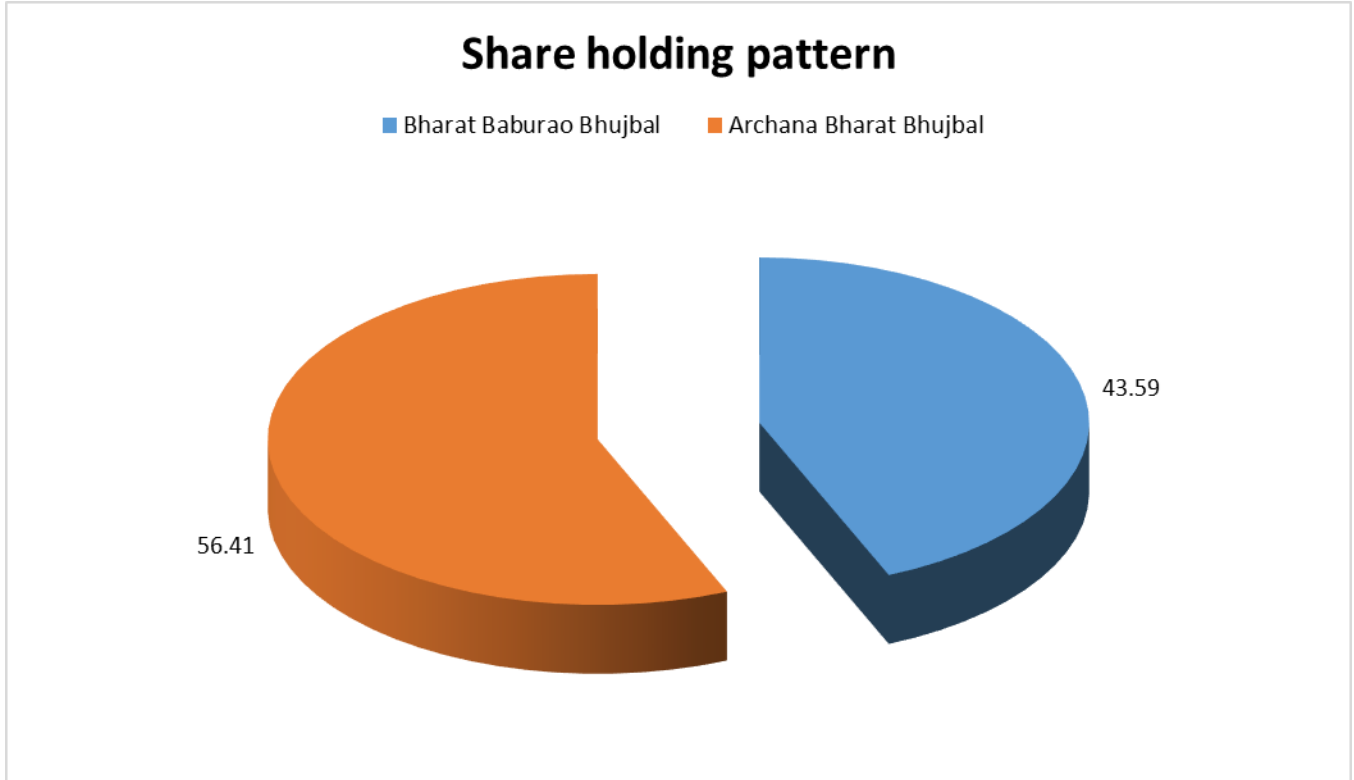
KEY EXECUTIVES

Name :	Ms. Ketki Parakhi
Designation :	Manager

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

As on 31.03.2017

Names of Shareholders	No. of Shares	%age
Bharat Baburao Bhujbal	435900	43.59
Archana Bharat Bhujbal	564100	56.41
Total	1000000	100.00



LIST OF ALLOTTEES

As on 25.01.2018

Names of Allottees	No. of Allottee
Bharat Baburao Bhujbal	50000
Total	50000

Equity Share Break up (Percentage of Total Equity)

As on 29.09.2017

Category	Percentage
Promoter - (Individual/ Hindu Undivided Family – Indian)	100.00
Total	100.00

BUSINESS DETAILS

Line of Business :	The subject is engaged in Manufacturing of Control Panels and Wire
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UNI-TECH AUTOMATION PRIVATE LIMITED - 522069 MIRA

PAGE NO. : 6

	Harnessing. (Registered activity)	
Products :	NIC code of the Product / service	Product Description
	99833220	Engineering services for industrial and manufacturing projects
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Divulged	
Imports :	Not Divulged	
Terms :	Not Divulged	

PRODUCTION STATUS NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	Information declined by the management	
Bankers :	Bank Name	The Saraswat Co-Operative Bank Limited
	Branch	C-2, Kohinoor Estate Co-Operative Housing Society, Plot No.12, Mula Road, Sangamwadi, Pune – 411003, Maharashtra, India

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	Person Name (With Designation)	--	
	Contact Number	--	
	Name of Account Holder	--	
	Account Number	--	
	Account Since (Date/Year of Account Opening)	--	
	Average Balance Maintained (If Possible)	--	
	Credit Facilities Enjoyed (If any)	--	
	Account Operation	--	
	Remarks (If any)	--	
Facilities :	Secured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
	Long-term Borrowings		
	Term loans - From Bank:		
	From Saraswat Co-Op Bank Limited		
	Terms of Repayment:		
	1. Sanctioned Amount INR 11.500 Million for Machinery with Rate of interest @ 11.00% p.a.	0.002	1.591
	2. Sanctioned Amount INR 31.200 Million for building, Tenure 72 months with Rate of interest @ 10.00% p.a.	0.159	6.541
	3. Sanctioned Amount INR 40.000 Million as a Corporate Loan, Tenure 60 months with Rate of interest @ 10.00% p.a.	11.494	47.431
	4. Sanctioned Amount 2.291 Million as a Vehicle Loan, Tenure 60 months with Rate of interest @ 10.15% p.2.	0.938	1.951
	Form Axis Bank Limited.		
	INR 30.000 Million as a Corporate Loan, Tenure 60 months with Rate of interest @ 10.00% p.a.	19.245	0.000
	(Secured by hypothecation of Machinery, Equitable Mortgage of Company's Immovable Property viz. Land and Building / Unit Situated at Shivane- Pune and Shirwal- Satara) (Above Loans are guaranteed by Directors)		

	Short-term Borrowings		
	Loans repayable on demand from Bank - Cash Credit		
	from Saraswat Co-Op. Bank Limited	15.686	85.349
	from Axis Bank Limited	91.487	0.000
	(Secured By paid-up stock and debtors)		
	Total	139.011	142.863

Auditors :	
Name :	Marathe Padhye and Athalye Chartered Accountants
Address :	'Om' Partments, 2b, 1264, Shukrawar Peth, Subhash Nagar, Lane 6, Pune – 411002, Maharashtra, India
Tel. No.:	91-20-24488193
E-Mail :	mpa@mpacas.com
Income-tax PAN of auditor or auditor's firm :	AACFM1054C
Memberships :	Not Available
Collaborators :	Not Available
Associates Company:	<ul style="list-style-type: none"> Zeal Infrastructure Private Limited, Pune U45203PN2009PTC134355

CAPITAL STRUCTURE

After 29.09.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
13000000	Equity Shares	INR 10/- each	INR 30.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
1050000	Equity Shares	INR 10/- each	INR 10.500 Million

As on 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
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UNI-TECH AUTOMATION PRIVATE LIMITED - 522069 MIRA

PAGE NO. : 9

1000000	Equity Shares	INR 10/- each	INR 10.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
1000000	Equity Shares	INR 10/- each	INR 10.000 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	10.000	10.000	10.000
(b) Reserves & Surplus	159.583	149.469	136.418
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	169.583	159.469	146.418
(3) Non-Current Liabilities			
(a) long-term borrowings	56.368	85.224	126.547
(b) Deferred tax liabilities (Net)	4.054	4.054	4.054
(c) Other long term liabilities	0.100	0.100	0.100
(d) long-term provisions	4.772	3.085	2.498
Total Non-current Liabilities (3)	65.294	92.463	133.199
(4) Current Liabilities			
(a) Short term borrowings	107.173	85.349	83.042
(b) Trade payables	88.027	77.980	91.274
(c) Other current liabilities	32.186	42.611	42.644
(d) Short-term provisions	7.987	6.353	8.638
Total Current Liabilities (4)	235.373	212.293	225.598
TOTAL	470.250	464.225	505.215
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	191.295	208.023	225.699
(ii) Intangible Assets	1.471	1.113	0.650
(iii) Capital work-in-progress	3.207	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.050	1.053	1.053
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	12.686	12.387	13.503

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UNI-TECH AUTOMATION PRIVATE LIMITED - 522069 MIRA

PAGE NO. : 11

(e) Other Non-current assets	6.249	3.304	0.907
Total Non-Current Assets	214.958	225.880	241.812
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	127.172	120.117	118.529
(c) Trade receivables	104.760	86.850	114.780
(d) Cash and cash equivalents	5.752	2.761	2.134
(e) Short-term loans and advances	0.000	5.202	5.203
(f) Other current assets	17.608	23.415	22.757
Total Current Assets	255.292	238.345	263.403
TOTAL	470.250	464.225	505.215

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	548.716	575.852	564.712
	Other Income	0.162	0.329	0.139
	TOTAL	548.878	576.181	564.851
Less	EXPENSES			
	Cost of Materials Consumed	350.918	354.325	384.825
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(12.064)	17.058	(13.137)
	Employees benefits expense	64.353	49.204	46.347
	Other expenses	96.035	91.187	78.603
	TOTAL	499.242	511.774	496.638
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	49.636	64.407	68.213
Less	FINANCIAL EXPENSES	17.651	26.513	28.116
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	31.985	37.894	40.097
Less/ Add	DEPRECIATION/ AMORTISATION	21.871	24.843	28.123
	PROFIT/ (LOSS) BEFORE TAX	10.114	13.051	11.974

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UNI-TECH AUTOMATION PRIVATE LIMITED - 522069 MIRA

PAGE NO. : 12

Less	TAX	0.000	0.000	0.000
	PROFIT/ (LOSS) AFTER TAX	10.114	13.051	11.974
Add	PREVIOUS YEARS' BALANCE BROUGHT FORWARD	149.469	136.418	125.080
Add	Earlier year excess proposed dividend and dividend distribution tax (L)	0.000	0.000	0.000
Less	Adjustment due to Depreciation under Companies Act, 2013	0.000	0.000	0.636
	Balance Carried to the B/S	159.583	149.469	136.418
	Earnings / (Loss) Per Share (INR)	10.11	13.05	119.75

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	25.999	37.305	35.046
Cash generated from operations	35.288	73.457	24.090
Net cash flow from operating activity	35.288	73.457	24.090

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	69.69	55.05	74.19
Account Receivables Turnover (Income / Sundry Debtors)	5.24	6.63	4.92
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	91.56	80.33	86.57
Inventory Turnover (Operating Income / Inventories)	0.39	0.54	0.58
Asset Turnover (Operating Income / Net Fixed Assets)	0.25	0.31	0.30

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LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.68	0.72	0.77
Debt Equity Ratio (Total Liability / Networth)	1.12	1.30	1.67
Current Liabilities to Networth (Current Liabilities / Net Worth)	1.39	1.33	1.54
Fixed Assets to Networth (Net Fixed Assets / Networth)	1.16	1.31	1.55
Interest Coverage Ratio (PBIT / Financial Charges)	2.81	2.43	2.43

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	1.84	2.27	2.12
Return on Total Assets ((PAT / Total Assets) * 100)	%	2.15	2.81	2.37
Return on Investment (ROI) ((PAT / Networth) * 100)	%	5.96	8.18	8.18

SOLVENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)	1.08	1.12	1.17
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	0.54	0.56	0.64
G-Score Ratio Financial (Networth / Total Assets)	0.36	0.34	0.29

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UNI-TECH AUTOMATION PRIVATE LIMITED - 522069 MIRA

PAGE NO. : 14

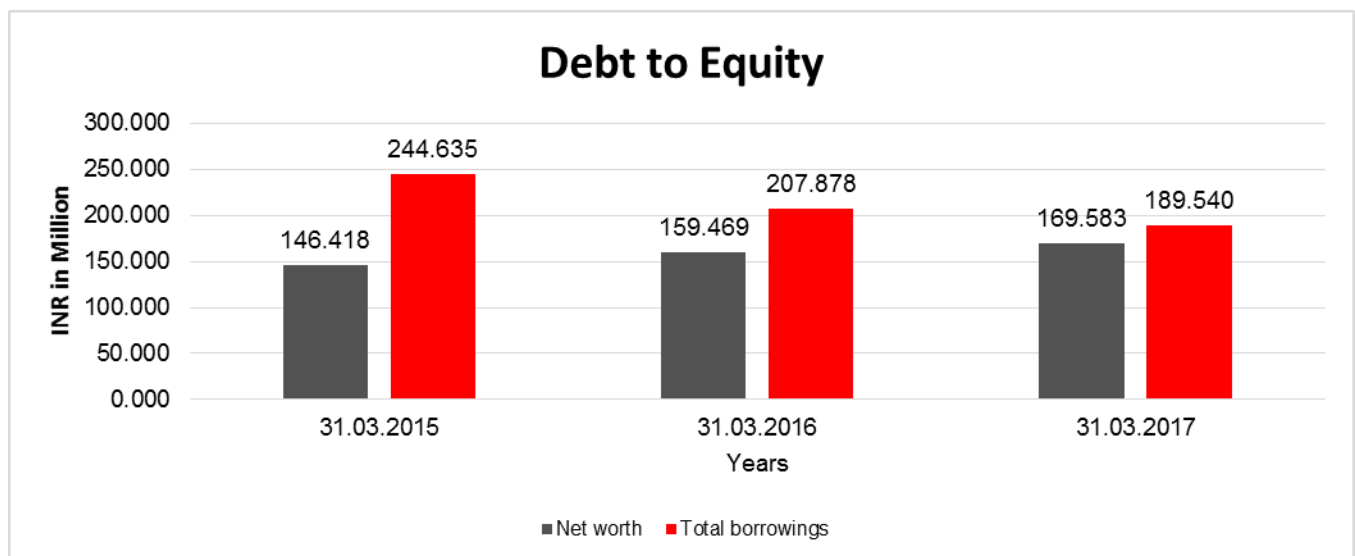
G-Score Ratio Debt (Debts / Equity Capital)	18.95	20.79	24.46
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	1.08	1.12	1.17

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

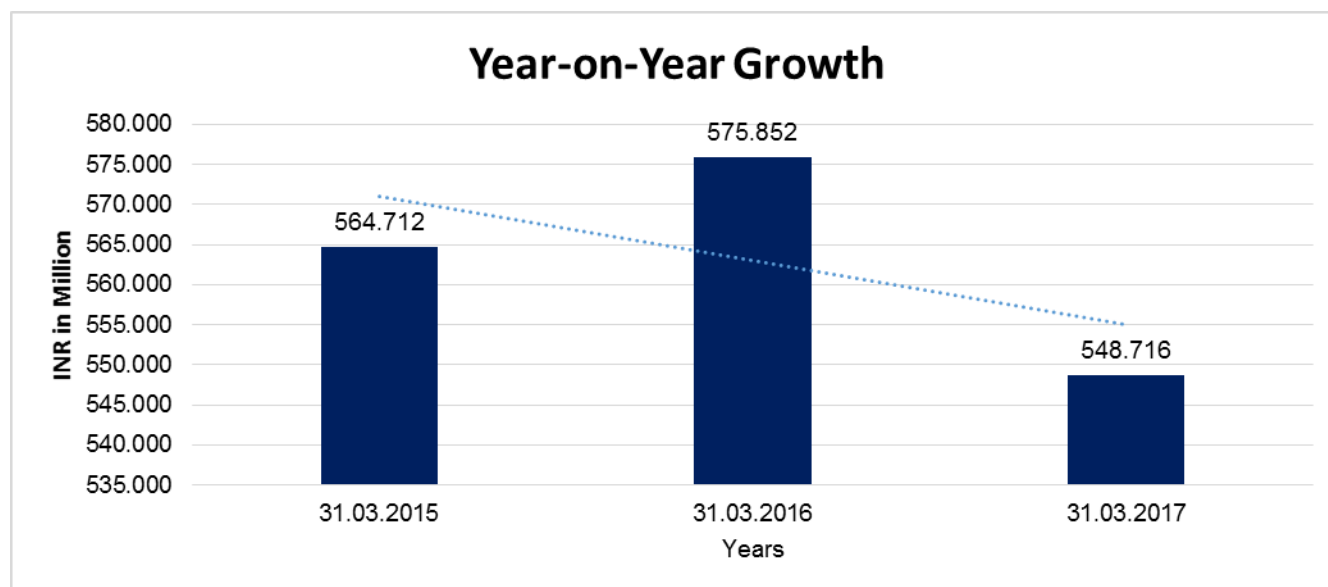
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	10.000	10.000	10.000
Reserves & Surplus	136.418	149.469	159.583
Net worth	146.418	159.469	169.583
Long Term borrowings	126.547	85.224	56.368
Short Term borrowings	83.042	85.349	107.173
Current Maturities of Long term debt	35.046	37.305	25.999
Total borrowings	244.635	207.878	189.540
Debt/Equity ratio	1.671	1.304	1.118



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YEAR-ON-YEAR GROWTH

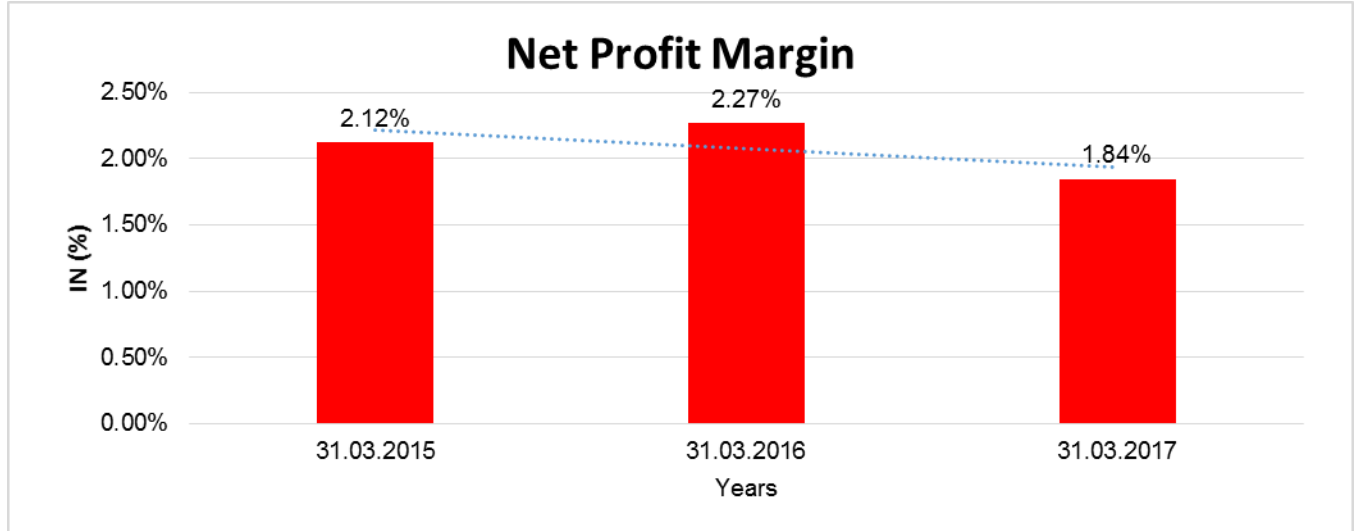
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	564.712	575.852	548.716
		1.973	(4.712)



NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	564.712	575.852	548.716
Profit	11.974	13.051	10.114
	2.12%	2.27%	1.84%

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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--

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UNI-TECH AUTOMATION PRIVATE LIMITED - 522069 MIRA

PAGE NO. : 17

23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	Yes
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

CORPORATE INFORMATION:

Subject is a private company domiciled in India and incorporated under the provisions of the Companies Act, 1956. The company is engaged in manufacturing of control panels and wire harnessing. The company caters to domestic markets only.

OPERATIONS

The company's total revenue from operations are INR 548.716 Million in the financial year 2016-17 as against INR 575.852 Million in the financial year 2015-16.

UNSECURED LOAN

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
Long-term Borrowings		
Loans and advances from related parties (These loans are from Directors)	24.530	27.710
Total	24.530	27.710

INDEX OF CHARGES:

SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	G507 6186 5	1001 1652 9	THE SARASWAT CO- OPERATIVE	21/07/2 017	-	-	24000000.0	C-2, KOHINOOR ESTATE CO-OPERATIVE HOUSING SOCIETY PLOT NO.12, MULA ROAD,

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PAGE NO. : 18

			BANK LIMITED					SANGAMWADIPUNEMH411003IN
2	G507 6410 9	1001 1653 3	THE SARASWAT CO-OPERATIVE BANK LIMITED	21/07/2017	-	-	5000000.0	C-2, KOHINOOR ESTATE CO-OPERATIVE HOUSING SOCIETY PLOT NO.12, MULA ROAD, SANGAMWADIPUNEMH411003IN
3	G507 6646 8	1001 1653 9	THE SARASWAT CO-OPERATIVE BANK LIMITED	21/07/2017	-	-	20000000.0	C-2, KOHINOOR ESTATE CO-OPERATIVE HOUSING SOCIETY PLOT NO.12, MULA ROAD, SANGAMWADIPUNEMH411003IN
4	C539 7679 1	1057 0086	THE SARASWAT CO-OPERATIVE BANK LIMITED	27/04/2015	-	-	2291000.0	8 / 3, MADHUBAN ERANDAVANA KARVE ROAD PUNEMH411004IN
5	C004 4917 3	1048 4712	THE SARASWAT COOPERATIVE BANK LIMITED	07/03/2014	-	-	40000000.0	C-2, KOHINOOR ESTATE CO-OPERATIVE HOUSING SOCIETY, PLOT NO.12, MULA ROAD, SANGAMWADI, PUNEMH411003IN
6	B402 0204 6	1035 7319	THE SARASWAT CO-OPERATIVE BANK LIMITED	08/05/2012	-	-	3500000.0	C-2, KOHINOOR ESTATE CO-OPERATIVE HOUSING SOCIETY PLOT NO. 12, MULA ROAD SANGAMWADIPUNEMH411003IN
7	B103 1651 1	1028 0378	THE SARASWAT CO-OPERATIVE BANK LTD.	30/03/2011	-	-	10000000.0	C-2, KOHINOOR ESTATE CO-OPERATIVE HOUSING SOC., PLOT NO. 12, MULA ROAD, SANGAMWADI, PUNE 411003PUNEMH411003IN
8	G507 6753 2	1023 9790	THE SARASWAT CO-OPERATIVE BANK LIMITED	20/09/2010	21/07/2017	-	125000000.0	C-2, KOHINOOR ESTATE CO-OPERATIVE HOUSING SOCIETY PLOT NO.12, MULA ROAD, SANGAMWADIPUNEMH411003IN
9	A954 7871 5	1023 7214	THE SARASWAT CO-OPERATIVE BANK	04/08/2010	20/09/2010	-	22500000.0	C-2, KOHINOOR ESTATE CO-OPERATIVE HOUSING SOCIETY PLOT NO. 12, MULA ROAD SANGAMWADIPUNEMH411

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			LIMITED					003IN
10	A721 4078 3	1018 1982	THE SARASWAT CO- OPERATIVE BANK LIMITED	24/09/2 009	-	-	2900000.0	RASEC BRANCH F C RAODPUNEMH411004IN

FIXED ASSETS

- Land
- Building
- Furniture and Fixture
- Plant and Machinery
- Vehicle
- Motor Vehicle
- Office Equipment
- Computer and Printers
- Capital WIP

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 68.80
UK Pound	1	INR 90.58
Euro	1	INR 80.44

INFORMATION DETAILS

Information Gathered by :	SWT
Analysis Done by :	PRI
Report Prepared by :	SUJ

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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