

MIRA INFORM REPORT

Report No. :	522519
Report Date :	31.07.2018

IDENTIFICATION DETAILS

Name :	SOUVENIR TRADING CO WLL
Registered Office :	Shop No. 55 Salwa Road Wholesale Market PO Box 31855 Doha
Country :	Qatar
Financials (as on) :	31.12.2017
Date of Incorporation :	09.09.2004
Com. Reg. No.:	28888
Legal Form :	With Limited Liability – WLL
Line of Business :	Subject is engaged in the import and distribution of fruit and vegetables and cattle food, including apples, garlic, ginger, grapes, mangoes, pomegranates, onions, potatoes, watermelons, pumpkins, apricots, tangerines, carrots, coriander, parsley and bananas.
No. of Employees :	15

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Qatar	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

QATAR - ECONOMIC OVERVIEW

Qatar's oil and natural gas resources are the country's main economic engine and government revenue source, driving Qatar's high economic growth and per capita income levels, robust state spending on public entitlements, and booming construction spending, particularly as Qatar prepares to host the World Cup in 2022. Although the government has maintained high capital spending levels for ongoing infrastructure projects, low oil and natural gas prices in recent years have led the Qatari Government to tighten some spending to help stem its budget deficit.

Qatar's reliance on oil and natural gas is likely to persist for the foreseeable future. Proved natural gas reserves exceed 25 trillion cubic meters - 13% of the world total and, among countries, third largest in the world. Proved oil reserves exceed 25 billion barrels, allowing production to continue at current levels for about 56 years. Despite the dominance of oil and natural gas, Qatar has made significant gains in strengthening non-oil sectors, such as manufacturing, construction, and financial services, leading non-oil GDP to steadily rise in recent years to just over half the total.

Following trade restriction imposed by Saudi Arabia, the UAE, Bahrain, and Egypt in 2017, Qatar established new trade routes with other countries to maintain access to imports.

Source : CIA

SUMMARY

Company Name	: SOUVENIR TRADING CO WLL
Country of Origin	: Qatar
Legal Form	: With Limited Liability – WLL
Start Date	: 9th September 2004
Registration Date	: 28888
Issued Capital	: QR 200,000
Paid up Capital	: QR 200,000
Total Workforce	: 15
Activities	: Distributors of fruit and vegetables
Financial Condition	: Fair
Payments	: Nothing detrimental uncovered
Operating Trend	: Steady
Person Interviewed	: Afzal Mohamed, Accountant

COMPANY NAME

SOUVENIR TRADING CO WLL

ADDRESS

REGISTERED & PHYSICAL ADDRESS

Location : Shop No. 55
Street : Salwa Road
Area : Wholesale Market

PO Box : 31855

Town : Doha
Country : Qatar

Telephone : (974) 44515207 / 44683686
Facsimile : (974) 44468368 / 44683687
Mobile : (974) 58185687
Email : souvenir_trdco@yahoo.com

Premises

Subject operates from a small suite of offices and a showroom that are rented and located in the Central Business Area of Doha.

KEY PRINCIPALS

<u>Name</u>	<u>Nationality</u>	<u>Position</u>
• Sayed Pasha	Pakistani	Managing Director
• Sheikh Saleh Ghanem Abdulrahman Al Abdulrahman Al Ghanem	Qatari	Director
• Umar Farooq	-	General Manager
• Afzal Mohamed	-	Accountant

LEGAL FORM & OWNERS

Date of Establishment : 9th September 2004

Legal Form : With Limited Liability - WLL

Commercial Reg. No. : 28888

Issued Capital : QR 200,000

Paid up Capital : QR 200,000

Name of Shareholder (s)

- Sayed Pasha
- Sheikh Saleh Ghanem Abdulrahman Al Abdulrahman Al Ghanem

AFFILIATED COMPANIES

- Eazkar Fodder Trading WLL
Doha

OPERATIONS

Activities: Engaged in the import and distribution of fruit and vegetables and cattle food, including apples, garlic, ginger, grapes, mangoes, pomegranates, onions, potatoes, watermelons, pumpkins, apricots, tangerines, carrots, coriander, parsley and bananas.

Import Countries: China, India, Iran, Pakistan, Saudi Arabia and Yemen

International Suppliers:

- Abdul Malik Co Pakistan
- National Food Co Pakistan
- Sumal India Export & Import India

Operating Trend: Steady

Subject has a workforce of 15 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: Qatari Riyals (QR)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total Sales	QR 13,000,000	QR 13,475,000

Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

BANKERS

- Doha Bank Ltd
PO Box: 3818
Doha
Tel: (974) 44435444
Fax: (974) 44416631 / 44410625

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 68.75
UK Pound	1	INR 90.15
Euro	1	INR 80.16
QAR	1	INR 18.84

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)