

MIRA INFORM REPORT

Report No. :	537785
Report Date :	02.11.2018

IDENTIFICATION DETAILS

Name :	DRESSER INTERNATIONAL INC
Registered Office :	Plot No. MO0531 Road No. 302 Jebel Ali Free Zone North PO Box 61302 & 17850, Dubai
Country :	United Arab Emirates
Date of Incorporation :	01.12.1995
Legal Form :	Branch of a Foreign Registered Corporation
Line of Business :	Subject engaged in the import and distribution of pumps, engines, valves and spare parts.
No. of Employees :	40

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Branch of Foreign Registered Company
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

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Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United Arab Emirates	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED ARAB EMIRATES - ECONOMIC OVERVIEW

The UAE has an open economy with a high per capita income and a sizable annual trade surplus. Successful efforts at economic diversification have reduced the portion of GDP from the oil and gas sector to 30%.

Since the discovery of oil in the UAE nearly 60 years ago, the country has undergone a profound transformation from an impoverished region of small desert principalities to a modern state with a high standard of living. The government has increased spending on job creation and infrastructure expansion and is opening up utilities to greater private sector involvement. The country's free trade zones - offering 100% foreign ownership and zero taxes - are helping to attract foreign investors.

The global financial crisis of 2008-09, tight international credit, and deflated asset prices constricted the economy in 2009. UAE authorities tried to blunt the crisis by increasing spending and boosting liquidity in the banking sector. The crisis hit Dubai hardest, as it was heavily exposed to depressed real estate prices. Dubai lacked sufficient cash to meet its debt obligations, prompting global concern about its solvency and ultimately a \$20 billion bailout from the UAE Central Bank and Abu Dhabi Government that was refinanced in March 2014.

The UAE's dependence on oil is a significant long-term challenge, although the UAE is one of the most diversified countries in the Gulf Cooperation Council. Low oil prices have prompted the UAE to cut expenditures, including on some social programs, but the UAE has sufficient assets in its sovereign investment funds to cover its deficits. The government reduced fuel subsidies in August 2015, and introduced excise taxes (50% on sweetened carbonated beverages and 100% on energy drinks and tobacco) in October 2017. A five-percent value-added tax was introduced in January 2018. The UAE's strategic plan for the next few years focuses on economic diversification, promoting the UAE as a global trade and tourism hub, developing industry, and creating more job opportunities for nationals through improved education and increased private sector employment.

Source : CIA

SUMMARY

Company Name	: DRESSER INTERNATIONAL INC
Country of Origin	: United States of America
Legal Form	: Branch of a Foreign Registered Corporation
Registration Date	: 1st December 1995
Trade Licence Number	: 1201
Industrial Licence Number	: 2821
Chamber Membership Number	: 39290
Issued Capital	: UAE Dh 37,000,000
Paid up Capital	: UAE Dh 37,000,000
Total Workforce	: 40
Activities	: Distributors of pumps, engines, valves and spare parts
Financial Condition	: Undetermined
Payments	: Nothing detrimental uncovered
Person Interviewed	: Rahoul Nair, Financial Controller

COMPANY NAME

DRESSER INTERNATIONAL INC

ADDRESS

REGISTERED & PHYSICAL ADDRESS

Building : Plot No. MO0531
Street : Road No. 302
Area : Jebel Ali Free Zone North

PO Box : 61302 & 17850

Town : Dubai
Country : United Arab Emirates

Telephone : (971-4) 8173700 / 8173512
Facsimile : (971-4) 8175703
Mobile : (971-50) 4574971 / (971-52) 8006340
Email : dvcdjafz@emirates.net.ae / vinodkumar.k@ge.com / rahul1.nair@ge.com

Premises

Subject operates from a medium sized suite of offices that are rented and located in the Jebel Ali Free Zone Area of Dubai.

KEY PRINCIPALS

<u>Name</u>	<u>Position</u>
• B Raja Gopala	Managing Director
• Nabil Abo Mofeed	General Manager
• Damodar Jadish	Commercial Manager
• Vinod Kumar	Operations Manager
• Rahoul Nair	Financial Controller
• Loretta Karr	Administration Executive

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LEGAL FORM & OWNERS

Date of Establishment : 1st December 1995

Legal Form : Subject is the United Arab Emirates registered branch of Dresser International Inc a Limited Liability Company incorporated in the United States of America.

Dresser International Inc in the United Arab Emirates, operates as a Branch of a Foreign Registered Corporation with its registered office located at the following address:

Dresser International Inc
15455 Dallas, Suite 1100
Addison TX
United States of America

Under these circumstances, we strongly advise that any international trade credit should only be written under the name of the main company where the subject holds its registered office, in this case the United States of America.

Trade Licence No. : 1201 (Expires 30/11/2018)

Industrial Licence No. : 2821

Chamber Member No. : 39290

Issued Capital : UAE Dh 37,000,000

Paid up Capital : UAE Dh 37,000,000

OPERATIONS

Activities: Engaged in the import and distribution of pumps, engines, valves and spare parts.

Import Countries: Europe and the Far East

Brand Names: DRESSER MASONEILAN

Subject has a workforce of 40 employees.

FINANCIAL DATA

Companies registered in Dubai, United Arab Emirates are not legally required to make their accounts public and no financial information was released by the company or submitted by outside sources.

BANKERS

- Standard Chartered Bank
Khalid Bin Waleed Street
PO Box: 999
Dubai
Tel: (971-4) 2520455
- Citibank
Khalid Bin Waleed Street
Bur Dubai
PO Box: 749
Dubai
Tel: (971-4) 2522100
Fax: (971-4) 2524942

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.83
UK Pound	1	INR 94.82
Euro	1	INR 83.73
UAE DH	1	INR 19.74

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIV
Report Prepared by :	TRU

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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