

MIRA INFORM REPORT

Report No. :	537960
Report Date :	01.11.2018

IDENTIFICATION DETAILS

Name :	FIBRO SOURCE U.S.A. INC.
Registered Office :	15 Columbus Circle New York, New York, 10023-7773, USA
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	19.10.1988
Legal Form :	Corporation
Line of Business :	Subject distributes raw materials and recycling products to paper mills.
No. of Employees :	16

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	B
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

Status :	Moderate
Payment Behaviour :	No Complaints
Litigation :	Exist

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate

Source : CIA

STATUTORY INFORMATION

Legal Name	FIBRO SOURCE U.S.A. INC.
Trade Name	FIBRO SOURCE U.S.A. INC.
ID	ID
ID Details	1299875
Creation Date	1988
Incorporation Date	OCTOBER 19, 1988
Legal Address	15 Columbus Circle New York, New York, 10023-7773, USA
Operative Address	985 Old Eagle School Road Suite 514 Wayne, PA 19087 United States
Telephone	1-610-293-3200
Fax	1-610-293-9676
Legal Form	Corporation
E-Mail	-
Registered In	NEW YORK
Website	www.fibrosource.com
Contact	GYAN J BINDRA - President
Staff	16
Activity	SIC Code: 5099, Durable Goods, NEC NAICS Code: 423990, Other Miscellaneous Durable Goods Merchant Wholesalers

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA	
WELLS FARGO BANK, NATIONAL ASSOCIATION	
HARLEYSVILLE NATIONAL BANK AND TRUST COMPANY	

HISTORY

History	Fibro Source U.S.A. Inc. was founded in 1988.
Key Developments	NA
Parent Company	NA

PRINCIPAL ACTIVITY

General Description	Fibro Source U.S.A. Inc. distributes raw materials and recycling products to paper mills.
Service/Product Description	The company offers raw materials, recycling products, finish papers, crafts, stationery and school and home office supplies.
Sales	Wholesale
Operations Area	National and International
Imports From	CHINA
Export To	INDIA, MEXICO
Employees	16 employees
Payments with Suppliers	No Complaints
Brands Brand	Comments

There are no informed brands

Clients

Name of Client	Country	Comments
TAMILNADU NEWSPRINT AND PAPERS LIMITED	INDIA	-
SHRINIWAS POLYFABRICS & PACKWELL PVT. LTD.	INDIA	-
M D HYGIENE PRIVATE LIMITED	INDIA	-
DIMA PRODUCTS	INDIA	-
Paper Source SA De Cv	MEXICO	-

Comments	-
Suppliers	
Supplier Name	Country
THREE COLOR STONE MFG. LTD.	CHINA
Comments	-

LOCATION

Headquarters	985 Old Eagle School Road Suite 514 Wayne, PA 19087 United States
Branches	No branches found.

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. We were not able to confirm major holders.
Management	GYAN J BINDRA - President SARVJEET BINDRA - Vice President RAJIT BINDRA - Executive Vice President
Subsidiary Companies	No subsidiary companies were found.
Related Companies	FIBRO SOURCE CHINA RM 1210 BUILDING A2 NO 201 LAN, TIAN ROAD HAISHU DISTRICT NING, NINGBO NINGBO CN

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. Despite our long search, we were not able to confirm financial figures for the subject.
USD 2017	

Net Income 250 000

LEGAL FILINGS

Lawsuits

THE TURTLE COMPANY INC. v. FIBRO SOURCE
USA et al
Plaintiff: THE TURTLE COMPANY INC.
Defendant: FIBRO SOURCE USA, BIG LOTS, INC.
and ABC CORPS 1-10
Case Number: 2:2011cv06224
Filed: October 21, 2011
Court: New Jersey District Court
Office: Newark Office
County: Bergen
Presiding Judge: Dennis M. Cavanaugh
Referring Judge: Joseph A. Dickson
Nature of Suit: Patent
Cause of Action: 35:271
Jury Demanded By: Plaintiff

Fibro Source USA, Inc. v. Castilow
Adversary Proceeding
Lead BK case is: 8:16-bk-08469
Court: Florida Middle Bankruptcy Court
Judge: Michael G Williamson
Case #: 8:17-ap-00672
Nature of Suit:
67 Bankruptcy - Dischargeability - §523(a)(4), fraud as
fiduciary, embezzlement, larceny
68 Bankruptcy - Dischargeability - §523(a)(6), willful
and malicious injury
62 Bankruptcy - Dischargeability - §523(a)(2), false
pretenses, false representation, actual fraud
Case Filed: Sep 06, 2017
Terminated: Jun 19, 2018

Trademarks

UNISON
writing instruments, namely ball point pens, markers,
highlighting pens and markers, roller ball pens,
fountain pens, pencils...
Owned by: Fibro Source U.S.A. Inc.
Serial Number: 74599687
Sharpener
Patent number: D828445
Type: Grant
Filed: December 21, 2016

Patents Registered

Renewals

Date of Patent: September 11, 2018
Assignee: Fibro Source U.S.A. Inc.
Inventor: Sarvjeet S. Bindra
No found.

UCC (Uniform Commercial Code)

Debtor Names: FIBRO SOURCE U.S.A. INC.
987 OLD EAGLE SCHOOL ROAD, SUITE 711,
WAYNE, PA 19087, USA
FIBRO SOURCE U.S.A. INC. 989 OLD EAGLE
SCHOOL ROAD, SUITE 810, WAYNE, PA 19087,
USA
Secured Party Names: HARLEYSVILLE NATIONAL
BANK AND TRUST COMPANY 483 MAIN STREET,
HARLEYSVILLE, PA 19438, USA
File no. File Date Lapse Date Filing Type
200706150485120 06/15/2007 06/15/2012 Financing
Statement
201102025117500 02/02/2011 06/15/2012 Financing
Statement Amendment
201111146265281 11/14/2011 06/15/2012
Termination

Debtor Names: FIBRO SOURCE U.S.A., INC.
989 OLD EAGLE SCHOOL ROAD, SUITE 810,
WAYNE, PA 19087, USA
FIBRO SOURCE U.S.A. INC. 989 OLD EAGLE
SCHOOL ROAD, SUITE 810, WAYNE, PA 19087,
USA
FIBRO SOURCE U.S.A. INC. 985 OLD EAGLE
SCHOOL ROAD, SUITE 514, WAYNE, PA 19087,
USA
Secured Party Names: WELLS FARGO BANK,
NATIONAL ASSOCIATION
123 S. BROAD ST., 17TH FLOOR, PHILADELPHIA,
PA 19109, USA
File no. File Date Lapse Date Filing Type
201211066234572 11/06/2012 11/06/2017 Financing
Statement
201310256129466 10/25/2013 11/06/2017 Financing
Statement Amendment
201411126199814 11/12/2014 11/06/2017 Financing
Statement Amendment
201705115567942 05/11/2017 11/06/2022
Continuation

OFAC Sanctions List Search

The company is not listed in the OFAC Sanctions List.

SUMMARY

Summary

Founded in 1988, FIBRO SOURCE U.S.A. INC. is an organization in the Other Miscellaneous Durable Goods Merchant Wholesalers Industry headquartered in Wayne, PA. The company has 16 regular employees. It operates nationally and internationally, mainly importing from China. It is active in business with a MEDIUM credit risk.

RISK INFORMATION

Debts	Controlled
Payments	No Complaints
Cash Flow	Normal
State	Active

INTERVIEW

First Name	-
Position	-
Comments	The person contacted was reluctant to provide any information without knowing the name of the company that required it.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.99
UK Pound	1	INR 94.10
Euro	1	INR 83.92
US Dollar	1	INR 73.47

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRI
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)