

MIRA INFORM REPORT

Report No. :	537476
Report Date :	01.11.2018

IDENTIFICATION DETAILS

Name :	SOUTHWEST STAINLESS, L.P.
Registered Office :	Corporation Trust Center 1209 Orange St, Wilmington, Delaware
Country :	United States
Date of Incorporation :	1974
Legal Form :	Limited Partnership
Line of Business :	Subject supplies stainless and specialty alloys, pipes, valves, fittings, flanges, and bars.
No. of Employees :	67

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	SOUTHWEST STAINLESS, L.P.
Trade Name	Southwest Stainless and Alloy
ID	ID
ID Details	2620918
Creation Date	1974
Incorporation Date	5/6/1996
Legal Address	CORPORATION TRUST CENTER 1209 ORANGE ST, Wilmington, Delaware, USA
Operative Address	3730 S MAIN ST PEARLAND, TX, 77581-5904 United States
Telephone	(855) 742-5380
Fax	NA
Legal Form	Limited Partnership
E-Mail	NA
Registered In	DELAWARE
Website	www.sw-stainless.com
Contact	Dan Sisney - Vice-President, Business Development
Staff	67
Activity	SIC Code: 5051, Metals Service Centers and Offices NAICS Code: 423510, Metal Service Centers and Other Metal Merchant Wholesalers

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA, NA	
Description	-

HISTORY

History	Southwest Stainless LP was founded in 1974.
Key Developments	NA
Parent Company	Southwest Stainless LP operates as a subsidiary of: 6750 West Loop South Suite 520 Bellaire, TX 77041 United States

PRINCIPAL ACTIVITY

General Description	Southwest Stainless, L.P. supplies stainless and specialty alloys, pipes, valves, fittings, flanges, and bars.
Service/Product Description	The company also offers alloys, aluminum, carbon, chrome, and nickel products.
Sales	Wholesale
Operations Area	National and International
Imports From	Czech Republic, Austria
Export To	Mexico, Colombia
Employees	67 employees
Payments With Suppliers	No complaints

BRANDS

Brand	Comments
Southwest Stainless	-
Multalloy	-
CF	-

CLIENTS

Name of Client	Country	Comments
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SOUTHWEST STAINLESS, L.P. - 537476

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Luis Borioli SA De Cv	Mexico	-
Zeeco Therme S A P I De Cv	Mexico	-
Industrias John Crane De Mexico SA De Cv	Mexico	-
DOW AGROSCIENCES DE COLOMBIA SA	Colombia	-
Comments		-

SUPPLIERS

Supplier Name	Country	Comments
Arcelormittal Tubular Products Ostr	Czech Republic	-
Erne Fittings Gmbh	Austria	-
Comments		-

LOCATION

Headquarters	3730 S MAIN ST PEARLAND, TX, 77581-5904 United States
Branches	8505 Monroe Road Houston, TX 77061, USA 1350 Lindbergh Drive Beaumont, TX 77707 , USA 1510 Commercial Drive Port Allen, LA 70767, USA

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	Southwest Stainless LP operates as a subsidiary of: 6750 West Loop South Suite 520 Bellaire, TX 77041 United States
Management	Dan Sisney - Vice-President of Business Development Brad Smith - Vice-President of Strategic Accounts

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Subsidiary Companies

No subsidiary companies were found.

Related Companies

Sunbelt Supply Co.
8363 Market Street
Houston, TX 77029
United States

Major Inc.
210 McGaw Drive
Raritan Center
Edison, New Jersey, 08837, USA

J & J Bar Plus, Inc.
11201 Highway 225
La Porte, TX 77571
United States

J & J, Inc.
7311 Galveston Rd Ste 800
Houston, TX 77034
United States

FINANCIAL INFORMATION

General Description

The company does not make its financial statements public. The following information has been provided by private sources:

Year/Currency

2017 USD

Estimated Assets

10.000.000

Money Flow

Normal

LEGAL FILINGS

Government Contracts Won

Government Contractor
Name & Address
SOUTHWEST STAINLESS, L.P.
2805 MARKET STREET
GARLAND, TX 75041
Number of Defense Contracts Awarded: 1
Dollar Amount of Defense Contracts Awarded:
\$212,000

Lawsuits

SOUTHWEST STAINLESS, LP
5733 BAYSIDE RD STE 107
VIRGINIA BEACH, VA 23455-3016
Number of Defense Contracts Awarded: 59
Dollar Amount of Defense Contracts Awarded:
\$285,673

Southwest Stainless, et al v. Sappington, et al
Plaintiff - Appellee: SOUTHWEST STAINLESS, LP, a
Delaware limited partnership and HD SUPPLY, INC., a
Delaware corporation
Defendant - Appellant: JOHN R. SAPPINGTON,
WILLIAM B. EMMER, ROLLED ALLOYS, INC., a
Michigan corporation and RONALD L.
SIEGENTHALER
Case Number: 08-5127
Filed: September 3, 2008
Court: U.S. Court of Appeals, Tenth Circuit
Nature of Suit: Other Contract Actions

Southwest Stainless, LP v. Sappington et al
Plaintiff: Southwest Stainless, LP
Defendant: John R Sappington, William B Emmer and
Rolled Alloys, Inc.
Case Number: 4:2007cv00334
Filed: June 14, 2007
Court: Oklahoma Northern District Court
Office: Tulsa Office
County: Tulsa
Referring Judge: T Lane Wilson
Presiding Judge: Claire V Eagan
Nature of Suit: Contract: Other
Cause of Action: 28:1332 Diversity-Other Contract
Jury Demanded By: None

Trademarks

MULTALLOY
wholesale distributorship services in the field of pipes,
valves and fittings for industrial and construction
applications...
Owned by: SOUTHWEST STAINLESS L.P.
Serial Number: 75161752

SOUTHWEST STAINLESS
wholesale distributorship services in the field of pipes,
valves and fittings for industrial and construction
applications...
Owned by: SOUTHWEST STAINLESS L.P.
Serial Number: 75171986

MA

<p>Patents Registered</p> <p>Renewals</p> <p>UCC (Uniform Commercial Code)</p> <p>OFAC Sanctions List Search</p>	<p>stamping stud bolts for valves, flanges, and fittings for industrial and construction applications Owned by: Southwest Stainless L.P. Serial Number: 87749445</p> <p>CF industrial valves Owned by: Southwest Stainless, L.P. Serial Number: 87002031</p> <p>CF FLUID CONTROLS industrial valves Owned by: Southwest Stainless, L.P. Serial Number: 87002002 No found.</p> <p>No records found.</p> <p>No records found.</p> <p>The company is not listed in the OFAC list.</p>
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SUMMARY

<p>Summary</p>	<p>Founded in 1974, Southwest Stainless LP is an organization in the Metal Service Center Industry headquartered in Pearland, TX. The company has 67 regular employees and generates an estimated \$10 million USD in annual assets. It operates nationally and internationally, mainly exporting to Mexico and Colombia. It is ACTIVE in business with no negative records.</p>
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RISK INFORMATION

<p>Debts</p> <p>Payments</p> <p>Cash Flow</p> <p>State</p>	<p>Controlled</p> <p>No complaints</p> <p>Normal</p> <p>Active</p>
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<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

INTERVIEW

First Name	Susan
Position	Receptionist
Comments	She confirmed the name of the company. However, she was reluctant to provide any further information.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.99
UK Pound	1	INR 94.10
Euro	1	INR 83.93
USD	1	INR 73.46

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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