

## MIRA INFORM REPORT

Report No. :	537997
Report Date :	03.11.2018

### IDENTIFICATION DETAILS

Name :	STANDARD MANUFACTURING CO. (PVT) LIMITED
Registered Office :	4-Diyal Singh Mansion, Shahrah-E-Quaid-E-Azam, Lahore
Country :	Pakistan
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	1979
Com. Reg. No.:	0006649
Legal Form :	Private Limited Company
Line of Business :	Manufacture & Marketing of Consumer / Food Products including Beverages, Food Products, Cosmetics and Personal Care Products.
No. of Employees :	130

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	<b>A</b>
------------------------	----------

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	86,298.770 USD
Status :	Satisfactory
Payment Behaviour :	Slow & Delayed
Litigation :	Clear

### NOTES :

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Pakistan	B1	B1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**PAKISTAN - ECONOMIC OVERVIEW**

Decades of internal political disputes and low levels of foreign investment have led to underdevelopment in Pakistan. Pakistan has a large English-speaking population, with English-language skills less prevalent outside urban centers. Despite some progress in recent years in both security and energy, a challenging security environment, electricity shortages, and a burdensome investment climate have traditionally deterred investors. Agriculture accounts for one-fifth of output and two-fifths of employment. Textiles and apparel account for more than half of Pakistan's export earnings; Pakistan's failure to diversify its exports has left the country vulnerable to shifts in world demand. Pakistan's GDP growth has gradually increased since 2012, and was 5.3% in 2017. Official unemployment was 6% in 2017, but this fails to capture the true picture, because much of the economy is informal and underemployment remains high. Human development continues to lag behind most of the region.

In 2013, Pakistan embarked on a \$6.3 billion IMF Extended Fund Facility, which focused on reducing energy shortages, stabilizing public finances, increasing revenue collection, and improving its balance of payments position. The program concluded in September 2016. Although Pakistan missed several structural reform criteria, it restored macroeconomic stability, improved its credit rating, and boosted growth. The Pakistani rupee has remained relatively stable against the US dollar since 2015, though it declined about 10% between November 2017 and March 2018. Balance of payments concerns have reemerged, however, as a result of a significant increase in imports and weak export and remittance growth.

Pakistan must continue to address several longstanding issues, including expanding investment in education, healthcare, and sanitation; adapting to the effects of climate change and natural disasters; improving the country's business environment; and widening the country's tax base. Given demographic challenges, Pakistan's leadership will be pressed to implement economic reforms, promote further development of the energy sector, and attract foreign investment to support sufficient economic growth necessary to employ its growing and rapidly urbanizing population, much of which is under the age of 25.

In an effort to boost development, Pakistan and China are implementing the "China-Pakistan Economic Corridor" (CPEC) with \$60 billion in investments targeted towards energy and other infrastructure projects. Pakistan believes CPEC investments will enable growth rates of over 6% of GDP by laying the groundwork for increased exports. CPEC-related obligations, however, have raised IMF concern about Pakistan's capital outflows and external financing needs over the medium term.

Source : CIA

## **BUSINESS NAME**

STANDARD MANUFACTURING CO. (PVT) LIMITED

## **FULL ADDRESS**

### **Registered Address**

4-Diyal Singh Mansion, Shahrah-e-Quaid-e-Azam, Lahore, Pakistan

Tel # 92 (42) 37122558 - 60 (3 Lines), 37243973  
Fax # 92 (42) 37233479, 37970696  
Email [info@smc.com.pk](mailto:info@smc.com.pk),  
[factory@smc.com.pk](mailto:factory@smc.com.pk)

## **SHORT DESCRIPTION OF BUSINESS**

- |    |                    |  |
|----|--------------------|--|
| a. | Nature of Business | Manufacture & Marketing of Consumer / Food Products including Beverages, Food Products, Cosmetics and Personal Care Products |
| b. | Incorporated       | 1979   |
| c. | Registration No.   | 0006649  |

## **BRANCHES**

Address 2nd Floor, Al-Hayat Chambers, A-7, Sultan Ahmed Shah Road, Near Duty Free Shop, Karachi, Pakistan  
Tel # 92 (21) 34539964, 34539963  
Fax # 92 (21) 34535701

## **FACTORY LOCATION**

Address 14 K.M., Sheikhpura Road, Lahore, Pakistan.  
Tel # 92 (42) 37970691, 37970692, 37970693  
Fax # 92 (42) 37970696

## **AUDITORS**

Amin Mudassar & Co.  
(Chartered Accountants)

## **LEGAL STATUS**

Subject Company was established as a Private Limited Company in 1979

AUTHORIZED CAPITAL	Rs. 7,500,000/- divided into 750,000 shares of Rs. 10/- each
ISSUED & PAID UP CAPITAL	Rs. 5,600,000/- divided into 560,000 shares of Rs. 10/- each

## **DETAILS OF MANAGEMENT**

<b>Names</b>	<b>Nationality</b>	<b>Address</b>	<b>Occupation</b>	<b>Designation</b>
Mr. Ferozuddin	Pakistani	69-Bridge Colony, Lahore	Business	Chief Executive
Mr. Sultan Ahmad	Pakistani	7/44, D.M.C.H.S., Tipu Sultan Road, Karachi	Business	Director
Mr. Mohammad Haroon	Pakistani	101-Bridge Colony, Lahore	Business	Director
Mr. Muhammad Ahmed	Pakistani	69-Bridge Colony, Lahore	Business	Director
Mr. Zafar Ahmed	Pakistani	101-Bridge Colony, Lahore	Business	Director
Mr. Mansoor Ahmed	Pakistani	69-Bridge Colony, Lahore	Business	Director

## **SHAREHOLDERS**

<b>Names</b>	<b>No. of Shares</b>
Mr. H. M. Ilyas	48,840

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**STANDARD MANUFACTURING CO. (PVT) LIMITED - 537997**

**PAGE NO. : 6**

Miss Rukhsana Sikandar	30,000
Mr. Muhammad Haroon	63,328
Mr. Zafar Ahmad	54,000
Mr. Mohammad Saleem	20,000
Mrs. Zubaida Khatoon	18,500
Mrs. Zahida Shafi	12,000
Mr. Sultan Ahmad	56,548
Miss Sajeda Sultan	10,000
Miss Khaleda Sultan	10,000
Mr. Tahir Sultan	10,000
Mr. Ferozuddin	70,416
Mr. Mansoor Ahmad	19,000
Mrs. Kehkashan Mansoor	20,000
Mr. Mohammad Ahmad	44,000
Mrs. Roshan Ara Begum	11,160
Mrs. Najma Khatoon	4,540
Mrs. Shameema Khatoon	27,668
Mrs. Fahmida Khatoon	30,0000

**ASSOCIATES**

A. SUBSIDIARY

None

B. ASSOCIATED COMPANIES

- Do -

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

## **BUSINESS ACTIVITIES**

Manufacture of Consumer / Food Products including Beverages, Food Products, Cosmetics and Personal Care Products

## **NUMBER OF EMPLOYEES**

130

## **ANNUAL PRODUCTION VOLUME**

The capacity and production of the Company's plant is indeterminable as it is multi-products and involves various process of manufacturing

## **ANNUAL SALES VOLUME**

Years	In Pak Rupees
2016	200,000,000/- (Estimated)
2017	230,000,000/- (Estimated)

## **TRADE SUPPLIERS (FOREIGN)**

Subject import globally from Companies belongs to U.S.A., European Countries, Korea, Singapore, U.A.E., Saudi Arabia, Thailand, Sri Lanka & India

## **CUSTOMERS**

Various local & international including Food Manufacturing Companies, Indenters, Traders, Retail & wholesale Traders, Buying Agencies etc

## **EXPORTING COUNTRIES**

Mainly to Gulf Countries & European Countries

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

## **MODE OF PAYMENT**

Payments would be accepted / made through L/C, D/P basis to its trade suppliers / customers globally

## **BANKERS**

- (1) MCB Bank Limited, Pakistan.
- (2) Askari Bank Limited, Pakistan.
- (3) Faysal Bank Limited, Pakistan.
- (4) Silk Bank Limited, Pakistan.
- (5) Bank Alhabib Limited, Pakistan.

## **MEMBERSHIPS**

Lahore Chamber of Commerce & Industry.(LCCI)  
Federation Pakistan Chamber of Commerce.(FPCCI)

## **COMMENTS**

The conduct of the company is correct. In view of current disturbed economic and political situation, we would advise to deal with all the business in Pakistan with some caution.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.87
UK Pound	1	INR 94.75
Euro	1	INR 83.23
PKR	1	INR 0.55

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	VIVR
<b>Report Prepared by :</b>	TPT

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)