

MIRA INFORM REPORT

Report No. :	536783
Report Date :	02.11.2018

IDENTIFICATION DETAILS

Name :	ZAO TECHNIKA MARKETING SERVIS
Registered Office :	Ryazanskiy Avenue 8A, Building 7, Ryazanskiy District, 109428 Moscow
Country :	Russia
Financials (as on) :	31.12.2017
Date of Incorporation :	06.04.2001
Com. Reg. No.:	OGRN 1027700255890
Legal Form :	Closed Joint Stock Company
Line of Business :	Trading as exporters and suppliers of metallurgical and mining equipment, materials and spare parts.
No. of Employees :	5

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	B
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

Status :	Moderate
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Russia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

RUSSIA - ECONOMIC OVERVIEW

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

BRIEF SUMMARY

COMPANY NAME	ZAO TECHNIKA MARKETING SERVIS			
PHYSICAL ADDRESS	Street Perovskaya Street 61/2, Office 418	Area Novogireevo District	Town Moscow	PO Box 111394 Moscow
TEL/FAX	Verified Phones: (+7 495) 363 9355 / Fax: (+7 495) 363 9279			
EMAIL/WEBSITE	Email: office@tmsgroup.ru / sveta.denisova@tmsgroup.ru / Website: www.tmsgroup.ru			
ACTIVITY	NACE 4619 - Agents involved in the sale of a variety of goods;			
PRINCIPAL	Igor Fedorovich Tsymbal General Director			Workforce 5
LEGAL INFO	Date Of Est. 06/04/2001	Reg. No. OGRN 1027700255890	Legal Form Closed Joint Company	Status Stock Active
CAPITAL	CURRENCY RUBLE (RUB)		AMOUNT 10,000	

IDENTIFICATION

CO. NAME	ZAO TECHNIKA MARKETING SERVIS		
ENQUIRED NAME	JSC TECHNIQUE MARKETING SERVICE		
ALSO KNOWN NAME (S)	JSC TMS / TMS / JSC TECHNIQUE MARKETING SERVICE / ZAO TMS		
STREET	Perovskaya Street 61/2, Office 418		
AREA	Novogireevo District		
POSTAL ADDRESS	111394 Moscow		
TOWN	Moscow		
COUNTRY	Russia		
TELEPHONE	(+7 495) 363 9355		
FAX	(+7 495) 363 9279		
VERIFIED EMAIL	office@tmsgroup.ru / sveta.denisova@tmsgroup.ru		
WEBSITE	www.tmsgroup.ru		
BUSINESS HOURS	DAYS Mon-Fri	OFFICE HOURS 09:00-18:00	BREAK TIME 13:00-14:00
REGISTERED ADDRESS	Ryazanskiy Avenue 8a, Building 7 Ryazanskiy District 109428 Moscow Russia		

SENIOR PERSONNEL

MANAGEMENT	NAME	POSITION
	Igor Fedorovich Tsybmal Nationality: Russian Tax Code: INN 772012535209	General Director
WORKFORCE	Svetlana Denisova NO. OF EMPLOYEES 5	Chief Accountant PERIOD 10.2018

FINANCIAL SUMMARY

TURNOVER	31/12/2017 RUBLE 12,711,000	31/12/2016 RUBLE 19,279,000
NET PROFIT / (LOSS)	31/12/2017 RUBLE 535,000	31/12/2016 RUBLE 756,000
TURNOVER (PROJECTED)	RUBLE 20,000,000 - 2018	
NOTES	Balance sheets as at 31 December 2017 showed :	

31/12/2017 31/12/2016
(in RUBLE)

ASSETS

Non-current assets		
Fixed assets	180,000	696,000
Financial investments	0	47,000
Total non-current assets	180,000	743,000
Current assets		
Stock	14,614,000	9,449,000
Trade receivables	14,284,000	15,728,000
Cash equivalents	1,477,000	1,720,000
Total current assets	30,375,000	26,897,000
TOTAL ASSETS	30,555,000	27,639,000

EQUITY & LIABILITIES

Total equity	6,920,000	6,384,000
Long-term liabilities		
Borrowings	534,000	703,000
Other liabilities	0	47,000

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Total long-term liabilities	534,000	750,000
Short-term Liabilities		
Borrowings	4,438,000	4,047,000
Accounts payable	18,664,000	16,458,000
Total Short-term liabilities	23,102,000	20,505,000
TOTAL EQUITY & LIABILITIES	30,555,000	27,639,000

INCOME STATEMENT

Revenue	12,711,000	19,279,000
Cost of Sales	(12,015,000)	(17,081,000)
Gross Profit	696,000	2,198,000
Profit(loss) from sales	696,000	(2,198,000)
Other income and expenses		
Interest payable	(69,000)	0
Other income	3,988,000	10,410,000
Other expenses	(3,946,000)	(11,660,000)
Profit(loss) before taxation	669,000	948,000
Current income tax	(134,000)	(192,000)
Net Profit(loss)	535,000	756,000

FISCAL YEAR-END

31 December.

LEGAL STATUS

INCORPORATION REGISTRATION NO.	06/04/2001	ISSUED BY
	C.R. NUMBER	Federal Tax Service
	OGRN 1027700255890	
OTHER REGISTRATION NO.	INN 7721222718 (Tax Code) / KPP 772101001 / OKPO 57015518 (Statistics Code) / OKTMO 45394000000	
AUTHORISED CAPITAL	AMOUNT	CURRENCY
	10,000	RUBLE
PAID-UP CAPITAL	AMOUNT	CURRENCY
	10,000	RUBLE
BUSINESS HISTORY	The Company was incorporated in Russia on 6 April 2001.	
LEGAL FORM	Closed Joint Stock Company	
STATUS	Active	
SHAREHOLDERS	NAME	PERCENTAGE
	1. Andrey Stanislavovich Lemekhov	50.00%
	Nationality: Russian	

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2. Viktor Nikolaevich Kiselev
Nationality: Russian 50.00%

OPERATION

BANKERS

1. GK Vnesheconombank
Akademika Sakharova Avenue 9
107078 Moscow
Russia
Phone: (+7 495) 721 1863

2. AO GLOBEXBANK
Zemlyanoy Val 59, Building 2
Moscow
Russia
Phone: (+7 800) 700 7555
SWIFT: GLOBRUMM

3. AKB AO ROSEVROBANK
Vavilova Street 24
Moscow 119991
Russia
Phone: (+7 495) 777 1111

ACTIVITY CODE (NACE)

4619 - Agents involved in the sale of a variety of goods;

LINE OF BUSINESS

Trading as exporters and suppliers of metallurgical and mining equipment, materials and spare parts.

Subject's range of products includes:

- Billet and bloom continuous casting machines;
- Converter steelmaking;
- Hot metal desulphurization plants.

Subject's partners includes: JSC PO IZTM, JSC DROBMASH, JSC ZAVOD TRUD, JSC Infokom Ltd, JSC Azovmash, PJSC NKMZ, SPA TEKHNOAP, Institute of ferrous metallurgy of Z. I. Nekrasov NAS of Ukraine, JSC Mosgiprommez, JSC VO Tyazhpromeksport, VNIIMETMASH group, Dalian Dashan Metallurgical Engineering Technology Co, Ltd.

IMPORT FROM

Europe and CIS countries.

EXPORT TO

India, Nigeria, Turkey, Myanmar and Romania.

FACILITIES

Premises comprising administrative offices located at the heading address.

RELATED COMPANIES

Associate

OOO SIBKRANEX
Lyublinskaya Street 42
109387 Moscow
Russia
Est.: 25/04/2002
C.R. No.: OGRN 1037700048540
Tax Code: INN 7723201216

PAYMENT

CREDIT OPINION

We consider it is acceptable to deal with subject.

SPECIAL REMARKS

INTERVIEWED COMMENTS

Svetlana Denisova (Chief Accountant).
You enquired on: JSC Technique Marketing Service. Please note that
this name applies to an English translation of the subject's name.
Subject's correct registered name is as per heading.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.83
UK Pound	1	INR 94.82
Euro	1	INR 83.73
RUB	1	INR 1.11

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	TPT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)