

MIRA INFORM REPORT

Report No. :	538676
Report Date :	10.11.2018

IDENTIFICATION DETAILS

Name :	BUSBY METALS, INC
Registered Office :	1010 Franklin Ave Ste 300 Garden City, New York, 11530
Country :	United States
Financials (as on) :	2017 (Summarized)
Date of Incorporation :	10.04.1980
Legal Form :	Corporation
Line of Business :	Subject engaged in marketing of semi-finished metal products
No. of Employees :	20

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

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Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Comments on address in the order	The address provided in the order is a branch location.
Legal Name	BUSBY METALS, INC.
Trade Name	BUSBY METALS, INC.
ID	ID
ID Details	620662
Creation Date	1980
Incorporation Date	APRIL 10, 1980
Legal Address	1010 FRANKLIN AVE STE 300 GARDEN CITY, NEW YORK, 11530 USA
Operative Address	55 DAVIDS DRIVE HAUPPAUGE, NEW YORK, 11788 USA
Telephone	1-800-552-8729 / 1-631-434-3400
Fax	1-631-434-3409
Legal Form	CORPORATION
E-Mail	rjd@busbymetals.com
Registered In	NEW YORK
Website	www.busbymetals.com
Contact	CARL B. ORR - Chief Executive Officer
Staff	20
Activity	SIC Code: 5051, Metals Service Centers and Offices

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA	
FIRST NATIONAL BANK OF LONG ISLAND	

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HSBC BANK USA, NATIONAL ASSOCIATION
JPMORGAN CHASE BANK, N.A.

HISTORY

History	Busby Metals, Inc. was founded in 1980.
Key Developments	NA
Parent Company	NA

PRINCIPAL ACTIVITY

General Description	The Company's line of business includes the marketing of semi-finished metal products.
Service/Product Description	COPPER BERYLLIUM TOUGHMET® SPINODAL ALUMINUM BRONZE ALLOYS ALUMINUM NICKEL BRONZE MANGANESE BRONZE & HIGH-TENSILE BRASSES COPPER SILICON, COPPER NICKEL & COPPER NICKEL SILICON PHOSPHOR BRONZE ALLOYS BRASS AND NAVAL BRASS HIGH CONDUCTIVITY COPPER NICKEL SILVERS INDUSTRIAL BEARINGS ALLOYS
Sales	Wholesale
Operations Area	National
Imports From	UNITED KINGDOM, GERMANY
Employees	20 EMPLOYEES
Payments with Suppliers	No Complaints

Brand	BRANDS	Comments
BUSBY METALS		-

CLIENTS

Name of Client	Country	Comments
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There are no informed clients

Comments -

**SUPPLIERS
Country**

Supplier Name

Comments

LEBRONZE ALLOYS UK LTD.

UNITED KINGDOM

-

CARO PROMETA

GERMANY

-

Busby Metals Ltd.

UNITED KINGDOM

-

Comments -

LOCATION

Headquarters 55 DAVIDS DRIVE HAUPPAUGE, NEW YORK, 11788 USA
Branches 850 FREEPORT PKWY STE 400 COPPELL, TX, 75019-4497 United States

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange NO
Capital NA
Shareholders (%) The company does not disclose information on shareholders. We were not able to confirm major holders.
Management CARL B. ORR - Chief Executive Officer
Robert Dupuis - Vice President
Yvonne Fleming - Account Manager
Alyson Huntington-Jones - Vice President
Administration
Subsidiary Companies No subsidiary companies were found.

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Related Companies

READING, UK
Unit 3A Transigo Gabels Way,
Thattham | Berkshire RG19 4JZ, Reading, UK

TOULOUSE, FRANCE
59 Allées Jean-Jaurès 31000 | Toulouse, France

SINGAPORE
PTE. LTD. 16 Raffles Quay #33-03
Hong Leong Building | Singapore 048581

FINANCIAL INFORMATION

General Description

The company does not make its financial statements public. The following information has been provided by private sources:

Year/Currency

USD 2017

Sales

19.000.000

Money Flow

Normal

Year	IMPORT FOB DOLLAR	Amount
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There are not Import Fob Dollar informed

Year	EXPORT FOB DOLLAR	Amount
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There are not Export Fob Dollar informed

LEGAL FILINGS

Lawsuits

No found.

Trademarks

No records found.

Patents Registered

No records found.

Renewals

Filing Date Name Type Entity Name
MAY 21, 1981 Actual BUSBY METALS, INC.
APR 10, 1980 Actual BUSBY BRASS & ALUMINUM
CORP.

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UCC (Uniform Commercial Code)

Debtor Names: BUSBY METALS, INC. 55 DAVIDS
DR., HAUPPAUGE, NY 11788-0000, USA
Secured Party Names: FIRST NAT'L BANK OF LONG
ISLAND
10 GLEN HEAD RD, GLEN HEAD, NY 11545-0000,
USA
File no. File Date Lapse Date Filing Type
027726 02/09/2001 02/09/2006 Financing Statement
200601275094460 01/27/2006 02/09/2011
Continuation
200912076091537 12/07/2009 02/09/2011 Termination

Debtor Names: BUSBY METALS, INC. 55 DAVIDS
DRIVE, HAUPPAUGE, NY 11788, USA
Secured Party Names: FIRST NATIONAL BANK OF
LONG ISLAND 10 GLEN HEAD ROAD, GLEN HEAD,
NY 11545, USA
File no. File Date Lapse Date Filing Type
200509295859395 09/29/2005 09/29/2010 Financing
Statement

Debtor Names: BUSBY METALS, INC. 55 DAVIDS
DRIVE, HAUPPAUGE, NY 11788, USA
Secured Party Names: FIRST NATIONAL BANK OF
LONG ISLAND 10 GLEN HEAD ROAD, GLEN HEAD,
NY 11545, USA
File no. File Date Lapse Date Filing Type
200702135158144 02/13/2007 02/13/2012 Financing
Statement
200702135158637 02/13/2007 02/13/2012 Financing
Statement Amendment

Debtor Names: BUSBY METALS, INC. 55 DAVIDS
DRIVE , HAUPPAUGE, NY 11788, USA
Secured Party Names: FIRST NATIONAL BANK OF
LONG ISLAND 10 GLEN HEAD ROAD , GLEN HEAD,
NY 11545, USA
File no. File Date Lapse Date Filing Type
200903065214436 03/06/2009 03/06/2014 Financing
Statement
201402115141479 02/11/2014 03/06/2019
Continuation

Debtor Names: BUSBY METALS, INC. 55 DAVIDS
DRIVE , HAUPPAUGE, NY 11788, USA
Secured Party Names: FIRST NATIONAL BANK OF
LONG ISLAND 10 GLEN HEAD ROAD , GLEN HEAD,
NY 11545, USA
File no. File Date Lapse Date Filing Type

OFAC Sanctions List Search

200903095216664 03/09/2009 03/09/2014 Financing
Statement
200903095217882 03/09/2009 03/09/2014 Termination
The company is not listed in the OFAC Sanctions List.

SUMMARY

Summary

Founded in 1980, BUSBY METALS INC. is an organization in the Metals Service Centers and Offices Industry headquartered in Hauppauge, NY. The company has approximately 20 regular employees and generates an estimated USD\$19 million in annual revenue. It operates nationally, mainly importing from United Kingdom and Germany. It is ACTIVE in business with no negative records.

RISK INFORMATION

Debts	Controlled
Payments	No Complaints
Cash Flow	Normal
State	Active

INTERVIEW

First Name	Eric
Position	-
Comments	He confirmed the name of the company, the address of the headquarters and location, the date of creation of the company, the website and the email.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.73
UK Pound	1	INR 94.87
Euro	1	INR 82.52
USD	1	INR 72.48

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIV
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)